



Residual Value Guide  
New & Used Models

January – February 2007 **V.2**

## 2006 MODEL YEAR VEHICLE RESIDUAL VALUE & ADVANCE CALCULATIONS

**(%) NEW VEHICLE:** Un-Titled, 2006 vehicles with 5000 miles or less.

- % Residual Value calculation must be used.
- Maximum advance up to 100% of MSRP.

**(\$) USED VEHICLE:** Previously-Titled, 2006 vehicles, or vehicles with over 5000 miles.

- \$ Residual Value calculations must be used.
- Maximum advance up to 100% of CRV.

**PRICING:** 2006 vehicle money factors will follow the rate sheet regardless of whether the vehicle is New or Used.

Should you have any questions, please contact your Regional Account Manager.

## U.S. BANK LEASE TRADE-IN PAYOFF POLICY

Effective immediately, US Bank may quote Lease payoffs to dealers for trade-ins based on the market value of the vehicle.

These quotes may vary substantially from any contractual payoff to purchase the vehicle quoted to the Lessee. The contractual payoff to purchase the vehicle given to the Lessee is only valid if the Lessee is taking title to the vehicle.

## ALG GUIDE UPDATES

Check for updates and Residuals Values not available at the time of this publication under the "Residual Value Book" tab on DealerTrack.

## Dealer Supply Order Forms should be faxed to 1-877-227-5797

Supplies will be shipped ground in 3-5 days from the date your order is processed.

Supply requests are being monitored & matched to current inventories to ensure that all orders can be filled & shipped in a timely manner. Some orders may be revised based on dealer's booked volume.

**ALL LEASING MUST BE CONDUCTED UNDER THE NAME:**

# USB Leasing LT

## TITLING INFORMATION

**Lease Titling Address -** USB Leasing LT  
1850 Osborn Ave.  
Oshkosh WI 54902

**Lease Insurance Address -** USB Leasing LT  
P.O. Box 537  
Amelia OH 45102

## Lease Funding Address -

|                  |                  |
|------------------|------------------|
| <b>US MAIL</b>   | <b>OVERNIGHT</b> |
| USB Leasing LT   | USB Leasing LT   |
| P.O. Box 2188    | 1850 Osborn Ave. |
| Oshkosh WI 54903 | Oshkosh WI 54902 |

## USB Leasing LT - Standard Lease Highlights Definitions and Guidelines

**Lease Type** - Closed-End Consumer / Business Use (private passenger vehicles).

**Business Use** – A vehicle leased in a business name, used primarily by a single individual in a manner that would not cause excess wear and tear beyond normal personal use. Personal guarantor may be required.

**Commercial Use** - Not permitted.

**Vehicle Use** – Vehicle cannot be removed from the state where Lessee resides for more than 30 consecutive days without our prior written approval. Vehicle cannot be removed from the continental United States (contiguous 48 states) for any period of time without our prior written approval.

**Co-Signers** - Not permitted.

**Minimum MSRP** – Current model year \$13,000.

**Minimum CRV** – Previous model years \$12,000.

**Gap Insurance** – Included on all Standard USB Leasing LT leases at no additional charge.

**Base Acquisition Fee** – Can be increased up to \$300 for additional dealer profit.

**Acquisition Fee Markup Advance Policy** – Additional markup of up to \$300 must be within advance guidelines to be included in the capitalized cost of the lease.

**Security Deposit** – Equals total monthly payment rounded up to the next \$25 increment. No Security Deposit required on Tier 1. You may increase the Base Acquisition Fee \$100 to waive the Security Deposit on Tier 2. This increase to the Acquisition Fee does not restrict the additional dealer markup of up to \$300.

**Payment Due Dates** – Contract dates 1<sup>st</sup> – 25<sup>th</sup>, second payment due date should equal contract date. Contract dates 26<sup>th</sup> – 31<sup>st</sup>, second payment due date should be the 1<sup>st</sup> (section 4 of the lease contract).

**Rate Protection** – 30 days from date application is approved.

**Approval Protection** – 30 days from date application is approved.

**Residual Protection** – Contract date must correspond with matching publication dates of the residual guide.

**New Vehicle** – Current model year, not previously titled with 5000 miles or less.

**Used Vehicle** – Previous model year, previously titled or over 5000 miles.

**Used Vehicle Contract Mileage** – Annual mileage must be at least 10,000. Contract mileage and existing odometer mileage combined cannot exceed 100,000 miles.

**Current Model Year** – Defined as January 1<sup>st</sup> through December 31<sup>st</sup>. Reflected in residual guide as units with percentage (%) of MSRP (excluding Jan-Feb Guide, which will carryover previous model year as (%) and (\$)).

## USB Leasing LT - Standard Lease Highlights Definitions and Guidelines

**Previous Model Years** – Defined in residual guide by dollar (\$) values.

**Vehicle Condition** – Used vehicles must be in average to above average condition to qualify for lease. Lessee will be liable for any damage and excess wear & tear to the vehicle prior to lease inception.

**Cap Cost Reduction** - Current model year greater than 20% of MSRP and Previous model years greater than 20% of adjusted CRV requires lease factor increase (per current US Bank rate sheet).

**Minimum Cap Cost** - \$10,000 / cap cost must be greater than residual value by \$2,500.

**Current Model Year Residual Value Calculations** – Based on MSRP before package discounts (top sticker).

**Previous Model Year Residual Value Calculations** – Based On U.S. Bank published dollar values.

**MRM** – Enforced on all New and Current Model Year Used Vehicles.

**Gas Guzzler Tax** – Must be deducted from MSRP before residual calculations.

**Minimum Residual Value** –

**Current model year:** Must be **greater** than 1% of MSRP (example \$20,000 MSRP / residual = \$201).

**Previous model year:** Must be **greater** than 1% of adjusted CRV (example: \$20,000 adjusted CRV / residual = \$201).

**Residual Value Reduction** – Current model year residual values less than 10% of MSRP and Previous model years residual values less than 10% of adjusted CRV requires lease factor increase (per current US Bank rate sheet).

**Current Model Year Used Vehicle Residual** –

1. Reconstruct the original factory MSRP from Black Book Invoice Guide or other US Bank approved sources (MRM will apply).
2. Use the Mileage Adjustment Chart in the residual guide to adjust for existing miles.
3. Multiply adjusted residual (%) by the reconstructed MSRP to get residual value.

**63 Months Extended Term Special Program** – Add 3 months to 60 month term with no residual reduction. Mileage must be reduced per chart below to qualify for this program.

| Term   | Standard Mileage | Low Mileage |
|--------|------------------|-------------|
| 63 mo. | 14,285           | 11,429      |

Numbers above = Miles per year on contract.

If customer needs mileage other than listed above, this special program will not apply.

**Odd Term Lease Residual Percentage Must Be Rounded As Follows:**

.50 and greater, round up to the next whole number.

.49 and less, round down to the previous whole number.

**Odd Term Lease** - 15,000 miles per year odd term lease is calculated by depreciation over 12 months.

## USB Leasing LT - Standard Lease Highlights Definitions and Guidelines

### Example, to calculate a 41 month lease:

1. Subtract 48month (%) from 36month (%).
2. Divide the answer (step 1) by 12.
3. Multiply the answer (step 2) by # of odd months (in this example multiply by 5).
4. Subtract the answer (step 3) from 36month (%) to receive correct residual percentage.

**Odd Term Lease** – 12,000 miles per year odd term lease is calculated by depreciation over 12months (add then average method).

### Example, to calculate a 41 month lease:

1. Add low mileage bump to 48month (%) and Add low mileage bump to 36month (%).
2. Subtract 48month (%) including low mile bump from 36month (%) including low mile bump.
3. Divide the answer (step 2) by 12.
4. Multiply the answer (step 3) by # of odd months (in this example multiply by 5).
5. Subtract the answer (step 4) from 36month (%) including low mile bump to receive correct residual percentage.

**Mileage for Odd Term Lease** – Mileage on lease contract is stated as miles per year. **Standard Mileage** = 1250 miles per month. Example: 41 month lease contract would state 15,000 miles per year. Lessee would be allowed to drive a total of 51,250 miles. **Low Mileage** = 1000 miles per month. Example: 41 month lease contract would state 12,000 miles per year. Lessee would be allowed to drive a total of 41,000 miles.

**Existing Mileage at Inception** – Mileage at inception must be adjusted according to “Mileage Adjustment Charts” in the residual guide. If current odometer mileage exceeds mileage at lease inception on chart, vehicle is **NOT ELIGIBLE** for lease.

**Additional Mileage Per Year at Inception** – Additional mileage at inception may be purchased (excluding 12,000 mile per year program and Extended Term Special program). Contract mileage and existing odometer mileage combined cannot exceed 100,000 miles.

### Advance Calculations –

**Current Model Year Vehicles:** Based on MSRP after package discounts (bottom sticker).

**Previous Model Year Vehicles:** Based on adjusted CRV.

**Advance Guidelines** – \*Maximum advance according to Tier PLUS:

Base Acquisition Fee (including security deposit waiver).

Credit Life & A&H.

Extended Warranty –

**New Vehicles:** 10% of the factory MSRP, or \$3,500 whichever is less.

**Used Vehicles:** 10% of NADA Retail Value / Blue Book, or \$3,500 whichever is less.

\* All of the above Advance Guidelines are subject to current collateral value, credit qualifications and lender approval.

**Gas Guzzler Tax Advance Policy** – Must be deducted from MSRP before advance calculations.

**Up-Front Sales Tax Advance Policy** – Tax must be within advance guidelines to be included in the capitalized cost of the lease.

**Lease Assumptions** – At the banks discretion are available prior to the last 12months of the contract, from the original lessee only (Some states are ineligible for this program). Dealers are not permitted to assume USB Leasing LT leases. Contact the dealer support desk for information.

## USB Leasing LT - Standard Lease Highlights Definitions and Guidelines

**Lease Extensions** – Not permitted.

**Lease Billing** – Lessee will receive a monthly statement with a detailed description of the total amount due.

**Dealer Support Desk** – 1-800-374-4235

**Overseas Delivery / Purchase Programs** – US Bank will not finance any vehicle purchased or leased under any Manufacturer Program that requires any of the following to occur:

1. Requires the customer to take delivery of the vehicle in a country other than the United States.
2. Allows the customer to have temporary possession of the vehicle in a country other than the United States.
3. Requires the customer to execute any loan or lease documents prior to taking delivery of the vehicle.

### Residual Values - Excluded Vehicles

The residual values shown in this guide should not be used for the following: Previously identified Lemon Law – Manufacturer Buy-Back vehicles. Vehicles not originally sold in the United States, including vehicles originally sold in Canada or Mexico. Vehicles not originally sold through factory-authorized distributors, or vehicles not intended for sales and distribution in the 48 contiguous states by the manufacturer (Gray Market). Hybrid, emergency, municipal, or law enforcement vehicles. Commercial vehicles, taxi cabs, limousines, or vehicles used for livery. Vans or buses used for transporting people in a daily course of business. Delivery vehicles, towing vehicles, snowplow equipped vehicles, construction vehicles, ambulances, hearses, driver education, rental vehicles and vehicles with a gross vehicle weight of 12,500 lbs. or greater. Modified, customized or racing equipped vehicles. Flood, hail, storm, or frame damaged vehicles. Conversion Pickup Trucks/Vans and all other vehicles equipped with a conversion package. Five or more similar vehicles leased or sold to a single entity and terminating within 60 days of one another. Any other vehicles that could result in a liability issue for U.S. Bank N.A., “d/b/a USB Leasing LT” or vehicles not found in the US Bank Residual Value Guide. This list is not all-inclusive.

### MRM™ Maximum Residualized MSRP

The “MRM” represents the maximum dollar MSRP that should be used when applying our Residual Value Percentages. It is possible that a manufacturer’s Gross MSRP (before any discounts) may exceed the ALG MRM. The “MRM” has been developed to ensure that vehicles do not become “over accessorized” and create an unreasonable risk of retaining the predicted Residual Value. It is equivalent to the ALG Dollar Guide calculation with every listed option included.

### Dealer Installed Optional Equipment

Front Air Conditioning is the only dealer installed option which may be included in the MSRP for residual value calculation. Add the dealer’s suggested retail price to the MSRP on the vehicle before multiplying by the appropriate percentage.

#### Max Amount

|                                        |     |
|----------------------------------------|-----|
| Air Conditioning ( <i>Front only</i> ) | 900 |
|----------------------------------------|-----|

The “Maximum Amount” for Air Conditioning may be added to the MSRP as long as the final MSRP does not exceed the MRM.

In the event that there is no dealer suggested retail price, use the dealer cost plus 15%.

### Mileage Adjustments (Lease Inception)

Residual Values are based on **15,000** miles per year. Use the mileage chart below to adjust the residual value for a low mileage lease and/or miles on the car at lease inception.

Mileage Adjustment Chart

| Mileage<br>at<br>Lease<br>Inception | Terms                    |       |       |       |       |           |
|-------------------------------------|--------------------------|-------|-------|-------|-------|-----------|
|                                     | 36mo                     | 39mo  | 48mo  | 51mo  | 60mo  | All Terms |
|                                     | Yearly Mileage Allowance |       |       |       |       |           |
|                                     | 12000                    | 12000 | 12000 | 12000 | 12000 | 15000     |
| 0 - 500                             | 1%                       | 1%    | 1%    | 1%    | 2%    | 0%        |
| 501 - 3000                          | 1%                       | 1%    | 1%    | 1%    | 2%    | - 1%      |
| 3001 - 6000                         | 0%                       | 0%    | 1%    | 1%    | 1%    | - 2%      |
| 6001 - 9000                         | 0%                       | 0%    | 0%    | 0%    | 1%    | - 3%      |
| 9001 - 12000                        | - 1%                     | - 1%  | 0%    | 0%    | 0%    | - 4%      |
| 12001 - 15000                       | - 2%                     | - 2%  | - 1%  | - 1%  | 0%    | - 6%      |
| 15001 - 18000                       | - 3%                     | - 3%  | - 2%  | - 2%  | - 1%  | - 7%      |
| 18001 - 21000                       | - 4%                     | - 4%  | - 3%  | - 3%  | - 2%  | - 8%      |
| 21001 - 24000                       | - 6%                     | - 6%  | - 4%  | - 4%  | - 3%  | - 9%      |
| 24001 - 27000                       | - 7%                     | - 7%  | - 6%  | - 6%  | - 4%  | - 10%     |
| 27001 - 30000                       | - 8%                     | - 8%  | - 7%  | - 7%  | - 6%  | - 12%     |

Example: Vehicle has 6,000 miles at lease inception. Customer plans to drive 15,000 miles per year. Subtract 2 points from residual percentage value.

### Excess Mileage

If the customer plans to drive more miles than allowed on the adjustment chart use the following mileage penalty:

Up Front Mileage Adjustment    \$.18 per mile  
Contract Mileage                    \$.18 per mile

- \* Current odometer mileage cannot exceed mileage at lease inception on chart.
- \* Contract mileage and existing odometer mileage combined cannot exceed 100,000 miles.

| ACURA    |                            |    |    |    |    |          |
|----------|----------------------------|----|----|----|----|----------|
|          |                            | 36 | 39 | 48 | 51 | 60 mrm   |
| TSX      |                            |    |    |    |    |          |
| 1 *      | 4d Sdn                     | 56 | 54 | 47 | 45 | 39 28800 |
| 2 *      | 4d Sdn Navigation          | 54 | 52 | 45 | 43 | 38 30800 |
|          | deduct w/o AutoTran        | 2  | 2  | 2  | 2  | 1        |
| TL       |                            |    |    |    |    |          |
| 1 6627JW | 4d Sdn                     | 55 | 53 | 46 | 44 | 38 34700 |
| 2 6627KW | 4d Sdn Navigation          | 53 | 51 | 44 | 42 | 36 37200 |
| 3 7*57KW | 4d Sdn Type-S              | 54 | 52 | 44 | 42 | 37 39200 |
|          | deduct w/o AutoTran (ex 3) | 2  | 2  | 2  | 2  | 1        |
| RL       |                            |    |    |    |    |          |
| 1 *      | 4d Sdn                     | 50 | 47 | 39 | 37 | 31 46500 |
| 2 *      | 4d Sdn Tech                | 47 | 45 | 37 | 35 | 29 50100 |
| 3 *      | 4d Sdn CMBS/PAX            | 45 | 43 | 35 | 33 | 28 53900 |
| RDX      |                            |    |    |    |    |          |
| 1 *      | 4d Wgn                     | 51 | 49 | 41 | 39 | 34 33700 |
| 2 *      | 4d Wgn w/ Technology       | 49 | 47 | 39 | 37 | 32 37200 |
| MDX      |                            |    |    |    |    |          |
| 1 YD2827 | 4d Wgn                     | 55 | 52 | 44 | 42 | 37 40700 |
| 2 YD2837 | 4d Wgn Tech                | 52 | 50 | 42 | 40 | 35 44200 |
| 3 YD2847 | 4d Wgn Tech w/ Ent         | 52 | 50 | 42 | 40 | 35 46400 |
| 4 YD2857 | 4d Wgn Sport               | 51 | 49 | 41 | 39 | 34 46300 |
| 5 YD2887 | 4d Wgn Sport w/ Ent        | 50 | 48 | 41 | 39 | 34 48500 |

| AUDI      |                                    |    |    |    |    |           |
|-----------|------------------------------------|----|----|----|----|-----------|
|           |                                    | 36 | 39 | 48 | 51 | 60 mrm    |
| A3        |                                    |    |    |    |    |           |
| 1 8PA52*  | 5d Hb 2.0T Base                    | 48 | 46 | 39 | 37 | 31 29300  |
| 2 8PA52*  | 5d Hb 2.0T S Line                  | 46 | 44 | 37 | 35 | 30 34900  |
| 3 8PA52*  | 5d Hb 2.0T Premium                 | 48 | 46 | 38 | 36 | 31 34300  |
| 4 8PA51L  | 5d Hb 3.2 quattro                  | 48 | 46 | 38 | 36 | 31 41100  |
|           | deduct w/o AutoTran                | 2  | 2  | 2  | 2  | 1         |
| A4        |                                    |    |    |    |    |           |
| 1 8EC5E*  | 4d Sdn 2.0T                        | 56 | 53 | 44 | 42 | 34 36200  |
| 2 8EC5E*  | 4d Sdn 2.0T quattro                | 56 | 53 | 44 | 42 | 35 38900  |
| 3 8EC5PH  | 4d Sdn 3.2L                        | 51 | 48 | 40 | 38 | 31 42800  |
| 4 8EC5P*  | 4d Sdn 3.2L quattro                | 53 | 50 | 42 | 40 | 33 45000  |
| 5 8ED5E*  | 5d Avant 2.0T quattro              | 54 | 51 | 43 | 41 | 34 39900  |
| 6 8ED5P*  | 5d Avant 3.2L quattro              | 52 | 50 | 42 | 40 | 33 46000  |
| 7 8EC54*  | 4d Sdn S4                          | 56 | 53 | 45 | 43 | 37 58400  |
| 8 8ED54*  | 5d Avant S4                        | 55 | 52 | 44 | 42 | 36 58900  |
| 9 8HE5EH  | 2d Conv 2.0T                       | 61 | 58 | 49 | 47 | 40 46400  |
| 10 8HE5EL | 2d Conv 2.0T quattro               | 62 | 59 | 50 | 48 | 41 48500  |
| 11 8HE5PL | 2d Conv 3.2L quattro               | 59 | 56 | 48 | 46 | 39 54000  |
| 12 8HE54* | 2d Conv S4                         | 58 | 55 | 47 | 45 | 39 63700  |
| 13 8EC5X9 | 4d Sdn RS4                         | 52 | 50 | 43 | 41 | 35 74300  |
|           | deduct w/o AutoTran (ex 7,8,12,13) | 2  | 2  | 2  | 2  | 1         |
| A6        |                                    |    |    |    |    |           |
| 1 4F25NH  | 4d Sdn                             | 46 | 44 | 36 | 34 | 28 51300  |
| 2 4F25NL  | 4d Sdn quattro                     | 45 | 43 | 36 | 34 | 28 54600  |
| 3 4F25DL  | 4d Sdn quattro 4.2L                | 46 | 44 | 36 | 34 | 28 61300  |
| 4 4F55NL  | 5d Avant quattro                   | 44 | 42 | 35 | 33 | 27 55200  |
| 5 4F25SL  | 4d Sdn S6 quattro                  | 52 | 50 | 42 | 40 | 33 78700  |
| A8        |                                    |    |    |    |    |           |
| 1 4E25FL  | 4d Sdn quattro                     | 44 | 42 | 34 | 32 | 26 79400  |
| 2 4E85FL  | 4d Sdn quattro L                   | 41 | 39 | 31 | 29 | 24 83500  |
| 3 4E85CL  | 4d Sdn quattro L W12               | 31 | 29 | 23 | 22 | 17 128200 |
| 4 4E25SL  | 4d Sdn S8 quattro                  | 44 | 42 | 34 | 32 | 26 100100 |
| Q7        |                                    |    |    |    |    |           |
| 1 4LB5DL  | 4d Wgn 3.6 Base                    | 52 | 50 | 42 | 40 | 34 47000  |
| 2 4LB4DL  | 4d Wgn 3.6 Prem                    | 50 | 48 | 40 | 38 | 33 53500  |
| 3 4LB5EL  | 4d Wgn 4.2 Base                    | 50 | 48 | 40 | 38 | 33 57800  |
| 4 4LB4EL  | 4d Wgn 4.2 Prem                    | 48 | 46 | 38 | 36 | 31 63100  |

| BMW        |                            |    |    |    |    |           |
|------------|----------------------------|----|----|----|----|-----------|
|            |                            | 36 | 39 | 48 | 51 | 60 mrm    |
| 328 SERIES |                            |    |    |    |    |           |
| 1 073*     | 2d Cpe 328i                | 52 | 50 | 43 | 41 | 35 46400  |
| 2 073*     | 2d Cpe 328xi               | 54 | 52 | 44 | 42 | 36 47200  |
| 3 074*     | 4d Sdn 328i                | 54 | 52 | 44 | 42 | 35 42800  |
| 4 0747     | 4d Sdn 328xi               | 54 | 52 | 44 | 42 | 35 45200  |
| 5 *        | 5d Wgn 328i                | 51 | 49 | 41 | 39 | 33 45100  |
| 6 0736     | 5d Wgn 328xi               | 51 | 49 | 41 | 39 | 33 47600  |
|            | deduct w/o AutoTran        | 2  | 2  | 2  | 2  | 1         |
| 335 SERIES |                            |    |    |    |    |           |
| 1 0733     | 2d Cpe 335i                | 53 | 51 | 43 | 41 | 35 50200  |
| 2 0742     | 4d Sdn 335i                | 53 | 51 | 43 | 41 | 35 48300  |
|            | deduct w/o AutoTran        | 2  | 2  | 2  | 2  | 1         |
| Z4         |                            |    |    |    |    |           |
| 1 0728     | 2d Conv 3.0i               | 50 | 48 | 41 | 39 | 34 47800  |
| 2 *        | 2d Cpe 3.0si               | 51 | 49 | 42 | 40 | 34 51500  |
| 3 0728     | 2d Conv 3.0si              | 50 | 48 | 41 | 39 | 34 53400  |
| 4 *        | 2d Cpe M                   | 52 | 50 | 43 | 41 | 35 59200  |
| 5 *        | 2d Conv M                  | 53 | 51 | 43 | 41 | 36 61200  |
| 5 SERIES   |                            |    |    |    |    |           |
| 1 0656     | 4d Sdn 525i                | 51 | 48 | 40 | 38 | 32 53500  |
| 2 0657     | 4d Sdn 525xi               | 51 | 48 | 40 | 38 | 32 55500  |
| 3 0650     | 4d Sdn 530i                | 51 | 49 | 41 | 39 | 33 58600  |
| 4 0655     | 4d Sdn 530xi               | 51 | 49 | 41 | 39 | 33 59100  |
| 5 0659     | 5d Wgn 530xiT              | 47 | 45 | 37 | 35 | 30 61500  |
| 6 0653     | 4d Sdn 550i                | 48 | 46 | 38 | 36 | 30 67700  |
| 7 0751     | 4d Sdn M5                  | 53 | 50 | 42 | 40 | 32 93600  |
|            | deduct w/o AutoTran (ex 7) | 2  | 2  | 2  | 2  | 1         |
| 6 SERIES   |                            |    |    |    |    |           |
| 1 0767     | 2d Cpe 650Ci               | 50 | 48 | 41 | 39 | 33 80600  |
| 2 0768     | 2d Conv 650CiC             | 58 | 56 | 48 | 46 | 39 87700  |
| 3 0769     | 2d Cpe M6                  | 52 | 50 | 42 | 40 | 34 107700 |
| 4 0770     | 2d Conv M6                 | 54 | 52 | 44 | 42 | 35 116500 |
| 7 SERIES   |                            |    |    |    |    |           |
| 1 0774     | 4d Sdn 750i                | 42 | 40 | 33 | 31 | 26 86900  |
| 2 0779     | 4d Sdn 750Li               | 42 | 40 | 33 | 31 | 26 90000  |
| 3 0776     | 4d Sdn 760Li               | 37 | 35 | 29 | 28 | 23 127700 |
| 4 0777     | 4d Sdn Alpina B7           | 37 | 35 | 29 | 27 | 22 125800 |

| BMW            |        |                            | 36 | 39 | 48 | 51 | 60 | mrm    |
|----------------|--------|----------------------------|----|----|----|----|----|--------|
| X3             |        |                            |    |    |    |    |    |        |
| 1              | 0765   | 4d Wgn 3.0si               | 49 | 47 | 40 | 38 | 32 | 45700  |
|                |        | deduct w/o AutoTran        | 2  | 2  | 2  | 2  | 1  |        |
| X5 SERIES      |        |                            |    |    |    |    |    |        |
| 1              | 0764   | 4d Wgn 3.0si               | 50 | 48 | 40 | 38 | 33 | 62000  |
| 2              | 0762   | 4d Wgn 4.8i                | 46 | 44 | 37 | 35 | 30 | 72400  |
| BUICK          |        |                            |    |    |    |    |    |        |
|                |        |                            | 36 | 39 | 48 | 51 | 60 | mrm    |
| LACROSSE       |        |                            |    |    |    |    |    |        |
| 1              | 4WC19  | 4d Sdn CX                  | 42 | 40 | 34 | 32 | 27 | 25200  |
| 2              | 4WD19  | 4d Sdn CXL                 | 43 | 41 | 34 | 32 | 27 | 27800  |
| 3              | 4WE19  | 4d Sdn CXS                 | 41 | 39 | 33 | 31 | 26 | 32500  |
| LUCERNE        |        |                            |    |    |    |    |    |        |
| 1              | 4HP69  | 4d Sdn CX                  | 42 | 40 | 33 | 31 | 26 | 28800  |
| 2              | 4HD69  | 4d Sdn CXL                 | 42 | 40 | 33 | 32 | 27 | 34800  |
| 3              | 4HR69  | 4d Sdn CXL V8              | 43 | 41 | 34 | 32 | 27 | 36800  |
| 4              | 4HE69  | 4d Sdn CXS                 | 44 | 42 | 35 | 33 | 28 | 40700  |
| TERRAZA        |        |                            |    |    |    |    |    |        |
| 1              | 4U1221 | 4d Wgn CX                  | 38 | 36 | 31 | 30 | 25 | 30000  |
| 2              | 4U1221 | 4d Wgn CXL                 | 38 | 36 | 30 | 29 | 25 | 32300  |
| RENDEZVOUS 2WD |        |                            |    |    |    |    |    |        |
| 1              | 4BK26  | 5d Wgn CX                  | 31 | 30 | 26 | 25 | 22 | 29200  |
| 2              | 4BK26  | 5d Wgn CXL                 | 32 | 31 | 27 | 26 | 22 | 32000  |
| RAINIER 2WD    |        |                            |    |    |    |    |    |        |
| 1              | 4S1550 | 5d Wgn CXL                 | 35 | 34 | 29 | 28 | 23 | 38200  |
| RAINIER AWD    |        |                            |    |    |    |    |    |        |
| 1              | 4T1550 | 5d Wgn CXL                 | 37 | 35 | 30 | 29 | 25 | 40200  |
| CADILLAC       |        |                            |    |    |    |    |    |        |
|                |        |                            | 36 | 39 | 48 | 51 | 60 | mrm    |
| CTS            |        |                            |    |    |    |    |    |        |
| 1              | 6DM69  | 4d Sdn 2.8L                | 44 | 42 | 36 | 35 | 30 | 38700  |
| 2              | 6DP69  | 4d Sdn 3.6L                | 40 | 38 | 33 | 32 | 28 | 42600  |
| 3              | 6DN69  | 4d Sdn V                   | 48 | 46 | 40 | 38 | 33 | 53600  |
|                |        | deduct w/o AutoTran (ex 3) | 2  | 2  | 2  | 2  | 1  |        |
| DTS            |        |                            |    |    |    |    |    |        |
| 1              | 6KD69  | 4d Sdn                     | 41 | 39 | 32 | 31 | 26 | 51400  |
| 2              | 6KD69  | 4d Sdn Performance         | 44 | 42 | 35 | 33 | 28 | 55700  |
| STS            |        |                            |    |    |    |    |    |        |
| 1              | 6DW29  | 4d Sdn V6                  | 40 | 38 | 33 | 32 | 27 | 50200  |
| 2              | 6DW29  | 4d Sdn V6 Perf Luxury      | 44 | 42 | 36 | 34 | 29 | 49300  |
| 3              | 6DW29  | 4d Sdn V6 AWD              | 45 | 43 | 37 | 35 | 30 | 50800  |
| 4              | 6DC29  | 4d Sdn V8                  | 39 | 37 | 31 | 30 | 26 | 60400  |
| 5              | 6DC29  | 4d Sdn V8 Perf Luxury      | 39 | 37 | 32 | 31 | 26 | 60800  |
| 6              | 6DC29  | 4d Sdn V8 AWD              | 39 | 37 | 32 | 31 | 26 | 63800  |
| 7              | 6DX29  | 4d Sdn V                   | 49 | 47 | 40 | 38 | 33 | 77300  |
| XLR            |        |                            |    |    |    |    |    |        |
| 1              | 6YV67  | 2d Conv                    | 47 | 45 | 39 | 37 | 32 | 79300  |
| 2              | 6YX67  | 2d Conv V                  | 47 | 45 | 38 | 36 | 31 | 100000 |
| SRX 2WD        |        |                            |    |    |    |    |    |        |
| 1              | 6EB26  | 4d Wgn V6                  | 40 | 38 | 33 | 32 | 27 | 48800  |
| 2              | 6ED26  | 4d Wgn V8                  | 42 | 40 | 34 | 33 | 28 | 51000  |
| SRX AWD        |        |                            |    |    |    |    |    |        |
| 1              | 6EB26  | 4d Wgn V6                  | 41 | 39 | 34 | 33 | 28 | 50800  |
| 2              | 6ED26  | 4d Wgn V8                  | 43 | 41 | 35 | 34 | 29 | 52900  |
| ESCALADE 2WD   |        |                            |    |    |    |    |    |        |
| 1              | 6C1070 | 4d Wgn                     | 45 | 43 | 37 | 36 | 31 | 62100  |
| ESCALADE AWD   |        |                            |    |    |    |    |    |        |
| 1              | 6K1070 | 4d Wgn                     | 46 | 44 | 38 | 37 | 32 | 65300  |
| 2              | 6K1090 | 4d Wgn ESV                 | 47 | 45 | 39 | 37 | 32 | 66500  |
| 3              | 6K1093 | 4d Wgn EXT                 | 47 | 45 | 39 | 37 | 32 | 61300  |
| CHEVROLET      |        |                            |    |    |    |    |    |        |
|                |        |                            | 36 | 39 | 48 | 51 | 60 | mrm    |
| AVEO           |        |                            |    |    |    |    |    |        |
| 1              | 1TD69  | 4d Sdn LS                  | 38 | 36 | 30 | 29 | 24 | 14300  |
| 2              | 1TG69  | 4d Sdn LT                  | 40 | 38 | 31 | 29 | 24 | 16100  |
| 3              | 1TD48  | 5d Wgn LS                  | 38 | 36 | 30 | 29 | 24 | 14400  |
|                |        | deduct w/o AutoTran        | 2  | 2  | 2  | 2  | 1  |        |
| COBALT         |        |                            |    |    |    |    |    |        |
| 1              | 1AK37  | 2d Cpe LS                  | 44 | 42 | 34 | 32 | 26 | 15600  |
| 2              | 1AK69  | 4d Sdn LS                  | 44 | 42 | 34 | 32 | 26 | 15700  |
| 3              | 1AL37  | 2d Cpe LT                  | 46 | 44 | 37 | 35 | 29 | 17800  |
| 4              | 1AL69  | 4d Sdn LT                  | 47 | 45 | 37 | 35 | 29 | 17800  |
| 5              | 1AZ69  | 4d Sdn LTZ                 | 43 | 41 | 34 | 32 | 27 | 20100  |
| 6              | 1AM37  | 2d Cpe SS                  | 43 | 41 | 34 | 32 | 27 | 21500  |
| 7              | 1AM69  | 4d Sdn SS                  | 43 | 41 | 34 | 32 | 27 | 21500  |
| 8              | 1AP37  | 2d Cpe SS Supercharged     | 46 | 44 | 36 | 34 | 28 | 22400  |
|                |        | deduct w/o AutoTran (ex 8) | 2  | 2  | 2  | 2  | 1  |        |
| MALIBU         |        |                            |    |    |    |    |    |        |
| 1              | 1ZS69  | 4d Sdn LS                  | 44 | 42 | 34 | 32 | 27 | 18400  |
| 2              | 1ZT69  | 4d Sdn LT                  | 39 | 37 | 31 | 30 | 25 | 21000  |
| 3              | 1ZT69  | 4d Sdn LT 3.5L             | 41 | 39 | 33 | 32 | 27 | 22000  |
| 4              | 1ZU69  | 4d Sdn LTZ                 | 42 | 40 | 34 | 32 | 27 | 25600  |
| 5              | 1ZU69  | 4d Sdn SS                  | 40 | 38 | 32 | 31 | 26 | 25400  |
| 6              | 1ZT68  | 5d Sdn Maxx LT             | 40 | 38 | 32 | 31 | 26 | 24700  |
| 7              | 1ZU68  | 5d Sdn Maxx LTZ            | 42 | 40 | 34 | 33 | 28 | 27100  |
| 8              | 1ZW68  | 5d Sdn Maxx SS             | 42 | 40 | 34 | 32 | 27 | 26900  |
| MONTE CARLO    |        |                            |    |    |    |    |    |        |
| 1              | 1WJ27  | 2d Cpe LS                  | 39 | 37 | 32 | 31 | 27 | 22600  |
| 2              | 1WK27  | 2d Cpe LT                  | 37 | 36 | 31 | 30 | 26 | 24600  |
| 3              | 1WL27  | 2d Cpe SS Supercharged     | 49 | 47 | 41 | 40 | 35 | 30300  |

# CHEVROLET

## IMPALA

|   |       |                |    |    |    |    |    |       |
|---|-------|----------------|----|----|----|----|----|-------|
| 1 | 1WB19 | 4d Sdn LS      | 42 | 40 | 33 | 31 | 26 | 22200 |
| 2 | 1WT19 | 4d Sdn LT      | 41 | 39 | 32 | 31 | 26 | 25200 |
| 3 | 1WC19 | 4d Sdn LT 3.9L | 43 | 41 | 35 | 33 | 28 | 27900 |
| 4 | 1WU19 | 4d Sdn LTZ     | 44 | 42 | 36 | 34 | 29 | 28300 |
| 5 | 1WD19 | 4d Sdn SS      | 47 | 45 | 38 | 36 | 31 | 31200 |

## UPLANDER

|   |        |               |    |    |    |    |    |       |
|---|--------|---------------|----|----|----|----|----|-------|
| 1 | CUI141 | 4d Wgn LS Swb | 39 | 37 | 31 | 29 | 24 | 22000 |
| 2 | CUI221 | 4d Wgn LS     | 39 | 37 | 32 | 31 | 26 | 26100 |
| 3 | CUI221 | 4d Wgn LT     | 39 | 37 | 32 | 30 | 25 | 30100 |

## SSR

|   |        |              |    |    |    |    |    |       |
|---|--------|--------------|----|----|----|----|----|-------|
| 1 | *      | 2d Conv      | 44 | 42 | 36 | 34 | 29 | 47700 |
|   | deduct | w/o AutoTran | 2  | 2  | 2  | 2  | 1  |       |

## CORVETTE

|   |       |            |    |    |    |    |    |       |
|---|-------|------------|----|----|----|----|----|-------|
| 1 | 1YV07 | 2d Cpe     | 55 | 53 | 47 | 45 | 40 | 56900 |
| 2 | 1YV67 | 2d Conv    | 57 | 55 | 49 | 47 | 42 | 64900 |
| 3 | 1YV67 | 2d Cpe ZO6 | 50 | 48 | 43 | 42 | 37 | 72800 |

# CHEVROLET TRUCKS

## HHR

|   |        |              |    |    |    |    |    |       |
|---|--------|--------------|----|----|----|----|----|-------|
| 1 | 1AT46  | 4d Wgn LS    | 45 | 43 | 37 | 36 | 31 | 18600 |
| 2 | 1AS46  | 4d Wgn LT    | 42 | 40 | 35 | 34 | 29 | 24000 |
|   | deduct | w/o AutoTran | 2  | 2  | 2  | 2  | 1  |       |

## EQUINOX 2WD

|   |       |           |    |    |    |    |    |       |
|---|-------|-----------|----|----|----|----|----|-------|
| 1 | 1LF26 | 4d Wgn LS | 39 | 37 | 32 | 31 | 26 | 23800 |
| 2 | 1LN26 | 4d Wgn LT | 39 | 37 | 32 | 31 | 26 | 27200 |

## EQUINOX AWD

|   |       |           |    |    |    |    |    |       |
|---|-------|-----------|----|----|----|----|----|-------|
| 1 | 1LG26 | 4d Wgn LS | 41 | 39 | 34 | 33 | 28 | 25300 |
| 2 | 1LP26 | 4d Wgn LT | 40 | 38 | 33 | 32 | 28 | 28800 |

## TRAILBLAZER 2WD

|   |       |           |    |    |    |    |    |       |
|---|-------|-----------|----|----|----|----|----|-------|
| 1 | CS155 | 4d Wgn LS | 36 | 35 | 30 | 29 | 25 | 28100 |
| 2 | CS155 | 4d Wgn LT | 37 | 36 | 31 | 30 | 26 | 32500 |
| 3 | CS155 | 4d Wgn SS | 38 | 37 | 32 | 31 | 26 | 35000 |

## TRAILBLAZER 4WD

|   |       |           |    |    |    |    |    |       |
|---|-------|-----------|----|----|----|----|----|-------|
| 1 | CT155 | 4d Wgn LS | 38 | 37 | 32 | 31 | 27 | 30400 |
| 2 | CT155 | 4d Wgn LT | 39 | 37 | 32 | 31 | 27 | 34800 |
| 3 | CT155 | 4d Wgn SS | 40 | 38 | 33 | 32 | 28 | 37300 |

## TAHOE 2WD

|   |        |             |    |    |    |    |    |       |
|---|--------|-------------|----|----|----|----|----|-------|
| 1 | CC1070 | 4d Wgn LS   | 46 | 44 | 37 | 35 | 30 | 41800 |
| 2 | CC1070 | 4d Wgn LT-1 | 45 | 43 | 37 | 35 | 30 | 43700 |
| 3 | CC1070 | 4d Wgn LT-2 | 47 | 45 | 38 | 36 | 31 | 44100 |
| 4 | CC1070 | 4d Wgn LT-3 | 46 | 44 | 37 | 35 | 30 | 45300 |
| 5 | CC1070 | 4d Wgn Z71  | 45 | 43 | 37 | 35 | 30 | 43400 |
| 6 | CC1070 | 4d Wgn LTZ  | 44 | 42 | 36 | 34 | 29 | 49200 |

## TAHOE 4WD

|   |        |             |    |    |    |    |    |       |
|---|--------|-------------|----|----|----|----|----|-------|
| 1 | CK1070 | 4d Wgn LS   | 46 | 44 | 37 | 36 | 31 | 45800 |
| 2 | CK1070 | 4d Wgn LT-1 | 47 | 45 | 38 | 36 | 31 | 46500 |
| 3 | CK1070 | 4d Wgn LT-2 | 48 | 46 | 39 | 37 | 32 | 47000 |
| 4 | CK1070 | 4d Wgn LT-3 | 47 | 45 | 38 | 36 | 31 | 48100 |
| 5 | CK1070 | 4d Wgn Z71  | 46 | 44 | 37 | 36 | 31 | 47100 |
| 6 | CK1070 | 4d Wgn LTZ  | 45 | 43 | 37 | 35 | 30 | 52000 |

## UPLANDER CARGO VAN

|   |        |        |    |    |    |    |    |       |
|---|--------|--------|----|----|----|----|----|-------|
| 1 | CUI221 | 4d Wgn | 35 | 33 | 27 | 26 | 21 | 22600 |
|---|--------|--------|----|----|----|----|----|-------|

## EXPRESS CARGO VAN

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | CG1340 | 1500 Van       | 42 | 40 | 35 | 33 | 28 | 26500 |
| 2 | CG2340 | 2500 Van 135wb | 47 | 45 | 39 | 37 | 32 | 26900 |
| 3 | CG2370 | 2500 Van 155wb | 45 | 43 | 37 | 36 | 31 | 28900 |
| 4 | CG3340 | 3500 Van 135wb | 47 | 45 | 38 | 37 | 32 | 28700 |
| 5 | CG3370 | 3500 Van 155wb | 46 | 44 | 38 | 36 | 31 | 29700 |

## EXPRESS CARGO VAN AWD

|   |        |          |    |    |    |    |    |       |
|---|--------|----------|----|----|----|----|----|-------|
| 1 | CH1340 | 1500 Van | 40 | 38 | 33 | 32 | 28 | 30000 |
|---|--------|----------|----|----|----|----|----|-------|

## EXPRESS PASSENGER WAGON

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | CG1340 | 1500 Wgn       | 39 | 37 | 32 | 31 | 27 | 30800 |
| 2 | CG2340 | 2500 Wgn 135wb | 41 | 39 | 34 | 33 | 28 | 30500 |
| 3 | CG3340 | 3500 Wgn 135wb | 40 | 38 | 33 | 32 | 28 | 32200 |
| 4 | CG3370 | 3500 Wgn 155wb | 40 | 39 | 34 | 33 | 28 | 32400 |

## EXPRESS PASSENGER WAGON AWD

|   |        |          |    |    |    |    |    |       |
|---|--------|----------|----|----|----|----|----|-------|
| 1 | CH1340 | 1500 Wgn | 40 | 39 | 34 | 33 | 28 | 33500 |
|---|--------|----------|----|----|----|----|----|-------|

## SUBURBAN 2WD

|   |        |               |    |    |    |    |    |       |
|---|--------|---------------|----|----|----|----|----|-------|
| 1 | CC1090 | 1500 Wgn LS   | 42 | 40 | 35 | 33 | 28 | 38100 |
| 2 | CC1090 | 1500 Wgn LT-1 | 42 | 40 | 34 | 33 | 28 | 45100 |
| 3 | CC1090 | 1500 Wgn LT-2 | 43 | 41 | 35 | 34 | 29 | 46700 |
| 4 | CC1090 | 1500 Wgn LT-3 | 41 | 39 | 34 | 33 | 28 | 49000 |
| 5 | CC1090 | 1500 Wgn LTZ  | 41 | 39 | 33 | 32 | 27 | 51500 |
| 6 | CC2090 | 2500 Wgn LS   | 43 | 41 | 35 | 34 | 29 | 39300 |
| 7 | CC2090 | 2500 Wgn LT-1 | 42 | 40 | 35 | 33 | 28 | 44000 |
| 8 | CC2090 | 2500 Wgn LT-2 | 43 | 41 | 36 | 34 | 29 | 47900 |
| 9 | CC2090 | 2500 Wgn LT-3 | 42 | 40 | 34 | 33 | 28 | 50200 |

## SUBURBAN 4WD

|   |       |               |    |    |    |    |    |       |
|---|-------|---------------|----|----|----|----|----|-------|
| 1 | CK159 | 1500 Wgn LS   | 45 | 43 | 37 | 36 | 31 | 40900 |
| 2 | CK159 | 1500 Wgn LT-1 | 44 | 42 | 37 | 35 | 30 | 48000 |
| 3 | CK159 | 1500 Wgn LT-2 | 45 | 43 | 37 | 36 | 31 | 49500 |
| 4 | CK159 | 1500 Wgn LT-3 | 44 | 42 | 36 | 35 | 30 | 51900 |
| 5 | CK159 | 1500 Wgn LTZ  | 43 | 41 | 35 | 34 | 29 | 54300 |
| 6 | CD259 | 2500 Wgn LS   | 46 | 44 | 38 | 36 | 31 | 42100 |
| 7 | CD259 | 2500 Wgn LT-1 | 45 | 43 | 37 | 36 | 31 | 46800 |
| 8 | CD259 | 2500 Wgn LT-2 | 46 | 44 | 38 | 36 | 31 | 50700 |
| 9 | CD259 | 2500 Wgn LT-3 | 44 | 42 | 36 | 35 | 30 | 53100 |

## AVALANCHE 2WD

|   |        |                  |    |    |    |    |    |       |
|---|--------|------------------|----|----|----|----|----|-------|
| 1 | CK1093 | 5d Crew Cab LS   | 46 | 44 | 38 | 37 | 32 | 36900 |
| 2 | CK1093 | 5d Crew Cab LT-1 | 45 | 43 | 38 | 37 | 32 | 38300 |
| 3 | CK1093 | 5d Crew Cab LT-2 | 44 | 42 | 37 | 36 | 31 | 40100 |
| 4 | CK1093 | 5d Crew Cab LT-3 | 44 | 42 | 36 | 35 | 30 | 41700 |
| 5 | CK1093 | 5d Crew Cab LTZ  | 45 | 43 | 38 | 37 | 32 | 42700 |

# CHEVROLET TRUCKS

## AVALANCHE 4WD

|   |        |                  |    |    |    |    |    |       |
|---|--------|------------------|----|----|----|----|----|-------|
| 1 | CK1093 | 5d Crew Cab LS   | 48 | 46 | 40 | 38 | 33 | 40000 |
| 2 | CK1093 | 5d Crew Cab LT-1 | 48 | 46 | 40 | 39 | 34 | 41000 |
| 3 | CK1093 | 5d Crew Cab LT-2 | 48 | 46 | 40 | 39 | 34 | 41900 |
| 4 | CK1093 | 5d Crew Cab LT-3 | 48 | 46 | 40 | 39 | 34 | 43000 |
| 5 | CK1093 | 5d Crew Cab LTZ  | 47 | 45 | 39 | 38 | 33 | 45700 |

## COLORADO PICKUP 2WD

|    |        |                    |    |    |    |    |    |       |
|----|--------|--------------------|----|----|----|----|----|-------|
| 1  | CS1540 | Reg Cab Work Truck | 31 | 30 | 25 | 24 | 20 | 18500 |
| 2  | CS1540 | Reg Cab LS         | 38 | 36 | 31 | 30 | 25 | 17700 |
| 3  | CS1540 | Reg Cab LT1        | 42 | 40 | 34 | 33 | 28 | 21200 |
| 4  | CS1540 | Reg Cab LT2        | 37 | 36 | 31 | 30 | 25 | 22700 |
| 5  | CS1540 | Reg Cab LT3        | 38 | 36 | 31 | 30 | 26 | 22700 |
| 6  | CS1565 | Ext Cab Work Truck | 37 | 35 | 30 | 29 | 25 | 21200 |
| 7  | CS1565 | Ext Cab LS         | 42 | 40 | 34 | 33 | 28 | 21800 |
| 8  | CS1565 | Ext Cab LT1        | 45 | 43 | 37 | 36 | 31 | 24000 |
| 9  | CS1565 | Ext Cab LT2        | 41 | 39 | 34 | 33 | 28 | 25600 |
| 10 | CS1565 | Ext Cab LT3        | 42 | 40 | 35 | 34 | 29 | 26800 |
| 11 | CS1564 | Crew Cab LT1       | 45 | 43 | 37 | 36 | 31 | 25000 |
| 12 | CS1564 | Crew Cab LT2       | 44 | 42 | 36 | 35 | 30 | 25400 |
| 13 | CS1564 | Crew Cab LT3       | 42 | 40 | 35 | 34 | 29 | 27800 |
|    | deduct | w/o AutoTran       | 2  | 2  | 2  | 2  | 1  |       |

## COLORADO PICKUP 4WD

|    |        |                    |    |    |    |    |    |       |
|----|--------|--------------------|----|----|----|----|----|-------|
| 1  | CT1540 | Reg Cab Work Truck | 42 | 40 | 35 | 33 | 28 | 21900 |
| 2  | CT1540 | Reg Cab LS         | 45 | 43 | 37 | 36 | 31 | 21100 |
| 3  | CT1540 | Reg Cab LT1        | 48 | 46 | 40 | 38 | 33 | 24600 |
| 4  | CT1540 | Reg Cab LT2        | 46 | 44 | 38 | 37 | 32 | 26200 |
| 5  | CT1540 | Reg Cab LT3        | 46 | 44 | 39 | 37 | 32 | 26200 |
| 6  | CT1565 | Ext Cab Work Truck | 44 | 42 | 37 | 35 | 30 | 24400 |
| 7  | CT1565 | Ext Cab LS         | 48 | 46 | 41 | 39 | 34 | 23900 |
| 8  | CT1565 | Ext Cab LT1        | 51 | 49 | 43 | 41 | 36 | 27100 |
| 9  | CT1565 | Ext Cab LT2        | 46 | 44 | 39 | 38 | 33 | 28700 |
| 10 | CT1565 | Ext Cab LT3        | 47 | 45 | 39 | 38 | 33 | 29900 |
| 11 | CT1564 | Crew Cab LT1       | 51 | 49 | 43 | 41 | 36 | 28500 |
| 12 | CT1564 | Crew Cab LT2       | 50 | 48 | 42 | 41 | 36 | 28000 |
| 13 | CT1564 | Crew Cab LT3       | 48 | 46 | 40 | 39 | 34 | 30300 |
|    | deduct | w/o AutoTran       | 2  | 2  | 2  | 2  | 1  |       |

## C1500 SILVERADO CLASSIC 2WD

|    |        |                    |    |    |    |    |    |       |
|----|--------|--------------------|----|----|----|----|----|-------|
| 1  | CK1570 | Reg Cab Work Truck | 35 | 34 | 29 | 28 | 24 | 20300 |
| 2  | CK1570 | Reg Cab LS         | 33 | 32 | 28 | 27 | 23 | 25000 |
| 3  | CK1570 | Reg Cab LT         | 36 | 35 | 30 | 29 | 25 | 26500 |
| 4  | CK1575 | Ext Cab Work Truck | 39 | 37 | 32 | 31 | 27 | 27400 |
| 5  | CK1575 | Ext Cab LS         | 43 | 41 | 36 | 35 | 30 | 29400 |
| 6  | CK1575 | Ext Cab LT         | 46 | 44 | 38 | 37 | 32 | 32700 |
| 7  | CT1573 | Ext Cab SS         | 43 | 41 | 36 | 35 | 31 | 37000 |
| 8  | CK1554 | Crew Cab LS        | 53 | 51 | 45 | 43 | 38 | 30300 |
| 9  | CK1554 | Crew Cab LT        | 48 | 46 | 40 | 39 | 34 | 36400 |
| 10 | CK157  | Crew Cab HD LT     | 47 | 45 | 40 | 39 | 34 | 37400 |
|    | deduct | w/o AutoTran       | 2  | 2  | 2  | 2  | 1  |       |

## C1500 SILVERADO PICKUP 2WD

|    |        |                     |    |    |    |    |    |       |
|----|--------|---------------------|----|----|----|----|----|-------|
| 1  | C10903 | Reg Cab Work Truck  | 41 | 39 | 34 | 33 | 28 | 21700 |
| 2  | C10903 | Reg Cab LT1         | 43 | 41 | 36 | 35 | 30 | 27800 |
| 3  | C10953 | Ext Cab Work Truck  | 45 | 43 | 37 | 36 | 31 | 26500 |
| 4  | C10953 | Ext Cab LT1         | 47 | 45 | 39 | 38 | 33 | 32000 |
| 5  | C10953 | Ext Cab LT2         | 47 | 45 | 39 | 38 | 33 | 37100 |
| 6  | C10953 | Ext Cab LTZ         | 48 | 46 | 40 | 39 | 34 | 39200 |
| 7  | C10543 | Crew Cab Work Truck | 47 | 45 | 40 | 38 | 33 | 28600 |
| 8  | C10543 | Crew Cab LT1        | 49 | 47 | 41 | 40 | 35 | 34100 |
| 9  | C10543 | Crew Cab LT2        | 47 | 45 | 39 | 38 | 34 | 39900 |
| 10 | C10543 | Crew Cab LTZ        | 47 | 45 | 40 | 39 | 34 | 42500 |

## C2500 SILVERADO HD PICKUP 2WD

|        |                        |                     |    |    |    |    |    |       |
|--------|------------------------|---------------------|----|----|----|----|----|-------|
| 1      | CC2590                 | Reg Cab Work Truck  | 40 | 38 | 33 | 32 | 27 | 32000 |
| 2      | CC2590                 | Reg Cab LS          | 41 | 39 | 34 | 33 | 28 | 34000 |
| 3      | CC2590                 | Reg Cab LT          | 43 | 41 | 36 | 35 | 30 | 36100 |
| 4      | CC2575                 | Ext Cab Work Truck  | 46 | 44 | 38 | 37 | 32 | 35000 |
| 5      | CC2575                 | Ext Cab LS          | 46 | 44 | 39 | 38 | 33 | 37500 |
| 6      | CC2575                 | Ext Cab LT          | 46 | 44 | 39 | 38 | 33 | 42000 |
| 7      | CC2574                 | Crew Cab Work Truck | 45 | 43 | 37 | 36 | 31 | 37000 |
| 8      | CC2574                 | Crew Cab LS         | 48 | 46 | 40 | 39 | 34 | 41100 |
| 9      | CC2574                 | Crew Cab LT         | 47 | 45 | 40 | 39 | 34 | 46100 |
| deduct | w/o Auto Tran (ex 6.9) |                     | 2  | 2  | 2  | 2  | 1  |       |

**CHEVROLET TRUCKS****K2500 SILVERADO HD PICKUP 4WD**

|                     |                   |                     |    |    |    |    |    |       |
|---------------------|-------------------|---------------------|----|----|----|----|----|-------|
| 1                   | CK2590            | Reg Cab Work Truck  | 47 | 45 | 39 | 38 | 33 | 34700 |
| 2                   | CK2590            | Reg Cab LS          | 48 | 46 | 41 | 39 | 34 | 36800 |
| 3                   | CK2590            | Reg Cab LT          | 50 | 48 | 42 | 41 | 36 | 37800 |
| 4                   | CK25 <sup>5</sup> | Ext Cab Work Truck  | 53 | 51 | 44 | 42 | 37 | 37700 |
| 5                   | CK25 <sup>5</sup> | Ext Cab LS          | 54 | 52 | 46 | 44 | 39 | 40200 |
| 6                   | CK25 <sup>5</sup> | Ext Cab LT          | 53 | 51 | 45 | 43 | 38 | 46000 |
| 7                   | CK25 <sup>4</sup> | Crew Cab Work Truck | 51 | 49 | 43 | 41 | 36 | 40000 |
| 8                   | CK25 <sup>4</sup> | Crew Cab LS         | 53 | 51 | 45 | 44 | 39 | 43600 |
| 9                   | CK25 <sup>4</sup> | Crew Cab LT         | 51 | 49 | 44 | 42 | 37 | 50300 |
| deduct w/o AutoTran |                   |                     | 2  | 2  | 2  | 2  | 1  |       |

**K3500 SILVERADO PICKUP 4WD**

|                     |        |                         |    |    |    |    |    |       |
|---------------------|--------|-------------------------|----|----|----|----|----|-------|
| 1                   | CK3590 | Reg Cab Work Truck Srw  | 43 | 41 | 36 | 35 | 30 | 36600 |
| 2                   | CK3590 | Reg Cab Work Truck Drw  | 43 | 41 | 36 | 35 | 30 | 37500 |
| 3                   | CK3590 | Reg Cab LS Srw          | 45 | 43 | 38 | 37 | 32 | 37700 |
| 4                   | CK3590 | Reg Cab LT Srw          | 47 | 45 | 39 | 38 | 33 | 39000 |
| 5                   | CK3590 | Reg Cab LS Drw          | 45 | 43 | 38 | 37 | 32 | 38600 |
| 6                   | CK3590 | Reg Cab LT Drw          | 46 | 44 | 39 | 38 | 33 | 39900 |
| 7                   | CK3595 | Ext Cab Work Truck Srw  | 51 | 49 | 43 | 41 | 36 | 40100 |
| 8                   | CK3595 | Ext Cab Work Truck Drw  | 52 | 50 | 43 | 42 | 37 | 39800 |
| 9                   | CK3595 | Ext Cab LS Srw          | 51 | 49 | 44 | 42 | 37 | 41200 |
| 10                  | CK3595 | Ext Cab LS Drw          | 51 | 49 | 43 | 42 | 37 | 42200 |
| 11                  | CK3595 | Ext Cab LT Srw          | 51 | 49 | 43 | 42 | 37 | 46800 |
| 12                  | CK3595 | Ext Cab LT Drw          | 51 | 49 | 43 | 42 | 37 | 47700 |
| 13                  | CK3594 | Crew Cab Work Truck Srw | 49 | 47 | 41 | 40 | 35 | 42400 |
| 14                  | CK3594 | Crew Cab Work Truck Drw | 49 | 47 | 42 | 40 | 35 | 43100 |
| 15                  | CK3594 | Crew Cab LS Srw         | 51 | 49 | 43 | 42 | 37 | 43500 |
| 16                  | CK3594 | Crew Cab LS Drw         | 51 | 49 | 43 | 42 | 37 | 44200 |
| 17                  | CK3594 | Crew Cab LT Srw         | 51 | 49 | 43 | 42 | 37 | 50400 |
| 18                  | CK3594 | Crew Cab LT Drw         | 50 | 48 | 43 | 42 | 37 | 52200 |
| deduct w/o AutoTran |        |                         | 2  | 2  | 2  | 2  | 1  |       |

**CHRYSLER****PT CRUISER**

|                            |        |                       |    |    |    |    |    |       |
|----------------------------|--------|-----------------------|----|----|----|----|----|-------|
| 1                          | PTCH44 | 4d Wgn                | 44 | 42 | 36 | 35 | 30 | 17800 |
| 2                          | PTCP44 | 4d Wgn Touring        | 41 | 40 | 35 | 34 | 29 | 21200 |
| 3                          | PTCS44 | 4d Wgn Limited        | 41 | 39 | 34 | 33 | 29 | 22200 |
| 4                          | PTCS44 | 4d Wgn Limited Turbo  | 40 | 38 | 33 | 32 | 28 | 24800 |
| 5                          | PTCX44 | 4d Wgn GT             | 42 | 40 | 35 | 34 | 29 | 26300 |
| 6                          | *      | 2d Conv               | 41 | 39 | 33 | 32 | 27 | 23100 |
| 7                          | *      | 2d Conv Touring       | 36 | 35 | 30 | 29 | 25 | 27800 |
| 8                          | *      | 2d Conv Touring Turbo | 36 | 34 | 29 | 28 | 24 | 30600 |
| 9                          | *      | 2d Conv GT            | 38 | 36 | 31 | 30 | 26 | 31700 |
| deduct w/o AirCond         |        |                       | 3  | 3  | 2  | 2  | 1  |       |
| deduct w/o AutoTran (ex 6) |        |                       | 2  | 2  | 2  | 2  | 1  |       |

**SEBRING**

|   |   |                     |    |    |    |    |    |       |
|---|---|---------------------|----|----|----|----|----|-------|
| 1 | * | 4d Sdn              | 43 | 41 | 34 | 33 | 28 | 21200 |
| 2 | * | 4d Sdn Touring      | 45 | 43 | 37 | 35 | 30 | 25800 |
| 3 | * | 4d Sdn Touring 2.7L | 44 | 42 | 36 | 34 | 29 | 27300 |
| 4 | * | 4d Sdn Limited      | 44 | 42 | 36 | 35 | 30 | 28500 |
| 5 | * | 4d Sdn Limited 3.5L | 43 | 41 | 35 | 34 | 29 | 30800 |

**300 SERIES**

|   |        |                    |    |    |    |    |    |       |
|---|--------|--------------------|----|----|----|----|----|-------|
| 1 | LXCH48 | 4d Sdn             | 51 | 49 | 42 | 40 | 34 | 26800 |
| 2 | LXCP48 | 4d Sdn Touring     | 47 | 45 | 39 | 37 | 32 | 32600 |
| 3 | LXFP48 | 4d Sdn Touring AWD | 48 | 46 | 39 | 37 | 32 | 34700 |
| 4 | LXCP48 | 4d Sdn Limited     | 43 | 41 | 35 | 34 | 29 | 38000 |
| 5 | LXFP48 | 4d Sdn Limited AWD | 45 | 43 | 37 | 35 | 30 | 39400 |
| 6 | LXCS48 | 4d Sdn 300C        | 46 | 44 | 38 | 37 | 32 | 41900 |
| 7 | LXFS48 | 4d Sdn 300C AWD    | 48 | 46 | 39 | 38 | 33 | 43200 |
| 8 | LXCH48 | 4d Sdn SRT8        | 52 | 50 | 43 | 41 | 36 | 47400 |

**CROSSFIRE**

|   |   |                 |    |    |    |    |    |       |
|---|---|-----------------|----|----|----|----|----|-------|
| 1 | * | 2d Cpe          | 39 | 37 | 31 | 30 | 26 | 31300 |
| 2 | * | 2d Cpe Limited  | 37 | 35 | 30 | 29 | 25 | 37600 |
| 3 | * | 2d Cpe SRT6     | 36 | 34 | 29 | 28 | 24 | 48000 |
| 4 | * | 2d Conv         | 42 | 40 | 34 | 33 | 28 | 37700 |
| 5 | * | 2d Conv Limited | 41 | 39 | 34 | 33 | 28 | 42200 |
| 6 | * | 2d Conv SRT6    | 39 | 37 | 32 | 31 | 26 | 52400 |

**TOWN & COUNTRY**

|   |   |                |    |    |    |    |    |       |
|---|---|----------------|----|----|----|----|----|-------|
| 1 | * | 4d Wgn         | 34 | 32 | 27 | 26 | 22 | 23000 |
| 2 | * | 4d Wgn LX      | 39 | 37 | 31 | 30 | 25 | 29000 |
| 3 | * | 4d Wgn Touring | 43 | 41 | 34 | 33 | 28 | 34800 |
| 4 | * | 4d Wgn Limited | 42 | 40 | 34 | 33 | 28 | 39400 |

**PACIFICA 2WD**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | CSYH74 | 4d Wgn         | 40 | 38 | 32 | 31 | 27 | 28000 |
| 2 | CSYS74 | 4d Wgn Touring | 41 | 39 | 34 | 33 | 28 | 33900 |
| 3 | CSYX74 | 4d Wgn Limited | 44 | 42 | 36 | 35 | 30 | 38100 |

**PACIFICA AWD**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | CSCH74 | 4d Wgn         | 41 | 39 | 33 | 32 | 28 | 30700 |
| 2 | CSCS74 | 4d Wgn Touring | 43 | 41 | 35 | 34 | 30 | 36000 |
| 3 | CSCX74 | 4d Wgn Limited | 44 | 42 | 37 | 36 | 31 | 40500 |

**ASPEN 2WD**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | HG1P74 | 4d Wgn Limited | 38 | 37 | 32 | 31 | 26 | 40300 |
|---|--------|----------------|----|----|----|----|----|-------|

**ASPEN 4WD**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | HG5P74 | 4d Wgn Limited | 40 | 38 | 33 | 32 | 28 | 43100 |
|---|--------|----------------|----|----|----|----|----|-------|

**DODGE****CALIBER**

|                     |        |               |    |    |    |    |    |       |
|---------------------|--------|---------------|----|----|----|----|----|-------|
| 1                   | PMDL49 | 4d Wgn        | 48 | 46 | 38 | 36 | 30 | 16900 |
| 2                   | PMDH49 | 4d Wgn SXT    | 47 | 45 | 37 | 35 | 30 | 19300 |
| 3                   | PMDX49 | 4d Wgn RT     | 46 | 44 | 37 | 35 | 29 | 21600 |
| 4                   | PMEX49 | 4d Wgn RT AWD | 48 | 46 | 38 | 36 | 30 | 22600 |
| deduct w/o AirCond  |        |               | 3  | 3  | 2  | 2  | 1  |       |
| deduct w/o AutoTran |        |               | 2  | 2  | 2  | 2  | 1  |       |

**STRATUS**

|   |   |            |    |    |    |    |    |       |
|---|---|------------|----|----|----|----|----|-------|
| 1 | * | 4d Sdn SXT | 29 | 28 | 23 | 22 | 17 | 26000 |
| 2 | * | 4d Sdn R/T | 36 | 34 | 28 | 27 | 23 | 26800 |

**DODGE****CHARGER**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | *      | 4d Sdn SE 2.7L | 46 | 44 | 36 | 34 | 29 | 23600 |
| 2 | LXDH48 | 4d Sdn SE 3.5L | 46 | 44 | 37 | 35 | 30 | 24600 |
| 3 | LXDH48 | 4d Sdn SXT     | 44 | 42 | 35 | 33 | 28 | 30900 |
| 4 | LXE48  | 4d Sdn SXT AWD | 44 | 42 | 35 | 34 | 29 | 33200 |
| 5 | LXD48  | 4d Sdn R/T     | 44 | 42 | 35 | 33 | 28 | 37500 |
| 6 | LXEP48 | 4d Sdn R/T AWD | 45 | 43 | 36 | 34 | 29 | 39600 |
| 7 | LXD48  | 4d Sdn SRT-8   | 46 | 44 | 37 | 35 | 30 | 43200 |

**CARAVAN**

|   |        |                  |    |    |    |    |    |       |
|---|--------|------------------|----|----|----|----|----|-------|
| 1 | RSKL52 | 4d Wgn SE        | 34 | 32 | 26 | 25 | 20 | 21100 |
| 2 | RSKH52 | 4d Wgn SXT       | 38 | 36 | 28 | 27 | 22 | 24900 |
| 3 | RSKL53 | 4d Wgn Grand SE  | 34 | 32 | 27 | 26 | 21 | 28300 |
| 4 | RSKH53 | 4d Wgn Grand SXT | 37 | 35 | 29 | 27 | 22 | 33200 |

**MAGNUM**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | LXDH49 | 4d Wgn SE      | 43 | 41 | 35 | 33 | 28 | 25000 |
| 2 | LXDH49 | 4d Wgn SXT     | 41 | 39 | 32 | 31 | 26 | 32200 |
| 3 | LXD49  | 4d Wgn RT      | 43 | 41 | 35 | 33 | 28 | 38400 |
| 4 | LXE49  | 4d Wgn SXT AWD | 42 | 40 | 34 | 32 | 27 | 34100 |
| 5 | LXEP49 | 4d Wgn RT AWD  | 44 | 42 | 35 | 34 | 29 | 40500 |
| 6 | LXD49  | 4d Wgn SRT8    | 41 | 39 | 32 | 31 | 26 | 43200 |

**DODGE TRUCKS****NITRO 2WD**

|                     |        |            |    |    |    |    |    |       |
|---------------------|--------|------------|----|----|----|----|----|-------|
| 1                   | KASL74 | 4d Wgn SXT | 46 | 44 | 37 | 36 | 31 | 22400 |
| 2                   | KASP74 | 4d Wgn SLT | 46 | 44 | 38 | 36 | 31 | 29700 |
| 3                   | KASP74 | 4d Wgn R/T | 45 | 43 | 37 | 36 | 31 | 32400 |
| deduct w/o AutoTran |        |            | 2  | 2  | 2  | 2  | 1  |       |

**NITRO 4WD**

|                     |        |            |    |    |    |    |    |       |
|---------------------|--------|------------|----|----|----|----|----|-------|
| 1                   | KASL74 | 4d Wgn SXT | 48 | 46 | 40 | 39 | 34 | 24000 |
| 2                   | KASP74 | 4d Wgn SLT | 48 | 46 | 40 | 38 | 33 | 31200 |
| 3                   | KASP74 | 4d Wgn R/T | 47 | 45 | 39 | 38 | 33 | 34100 |
| deduct w/o AutoTran |        |            | 2  | 2  | 2  | 2  | 1  |       |

**DURANGO 2WD**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | H81M74 | 4d Wgn SXT     | 33 | 32 | 27 | 26 | 22 | 31400 |
| 2 | H81P74 | 4d Wgn SLT     | 35 | 34 | 29 | 28 | 23 | 36100 |
| 3 | H81P74 | 4d Wgn Limited | 34 | 33 | 28 | 27 | 23 | 42200 |

**DURANGO 4WD**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | H85M74 | 4d Wgn SXT     | 36 | 35 | 30 | 29 | 25 | 33200 |
| 2 | H85H74 | 4d Wgn SLT     | 38 | 36 | 31 | 30 | 26 | 37900 |
| 3 | H85P74 | 4d Wgn Limited | 36 | 35 | 30 | 29 | 25 | 44500 |

**CARAVAN CARGO VAN**

|   |   |              |    |    |    |    |    |       |
|---|---|--------------|----|----|----|----|----|-------|
| 1 | * | 4d Wgn       | 31 | 30 | 25 | 24 | 20 | 22000 |
| 2 | * | 4d Wgn Grand | 36 | 34 | 28 | 27 | 22 | 22700 |

**DAKOTA PICKUP 2WD**

|                     |        |                  |    |    |    |    |    |       |
|---------------------|--------|------------------|----|----|----|----|----|-------|
| 1                   | ND1L33 | Club Cab ST      | 39 | 37 | 32 | 31 | 27 | 21500 |
| 2                   | ND1H33 | Club Cab SLT     | 38 | 37 | 32 | 31 | 26 | 27800 |
| 3                   | ND1P33 | Club Cab Laramie | 43 | 41 | 35 | 34 | 29 | 27500 |
| 4                   | ND1L84 | Quad Cab ST      | 41 | 39 | 34 | 33 | 29 | 24300 |
| 5                   | ND1H84 | Quad Cab SLT     | 43 | 41 | 36 | 35 | 30 | 30000 |
| 6                   | ND1P84 | Quad Cab Laramie | 46 | 44 | 39 | 38 | 33 | 29600 |
| deduct w/o AutoTran |        |                  | 2  | 2  | 2  | 2  | 1  |       |

**DAKOTA PICKUP 4WD**

|                     |        |                  |    |    |    |    |    |       |
|---------------------|--------|------------------|----|----|----|----|----|-------|
| 1                   | ND5L33 | Club Cab ST      | 45 | 43 | 38 | 37 | 32 | 26600 |
| 2                   | ND5H33 | Club Cab SLT     | 45 | 43 | 38 | 37 | 32 | 30700 |
| 3                   | ND5P33 | Club Cab Laramie | 49 | 47 | 41 | 39 | 34 | 30400 |
| 4                   | ND5L84 | Quad Cab ST      | 48 | 46 | 41 | 40 | 35 | 28000 |
| 5                   | ND5H84 | Quad Cab SLT     | 47 | 45 | 40 | 39 | 34 | 33500 |
| 6                   | ND5P84 | Quad Cab Laramie | 50 | 48 | 42 | 41 | 36 | 33500 |
| deduct w/o AutoTran |        |                  | 2  | 2  | 2  | 2  | 1  |       |

**RAM 1500 SERIES PICKUP 2WD**

|                     |        |                  |    |    |    |    |    |       |
|---------------------|--------|------------------|----|----|----|----|----|-------|
| 1                   | DR1L61 | Reg Cab ST       | 32 | 31 | 26 | 25 | 22 | 26900 |
| 2                   | DR1H61 | Reg Cab SLT      | 35 | 34 | 29 | 28 | 24 | 33200 |
| 3                   | DR1L41 | Quad Cab ST      | 39 | 37 | 32 | 31 | 27 | 30900 |
| 4                   | DR1H41 | Quad Cab SLT     | 39 | 38 | 33 | 32 | 28 | 39000 |
| 5                   | DR1P41 | Quad Cab Laramie | 37 | 36 | 31 | 30 | 27 | 42000 |
| 6                   | DR1H81 | Mega Cab SLT     | 40 | 38 | 33 | 32 | 28 | 39800 |
| 7                   | DR1P81 | Mega Cab Laramie | 38 | 37 | 32 | 31 | 27 | 43000 |
| deduct w/o AutoTran |        |                  | 2  | 2  | 2  | 2  | 1  |       |

**RAM 2500 SERIES PICKUP 2WD**

|   |        |                       |    |    |    |    |    |       |
|---|--------|-----------------------|----|----|----|----|----|-------|
| 1 | DH2L62 | Reg Cab ST            | 40 | 38 | 33 | 32 | 28 | 34500 |
| 2 | DH2H62 | Reg Cab SLT           | 42 | 40 | 35 | 34 | 29 | 39900 |
| 3 | DH2L41 | Quad Cab ST           | 44 | 42 | 37 | 36 | 31 | 37500 |
| 4 | DH2H41 | Quad Cab SLT          | 42 | 41 | 36 | 35 | 30 | 46300 |
| 5 | DH2P41 | Quad Cab SLT+ Laramie | 41 | 39 | 34 | 33 | 29 | 49100 |
| 6 | DH2H81 | Mega Cab SLT          | 44 | 42 | 37 | 36 | 32 | 48700 |
| 7 | DH2P81 | Mega Cab SLT+Laramie  | 43 | 41 | 36 | 35 | 31 | 51000 |
|   | deduct | w/o AutoTran          | 2  | 2  | 2  | 2  | 1  |       |

**DODGE TRUCKS****RAM 2500 SERIES PICKUP 4WD**

|   |        |                       |    |    |    |    |    |       |
|---|--------|-----------------------|----|----|----|----|----|-------|
| 1 | DH7L62 | Reg Cab ST            | 46 | 44 | 39 | 38 | 34 | 37100 |
| 2 | DH7H62 | Reg Cab SLT           | 47 | 45 | 40 | 39 | 34 | 43200 |
| 3 | DH7L41 | Quad Cab ST           | 50 | 48 | 43 | 41 | 36 | 40100 |
| 4 | DH7H41 | Quad Cab SLT          | 47 | 45 | 40 | 39 | 34 | 49900 |
| 5 | DH7P41 | Quad Cab SLT+ Laramie | 47 | 45 | 40 | 39 | 34 | 51300 |
| 6 | DH7H81 | Mega Cab SLT          | 49 | 47 | 42 | 41 | 36 | 51400 |
| 7 | DH7P81 | Mega Cab SLT+Laramie  | 47 | 45 | 40 | 39 | 34 | 54100 |
|   | deduct | w/o AutoTran          | 2  | 2  | 2  | 2  | 1  |       |

**RAM 3500 SERIES PICKUP 4WD**

|    |        |                           |    |    |    |    |    |       |
|----|--------|---------------------------|----|----|----|----|----|-------|
| 1  | D18L62 | Reg Cab ST Drw            | 48 | 46 | 41 | 40 | 35 | 38700 |
| 2  | D18H62 | Reg Cab SLT Drw           | 48 | 46 | 41 | 40 | 35 | 44700 |
| 3  | D18L41 | Quad Cab ST Srw           | 49 | 47 | 42 | 41 | 36 | 41600 |
| 4  | D18L42 | Quad Cab ST Drw           | 48 | 46 | 41 | 40 | 36 | 43300 |
| 5  | D18H41 | Quad Cab SLT Srw          | 49 | 47 | 42 | 41 | 36 | 47100 |
| 6  | D18H42 | Quad Cab SLT Drw          | 48 | 46 | 41 | 40 | 36 | 50500 |
| 7  | D18P41 | Quad Cab SLT+ Laramie Srw | 47 | 46 | 41 | 40 | 35 | 52500 |
| 8  | D18P42 | Quad Cab SLT+ Laramie Drw | 47 | 45 | 40 | 39 | 35 | 53800 |
| 9  | D18H81 | Mega Cab SLT Srw          | 48 | 46 | 41 | 40 | 35 | 51500 |
| 10 | D18H81 | Mega Cab SLT Drw          | 48 | 46 | 41 | 40 | 35 | 51500 |
| 11 | D18P81 | Mega Cab SLT+ Laramie Srw | 47 | 45 | 40 | 39 | 35 | 55500 |
| 12 | D18P81 | Mega Cab SLT+ Laramie Drw | 47 | 46 | 41 | 40 | 35 | 55500 |
|    | deduct | w/o AutoTran              | 2  | 2  | 2  | 2  | 1  |       |

**FORD****FOCUS**

|    |        |                       |    |    |    |    |    |       |
|----|--------|-----------------------|----|----|----|----|----|-------|
| 1  | P31    | 3d Hb ZX3 S           | 40 | 38 | 33 | 32 | 27 | 15600 |
| 2  | P31    | 3d Hb ZX3 SE          | 47 | 45 | 38 | 36 | 31 | 18400 |
| 3  | P31    | 3d Hb ZX3 SES         | 49 | 47 | 40 | 38 | 32 | 19400 |
| 4  | P34    | 4d Sdn ZX4 S          | 41 | 39 | 33 | 31 | 26 | 16700 |
| 5  | P34    | 4d Sdn ZX4 SE         | 46 | 44 | 37 | 35 | 29 | 18700 |
| 6  | P34    | 4d Sdn ZX4 SES        | 47 | 45 | 38 | 36 | 30 | 19700 |
| 7  | P38    | 4d Sdn ZX4 ST         | 48 | 46 | 39 | 37 | 31 | 19600 |
| 8  | P37    | 5d Hb ZX5 S           | 44 | 42 | 36 | 34 | 29 | 17400 |
| 9  | P37    | 5d Hb ZX5 SE          | 48 | 46 | 39 | 37 | 32 | 19400 |
| 10 | P37    | 5d Hb ZX5 SES         | 50 | 48 | 40 | 38 | 33 | 20400 |
| 11 | P36    | 5d Wgn ZXW SE         | 44 | 42 | 35 | 33 | 28 | 20200 |
| 12 | P36    | 5d Wgn ZXW SES        | 45 | 43 | 37 | 35 | 30 | 21400 |
|    | deduct | w/o AirCond           | 3  | 3  | 2  | 2  | 1  |       |
|    | deduct | w/o AutoTran (ex 1,7) | 2  | 2  | 2  | 2  | 1  |       |

**FUSION**

|   |        |                     |    |    |    |    |    |       |
|---|--------|---------------------|----|----|----|----|----|-------|
| 1 | P06    | 4d Sdn S            | 45 | 43 | 37 | 35 | 30 | 19600 |
| 2 | P07    | 4d Sdn SE           | 47 | 45 | 38 | 36 | 31 | 24100 |
| 3 | P07    | 4d Sdn SE (V6)      | 46 | 44 | 37 | 35 | 30 | 26000 |
| 4 | P01    | 4d Sdn SE (V6) AWD  | 48 | 46 | 39 | 37 | 32 | 27900 |
| 5 | P08    | 4d Sdn SEL          | 44 | 42 | 36 | 34 | 29 | 25400 |
| 6 | P08    | 4d Sdn SEL (V6)     | 45 | 43 | 36 | 34 | 29 | 27300 |
| 7 | P02    | 4d Sdn SEL (V6) AWD | 47 | 45 | 38 | 36 | 31 | 29100 |
|   | deduct | w/o AutoTran        | 2  | 2  | 2  | 2  | 1  |       |

**TAURUS**

|   |     |            |    |    |    |    |    |       |
|---|-----|------------|----|----|----|----|----|-------|
| 1 | P53 | 4d Sdn SE  | 28 | 27 | 22 | 21 | 18 | 25100 |
| 2 | P56 | 4d Sdn SEL | 30 | 29 | 24 | 23 | 20 | 28300 |

**MUSTANG**

|   |        |                           |    |    |    |    |    |       |
|---|--------|---------------------------|----|----|----|----|----|-------|
| 1 | T80    | 2d Cpe                    | 55 | 52 | 44 | 42 | 35 | 22700 |
| 2 | T84    | 2d Conv                   | 48 | 46 | 39 | 37 | 32 | 28800 |
| 3 | T82    | 2d Cpe GT                 | 61 | 58 | 50 | 48 | 42 | 29900 |
| 4 | T85    | 2d Conv GT                | 55 | 53 | 45 | 43 | 37 | 34700 |
| 5 | T88    | 2d Cpe Shelby GT500       | 53 | 51 | 44 | 42 | 37 | 44100 |
| 6 | T89    | 2d Conv Shelby GT500      | 51 | 49 | 43 | 41 | 35 | 48900 |
|   | deduct | w/o AutoTran (ex 3,4,5,6) | 2  | 2  | 2  | 2  | 1  |       |

**FIVE HUNDRED**

|   |     |                    |    |    |    |    |    |       |
|---|-----|--------------------|----|----|----|----|----|-------|
| 1 | P24 | 4d Sdn SEL         | 45 | 43 | 36 | 34 | 29 | 29900 |
| 2 | P25 | 4d Sdn Limited     | 43 | 41 | 34 | 33 | 28 | 32400 |
| 3 | P27 | 4d Sdn SEL AWD     | 47 | 45 | 38 | 36 | 31 | 31800 |
| 4 | P28 | 4d Sdn Limited AWD | 45 | 43 | 36 | 34 | 29 | 34000 |

**CROWN VICTORIA**

|   |     |           |    |    |    |    |    |       |
|---|-----|-----------|----|----|----|----|----|-------|
| 1 | P73 | 4d Sdn    | 32 | 31 | 26 | 25 | 22 | 25700 |
| 2 | P74 | 4d Sdn LX | 32 | 31 | 26 | 25 | 21 | 31000 |

**FREESTAR**

|   |     |                |    |    |    |    |    |       |
|---|-----|----------------|----|----|----|----|----|-------|
| 1 | A51 | 4d Wgn SE      | 31 | 29 | 24 | 23 | 18 | 28900 |
| 2 | A52 | 4d Wgn SEL     | 35 | 33 | 28 | 27 | 22 | 31500 |
| 3 | A58 | 4d Wgn Limited | 35 | 33 | 28 | 27 | 22 | 35400 |

**FREESTYLE**

|   |     |                |    |    |    |    |    |       |
|---|-----|----------------|----|----|----|----|----|-------|
| 1 | K02 | 4d Wgn SEL     | 39 | 37 | 32 | 31 | 26 | 33900 |
| 2 | K03 | 4d Wgn Limited | 40 | 38 | 32 | 31 | 27 | 35500 |

**FREESTYLE AWD**

|   |     |                |    |    |    |    |    |       |
|---|-----|----------------|----|----|----|----|----|-------|
| 1 | K05 | 4d Wgn SEL     | 41 | 39 | 33 | 32 | 28 | 35600 |
| 2 | K06 | 4d Wgn Limited | 41 | 39 | 33 | 32 | 28 | 37400 |

**FORD TRUCKS****ESCAPE 2WD**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | U02    | 4d Wgn XLS     | 38 | 36 | 31 | 30 | 26 | 21900 |
| 2 | U03    | 4d Wgn XLT     | 40 | 38 | 33 | 32 | 28 | 26500 |
| 3 | U04    | 4d Wgn Limited | 40 | 39 | 34 | 33 | 28 | 27900 |
|   | deduct | w/o AutoTran   | 2  | 2  | 2  | 2  | 1  |       |

**ESCAPE 4WD**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | U92    | 4d Wgn XLS     | 41 | 39 | 34 | 33 | 28 | 23600 |
| 2 | U93    | 4d Wgn XLT     | 43 | 41 | 36 | 35 | 31 | 27900 |
| 3 | U94    | 4d Wgn Limited | 43 | 41 | 36 | 35 | 31 | 29600 |
|   | deduct | w/o AutoTran   | 2  | 2  | 2  | 2  | 1  |       |

**EDGE 2WD**

|   |     |                 |    |    |    |    |    |       |
|---|-----|-----------------|----|----|----|----|----|-------|
| 1 | K36 | 4d Wgn SE       | 47 | 45 | 39 | 37 | 32 | 26300 |
| 2 | K38 | 4d Wgn SEL      | 47 | 45 | 39 | 37 | 32 | 33300 |
| 3 | K39 | 4d Wgn SEL Plus | 48 | 46 | 39 | 38 | 33 | 34800 |

**EDGE AWD**

|   |     |                 |    |    |    |    |    |       |
|---|-----|-----------------|----|----|----|----|----|-------|
| 1 | K46 | 4d Wgn SE       | 49 | 47 | 40 | 39 | 34 | 28000 |
| 2 | K48 | 4d Wgn SEL      | 50 | 48 | 41 | 39 | 34 | 34700 |
| 3 | K49 | 4d Wgn SEL Plus | 50 | 48 | 41 | 39 | 34 | 36500 |

**FORD TRUCKS****EXPLORER 2WD**

|   |     |                       |    |    |    |    |    |       |
|---|-----|-----------------------|----|----|----|----|----|-------|
| 1 | U63 | 4d Wgn XLT            | 43 | 41 | 34 | 32 | 27 | 34400 |
| 2 | U64 | 4d Wgn Eddie Bauer    | 46 | 44 | 37 | 35 | 30 | 35300 |
| 3 | U65 | 4d Wgn Limited        | 43 | 41 | 34 | 33 | 28 | 39200 |
| 4 | U31 | 4d Wgn Sport Trac XLT | 50 | 48 | 41 | 39 | 34 | 30400 |
| 5 | U33 | 4d Wgn Sport Trac Ltd | 52 | 50 | 43 | 41 | 35 | 33000 |

**EXPLORER 4WD**

|   |     |                       |    |    |    |    |    |       |
|---|-----|-----------------------|----|----|----|----|----|-------|
| 1 | U73 | 4d Wgn XLT            | 43 | 41 | 35 | 33 | 28 | 36600 |
| 2 | U74 | 4d Wgn Eddie Bauer    | 46 | 44 | 37 | 35 | 30 | 37800 |
| 3 | U75 | 4d Wgn Limited        | 41 | 39 | 33 | 32 | 27 | 43400 |
| 4 | U51 | 4d Wgn Sport Trac XLT | 50 | 48 | 41 | 39 | 34 | 32900 |
| 5 | U53 | 4d Wgn Sport Trac Ltd | 53 | 51 | 43 | 41 | 36 | 35100 |

**EXPEDITION 2WD**

|   |        |                       |    |    |    |    |    |       |
|---|--------|-----------------------|----|----|----|----|----|-------|
| 1 | U15    | 4d Wgn XLT            | 46 | 44 | 37 | 35 | 30 | 36600 |
| 2 | U17    | 4d Wgn Eddie Bauer    | 47 | 45 | 38 | 36 | 31 | 41800 |
| 3 | U19    | 4d Wgn Limited        | 45 | 43 | 36 | 35 | 30 | 43900 |
| 4 | K15    | 4d Wgn EL XLT         | 47 | 45 | 38 | 36 | 31 | 39300 |
| 5 | K17    | 4d Wgn EL Eddie Bauer | 48 | 46 | 39 | 37 | 32 | 44900 |
| 6 | K19    | 4d Wgn EL Limited     | 46 | 44 | 37 | 35 | 30 | 46600 |
|   | deduct | w/o AutoTran          | 2  | 2  | 2  | 2  | 1  |       |

**EXPEDITION 4WD**

|   |        |                       |    |    |    |    |    |       |
|---|--------|-----------------------|----|----|----|----|----|-------|
| 1 | U16    | 4d Wgn XLT            | 48 | 46 | 39 | 38 | 33 | 38700 |
| 2 | U18    | 4d Wgn Eddie Bauer    | 48 | 46 | 39 | 38 | 33 | 44800 |
| 3 | U20    | 4d Wgn Limited        | 45 | 43 | 37 | 36 | 31 | 47300 |
| 4 | K16    | 4d Wgn EL XLT         | 48 | 46 | 39 | 37 | 32 | 42300 |
| 5 | K18    | 4d Wgn EL Eddie Bauer | 48 | 46 | 40 | 38 | 33 | 47900 |
| 6 | K20    | 4d Wgn EL Limited     | 46 | 44 | 38 | 37 | 32 | 49600 |
|   | deduct | w/o AutoTran          | 2  | 2  | 2  | 2  | 1  |       |

**FREESTAR CARGO VAN**

|   |     |        |    |    |    |    |    |       |
|---|-----|--------|----|----|----|----|----|-------|
| 1 | A54 | 4d Van | 32 | 30 | 24 | 23 | 18 | 21300 |
|---|-----|--------|----|----|----|----|----|-------|

**ECONOLINE VAN**

|   |     |                |    |    |    |    |    |       |
|---|-----|----------------|----|----|----|----|----|-------|
| 1 | E14 | E150 Van       | 42 | 40 | 34 | 33 | 28 | 27100 |
| 2 | E24 | E250 Van       | 42 | 40 | 34 | 33 | 28 | 27700 |
| 3 | S24 | E250 Van Super | 41 | 39 | 34 | 33 | 28 | 29100 |
| 4 | E34 | E350 Van       | 41 | 39 | 34 | 33 | 28 | 36200 |
| 5 | S34 | E350 Van Super | 41 | 39 | 34 | 33 | 28 | 37100 |

**ECONOLINE WAGON**

|   |     |                        |    |    |    |    |    |       |
|---|-----|------------------------|----|----|----|----|----|-------|
| 1 | E11 | E150 Wgn XL            | 33 | 32 | 28 | 27 | 23 | 29100 |
| 2 | E11 | E150 Wgn XLT           | 34 | 33 | 28 | 27 | 24 | 32400 |
| 3 | E11 | E150 Wgn Chateau       | 34 | 33 | 28 | 27 | 24 | 36200 |
| 4 | E31 | E350 Wgn Super XL      | 34 | 33 | 28 | 27 | 23 | 38200 |
| 5 | E31 | E350 Wgn Super XLT     | 34 | 33 | 29 | 28 | 24 | 40900 |
| 6 | *   | E350 Wgn Super Chateau | 37 | 36 | 31 | 30 | 26 | 43600 |
| 7 | S31 | E350 Wgn Super Ext XL  | 34 | 33 | 29 | 28 | 24 | 39400 |
| 8 | S31 | E350 Wgn Super Ext XLT | 35 | 34 | 29 | 28 | 24 | 41600 |

**RANGER PICKUP 2WD**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | R10    | Reg Cab XL     | 28 | 27 | 22 | 21 | 18 | 18400 |
| 2 | R10    | Reg Cab STX    | 33 | 32 | 27 | 26 | 21 | 19300 |
| 3 | R10    | Reg Cab XLT    | 35 | 33 | 28 | 27 | 22 | 20100 |
| 4 | R10    | Reg Cab Sport  | 37 | 35 | 30 | 29 | 24 | 19700 |
| 5 | R*4    | Supercab XL    | 45 | 43 | 36 | 35 | 30 | 18900 |
| 6 | R*4    | Supercab STX   | 44 | 42 | 36 | 34 | 29 | 24700 |
| 7 | R*4    | Supercab XLT   | 46 | 44 | 37 | 36 | 31 | 24300 |
| 8 | R*4    | Supercab Sport | 49 | 47 | 40 | 38 | 33 | 24300 |
|   | deduct | w/o AirCond    | 3  | 3  | 2  | 2  | 1  |       |
|   | deduct | w/o AutoTran   | 2  | 2  | 2  | 2  | 1  |       |

**RANGER PICKUP 4WD**

|   |        |                       |    |    |    |    |    |       |
|---|--------|-----------------------|----|----|----|----|----|-------|
| 1 | R11    | Reg Cab XL            | 41 | 39 | 34 | 33 | 28 | 21100 |
| 2 | R11    | Reg Cab XLT           | 43 | 41 | 35 | 34 | 29 | 22400 |
| 3 | R11    | Reg Cab Sport         | 40 | 38 | 33 | 32 | 27 | 22800 |
| 4 | R*5    | Supercab XL           | 49 | 47 | 41 | 39 | 34 | 23200 |
| 5 | R*5    | Supercab XLT          | 51 | 49 | 43 | 41 | 36 | 26300 |
| 6 | R*5    | Supercab Sport        | 51 | 49 | 43 | 41 | 36 | 26400 |
| 7 | R*5    | Supercab FX4 Off-Road | 49 | 47 | 41 | 39 | 34 | 27500 |
| 8 | R*5    | Supercab FX4 L2       | 47 | 45 | 39 | 38 | 33 | 28700 |
|   | deduct | w/o AirCond           | 3  | 3  | 2  | 2  | 1  |       |
|   | deduct | w/o AutoTran          | 2  | 2  | 2  | 2  | 1  |       |

**F150 SERIES PICKUP 2WD**

|    |        |                           |    |    |    |    |    |       |
|----|--------|---------------------------|----|----|----|----|----|-------|
| 1  | F12    | Reg Cab XL                | 34 | 33 | 28 | 27 | 23 | 23900 |
| 2  | F12    | Reg Cab STX               | 35 | 34 | 29 | 28 | 24 | 25400 |
| 3  | F02    | Reg Cab STX Flareside     | 34 | 33 | 28 | 27 | 23 | 26300 |
| 4  | F02    | Reg Cab XLT               | 36 | 35 | 30 | 29 | 25 | 28200 |
| 5  | F02    | Reg Cab XLT Flareside     | 36 | 35 | 30 | 29 | 25 | 28700 |
| 6  | X12    | Supercab XL               | 44 | 42 | 37 | 36 | 31 | 26100 |
| 7  | X12    | Supercab STX              | 44 | 42 | 37 | 36 | 31 | 27200 |
| 8  | X02    | Supercab STX Flareside    | 43 | 41 | 36 | 35 | 31 | 28000 |
| 9  | X12    | Supercab XLT              | 42 | 40 | 35 | 34 | 30 | 31600 |
| 10 | X02    | Supercab XLT Flareside    | 42 | 40 | 35 | 34 | 30 | 32300 |
| 11 | X12    | Supercab Lariat           | 41 | 39 | 34 | 33 | 29 | 34200 |
| 12 | W12    | SuperCrew XL              | 42 | 41 | 36 | 35 | 30 | 35900 |
| 13 | W12    | SuperCrew Lariat          | 42 | 40 | 35 | 34 | 30 | 37500 |
| 14 | W12    | SuperCrew King Ranch      | 38 | 37 | 32 | 31 | 27 | 40700 |
| 15 | W14    | SuperCrew Harley Davidson | 39 | 38 | 33 | 32 | 28 | 39500 |
|    | deduct | w/o AirCond               | 3  | 3  | 2  | 2  | 1  |       |
|    | deduct | w/o AutoTran              | 2  | 2  | 2  | 2  | 1  |       |

**FORD TRUCKS****F350 SUPER DUTY PICKUP 2WD**

|                                | 36 | 39 | 48 | 51 | 60 | mm    |
|--------------------------------|----|----|----|----|----|-------|
| 1 F30 Reg Cab XL Srw           | 44 | 42 | 37 | 36 | 31 | 39900 |
| 2 F32 Reg Cab XL Drw           | 42 | 41 | 36 | 35 | 30 | 41500 |
| 3 F30 Reg Cab XLT Srw          | 44 | 42 | 37 | 36 | 31 | 44500 |
| 4 F32 Reg Cab XLT Drw          | 44 | 42 | 37 | 36 | 31 | 45400 |
| 5 X30 Supercab XL Srw          | 48 | 46 | 41 | 39 | 34 | 37100 |
| 6 X32 Supercab XL Drw          | 48 | 46 | 41 | 39 | 34 | 37900 |
| 7 X30 Supercab XLT Srw         | 46 | 44 | 39 | 38 | 33 | 43400 |
| 8 X32 Supercab XLT Drw         | 47 | 45 | 39 | 38 | 33 | 44300 |
| 9 X30 Supercab Lariat Srw      | 45 | 43 | 38 | 37 | 32 | 45700 |
| 10 X32 Supercab Lariat Drw     | 45 | 43 | 38 | 37 | 33 | 46400 |
| 11 W30 Crew Cab XL Srw         | 49 | 47 | 41 | 40 | 35 | 38400 |
| 12 W32 Crew Cab XL Drw         | 48 | 46 | 41 | 40 | 35 | 39400 |
| 13 W30 Crew Cab XLT Srw        | 46 | 44 | 39 | 38 | 33 | 45700 |
| 14 W32 Crew Cab XLT Drw        | 46 | 44 | 39 | 38 | 33 | 46800 |
| 15 W30 Crew Cab Lariat Srw     | 44 | 43 | 38 | 37 | 32 | 48200 |
| 16 W32 Crew Cab Lariat Drw     | 44 | 43 | 38 | 37 | 32 | 49200 |
| 17 W30 Crew Cab King Ranch Srw | 42 | 40 | 35 | 34 | 30 | 51100 |
| 18 W32 Crew Cab King Ranch Drw | 42 | 40 | 35 | 34 | 30 | 52100 |
| deduct w/o AirCond             | 3  | 3  | 2  | 2  | 1  |       |
| deduct w/o AutoTran (ex 2)     | 2  | 2  | 2  | 2  | 1  |       |

**F150 SERIES PICKUP 4WD**

|                                  | 43 | 41 | 36 | 35 | 31 | 27200 |
|----------------------------------|----|----|----|----|----|-------|
| 1 F14 Reg Cab XL                 | 42 | 41 | 36 | 35 | 30 | 28500 |
| 2 F14 Reg Cab STX                | 43 | 42 | 37 | 36 | 31 | 28600 |
| 3 F04 Reg Cab STX Flareside      | 42 | 40 | 35 | 34 | 30 | 31800 |
| 4 F14 Reg Cab XLT                | 42 | 41 | 36 | 35 | 30 | 31900 |
| 5 F04 Reg Cab XLT Flareside      | 43 | 41 | 36 | 35 | 30 | 31700 |
| 6 F14 Reg Cab FX4                | 42 | 41 | 36 | 35 | 30 | 31700 |
| 7 F04 Reg Cab FX4 Flareside      | 42 | 41 | 36 | 35 | 30 | 32500 |
| 8 X14 Supercab XL                | 50 | 48 | 43 | 41 | 36 | 29200 |
| 9 X14 Supercab STX               | 49 | 47 | 42 | 41 | 36 | 30600 |
| 10 X04 Supercab STX Flareside    | 47 | 45 | 40 | 39 | 34 | 32100 |
| 11 X14 Supercab XLT              | 46 | 44 | 39 | 38 | 34 | 36400 |
| 12 X04 Supercab XLT Flareside    | 46 | 45 | 40 | 39 | 34 | 35900 |
| 13 X14 Supercab FX4              | 47 | 45 | 40 | 39 | 34 | 35300 |
| 14 X04 Supercab FX4 Flareside    | 46 | 45 | 40 | 39 | 34 | 36200 |
| 15 X14 Supercab Lariat           | 45 | 44 | 39 | 38 | 33 | 37400 |
| 16 W14 SuperCrew XLT             | 47 | 45 | 40 | 39 | 34 | 39000 |
| 17 W14 SuperCrew FX4             | 47 | 45 | 40 | 39 | 34 | 39300 |
| 18 W14 SuperCrew Lariat          | 47 | 45 | 40 | 39 | 34 | 40600 |
| 19 W14 SuperCrew King Ranch      | 43 | 41 | 36 | 35 | 31 | 43800 |
| 20 W14 SuperCrew Harley Davidson | 43 | 42 | 37 | 36 | 32 | 42700 |
| deduct w/o AirCond               | 3  | 3  | 2  | 2  | 1  |       |

**F250 SUPER DUTY PICKUP 4WD**

|                                 | 45 | 44 | 39 | 38 | 33 | 36800 |
|---------------------------------|----|----|----|----|----|-------|
| 1 F21 Reg Cab XL                | 48 | 46 | 41 | 40 | 35 | 46700 |
| 2 F21 Reg Cab XLT               | 51 | 49 | 44 | 42 | 37 | 39200 |
| 3 X21 Supercab XL               | 51 | 49 | 44 | 42 | 37 | 45200 |
| 4 X21 Supercab XLT              | 49 | 47 | 42 | 41 | 36 | 48000 |
| 5 X21 Supercab Lariat           | 51 | 49 | 44 | 43 | 38 | 40600 |
| 6 W21 Crew Cab XL               | 50 | 48 | 43 | 42 | 37 | 47600 |
| 7 W21 Crew Cab XLT              | 48 | 46 | 41 | 40 | 36 | 50200 |
| 8 W21 Crew Cab Lariat           | 46 | 44 | 39 | 38 | 34 | 51700 |
| 9 W21 Crew Cab King Ranch       | 44 | 43 | 38 | 37 | 32 | 53800 |
| 10 W21 Crew Cab Harley Davidson | 3  | 3  | 2  | 2  | 1  |       |
| deduct w/o AirCond              | 2  | 2  | 2  | 2  | 1  |       |
| deduct w/o AutoTran             | 2  | 2  | 2  | 2  | 1  |       |

**F350 SUPER DUTY PICKUP 4WD**

|                                | 50 | 48 | 42 | 41 | 36 | 43000 |
|--------------------------------|----|----|----|----|----|-------|
| 1 F31 Reg Cab XL Srw           | 50 | 48 | 43 | 41 | 36 | 43600 |
| 2 F32 Reg Cab XL Drw           | 48 | 46 | 41 | 40 | 35 | 47200 |
| 3 F31 Reg Cab XLT Srw          | 48 | 46 | 41 | 40 | 35 | 48100 |
| 4 F32 Reg Cab XLT Drw          | 53 | 51 | 45 | 44 | 39 | 40200 |
| 5 X31 Supercab XL Srw          | 53 | 51 | 45 | 44 | 39 | 40900 |
| 6 X33 Supercab XL Drw          | 50 | 48 | 43 | 42 | 37 | 46100 |
| 7 X31 Supercab XLT Srw         | 50 | 48 | 43 | 42 | 37 | 47000 |
| 8 X33 Supercab XLT Drw         | 49 | 47 | 42 | 41 | 36 | 48300 |
| 9 X31 Supercab Lariat Srw      | 49 | 47 | 42 | 41 | 36 | 49000 |
| 10 X33 Supercab Lariat Drw     | 46 | 44 | 39 | 38 | 34 | 51700 |
| 11 X31 Supercab H.Davidson Srw | 53 | 51 | 46 | 44 | 39 | 41500 |
| 12 W31 Crew Cab XL Srw         | 53 | 51 | 45 | 44 | 39 | 42400 |
| 13 W33 Crew Cab XL Drw         | 50 | 48 | 43 | 42 | 37 | 49000 |
| 14 W31 Crew Cab XLT Srw        | 50 | 48 | 43 | 42 | 37 | 50100 |
| 15 W33 Crew Cab XLT Drw        | 48 | 46 | 41 | 40 | 36 | 51500 |
| 16 W31 Crew Cab Lariat Srw     | 48 | 46 | 41 | 40 | 36 | 52500 |
| 17 W33 Crew Cab Lariat Drw     | 46 | 44 | 39 | 38 | 34 | 54000 |
| 18 W31 Crew Cab King Ranch Srw | 46 | 44 | 39 | 38 | 34 | 55000 |
| 19 W33 Crew Cab King Ranch Drw | 44 | 43 | 38 | 37 | 33 | 56000 |
| 20 W31 Crew Cab H.Davidson Srw | 3  | 3  | 2  | 2  | 1  |       |
| deduct w/o AirCond             | 2  | 2  | 2  | 2  | 1  |       |
| deduct w/o AutoTran            | 2  | 2  | 2  | 2  | 1  |       |

**GMC TRUCKS****ENVOY 2WD**

|                       | 38 | 36 | 31 | 30 | 26 | 31400 |
|-----------------------|----|----|----|----|----|-------|
| 1 TS155 4d Wgn SLE    | 38 | 36 | 31 | 30 | 26 | 35400 |
| 2 TS155 4d Wgn SLT    | 36 | 35 | 30 | 29 | 24 | 40100 |
| 3 TS155 4d Wgn Denali |    |    |    |    |    |       |

**ENVOY 4WD**

|   |       |               |    |    |    |    |    |       |
|---|-------|---------------|----|----|----|----|----|-------|
| 1 | TT155 | 4d Wgn SLE    | 39 | 38 | 33 | 32 | 27 | 34000 |
| 2 | TT155 | 4d Wgn SLT    | 39 | 38 | 33 | 32 | 27 | 37800 |
| 3 | TT155 | 4d Wgn Denali | 38 | 36 | 31 | 30 | 26 | 42300 |

**ACADIA 2WD**

|                       | 44 | 42 | 35 | 34 | 30 | 33100 |
|-----------------------|----|----|----|----|----|-------|
| 1 TR1452 4d Wgn SLE   | 42 | 40 | 34 | 33 | 29 | 38200 |
| 2 TR1452 4d Wgn SLT-1 | 41 | 39 | 33 | 32 | 28 | 42200 |
| 3 TR1452 4d Wgn SLT-2 |    |    |    |    |    |       |

**ACADIA 4WD**

|                       | 46 | 44 | 38 | 37 | 32 | 35200 |
|-----------------------|----|----|----|----|----|-------|
| 1 TV1452 4d Wgn SLE   | 45 | 43 | 36 | 35 | 30 | 40300 |
| 2 TV1452 4d Wgn SLT-1 | 43 | 41 | 35 | 34 | 30 | 44200 |
| 3 TV1452 4d Wgn SLT-2 |    |    |    |    |    |       |

**YUKON 2WD**

|                           | 46 | 44 | 37 | 35 | 30 | 36300 |
|---------------------------|----|----|----|----|----|-------|
| 1 TC1070 4d Wgn SLE-1 3SA | 45 | 43 | 36 | 34 | 29 | 38500 |
| 2 TC1070 4d Wgn SLE-2 3SB | 46 | 44 | 37 | 35 | 30 | 44200 |
| 3 TC1070 4d Wgn SLT-1 4SA | 45 | 43 | 36 | 34 | 29 | 46300 |
| 4 TC1070 4d Wgn SLT-2 4SB |    |    |    |    |    |       |

**YUKON 4WD**

|                            | 46 | 44 | 38 | 36 | 31 | 40200 |
|----------------------------|----|----|----|----|----|-------|
| 1 TK1070 4d Wgn SLE-1 3SA  | 46 | 44 | 38 | 36 | 31 | 41300 |
| 2 TK1070 4d Wgn SLE-2 3SB  | 47 | 45 | 38 | 36 | 31 | 47100 |
| 3 TK1070 4d Wgn SLT-1 4SA  | 46 | 44 | 37 | 35 | 30 | 49500 |
| 4 TK1070 4d Wgn SLT-2 4SB  | 52 | 50 | 42 | 40 | 34 | 53000 |
| 5 TK1070 4d Wgn Denali 5SA |    |    |    |    |    |       |

**GMC TRUCKS****SAVANA CARGO VAN**

|                         | 42 | 40 | 35 | 33 | 28 | 26500 |
|-------------------------|----|----|----|----|----|-------|
| 1 TG1340 1500 Van       | 47 | 45 | 39 | 37 | 32 | 26900 |
| 2 TG2340 2500 Van 135wb | 45 | 43 | 37 | 36 | 31 | 28900 |
| 3 TG2370 2500 Van 155wb | 47 | 45 | 38 | 37 | 32 | 28700 |
| 4 TG3340 3500 Van 135wb | 46 | 44 | 38 | 36 | 31 | 29600 |
| 5 TG3370 3500 Van 155wb |    |    |    |    |    |       |

**SAVANA CARGO VAN AWD**

|                   |    |    |    |    |    |       |
|-------------------|----|----|----|----|----|-------|
| 1 TH1340 1500 Van | 40 | 38 | 33 | 32 | 28 | 30000 |
|-------------------|----|----|----|----|----|-------|

**SAVANA PASSENGER WAGON**

|                         | 39 | 38 | 33 | 32 | 27 | 30400 |
|-------------------------|----|----|----|----|----|-------|
| 1 TG1340 1500 Wgn       | 41 | 39 | 34 | 33 | 28 | 30500 |
| 2 TG2340 2500 Wgn 135wb | 39 | 37 | 32 | 31 | 27 | 33100 |
| 3 TG3340 3500 Wgn 135wb | 40 | 39 | 34 | 33 | 28 | 32400 |
| 4 TG3370 3500 Wgn 155wb |    |    |    |    |    |       |

**SAVANA PASSENGER WAGON AWD**

|                   |    |    |    |    |    |       |
|-------------------|----|----|----|----|----|-------|
| 1 TH1340 1500 Wgn | 40 | 39 | 34 | 33 | 28 | 33500 |
|-------------------|----|----|----|----|----|-------|

**YUKON XL 2WD**

|                        | 43 | 41 | 35 | 34 | 29 | 42700 |
|------------------------|----|----|----|----|----|-------|
| 1 TC159 1500 Wgn SLE   | 42 | 40 | 34 | 33 | 28 | 48000 |
| 2 TC159 1500 Wgn SLT-1 | 41 | 39 | 34 | 33 | 28 | 49400 |
| 3 TC159 1500 Wgn SLT-2 | 43 | 41 | 36 | 34 | 29 | 43900 |
| 4 TC259 2500 Wgn SLE   | 42 | 40 | 35 | 33 | 28 | 49200 |
| 5 TC259 2500 Wgn SLT-1 | 42 | 40 | 34 | 33 | 28 | 50600 |
| 6 TC259 2500 Wgn SLT-2 |    |    |    |    |    |       |

**YUKON XL 4WD**

|                        | 46 | 44 | 38 | 36 | 31 | 45400 |
|------------------------|----|----|----|----|----|-------|
| 1 TK159 1500 Wgn SLE   | 44 | 42 | 36 | 35 | 30 | 50900 |
| 2 TK159 1500 Wgn SLT-1 | 44 | 42 | 36 | 35 | 30 | 52200 |
| 3 TK159 1500 Wgn SLT-2 | 46 | 44 | 38 | 36 | 31 | 46700 |
| 4 TC259 2500 Wgn SLE   | 45 | 43 | 37 | 35 | 30 | 52100 |
| 5 TC259 2500 Wgn SLT-1 | 44 | 42 | 36 | 35 | 30 | 53400 |
| 6 TC259 2500 Wgn SLT-2 | 50 | 48 | 41 | 39 | 33 | 55500 |
| 7 TK159 4d Wgn Denali  |    |    |    |    |    |       |

**CANYON PICKUP 2WD**

|                             | 32 | 31 | 26 | 25 | 21 | 18500 |
|-----------------------------|----|----|----|----|----|-------|
| 1 TS1540 Reg Cab Work Truck | 39 | 37 | 32 | 31 | 26 | 17700 |
| 2 TS1540 Reg Cab SL         | 43 | 41 | 35 | 34 | 29 | 21200 |
| 3 TS1540 Reg Cab SLE1       | 38 | 36 | 31 | 30 | 26 | 22700 |
| 4 TS1540 Reg Cab SLE2       | 40 | 38 | 33 | 32 | 27 | 22100 |
| 5 TS1540 Reg Cab SLE3       | 38 | 36 | 31 | 30 | 25 | 20900 |
| 6 TS1565 Ext Cab Work Truck | 43 | 41 | 36 | 34 | 29 | 21700 |
| 7 TS1565 Ext Cab SL         | 46 | 44 | 38 | 36 | 31 | 24100 |
| 8 TS1565 Ext Cab SLE1       | 42 | 40 | 35 | 34 | 29 | 25600 |
| 9 TS1565 Ext Cab SLE2       | 44 | 42 | 36 | 35 | 30 | 26400 |
| 10 TS1565 Ext Cab SLE3      | 45 | 43 | 38 | 36 | 31 | 25100 |
| 11 TS1564 Crew Cab SLE1     | 44 | 42 | 37 | 36 | 31 | 25400 |
| 12 TS1564 Crew Cab SLE2     | 44 | 42 | 36 | 35 | 30 | 27600 |
| 13 TS1564 Crew Cab SLT      | 2  | 2  | 2  | 2  | 1  |       |
| deduct w/o AutoTran         |    |    |    |    |    |       |

**CANYON PICKUP 4WD**

|                             | 43 | 41 | 35 | 34 | 29 | 21900 |
|-----------------------------|----|----|----|----|----|-------|
| 1 TT1540 Reg Cab Work Truck | 46 | 44 | 38 | 37 | 32 | 21100 |
| 2 TT1540 Reg Cab SL         | 48 | 46 | 40 | 39 | 34 | 24700 |
| 3 TT1540 Reg Cab SLE1       | 46 | 44 | 39 | 37 | 32 | 26200 |
| 4 TT1540 Reg Cab SLE2       | 48 | 46 | 40 | 38 | 33 | 25600 |
| 5 TT1540 Reg Cab SLE3       | 45 | 43 | 37 | 36 | 31 | 24100 |
| 6 TT1565 Ext Cab Work Truck | 49 | 47 | 41 | 40 | 35 | 23900 |
| 7 TT1565 Ext Cab SL         | 51 | 49 | 43 | 41 | 36 | 27200 |
| 8 TT1565 Ext Cab SLE1       | 47 | 45 | 39 | 38 | 33 | 28700 |
| 9 TT1565 Ext Cab SLE2       | 48 | 46 | 40 | 39 | 34 | 29600 |
| 10 TT1565 Ext Cab SLE3      | 51 | 49 | 43 | 41 | 36 | 28700 |
| 11 TS1564 Crew Cab SLE1     | 50 | 48 | 43 | 41 | 36 | 28000 |
| 12 TS1564 Crew Cab SLE2     | 49 | 47 | 42 | 40 | 35 | 30200 |
| 13 TS1564 Crew Cab SLT      | 2  | 2  | 2  | 2  | 1  |       |
| deduct w/o AutoTran         |    |    |    |    |    |       |

**C1500 SIERRA CLASSIC 2WD**

|        |        |                    |    |    |    |    |    |       |
|--------|--------|--------------------|----|----|----|----|----|-------|
| 1      | TC150  | Reg Cab Work Truck | 35 | 34 | 29 | 28 | 24 | 21000 |
| 2      | TC150  | Reg Cab SL         | 33 | 32 | 28 | 27 | 23 | 25500 |
| 3      | TC150  | Reg Cab SLE        | 35 | 34 | 30 | 29 | 25 | 27200 |
| 4      | TC150  | Ext Cab Work Truck | 38 | 37 | 32 | 31 | 27 | 28600 |
| 5      | TC150  | Ext Cab SL         | 42 | 41 | 36 | 35 | 30 | 30200 |
| 6      | TC150  | Ext Cab SLE        | 42 | 40 | 35 | 34 | 30 | 32900 |
| 7      | TC150  | Ext Cab SLT        | 44 | 42 | 37 | 36 | 31 | 34900 |
| 8      | TC1554 | Crew Cab SL        | 51 | 49 | 43 | 42 | 37 | 28000 |
| 9      | TC1554 | Crew Cab SLE       | 47 | 45 | 40 | 39 | 34 | 33700 |
| 10     | TC1554 | Crew Cab SLT       | 46 | 44 | 39 | 38 | 33 | 37800 |
| 11     | TC1574 | Crew Cab HD SLE    | 48 | 46 | 41 | 40 | 35 | 33900 |
| 12     | TC1574 | Crew Cab HD SLT    | 46 | 44 | 39 | 38 | 33 | 38100 |
| deduct |        | w/o AutoTran       | 2  | 2  | 2  | 2  | 1  |       |

| GMC TRUCKS | 36 | 39 | 48 | 51 | 60 | mrm |
|------------|----|----|----|----|----|-----|
|------------|----|----|----|----|----|-----|

**C3500 SIERRA PICKUP 2WD**

|                     |        |                         |    |    |    |    |    |       |
|---------------------|--------|-------------------------|----|----|----|----|----|-------|
| 1                   | TC3590 | Reg Cab Work Truck      | 39 | 38 | 33 | 32 | 28 | 27700 |
| 2                   | TC3590 | Reg Cab SL              | 40 | 39 | 34 | 33 | 29 | 28700 |
| 3                   | TC3590 | Reg Cab SLE             | 42 | 40 | 35 | 34 | 30 | 30100 |
| 4                   | TC3595 | Ext Cab Work Truck Srw  | 45 | 43 | 38 | 37 | 32 | 38700 |
| 5                   | TC3595 | Ext Cab Work Truck Drw  | 45 | 43 | 38 | 37 | 32 | 39300 |
| 6                   | TC3595 | Ext Cab SL Srw          | 44 | 43 | 38 | 37 | 32 | 39900 |
| 7                   | TC3595 | Ext Cab SL Drw          | 46 | 44 | 39 | 38 | 33 | 40600 |
| 8                   | TC3595 | Ext Cab SLE Srw         | 47 | 45 | 40 | 38 | 33 | 42300 |
| 9                   | TC3595 | Ext Cab SLE Drw         | 47 | 45 | 39 | 38 | 33 | 42900 |
| 10                  | TC3595 | Ext Cab SLT Srw         | 45 | 43 | 38 | 37 | 32 | 45400 |
| 11                  | TC3595 | Ext Cab SLT Drw         | 48 | 46 | 40 | 39 | 34 | 45700 |
| 12                  | TC3594 | Crew Cab Work Truck Srw | 45 | 43 | 38 | 37 | 32 | 41000 |
| 13                  | TC3594 | Crew Cab Work Truck Drw | 47 | 45 | 39 | 38 | 33 | 41400 |
| 14                  | TC3594 | Crew Cab SL Drw         | 47 | 45 | 39 | 38 | 33 | 42700 |
| 15                  | TC3594 | Crew Cab SL Srw         | 45 | 43 | 38 | 37 | 32 | 42200 |
| 16                  | TC3594 | Crew Cab SLE Srw        | 46 | 44 | 39 | 38 | 33 | 44500 |
| 17                  | TC3594 | Crew Cab SLE Drw        | 46 | 44 | 39 | 38 | 33 | 44900 |
| 18                  | TC3595 | Crew Cab SLT Srw        | 45 | 43 | 38 | 37 | 32 | 48000 |
| 19                  | TC3595 | Crew Cab SLT Drw        | 47 | 45 | 40 | 38 | 33 | 48100 |
| deduct w/o AutoTran |        |                         | 2  | 2  | 2  | 2  | 1  |       |

**K1500 SIERRA CLASSIC 4WD**

|                     |        |                    |    |    |    |    |    |       |
|---------------------|--------|--------------------|----|----|----|----|----|-------|
| 1                   | TK1570 | Reg Cab Work Truck | 44 | 42 | 37 | 36 | 31 | 25000 |
| 2                   | TK1570 | Reg Cab SL         | 41 | 40 | 35 | 34 | 30 | 29100 |
| 3                   | TK1570 | Reg Cab SLE        | 44 | 42 | 37 | 36 | 32 | 31100 |
| 4                   | TK1575 | Ext Cab Work Truck | 51 | 49 | 43 | 41 | 36 | 29200 |
| 5                   | TK1575 | Ext Cab SL         | 51 | 49 | 44 | 42 | 37 | 30800 |
| 6                   | TK1575 | Ext Cab SLE        | 52 | 50 | 44 | 43 | 38 | 33800 |
| 7                   | TK1575 | Ext Cab SLT        | 50 | 48 | 43 | 42 | 37 | 37700 |
| 8                   | TK1554 | Crew Cab SL        | 56 | 54 | 48 | 47 | 42 | 31700 |
| 9                   | TK1554 | Crew Cab SLE       | 53 | 51 | 46 | 45 | 40 | 36500 |
| 10                  | TK1554 | Crew Cab SLT       | 52 | 50 | 45 | 44 | 39 | 40700 |
| 11                  | TK1574 | Crew Cab HD SLE    | 52 | 50 | 45 | 44 | 39 | 37300 |
| 12                  | TK1574 | Crew Cab HD SLT    | 52 | 50 | 45 | 44 | 39 | 41400 |
| 13                  | TK1554 | Crew Cab Denali    | 51 | 49 | 43 | 42 | 37 | 42600 |
| deduct w/o AutoTran |        |                    | 2  | 2  | 2  | 2  | 1  |       |

**K1500 SIERRA PICKUP 2WD**

|    |        |                     |    |    |    |    |    |       |
|----|--------|---------------------|----|----|----|----|----|-------|
| 1  | K10903 | Reg Cab Work Truck  | 46 | 44 | 38 | 37 | 32 | 24900 |
| 2  | K10903 | Reg Cab SLE1        | 47 | 45 | 40 | 39 | 34 | 31400 |
| 3  | K10953 | Ext Cab Work Truck  | 51 | 49 | 43 | 41 | 36 | 28000 |
| 4  | K10953 | Ext Cab SLE1        | 49 | 47 | 42 | 41 | 36 | 35600 |
| 5  | K10953 | Ext Cab SLE2        | 50 | 48 | 42 | 41 | 36 | 40600 |
| 6  | K10953 | Ext Cab SLT         | 51 | 49 | 43 | 42 | 37 | 42600 |
| 7  | K10543 | Crew Cab Work Truck | 52 | 50 | 44 | 43 | 38 | 31800 |
| 8  | K10543 | Crew Cab SLE1       | 52 | 50 | 45 | 44 | 39 | 37700 |
| 9  | K10543 | Crew Cab SLE2       | 50 | 48 | 43 | 42 | 37 | 43700 |
| 10 | K10543 | Crew Cab SLT        | 51 | 49 | 44 | 43 | 38 | 45900 |

**K2500 SIERRA HD PICKUP 4WD**

|                     |        |                     |    |    |    |    |    |       |
|---------------------|--------|---------------------|----|----|----|----|----|-------|
| 1                   | TK2590 | Reg Cab Work Truck  | 46 | 44 | 39 | 38 | 33 | 36000 |
| 2                   | TK2590 | Reg Cab SL          | 47 | 45 | 39 | 38 | 33 | 37900 |
| 3                   | TK2590 | Reg Cab SLE         | 48 | 46 | 41 | 39 | 34 | 39500 |
| 4                   | TK2575 | Ext Cab Work Truck  | 52 | 50 | 44 | 42 | 37 | 38800 |
| 5                   | TK2575 | Ext Cab SL          | 52 | 50 | 44 | 43 | 38 | 40800 |
| 6                   | TK2575 | Ext Cab SLE         | 53 | 51 | 45 | 44 | 39 | 43400 |
| 7                   | TK2575 | Ext Cab SLT         | 53 | 51 | 45 | 44 | 39 | 46100 |
| 8                   | TK2574 | Crew Cab Work Truck | 50 | 48 | 43 | 41 | 36 | 41100 |
| 9                   | TK2574 | Crew Cab SL         | 52 | 50 | 44 | 43 | 38 | 42700 |
| 10                  | TK2574 | Crew Cab SLE        | 53 | 51 | 45 | 43 | 38 | 45600 |
| 11                  | TK2574 | Crew Cab SLT        | 52 | 50 | 44 | 43 | 38 | 49700 |
| deduct w/o AutoTran |        |                     | 2  | 2  | 2  | 2  | 1  |       |

**K3500 SIERRA PICKUP 4WD**

|                     |        |                         |    |    |    |    |    |       |
|---------------------|--------|-------------------------|----|----|----|----|----|-------|
| 1                   | TK3590 | Reg Cab Work Truck Srw  | 43 | 41 | 36 | 35 | 30 | 37000 |
| 2                   | TK3590 | Reg Cab Work Truck Drw  | 43 | 41 | 36 | 35 | 30 | 37900 |
| 3                   | TK3590 | Reg Cab SL Srw          | 45 | 43 | 38 | 37 | 32 | 38200 |
| 4                   | TK3590 | Reg Cab SL Drw          | 45 | 43 | 38 | 37 | 32 | 39100 |
| 5                   | TK3590 | Reg Cab SLE Srw         | 46 | 44 | 39 | 38 | 33 | 39200 |
| 6                   | TK3590 | Reg Cab SLE Drw         | 46 | 44 | 39 | 38 | 33 | 40100 |
| 7                   | TK3595 | Ext Cab Work Truck Srw  | 51 | 49 | 43 | 41 | 36 | 41500 |
| 8                   | TK3595 | Ext Cab Work Truck Drw  | 50 | 48 | 42 | 41 | 36 | 42400 |
| 9                   | TK3595 | Ext Cab SL Srw          | 51 | 49 | 43 | 42 | 37 | 42700 |
| 10                  | TK3595 | Ext Cab SL Drw          | 51 | 49 | 43 | 42 | 37 | 43700 |
| 11                  | TK3595 | Ext Cab SLE Srw         | 51 | 49 | 44 | 42 | 37 | 44200 |
| 12                  | TK3595 | Ext Cab SLE Drw         | 51 | 49 | 44 | 42 | 37 | 45100 |
| 13                  | TK3595 | Ext Cab SLT Srw         | 51 | 49 | 43 | 42 | 37 | 48200 |
| 14                  | TK3595 | Ext Cab SLT Drw         | 51 | 49 | 43 | 42 | 37 | 49100 |
| 15                  | TK3594 | Crew Cab Work Truck Srw | 49 | 47 | 42 | 40 | 35 | 43800 |
| 16                  | TK3594 | Crew Cab SL Srw         | 51 | 49 | 43 | 42 | 37 | 45100 |
| 17                  | TK3594 | Crew Cab SL Drw         | 51 | 49 | 43 | 42 | 37 | 45800 |
| 18                  | TK3594 | Crew Cab SLE Srw        | 52 | 50 | 44 | 43 | 38 | 47300 |
| 19                  | TK3594 | Crew Cab SLE Drw        | 52 | 50 | 44 | 43 | 38 | 48000 |
| 20                  | TK3594 | Crew Cab SLT Srw        | 51 | 49 | 43 | 42 | 37 | 50500 |
| 21                  | TK3594 | Crew Cab SLT Drw        | 51 | 49 | 44 | 42 | 37 | 51200 |
| 22                  | TK3594 | Crew Cab Work Truck Drw | 50 | 48 | 42 | 40 | 35 | 44500 |
| deduct w/o AutoTran |        |                         | 2  | 2  | 2  | 2  | 1  |       |

| HONDA | 36 | 39 | 48 | 51 | 60 | mrm |
|-------|----|----|----|----|----|-----|
|-------|----|----|----|----|----|-----|

**FIT**

|                     |        |             |    |    |    |    |    |       |
|---------------------|--------|-------------|----|----|----|----|----|-------|
| 1                   | GD3*47 | 5d Hb Base  | 48 | 46 | 39 | 37 | 32 | 15200 |
| 2                   | GD3*67 | 5d Hb Sport | 48 | 46 | 39 | 37 | 31 | 16600 |
| deduct w/o AutoTran |        |             | 2  | 2  | 2  | 2  | 1  |       |

**CIVIC**

|                                  |        |                   |    |    |    |    |    |       |
|----------------------------------|--------|-------------------|----|----|----|----|----|-------|
| 1                                | FG1*27 | 2d Cpe DX         | 48 | 46 | 40 | 38 | 33 | 17400 |
| 2                                | FA1*27 | 4d Sdn DX         | 50 | 48 | 41 | 39 | 34 | 17600 |
| 3                                | FG1*67 | 2d Cpe LX         | 56 | 54 | 47 | 45 | 39 | 18200 |
| 4                                | FA1*57 | 4d Sdn LX         | 59 | 57 | 49 | 47 | 41 | 18400 |
| 5                                | FG2156 | 2d Cpe Si         | 58 | 56 | 48 | 46 | 40 | 20900 |
| 6                                | FG2156 | 2d Cpe Si w/ Navi | 55 | 53 | 46 | 44 | 38 | 22700 |
| 7                                | FA555J | 2d Sdn Si         | 60 | 58 | 50 | 48 | 42 | 21900 |
| 8                                | FA555J | 2d Sdn Si w/ Navi | 56 | 54 | 47 | 45 | 39 | 23700 |
| 9                                | FG1*87 | 2d Cpe EX         | 57 | 55 | 47 | 45 | 40 | 20200 |
| 10                               | FG1*87 | 2d Cpe EX w/ Navi | 56 | 54 | 47 | 45 | 39 | 21900 |
| 11                               | FA1*87 | 4d Sdn EX         | 59 | 57 | 49 | 47 | 41 | 20200 |
| 12                               | FA1*87 | 4d Sdn EX w/ Navi | 58 | 56 | 48 | 46 | 40 | 21900 |
| deduct w/o AirCond               |        |                   | 3  | 3  | 2  | 2  | 1  |       |
| deduct w/o AutoTran (ex 5,6,7,8) |        |                   | 2  | 2  | 2  | 2  | 1  |       |

| HONDA | 36 | 39 | 48 | 51 | 60 | mrm |
|-------|----|----|----|----|----|-----|
|-------|----|----|----|----|----|-----|

**ACCORD**

|                     |        |                         |    |    |    |    |    |       |
|---------------------|--------|-------------------------|----|----|----|----|----|-------|
| 1                   | CM5*17 | 4d Sdn VP               | 52 | 50 | 42 | 40 | 34 | 20100 |
| 2                   | CM7*36 | 2d Cpe LX               | 54 | 51 | 43 | 41 | 35 | 21900 |
| 3                   | CM8227 | 2d Cpe LX (V6)          | 53 | 51 | 43 | 41 | 35 | 25900 |
| 4                   | CM5*47 | 4d Sdn LX               | 54 | 52 | 44 | 42 | 35 | 21600 |
| 5                   | CM6637 | 4d Sdn LX (V6)          | 53 | 51 | 43 | 41 | 35 | 25800 |
| 6                   | CM5*37 | 4d Sdn SE               | 54 | 52 | 44 | 42 | 36 | 22300 |
| 7                   | CM7*77 | 2d Cpe EX               | 54 | 51 | 43 | 41 | 35 | 24100 |
| 8                   | CM6647 | 4d Sdn SE (V6)          | 57 | 54 | 46 | 44 | 37 | 24000 |
| 9                   | CM7*67 | 2d Cpe EX-L             | 52 | 50 | 42 | 40 | 34 | 25800 |
| 10                  | CM7*77 | 2d Cpe EX-L w/ NAV      | 51 | 49 | 41 | 39 | 33 | 27800 |
| 11                  | CM8*67 | 2d Cpe EX-L (V6)        | 52 | 50 | 42 | 40 | 34 | 28100 |
| 12                  | CM8*77 | 2d Cpe EX-L w/ NAV (V6) | 50 | 48 | 41 | 39 | 33 | 30100 |
| 13                  | CM7*77 | 4d Sdn EX               | 55 | 53 | 45 | 43 | 36 | 24000 |
| 14                  | CM5*87 | 4d Sdn EX-L             | 54 | 52 | 44 | 42 | 35 | 25700 |
| 15                  | CM7*77 | 4d Sdn EX-L w/ NAV      | 52 | 50 | 42 | 40 | 34 | 27700 |
| 16                  | CM5*57 | 4d Sdn EX-L (V6)        | 53 | 51 | 43 | 41 | 35 | 28000 |
| 17                  | CM6*87 | 4d Sdn EX-L w/ NAV (V6) | 52 | 50 | 42 | 40 | 34 | 30000 |
| deduct w/o AutoTran |        |                         | 2  | 2  | 2  | 2  | 1  |       |

**S2000**

|   |        |         |    |    |    |    |    |       |
|---|--------|---------|----|----|----|----|----|-------|
| 1 | AP2147 | 2d Conv | 54 | 52 | 46 | 44 | 39 | 34900 |
|---|--------|---------|----|----|----|----|----|-------|

**CR-V 2WD**

|   |   |                     |    |    |    |    |    |       |
|---|---|---------------------|----|----|----|----|----|-------|
| 1 | * | 5d Wgn LX           | 56 | 54 | 46 | 44 | 39 | 21200 |
| 2 | * | 5d Wgn EX           | 56 | 54 | 46 | 44 | 39 | 23400 |
| 3 | * | 5d Wgn EX-L         | 53 | 51 | 44 | 42 | 37 | 25400 |
| 4 | * | 5d Wgn EX-L w/ Navi | 51 | 49 | 42 | 41 | 36 | 27400 |

**CR-V 4WD**

|   |   |                     |    |    |    |    |    |       |
|---|---|---------------------|----|----|----|----|----|-------|
| 1 | * | 5d Wgn LX           | 59 | 57 | 49 | 47 | 41 | 22400 |
| 2 | * | 5d Wgn EX           | 58 | 56 | 48 | 46 | 41 | 24600 |
| 3 | * | 5d Wgn EX-L         | 56 | 54 | 46 | 44 | 39 | 26600 |
| 4 | * | 5d Wgn EX-L w/ Navi | 53 | 51 | 44 | 42 | 37 | 28600 |

**ELEMENT 2WD**

|                     |        |           |    |    |    |    |    |       |
|---------------------|--------|-----------|----|----|----|----|----|-------|
| 1                   | YH1*37 | 5d Wgn LX | 50 | 48 | 42 | 40 | 35 | 21000 |
| 2                   | YH1*77 | 5d Wgn EX | 51 | 49 | 42 | 40 | 35 | 22400 |
| 3                   | *      | 5d Wgn SC | 49 | 47 | 41 | 39 | 34 | 24100 |
| deduct w/o AutoTran |        |           | 2  | 2  | 2  | 2  | 1  |       |

**ELEMENT 4WD**

|                     |        |           |    |    |    |    |    |       |
|---------------------|--------|-----------|----|----|----|----|----|-------|
| 1                   | YH2*37 | 5d Wgn LX | 52 | 50 | 43 | 41 | 36 | 22100 |
| 2                   | YH2*77 | 5d Wgn EX | 53 | 51 | 44 | 42 | 37 | 23800 |
| deduct w/o AutoTran |        |           | 2  | 2  | 2  | 2  | 1  |       |

**ODYSSEY**

|   |        |                           |    |    |    |    |    |       |
|---|--------|---------------------------|----|----|----|----|----|-------|
| 1 | RL3827 | 5d Wgn LX                 | 54 | 52 | 45 | 43 | 38 | 26300 |
| 2 | RL3847 | 5d Wgn EX                 | 53 | 51 | 44 | 42 | 37 | 29300 |
| 3 | RL3867 | 5d Wgn EX-L               | 53 | 51 | 44 | 42 | 37 | 31700 |
| 4 | RL3877 | 5d Wgn EX-L w/ RES        | 51 | 49 | 43 | 41 | 36 | 33300 |
| 5 | RL3877 | 5d Wgn EX-L w/ RES/NAV    | 50 | 48 | 41 | 40 | 35 | 35500 |
| 6 | RL3887 | 5d Wgn Touring w/RES      | 52 | 50 | 44 | 42 | 36 | 37500 |
| 7 | RK3887 | 5d Wgn Touring w/ NAV/RES | 51 | 49 | 43 | 41 | 36 | 39700 |

**PILOT 2WD**

|   |        |                    |    |    |    |    |    |       |
|---|--------|--------------------|----|----|----|----|----|-------|
| 1 | YF2817 | 4d Wgn LX          | 48 | 46 | 40 | 38 | 33 | 27700 |
| 2 | YF2847 | 4d Wgn EX          | 49 | 47 | 41 | 39 | 34 | 30300 |
| 3 | YF2857 | 4d Wgn EX-L        | 47 | 45 | 39 | 38 | 33 | 32600 |
| 4 | YF2867 | 4d Wgn EX-L w/ DVD | 46 | 44 | 38 | 37 | 32 | 34200 |
| 5 | YF2877 | 4d Wgn EX-L w/ NAV | 46 | 44 | 38 | 37 | 32 | 34800 |

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|         |                |    |    |    |    |          |
|---------|----------------|----|----|----|----|----------|
| AZERA   |                |    |    |    |    |          |
| 1 71442 | 4d Sdn SE      | 45 | 42 | 34 | 32 | 26 27300 |
| 2 71452 | 4d Sdn Limited | 44 | 41 | 33 | 31 | 25 29900 |

|                     |                |    |    |    |    |          |
|---------------------|----------------|----|----|----|----|----------|
| TUCSON 2WD          |                |    |    |    |    |          |
| 1 8042*             | 5d Wgn GLS     | 42 | 40 | 33 | 31 | 26 19700 |
| 2 80452             | 5d Wgn SE      | 42 | 40 | 33 | 31 | 26 23000 |
| 3 80462             | 5d Wgn Limited | 44 | 42 | 34 | 32 | 27 24000 |
| deduct w/o AutoTran |                | 2  | 2  | 2  | 2  | 1        |

|            |                |    |    |    |    |          |
|------------|----------------|----|----|----|----|----------|
| TUCSON 4WD |                |    |    |    |    |          |
| 1 80523    | 5d Wgn GLS     | 44 | 42 | 35 | 33 | 28 19200 |
| 2 80552    | 5d Wgn SE      | 43 | 41 | 34 | 32 | 27 24500 |
| 3 80562    | 5d Wgn Limited | 44 | 42 | 35 | 33 | 28 25500 |

|                     |                |    |    |    |    |          |
|---------------------|----------------|----|----|----|----|----------|
| SANTA FE 2WD        |                |    |    |    |    |          |
| 1 6142*             | 5d Wgn GLS     | 43 | 41 | 33 | 31 | 26 26200 |
| 2 61442             | 5d Wgn SE      | 45 | 42 | 34 | 32 | 27 28200 |
| 3 61462             | 5d Wgn Limited | 44 | 42 | 34 | 32 | 27 30500 |
| deduct w/o AutoTran |                | 2  | 2  | 2  | 2  | 1        |

|                     |                |    |    |    |    |          |
|---------------------|----------------|----|----|----|----|----------|
| SANTA FE 4WD        |                |    |    |    |    |          |
| 1 6152*             | 5d Wgn GLS     | 45 | 43 | 35 | 33 | 28 28200 |
| 2 61542             | 5d Wgn SE      | 46 | 44 | 36 | 34 | 28 30300 |
| 3 61562             | 5d Wgn Limited | 46 | 44 | 36 | 34 | 28 32300 |
| deduct w/o AutoTran |                | 2  | 2  | 2  | 2  | 1        |

|           |                |    |    |    |    |          |
|-----------|----------------|----|----|----|----|----------|
| ENTOURAGE |                |    |    |    |    |          |
| 1 90522   | 5d Wgn GLS     | 35 | 33 | 27 | 26 | 21 24500 |
| 2 90542   | 5d Wgn SE      | 34 | 32 | 27 | 26 | 21 28200 |
| 3 90552   | 5d Wgn Limited | 34 | 32 | 26 | 25 | 21 31600 |

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|                              |              |    |    |    |    |          |
|------------------------------|--------------|----|----|----|----|----------|
| G35                          |              |    |    |    |    |          |
| 1 99367                      | 2d Cpe       | 55 | 53 | 45 | 43 | 37 40100 |
| 2 90417                      | 4d Sdn       | 52 | 50 | 43 | 41 | 35 37700 |
| 3 9077*                      | 4d Sdn Sport | 51 | 49 | 42 | 40 | 34 39700 |
| 4 90617                      | 4d Sdn X     | 52 | 50 | 43 | 41 | 35 39700 |
| deduct w/o AutoTran (ex 1,4) |              | 2  | 2  | 2  | 2  | 1        |

|         |              |    |    |    |    |          |
|---------|--------------|----|----|----|----|----------|
| M35     |              |    |    |    |    |          |
| 1 98117 | 4d Sdn       | 50 | 48 | 40 | 38 | 32 47500 |
| 2 98017 | 4d Sdn AWD   | 49 | 47 | 39 | 37 | 31 50700 |
| 3 98217 | 4d Sdn Sport | 48 | 46 | 39 | 37 | 31 49900 |

|         |              |    |    |    |    |          |
|---------|--------------|----|----|----|----|----------|
| M45     |              |    |    |    |    |          |
| 1 98317 | 4d Sdn       | 50 | 48 | 40 | 38 | 32 54900 |
| 2 98417 | 4d Sdn Sport | 50 | 48 | 40 | 38 | 32 55900 |

|     |              |    |    |    |    |          |
|-----|--------------|----|----|----|----|----------|
| Q45 |              |    |    |    |    |          |
| 1 * | 4d Sdn Sport | 39 | 37 | 30 | 29 | 24 61100 |

|         |           |    |    |    |    |          |
|---------|-----------|----|----|----|----|----------|
| FX 2WD  |           |    |    |    |    |          |
| 1 87217 | 4d Wgn 35 | 52 | 50 | 43 | 41 | 35 44300 |

|         |           |    |    |    |    |          |
|---------|-----------|----|----|----|----|----------|
| FX AWD  |           |    |    |    |    |          |
| 1 87417 | 4d Wgn 35 | 53 | 51 | 43 | 41 | 36 45900 |
| 2 87817 | 4d Wgn 45 | 49 | 47 | 40 | 38 | 33 54900 |

|          |        |    |    |    |    |          |
|----------|--------|----|----|----|----|----------|
| QX56 2WD |        |    |    |    |    |          |
| 1 86217  | 4d Wgn | 45 | 43 | 36 | 34 | 29 54000 |

|          |        |    |    |    |    |          |
|----------|--------|----|----|----|----|----------|
| QX56 AWD |        |    |    |    |    |          |
| 1 86417  | 4d Wgn | 44 | 42 | 36 | 35 | 30 57500 |

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|        |                   |    |    |    |    |          |
|--------|-------------------|----|----|----|----|----------|
| X TYPE |                   |    |    |    |    |          |
| 1 8100 | 4d Sdn 3.0L       | 40 | 38 | 31 | 30 | 25 40200 |
| 2 8120 | 4d Wgn 3.0L Sport | 38 | 36 | 30 | 29 | 24 44100 |

|        |                    |    |    |    |    |          |
|--------|--------------------|----|----|----|----|----------|
| S TYPE |                    |    |    |    |    |          |
| 1 7100 | 4d Sdn 3.0L        | 37 | 35 | 29 | 28 | 24 53300 |
| 2 6400 | 4d Sdn 4.2L        | 38 | 36 | 30 | 29 | 24 56600 |
| 3 6502 | 4d Sdn 4.2L Type R | 45 | 43 | 36 | 34 | 29 65300 |

|           |                         |    |    |    |    |          |
|-----------|-------------------------|----|----|----|----|----------|
| XJ SERIES |                         |    |    |    |    |          |
| 1 0210    | 4d Sdn XJ8              | 40 | 38 | 31 | 29 | 24 68500 |
| 2 0250    | 4d Sdn XJ8L             | 40 | 38 | 31 | 29 | 24 72000 |
| 3 0253    | 4d Sdn XJ8 Vanden Plas  | 40 | 38 | 30 | 28 | 23 79100 |
| 4 0315    | 4d Sdn XJR Supercharged | 38 | 36 | 28 | 26 | 21 85200 |
| 5 0356    | 4d Sdn Super V8         | 38 | 36 | 29 | 27 | 22 94500 |

|           |             |    |    |    |    |          |
|-----------|-------------|----|----|----|----|----------|
| XK SERIES |             |    |    |    |    |          |
| 1 2240    | 2d Cpe XK   | 43 | 41 | 33 | 31 | 26 82300 |
| 2 2230    | 2d Conv XK  | 42 | 40 | 33 | 31 | 26 88500 |
| 3 2340    | 2d Cpe XKR  | 45 | 43 | 35 | 33 | 27 92300 |
| 4 2330    | 2d Conv XKR | 44 | 42 | 34 | 32 | 27 98500 |

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|                     |                |    |    |    |    |          |
|---------------------|----------------|----|----|----|----|----------|
| COMPASS 2WD         |                |    |    |    |    |          |
| 1 MKTH49            | 4d Wgn Sport   | 45 | 43 | 36 | 35 | 30 22100 |
| 2 MKTP49            | 4d Wgn Limited | 46 | 44 | 37 | 35 | 30 23600 |
| deduct w/o AirCond  |                | 3  | 3  | 2  | 2  | 1        |
| deduct w/o AutoTran |                | 2  | 2  | 2  | 2  | 1        |

|                     |                |    |    |    |    |          |
|---------------------|----------------|----|----|----|----|----------|
| COMPASS 4WD         |                |    |    |    |    |          |
| 1 MKJH49            | 4d Wgn Sport   | 47 | 45 | 38 | 37 | 32 23700 |
| 2 MKJP49            | 4d Wgn Limited | 48 | 46 | 39 | 37 | 32 25300 |
| deduct w/o AirCond  |                | 3  | 3  | 2  | 2  | 1        |
| deduct w/o AutoTran |                | 2  | 2  | 2  | 2  | 1        |

|              |                          |    |    |    |    |          |
|--------------|--------------------------|----|----|----|----|----------|
| WRANGLER 2WD |                          |    |    |    |    |          |
| 1 JKTM74     | 4d Conv Unlimited X      | 56 | 54 | 48 | 46 | 41 28100 |
| 2 JKTP74     | 4d Conv Unlimited Sahara | 56 | 54 | 48 | 46 | 41 29700 |

JEEP3639485160mrm

|                    |                           |    |    |    |    |          |
|--------------------|---------------------------|----|----|----|----|----------|
| WRANGLER 4WD       |                           |    |    |    |    |          |
| 1 JKJL72           | 2d Conv X                 | 58 | 56 | 49 | 48 | 43 26100 |
| 2 JKJP72           | 2d Conv Sahara            | 60 | 58 | 51 | 49 | 44 29400 |
| 3 JKJS72           | 2d Conv Rubicon           | 57 | 55 | 48 | 47 | 42 32500 |
| 4 JKJM74           | 4d Conv Unlimited X       | 59 | 57 | 50 | 49 | 44 30200 |
| 5 JKJP74           | 4d Conv Unlimited Sahara  | 59 | 57 | 51 | 49 | 44 31700 |
| 6 JKJS74           | 4d Conv Unlimited Rubicon | 58 | 56 | 49 | 47 | 42 34500 |
| deduct w/o AirCond |                           | 3  | 3  | 2  | 2  | 1        |

|                     |                |    |    |    |    |          |
|---------------------|----------------|----|----|----|----|----------|
| LIBERTY 2WD         |                |    |    |    |    |          |
| 1 KJTH74            | 4d Wgn Sport   | 38 | 36 | 31 | 30 | 26 26100 |
| 2 KJTP74            | 4d Wgn Limited | 39 | 37 | 32 | 31 | 27 30200 |
| deduct w/o AutoTran |                | 2  | 2  | 2  | 2  | 1        |

|                     |                |    |    |    |    |          |
|---------------------|----------------|----|----|----|----|----------|
| LIBERTY 4WD         |                |    |    |    |    |          |
| 1 KJUH74            | 4d Wgn Sport   | 39 | 37 | 32 | 31 | 27 27400 |
| 2 KJJP74            | 4d Wgn Limited | 40 | 38 | 33 | 32 | 28 31700 |
| deduct w/o AutoTran |                | 2  | 2  | 2  | 2  | 1        |

|                    |                 |    |    |    |    |          |
|--------------------|-----------------|----|----|----|----|----------|
| GRAND CHEROKEE 2WD |                 |    |    |    |    |          |
| 1 WKTH74           | 4d Wgn Laredo   | 39 | 37 | 31 | 30 | 26 35700 |
| 2 WKTP74           | 4d Wgn Limited  | 41 | 39 | 33 | 31 | 26 41000 |
| 3 WKTS74           | 4d Wgn Overland | 42 | 40 | 34 | 32 | 27 41600 |

|                    |                 |    |    |    |    |          |
|--------------------|-----------------|----|----|----|----|----------|
| GRAND CHEROKEE 4WD |                 |    |    |    |    |          |
| 1 WKJH74           | 4d Wgn Laredo   | 39 | 37 | 32 | 31 | 27 37700 |
| 2 WKJP74           | 4d Wgn Limited  | 40 | 38 | 33 | 32 | 27 42900 |
| 3 WKJS74           | 4d Wgn Overland | 40 | 38 | 33 | 32 | 27 45100 |
| 4 WKJX74           | 4d Wgn SRT8     | 43 | 41 | 35 | 33 | 28 46900 |

|               |                 |    |    |    |    |          |
|---------------|-----------------|----|----|----|----|----------|
| COMMANDER 2WD |                 |    |    |    |    |          |
| 1 XKTH74      | 4d Wgn Sport    | 43 | 41 | 35 | 33 | 28 36500 |
| 2 XKTP74      | 4d Wgn Limited  | 43 | 41 | 34 | 33 | 28 41700 |
| 3 XKTS74      | 4d Wgn Overland | 41 | 39 | 33 | 32 | 27 45500 |

|               |                 |    |    |    |    |          |
|---------------|-----------------|----|----|----|----|----------|
| COMMANDER 4WD |                 |    |    |    |    |          |
| 1 XKJH74      | 4d Wgn Sport    | 44 | 42 | 36 | 34 | 29 38800 |
| 2 XKJP74      | 4d Wgn Limited  | 43 | 41 | 35 | 33 | 28 44300 |
| 3 XKJS74      | 4d Wgn Overland | 40 | 38 | 33 | 32 | 27 49000 |

KIA3639485160mrm

|                     |           |    |    |    |    |          |
|---------------------|-----------|----|----|----|----|----------|
| RIO                 |           |    |    |    |    |          |
| 1 *                 | 4d Sdn LX | 31 | 29 | 21 | 19 | 14 15000 |
| 2 *                 | 5d Sdn SX | 32 | 30 | 22 | 21 | 16 16400 |
| deduct w/o AutoTran |           | 2  | 2  | 2  | 2  | 1        |

|                     |                 |    |    |    |    |          |
|---------------------|-----------------|----|----|----|----|----------|
| SPECTRA             |                 |    |    |    |    |          |
| 1 *                 | 4d Sdn EX       | 34 | 32 | 24 | 22 | 17 17200 |
| 2 *                 | 4d Sdn SX       | 34 | 32 | 24 | 22 | 17 18700 |
| 3 *                 | 5d Sdn Spectra5 | 34 | 32 | 24 | 23 | 18 18700 |
| deduct w/o AutoTran |                 | 2  | 2  | 2  | 2  | 1        |

|                     |           |    |    |    |    |          |
|---------------------|-----------|----|----|----|----|----------|
| OPTIMA              |           |    |    |    |    |          |
| 1 5322*             | 4d Sdn LX | 38 | 36 | 28 | 26 | 21 20200 |
| 2 54242             | 4d Sdn EX | 36 | 34 | 27 | 26 | 21 25100 |
| deduct w/o AutoTran |           | 2  | 2  | 2  | 2  | 1        |

|        |        |    |    |    |    |          |
|--------|--------|----|----|----|----|----------|
| AMANTI |        |    |    |    |    |          |
| 1 *    | 4d Sdn | 36 | 34 | 28 | 27 | 23 28400 |

|                     |                |    |    |    |    |          |
|---------------------|----------------|----|----|----|----|----------|
| SPORTAGE 2WD        |                |    |    |    |    |          |
| 1 42221             | 4d Wgn LX      | 43 | 41 | 34 | 32 | 27 19900 |
| 2 44222             | 4d Wgn LX (V6) | 45 | 43 | 35 | 33 | 28 20900 |
| 3 44242             | 4d Wgn EX      | 43 | 41 | 34 | 33 | 28 23500 |
| deduct w/o AutoTran |                | 2  | 2  | 2  | 2  | 1        |

|              |                |    |    |    |    |          |
|--------------|----------------|----|----|----|----|----------|
| SPORTAGE AWD |                |    |    |    |    |          |
| 1 42421      | 4d Wgn LX      | 44 | 42 | 35 | 34 | 29 20400 |
| 2 44422      | 4d Wgn LX (V6) | 47 | 45 | 38 | 36 | 30 22300 |
| 3 44442      | 4d Wgn EX      | 45 | 43 | 36 | 34 | 29 25100 |

|        |               |    |    |    |    |          |
|--------|---------------|----|----|----|----|----------|
| SEDONA |               |    |    |    |    |          |
| 1 *    | 5d Wgn LX Lwb | 37 | 35 | 29 | 28 | 23 24600 |
| 2 *    | 5d Wgn EX Lwb | 36 | 34 | 28 | 27 | 22 31200 |

|             |           |    |    |    |    |          |
|-------------|-----------|----|----|----|----|----------|
| SORENTO 2WD |           |    |    |    |    |          |
| 1 74222     | 5d Wgn LX | 40 | 38 | 32 | 31 | 26 23800 |
| 2 74242     | 5d Wgn EX | 41 | 39 | 33 | 31 | 26 26500 |

|             |           |    |    |    |    |          |
|-------------|-----------|----|----|----|----|----------|
| SORENTO 4WD |           |    |    |    |    |          |
| 1 74422     | 5d Wgn LX | 41 | 39 | 33 | 32 | 27 25800 |
| 2 74442     | 5d Wgn EX | 42 | 40 | 34 | 32 | 27 28700 |

LAND ROVER3639485160mrm

|        |               |    |    |    |    |          |
|--------|---------------|----|----|----|----|----------|
| LR3    |               |    |    |    |    |          |
| 1 SN6E | 4d Wgn V6 SE  | 48 | 46 | 39 | 37 | 31 43600 |
| 2 SN6E | 4d Wgn V6 SE7 | 48 | 46 | 38 | 36 | 31 45300 |
| 3 SN8E | 4d Wgn SE     | 50 | 48 | 40 | 38 | 32 53100 |
| 4 SN8H | 4d Wgn HSE    | 49 | 47 | 39 | 37 | 31 56400 |

|                   |                   |    |    |    |    |          |
|-------------------|-------------------|----|----|----|----|----------|
| RANGE ROVER SPORT |                   |    |    |    |    |          |
| 1 SRSH            | 4d Wgn HSE        | 54 | 51 | 43 | 41 | 35 62000 |
| 2 SRSH            | 4d Wgn HSE Luxury | 53 | 50 | 42 | 40 | 34 63700 |
| 3 SRSC            | 4d Wgn SC         | 55 | 52 | 44 | 42 | 36 73500 |

| RANGE ROVER |      |                   |    |    |    |             |
|-------------|------|-------------------|----|----|----|-------------|
| 1           | SRHS | 4d Wgn HSE        | 45 | 43 | 35 | 33 27 80100 |
| 2           | SRHS | 4d Wgn HSE Luxury | 44 | 42 | 34 | 32 27 83800 |
| 3           | SRHC | 4d Wgn SC         | 46 | 44 | 36 | 34 28 94300 |







| SUZUKI                  |    |    |    |    |    |       |
|-------------------------|----|----|----|----|----|-------|
|                         | 36 | 39 | 48 | 51 | 60 | mrm   |
| GRAND VITARA 4WD        |    |    |    |    |    |       |
| 1 LUN8'S 4d Wgn         | 41 | 39 | 33 | 32 | 27 | 22700 |
| 2 LUN8EJ 4d Wgn Xsport  | 45 | 43 | 36 | 34 | 29 | 23800 |
| 3 LUM8EX 4d Wgn Luxury  | 45 | 43 | 36 | 34 | 29 | 25700 |
| deduct w/o AutoTran     | 2  | 2  | 2  | 2  | 1  |       |
| XL7 2WD                 |    |    |    |    |    |       |
| 1 6E1DBA 4d Wgn Base    | 43 | 41 | 35 | 33 | 28 | 24900 |
| 2 * 4d Wgn Luxury       | 43 | 41 | 35 | 33 | 28 | 27800 |
| 3 6E1DBC 4d Wgn Limited | 43 | 41 | 34 | 33 | 28 | 31600 |
| XL7 4WD                 |    |    |    |    |    |       |
| 1 6E1DRA 4d Wgn Base    | 45 | 43 | 36 | 35 | 30 | 26500 |
| 2 * 4d Wgn Luxury       | 45 | 43 | 36 | 35 | 30 | 29400 |
| 3 6E1DRD 4d Wgn Limited | 44 | 42 | 36 | 34 | 29 | 33200 |

| TOYOTA                         |    |    |    |    |    |       |
|--------------------------------|----|----|----|----|----|-------|
|                                | 36 | 39 | 48 | 51 | 60 | mrm   |
| YARIS                          |    |    |    |    |    |       |
| 1 144* 4d Sdn                  | 48 | 46 | 38 | 36 | 31 | 14600 |
| 2 145* 4d Sdn S                | 49 | 47 | 39 | 37 | 31 | 16200 |
| 3 142* 3d Hb                   | 47 | 45 | 37 | 35 | 30 | 13900 |
| deduct w/o AutoTran            | 2  | 2  | 2  | 2  | 1  |       |
| COROLLA                        |    |    |    |    |    |       |
| 1 180* 4d Sdn CE               | 51 | 49 | 42 | 40 | 35 | 16500 |
| 2 181* 4d Sdn S                | 49 | 47 | 40 | 38 | 33 | 19300 |
| 3 182* 4d Sdn LE               | 52 | 50 | 43 | 41 | 35 | 20100 |
| deduct w/o AutoTran            | 2  | 2  | 2  | 2  | 1  |       |
| MATRIX                         |    |    |    |    |    |       |
| 1 190* 4d Sdn                  | 53 | 51 | 44 | 42 | 37 | 18700 |
| 2 191* 4d Sdn XR               | 53 | 51 | 44 | 42 | 37 | 21300 |
| deduct w/o AutoTran            | 2  | 2  | 2  | 2  | 1  |       |
| CAMRY SOLARA                   |    |    |    |    |    |       |
| 1 273* 2d Cpe SE               | 45 | 43 | 38 | 37 | 32 | 23700 |
| 2 2738 2d Cpe SE (V6)          | 49 | 47 | 41 | 39 | 34 | 25800 |
| 3 274* 2d Cpe SE Sport         | 42 | 40 | 35 | 34 | 29 | 26800 |
| 4 2748 2d Cpe SE Sport (V6)    | 45 | 43 | 38 | 37 | 32 | 28300 |
| 5 2740 2d Cpe SLE              | 44 | 42 | 37 | 36 | 32 | 26200 |
| 6 2742 2d Cpe SLE (V6)         | 47 | 45 | 40 | 38 | 33 | 29600 |
| 7 2787 2d Conv SE              | 58 | 56 | 49 | 47 | 42 | 29500 |
| 8 2789 2d Conv SE Sport        | 54 | 52 | 46 | 45 | 40 | 31500 |
| 9 2788 2d Conv SLE             | 56 | 54 | 48 | 46 | 41 | 33200 |
| deduct w/o AutoTran            | 2  | 2  | 2  | 2  | 1  |       |
| CAMRY                          |    |    |    |    |    |       |
| 1 251* 4d Sdn CE               | 54 | 51 | 43 | 41 | 36 | 20400 |
| 2 253* 4d Sdn LE               | 53 | 51 | 43 | 41 | 35 | 24400 |
| 3 254* 4d Sdn SE               | 53 | 50 | 42 | 40 | 35 | 27900 |
| 4 2540 4d Sdn XLE              | 53 | 51 | 43 | 41 | 35 | 29000 |
| 5 2552 4d Sdn LE (V6)          | 53 | 50 | 42 | 40 | 35 | 27100 |
| 6 2550 4d Sdn SE (V6)          | 52 | 49 | 41 | 40 | 35 | 30800 |
| 7 2554 4d Sdn XLE (V6)         | 53 | 51 | 43 | 41 | 36 | 31100 |
| deduct w/o AutoTran            | 2  | 2  | 2  | 2  | 1  |       |
| AVALON                         |    |    |    |    |    |       |
| 1 3534 4d Sdn XL               | 50 | 47 | 39 | 37 | 32 | 29700 |
| 2 3538 4d Sdn Touring          | 50 | 48 | 40 | 38 | 32 | 31800 |
| 3 3544 4d Sdn XLS              | 53 | 50 | 42 | 40 | 34 | 34700 |
| 4 3554 4d Sdn Limited          | 48 | 46 | 38 | 36 | 31 | 37700 |
| RAV4 2WD                       |    |    |    |    |    |       |
| 1 4430 4d Wgn                  | 54 | 52 | 46 | 44 | 39 | 23600 |
| 2 4431 4d Wgn (V6)             | 53 | 51 | 45 | 43 | 38 | 25400 |
| 3 4440 4d Wgn Sport            | 53 | 51 | 44 | 43 | 38 | 25100 |
| 4 4441 4d Wgn Sport (V6)       | 52 | 50 | 43 | 42 | 37 | 27100 |
| 5 4450 4d Wgn Limited          | 53 | 51 | 44 | 43 | 38 | 28000 |
| 6 4451 4d Wgn Limited (V6)     | 52 | 50 | 44 | 42 | 37 | 30900 |
| RAV4 4WD                       |    |    |    |    |    |       |
| 1 4432 4d Wgn                  | 56 | 54 | 47 | 45 | 40 | 25000 |
| 2 4433 4d Wgn (V6)             | 55 | 53 | 46 | 44 | 39 | 26800 |
| 3 4442 4d Wgn Sport            | 55 | 53 | 46 | 44 | 39 | 26500 |
| 4 4443 4d Wgn Sport (V6)       | 53 | 51 | 45 | 43 | 38 | 28500 |
| 5 4452 4d Wgn Limited          | 55 | 53 | 46 | 44 | 39 | 29400 |
| 6 4453 4d Wgn Limited (V6)     | 54 | 52 | 45 | 44 | 39 | 32300 |
| FJ CRUISER 2WD                 |    |    |    |    |    |       |
| 1 4702 4d Wgn                  | 46 | 44 | 36 | 35 | 30 | 27800 |
| FJ CRUISER 4WD                 |    |    |    |    |    |       |
| 1 470* 4d Wgn                  | 49 | 47 | 39 | 38 | 33 | 29500 |
| deduct w/o AutoTran            | 2  | 2  | 2  | 2  | 1  |       |
| TACOMA PICKUP 2WD              |    |    |    |    |    |       |
| 1 710* Reg Cab                 | 43 | 41 | 36 | 35 | 30 | 16900 |
| 2 711* Access Cab              | 49 | 47 | 40 | 39 | 34 | 21900 |
| 3 7153 X-Runner (V6)           | 48 | 46 | 40 | 38 | 33 | 24500 |
| 4 7131 Reg Cab PreRunner       | 48 | 46 | 40 | 39 | 34 | 17600 |
| 5 7161 Access Cab PreRunner    | 54 | 52 | 45 | 43 | 38 | 22000 |
| 6 716* Acc Cab PreRunner (V6)  | 57 | 55 | 48 | 46 | 40 | 24300 |
| 7 71** D-Cab PreRunner (V6)    | 61 | 59 | 51 | 49 | 43 | 26200 |
| deduct w/o AirCond             | 3  | 3  | 2  | 2  | 1  |       |
| deduct w/o AutoTran (ex 3,4,5) | 2  | 2  | 2  | 2  | 1  |       |
| TACOMA PICKUP 4WD              |    |    |    |    |    |       |
| 1 7503 Reg Cab                 | 49 | 47 | 41 | 40 | 35 | 20300 |
| 2 7513 Access Cab              | 54 | 52 | 45 | 43 | 38 | 25100 |
| 3 755* Access Cab (V6)         | 57 | 55 | 48 | 46 | 40 | 27300 |
| 4 759* D-Cab (V6)              | 59 | 57 | 50 | 48 | 42 | 29600 |
| deduct w/o AirCond             | 3  | 3  | 2  | 2  | 1  |       |
| deduct w/o AutoTran (ex 1,2)   | 2  | 2  | 2  | 2  | 1  |       |
| SIENNA                         |    |    |    |    |    |       |
| 1 * 5d Wgn CE                  | 51 | 49 | 42 | 40 | 35 | 26400 |
| 2 * 5d Wgn LE                  | 53 | 51 | 44 | 42 | 36 | 30400 |
| 3 * 5d Wgn XLE                 | 48 | 46 | 39 | 38 | 33 | 39600 |
| 4 * 5d Wgn XLE Limited         | 47 | 45 | 39 | 37 | 32 | 41100 |
| SIENNA AWD                     |    |    |    |    |    |       |
| 1 * 5d Wgn LE                  | 51 | 49 | 42 | 40 | 35 | 33400 |
| 2 * 5d Wgn XLE                 | 49 | 47 | 40 | 38 | 33 | 42000 |
| 3 * 5d Wgn XLE Limited         | 47 | 45 | 39 | 38 | 33 | 43600 |

| TOYOTA                            |    |    |    |    |    |       |
|-----------------------------------|----|----|----|----|----|-------|
|                                   | 36 | 39 | 48 | 51 | 60 | mrm   |
| HIGHLANDER 2WD                    |    |    |    |    |    |       |
| 1 6910 4d Wgn                     | 44 | 42 | 36 | 35 | 30 | 32500 |
| 2 6932 4d Wgn Limited             | 42 | 40 | 35 | 34 | 30 | 37600 |
| HIGHLANDER 4WD                    |    |    |    |    |    |       |
| 1 6920 4d Wgn                     | 49 | 47 | 41 | 39 | 34 | 33400 |
| 2 6938 4d Wgn Limited             | 45 | 43 | 38 | 37 | 32 | 39100 |
| 4RUNNER 2WD                       |    |    |    |    |    |       |
| 1 8642 4d Wgn SR5 (V6)            | 52 | 50 | 44 | 42 | 37 | 35600 |
| 2 8672 4d Wgn SR5 (V8)            | 53 | 51 | 44 | 43 | 38 | 37100 |
| 3 8646 4d Wgn Sport (V6)          | 50 | 48 | 42 | 40 | 35 | 37300 |
| 4 8676 4d Wgn Sport (V8)          | 52 | 50 | 43 | 41 | 36 | 38200 |
| 5 8648 4d Wgn Limited (V6)        | 51 | 49 | 43 | 41 | 36 | 41600 |
| 6 8678 4d Wgn Limited (V8)        | 50 | 48 | 42 | 40 | 35 | 44100 |
| 4RUNNER 4WD                       |    |    |    |    |    |       |
| 1 8664 4d Wgn SR5 (V6)            | 51 | 49 | 43 | 42 | 37 | 39600 |
| 2 8682 4d Wgn SR5 (V8)            | 53 | 51 | 45 | 44 | 39 | 40100 |
| 3 8666 4d Wgn Sport (V6)          | 50 | 48 | 43 | 41 | 36 | 40600 |
| 4 8686 4d Wgn Sport (V8)          | 52 | 50 | 44 | 42 | 37 | 41600 |
| 5 8668 4d Wgn Limited (V6)        | 52 | 50 | 44 | 42 | 37 | 44700 |
| 6 8688 4d Wgn Limited (V8)        | 52 | 50 | 44 | 42 | 37 | 46400 |
| SEQUOIA 2WD                       |    |    |    |    |    |       |
| 1 7910 4d Wgn SR5                 | 51 | 49 | 42 | 40 | 34 | 43800 |
| 2 7914 4d Wgn Limited             | 46 | 44 | 38 | 36 | 30 | 49000 |
| SEQUOIA 4WD                       |    |    |    |    |    |       |
| 1 7920 4d Wgn SR5                 | 48 | 46 | 39 | 37 | 32 | 49900 |
| 2 7924 4d Wgn Limited             | 45 | 43 | 37 | 35 | 30 | 52900 |
| LANDCRUISER 4WD                   |    |    |    |    |    |       |
| 1 6156 5d Wgn                     | 45 | 43 | 36 | 34 | 29 | 66100 |
| VOLKSWAGEN                        |    |    |    |    |    |       |
|                                   | 36 | 39 | 48 | 51 | 60 | mrm   |
| RABBIT                            |    |    |    |    |    |       |
| 1 1K15** 3d Hb 2.5                | 59 | 57 | 49 | 47 | 40 | 17000 |
| 2 1K17** 4d Sdn 2.5               | 54 | 52 | 45 | 43 | 37 | 20700 |
| deduct w/o AutoTran (ex 1)        | 2  | 2  | 2  | 2  | 1  |       |
| GTI                               |    |    |    |    |    |       |
| 1 1K19V* 3d Hb 2.0T               | 52 | 50 | 44 | 42 | 37 | 24100 |
| 2 1K19V* 3d Hb 2.0T 1             | 53 | 51 | 45 | 43 | 38 | 27200 |
| 3 1K19V* 3d Hb 2.0T 2             | 51 | 49 | 43 | 41 | 36 | 29000 |
| 4 1K1DV* 5d Hb 2.0T               | 52 | 50 | 44 | 42 | 37 | 24600 |
| 5 1K1DV* 5d Hb 2.0T 1             | 52 | 50 | 44 | 42 | 37 | 27700 |
| 6 1K1DV* 5d Hb 2.0T 2             | 51 | 49 | 43 | 41 | 36 | 29500 |
| NEW BEETLE                        |    |    |    |    |    |       |
| 1 1C15R* 2d Cpe 2.5               | 56 | 54 | 47 | 45 | 39 | 19400 |
| 2 1C15R* 2d Cpe 2.5 1             | 57 | 55 | 47 | 45 | 40 | 20900 |
| 3 1C15R* 2d Cpe 2.5 2             | 52 | 50 | 43 | 41 | 36 | 22800 |
| 4 1Y75R* 2d Conv 2.5              | 59 | 57 | 49 | 47 | 42 | 24400 |
| 5 1Y75R* 2d Conv 2.5 1            | 58 | 56 | 49 | 47 | 41 | 25900 |
| 6 1Y75R* 2d Conv 2.5 2            | 53 | 51 | 45 | 43 | 38 | 27600 |
| deduct w/o AutoTran               | 2  | 2  | 2  | 2  | 1  |       |
| JETTA                             |    |    |    |    |    |       |
| 1 1K2*R* 4d Sdn 2.5               | 52 | 50 | 42 | 40 | 34 | 19900 |
| 2 1K25R* 4d Sdn 2.5 1             | 51 | 49 | 42 | 40 | 34 | 24600 |
| 3 1K25R* 4d Sdn 2.5 2             | 50 | 48 | 41 | 39 | 33 | 27000 |
| 4 1K2W** 4d Sdn Wolfsburg         | 53 | 51 | 43 | 41 | 35 | 21700 |
| 5 1K25V* 4d Sdn 2.0T              | 46 | 44 | 38 | 36 | 31 | 25700 |
| 6 1K25V* 4d Sdn 2.0T 1            | 47 | 45 | 39 | 37 | 32 | 27600 |
| 7 1K25V* 4d Sdn 2.0T 2            | 47 | 45 | 38 | 36 | 31 | 29800 |
| 8 1K28V* 4d Sdn GLI               | 46 | 44 | 38 | 36 | 31 | 27800 |
| 9 1K28V* 4d Sdn GLI 1             | 47 | 45 | 38 | 36 | 31 | 29600 |
| 10 1K28V* 4d Sdn GLI 2            | 47 | 45 | 39 | 37 | 32 | 31300 |
| deduct w/o AutoTran               | 2  | 2  | 2  | 2  | 1  |       |
| PASSAT                            |    |    |    |    |    |       |
| 1 3C2*K* 4d Sdn 2.0T Base         | 50 | 48 | 41 | 39 | 33 | 26000 |
| 2 3C5*K6 4d Wgn 2.0T Base         | 48 | 46 | 39 | 37 | 32 | 27200 |
| 3 3C26K* 4d Sdn 2.0T 1            | 49 | 47 | 40 | 38 | 33 | 30100 |
| 4 3C58K6 4d Wgn 2.0T 1            | 47 | 45 | 38 | 36 | 31 | 31600 |
| 5 3C26K* 4d Sdn 2.0T 2            | 46 | 44 | 38 | 36 | 31 | 33000 |
| 6 3C58K6 4d Wgn 2.0T 2            | 45 | 43 | 36 | 35 | 30 | 34000 |
| 7 3C26U6 4d Sdn 3.6 VR6 Base      | 50 | 48 | 40 | 38 | 32 | 33300 |
| 8 3C58U6 4d Wgn 3.6 VR6 Base      | 47 | 45 | 38 | 36 | 31 | 34500 |
| 9 3C25UQ 4d Sdn 3.6 VR6 Base 4Mo  | 51 | 49 | 41 | 39 | 34 | 35200 |
| 10 3C58UQ 4d Wgn 3.6 VR6 Base 4Mo | 48 | 46 | 39 | 37 | 32 | 36500 |
| 11 3C25U6 4d Sdn 3.6 VR6 1        | 44 | 42 | 36 | 34 | 29 | 36900 |
| 12 3C58U6 4d Wgn 3.6 VR6 1        | 44 | 42 | 36 | 34 | 29 | 38100 |
| 13 3C25UQ 4d Sdn 3.6 VR6 1 4Mo    | 46 | 44 | 38 | 36 | 31 | 38500 |
| 14 3C58UQ 4d Wgn 3.6 VR6 1 4Mo    | 46 | 44 | 37 | 35 | 30 | 39700 |
| deduct w/o AutoTran               | 2  | 2  | 2  | 2  | 1  |       |
| EOS                               |    |    |    |    |    |       |
| 1 1F75V* 2d Conv 2.0T Base        | 58 | 56 | 48 | 46 | 40 | 32600 |
| 2 1F7                             |    |    |    |    |    |       |

## 2007 Models

| VOLVO             |                            | 36 | 39 | 48 | 51 | 60 | mrm   |
|-------------------|----------------------------|----|----|----|----|----|-------|
| <b>S60 SERIES</b> |                            |    |    |    |    |    |       |
| 1                 | S60 4d Sdn 2.5T            | 42 | 40 | 33 | 32 | 27 | 39200 |
| 2                 | S60 4d Sdn 2.5T AWD        | 43 | 41 | 34 | 32 | 27 | 41000 |
| 3                 | S60 4d Sdn T-5             | 42 | 40 | 33 | 31 | 26 | 41400 |
| 4                 | S60 4d Sdn R               | 43 | 41 | 35 | 33 | 28 | 47200 |
|                   | deduct w/o AutoTran (ex 4) | 2  | 2  | 2  | 2  | 1  |       |
| <b>V70 SERIES</b> |                            |    |    |    |    |    |       |
| 1                 | V70 5d Wgn 2.4             | 41 | 39 | 32 | 30 | 25 | 38100 |
| 2                 | V70 5d Wgn 2.5T            | 41 | 39 | 33 | 31 | 26 | 43700 |
| 3                 | XC70 5d Wgn XC70           | 43 | 41 | 33 | 31 | 26 | 46300 |
| 4                 | V70 5d Wgn R               | 45 | 43 | 36 | 34 | 29 | 48700 |
|                   | deduct w/o AutoTran (ex 4) | 2  | 2  | 2  | 2  | 1  |       |
| <b>C70 SERIES</b> |                            |    |    |    |    |    |       |
| 1                 | C70 2d Conv T-5            | 54 | 52 | 44 | 42 | 36 | 46400 |
|                   | deduct w/o AutoTran        | 2  | 2  | 2  | 2  | 1  |       |
| <b>S80 SERIES</b> |                            |    |    |    |    |    |       |
| 1                 | * 4d Sdn 3.2L              | 49 | 46 | 37 | 35 | 29 | 45300 |
| 2                 | * 4d Sdn V8 AWD            | 48 | 45 | 37 | 35 | 29 | 53800 |
| <b>XC90 2WD</b>   |                            |    |    |    |    |    |       |
| 1                 | XC90 4d Wgn 3.2L 5 Pass    | 44 | 42 | 35 | 33 | 28 | 45100 |
| 2                 | XC90 4d Wgn 3.2L 7 Pass    | 44 | 42 | 35 | 34 | 29 | 47400 |
| <b>XC90 AWD</b>   |                            |    |    |    |    |    |       |
| 1                 | XC90 4d Wgn 3.2L 5 Pass    | 46 | 44 | 37 | 35 | 30 | 47000 |
| 2                 | XC90 4d Wgn 3.2L 7 Pass    | 46 | 44 | 37 | 35 | 30 | 49300 |
| 3                 | XC90 4d Wgn V8 7 Pass      | 49 | 47 | 39 | 37 | 32 | 55200 |
| 4                 | XC90 4d Wgn V8 Sport       | 47 | 45 | 38 | 36 | 30 | 58100 |

2007





**CHEVROLET TRUCKS****K3500 SILVERADO PICKUP 4WD**

|    |        |                         |    |    |    |    |    |       |
|----|--------|-------------------------|----|----|----|----|----|-------|
| 1  | CK3590 | Reg Cab Work Truck Srw  | 38 | 37 | 32 | 31 | 27 | 35100 |
| 2  | CK3590 | Reg Cab Work Truck Drw  | 38 | 37 | 32 | 31 | 27 | 35900 |
| 3  | CK3590 | Reg Cab LS Srw          | 41 | 39 | 34 | 33 | 29 | 36100 |
| 4  | CK3590 | Reg Cab LT Srw          | 42 | 41 | 36 | 35 | 30 | 37500 |
| 5  | CK3590 | Reg Cab LS Drw          | 41 | 39 | 34 | 33 | 29 | 37100 |
| 6  | CK3590 | Reg Cab LT Drw          | 42 | 41 | 36 | 35 | 30 | 38300 |
| 7  | CK3595 | Ext Cab Work Truck Srw  | 46 | 44 | 39 | 38 | 33 | 39700 |
| 8  | CK3595 | Ext Cab Work Truck Drw  | 47 | 45 | 39 | 38 | 33 | 39400 |
| 9  | CK3595 | Ext Cab LS Srw          | 47 | 45 | 40 | 39 | 34 | 40800 |
| 10 | CK3595 | Ext Cab LS Drw          | 46 | 45 | 40 | 39 | 34 | 41800 |
| 11 | CK3595 | Ext Cab LT Srw          | 46 | 44 | 39 | 38 | 34 | 46400 |
| 12 | CK3595 | Ext Cab LT Drw          | 46 | 45 | 40 | 39 | 34 | 47300 |
| 13 | CK3594 | Crew Cab Work Truck Srw | 44 | 42 | 37 | 36 | 31 | 42000 |
| 14 | CK3594 | Crew Cab Work Truck Drw | 45 | 43 | 38 | 37 | 32 | 42700 |
| 15 | CK3594 | Crew Cab LS Srw         | 46 | 45 | 40 | 39 | 34 | 43100 |
| 16 | CK3594 | Crew Cab LS Drw         | 47 | 45 | 40 | 39 | 34 | 43800 |
| 17 | CK3594 | Crew Cab LT Srw         | 47 | 45 | 40 | 39 | 34 | 50300 |
| 18 | CK3594 | Crew Cab LT Drw         | 46 | 44 | 39 | 38 | 33 | 52100 |
|    | deduct | w/o AutoTran            | 2  | 2  | 2  | 2  | 1  |       |

**CHRYSLER****PT CRUISER**

|   |        |                       |    |    |    |    |    |       |
|---|--------|-----------------------|----|----|----|----|----|-------|
| 1 | PTCH44 | 4d Wgn                | 39 | 38 | 33 | 32 | 27 | 17800 |
| 2 | PTCP44 | 4d Wgn Touring        | 38 | 37 | 32 | 31 | 27 | 21200 |
| 3 | PTCS44 | 4d Wgn Limited        | 37 | 36 | 31 | 30 | 26 | 22100 |
| 4 | PTCS44 | 4d Wgn Limited Turbo  | 37 | 36 | 31 | 30 | 26 | 24700 |
| 5 | PTCX44 | 4d Wgn GT             | 38 | 37 | 32 | 31 | 27 | 26300 |
| 6 | PTCH27 | 2d Conv               | 37 | 35 | 30 | 29 | 24 | 23000 |
| 7 | PTCP27 | 2d Conv Touring       | 34 | 33 | 28 | 27 | 23 | 26400 |
| 8 | PTCP27 | 2d Conv Touring Turbo | 33 | 32 | 27 | 26 | 22 | 30700 |
| 9 | PTCX27 | 2d Conv GT            | 35 | 33 | 28 | 27 | 23 | 31700 |
|   | deduct | w/o AirCond           | 3  | 3  | 2  | 2  | 1  |       |
|   | deduct | w/o AutoTran (ex 6)   | 2  | 2  | 2  | 2  | 1  |       |

**SEBRING**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | JRCM41 | 4d Sdn         | 33 | 31 | 26 | 25 | 21 | 22400 |
| 2 | JRCM41 | 4d Sdn Touring | 32 | 31 | 26 | 25 | 21 | 23100 |
| 3 | JRCS41 | 4d Sdn Limited | 31 | 30 | 25 | 24 | 21 | 27000 |
| 4 | JRCM41 | 4d Sdn TSI     | 32 | 31 | 26 | 25 | 21 | 26800 |

**SEBRING CONVERTIBLE**

|   |        |                 |    |    |    |    |    |       |
|---|--------|-----------------|----|----|----|----|----|-------|
| 1 | JRCH27 | 2d Conv         | 25 | 24 | 20 | 19 | 17 | 28000 |
| 2 | JRCX27 | 2d Conv GTC     | 29 | 28 | 23 | 22 | 19 | 30300 |
| 3 | JRCP27 | 2d Conv Touring | 31 | 30 | 26 | 25 | 22 | 30500 |
| 4 | JRCS27 | 2d Conv Limited | 33 | 32 | 27 | 26 | 22 | 33600 |

**300 SERIES**

|   |        |                    |    |    |    |    |    |       |
|---|--------|--------------------|----|----|----|----|----|-------|
| 1 | LXC448 | 4d Sdn             | 46 | 44 | 37 | 36 | 31 | 27000 |
| 2 | LXCP44 | 4d Sdn Touring     | 44 | 42 | 35 | 34 | 29 | 32200 |
| 3 | LXFP44 | 4d Sdn Touring AWD | 44 | 42 | 36 | 35 | 30 | 34200 |
| 4 | LXCP44 | 4d Sdn Limited     | 40 | 38 | 33 | 32 | 27 | 37100 |
| 5 | LXFP44 | 4d Sdn Limited AWD | 42 | 40 | 34 | 33 | 28 | 38400 |
| 6 | LXCS48 | 4d Sdn 300C        | 44 | 42 | 36 | 35 | 30 | 40500 |
| 7 | LXFS48 | 4d Sdn 300C AWD    | 45 | 43 | 37 | 36 | 31 | 41900 |
| 8 | LXCX48 | 4d Sdn SRT8        | 47 | 45 | 39 | 37 | 32 | 47400 |

**CROSSFIRE**

|   |   |                 |    |    |    |    |    |       |
|---|---|-----------------|----|----|----|----|----|-------|
| 1 | * | 2d Cpe          | 36 | 34 | 29 | 28 | 24 | 30400 |
| 2 | * | 2d Cpe Limited  | 35 | 33 | 28 | 27 | 23 | 36600 |
| 3 | * | 2d Cpe SRT6     | 33 | 32 | 27 | 26 | 22 | 46600 |
| 4 | * | 2d Conv         | 39 | 37 | 32 | 31 | 27 | 36400 |
| 5 | * | 2d Conv Limited | 39 | 37 | 31 | 30 | 26 | 41000 |
| 6 | * | 2d Conv SRT6    | 36 | 35 | 30 | 29 | 25 | 50900 |

**TOWN & COUNTRY**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | RSYH52 | 4d Wgn         | 30 | 29 | 24 | 23 | 19 | 22900 |
| 2 | RSYH53 | 4d Wgn LX      | 34 | 33 | 28 | 27 | 22 | 29300 |
| 3 | RSYP53 | 4d Wgn Touring | 38 | 36 | 30 | 29 | 24 | 35100 |
| 4 | RSYS53 | 4d Wgn Limited | 37 | 35 | 30 | 29 | 24 | 39000 |

**PACIFICA 2WD**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | CSYH74 | 4d Wgn         | 31 | 30 | 25 | 24 | 21 | 28200 |
| 2 | CSYS74 | 4d Wgn Touring | 31 | 30 | 26 | 25 | 22 | 35700 |
| 3 | CSYX74 | 4d Wgn Limited | 35 | 34 | 29 | 28 | 24 | 39400 |

**PACIFICA AWD**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | CSCH74 | 4d Wgn         | 35 | 33 | 28 | 27 | 24 | 30700 |
| 2 | CSCS74 | 4d Wgn Touring | 35 | 34 | 29 | 28 | 24 | 37200 |
| 3 | CSCX74 | 4d Wgn Limited | 37 | 35 | 30 | 29 | 25 | 41700 |

**DODGE****STRATUS**

|   |        |            |    |    |    |    |    |       |
|---|--------|------------|----|----|----|----|----|-------|
| 1 | JRDH41 | 4d Sdn SXT | 25 | 24 | 19 | 18 | 15 | 25400 |
| 2 | JRDS41 | 4d Sdn R/T | 32 | 30 | 25 | 24 | 20 | 26100 |

**CHARGER**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | LXDH48 | 4d Sdn SE 2.7L | 41 | 39 | 33 | 32 | 27 | 23000 |
| 2 | LXDH48 | 4d Sdn SE 3.5L | 41 | 39 | 32 | 31 | 26 | 24500 |
| 3 | LXDH48 | 4d Sdn SXT     | 39 | 37 | 31 | 30 | 25 | 30800 |
| 4 | LXDP48 | 4d Sdn R/T     | 40 | 38 | 32 | 31 | 26 | 36500 |
| 5 | LXDH48 | 4d Sdn SRT-8   | 41 | 39 | 33 | 32 | 27 | 43000 |

**CARAVAN**

|   |        |                  |    |    |    |    |    |       |
|---|--------|------------------|----|----|----|----|----|-------|
| 1 | RSKL52 | 4d Wgn SE        | 28 | 27 | 22 | 21 | 17 | 21100 |
| 2 | RSKH52 | 4d Wgn SXT       | 31 | 29 | 24 | 23 | 18 | 24900 |
| 3 | RSKL53 | 4d Wgn Grand SE  | 30 | 28 | 23 | 22 | 19 | 28600 |
| 4 | RSKH53 | 4d Wgn Grand SXT | 32 | 30 | 25 | 24 | 19 | 33600 |

**MAGNUM**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | LXDH49 | 4d Wgn SE      | 39 | 37 | 31 | 30 | 25 | 24800 |
| 2 | LXDH49 | 4d Wgn SXT     | 36 | 34 | 29 | 28 | 23 | 32300 |
| 3 | LXDP49 | 4d Wgn RT      | 39 | 37 | 31 | 30 | 25 | 38500 |
| 4 | LXE49  | 4d Wgn SXT AWD | 37 | 35 | 30 | 29 | 24 | 34400 |
| 5 | LXEP49 | 4d Wgn RT AWD  | 39 | 37 | 31 | 30 | 25 | 40600 |
| 6 | LXDH49 | 4d Wgn SRT8    | 37 | 35 | 29 | 28 | 24 | 42600 |

**VIPER**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | ZBDS27 | 2d Conv SRT-10 | 51 | 49 | 44 | 43 | 38 | 85800 |
| 2 | ZBDS29 | 2d Cpe SRT-10  | 54 | 52 | 47 | 45 | 40 | 87000 |

**DODGE TRUCKS****DURANGO 2WD**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | H8M174 | 4d Wgn ST/SXT  | 28 | 27 | 23 | 22 | 19 | 32900 |
| 2 | H8H174 | 4d Wgn SLT     | 30 | 29 | 24 | 23 | 20 | 38200 |
| 3 | H8P174 | 4d Wgn Limited | 30 | 29 | 24 | 23 | 20 | 43300 |

**DURANGO 4WD**

|   |        |                |    |    |    |    |    |       |
|---|--------|----------------|----|----|----|----|----|-------|
| 1 | H8M174 | 4d Wgn ST/SXT  | 31 | 30 | 26 | 25 | 21 | 35300 |
| 2 | H8H174 | 4d Wgn SLT     | 32 | 31 | 26 | 25 | 22 | 40700 |
| 3 | H8P174 | 4d Wgn Limited | 32 | 31 | 26 | 25 | 22 | 45600 |

**CARAVAN CARGO VAN**

|   |        |              |    |    |    |    |    |       |
|---|--------|--------------|----|----|----|----|----|-------|
| 1 | RSKL12 | 4d Wgn       | 27 | 26 | 21 | 20 | 17 | 21900 |
| 2 | RSK*53 | 4d Wgn Grand | 31 | 29 | 24 | 23 | 19 | 22600 |

**DAKOTA PICKUP 2WD**

|   |        |                  |    |    |    |    |    |       |
|---|--------|------------------|----|----|----|----|----|-------|
| 1 | NDL133 | Club Cab ST      | 33 | 32 | 27 | 26 | 23 | 22900 |
| 2 | NDH133 | Club Cab SLT     | 35 | 34 | 29 | 28 | 24 | 27300 |
| 3 | NDP133 | Club Cab Laramie | 36 | 35 | 30 | 29 | 25 | 29100 |
| 4 | NDL184 | Quad Cab ST      | 37 | 36 | 31 | 30 | 26 | 24300 |
| 5 | NDH184 | Quad Cab SLT     | 40 | 39 | 34 | 33 | 28 | 29400 |
| 6 | NDP184 | Quad Cab Laramie | 40 | 39 | 34 | 33 | 28 | 31200 |
|   | deduct | w/o AutoTran     | 2  | 2  | 2  | 2  | 1  |       |

**DAKOTA PICKUP 4WD**

|   |        |                  |    |    |    |    |    |       |
|---|--------|------------------|----|----|----|----|----|-------|
| 1 | NDL133 | Club Cab ST      | 41 | 40 | 35 | 34 | 29 | 26600 |
| 2 | NDH133 | Club Cab SLT     | 43 | 41 | 36 | 35 | 30 | 30100 |
| 3 | NDP133 | Club Cab Laramie | 43 | 41 | 36 | 35 | 30 | 31700 |
| 4 | NDL184 | Quad Cab ST      | 45 | 43 | 38 | 37 | 32 | 28000 |
| 5 | NDH184 | Quad Cab SLT     | 45 | 43 | 38 | 37 | 33 | 32900 |
| 6 | NDP184 | Quad Cab Laramie | 45 | 43 | 38 | 37 | 32 | 34800 |
|   | deduct | w/o AutoTran     | 2  | 2  | 2  | 2  | 1  |       |

**RAM 1500 SERIES PICKUP 2WD**

|    |        |                     |    |    |    |    |    |       |
|----|--------|---------------------|----|----|----|----|----|-------|
| 1  | DR1L6* | Reg Cab ST          | 29 | 28 | 24 | 23 | 20 | 26600 |
| 2  | DR1H6* | Reg Cab SLT         | 32 | 31 | 26 | 25 | 22 | 33000 |
| 3  | DR1P6* | Reg Cab Laramie     | 31 | 30 | 26 | 25 | 21 | 35900 |
| 4  | DR1S61 | Reg Cab SRT-10      | 41 | 39 | 34 | 33 | 29 | 50800 |
| 5  | DR1L4* | Quad Cab ST         | 34 | 33 | 29 | 28 | 24 | 31800 |
| 6  | DR1H4* | Quad Cab SLT        | 35 | 34 | 30 | 29 | 25 | 38600 |
| 7  | DR1P4* | Quad Cab Laramie    | 36 | 35 | 30 | 29 | 25 | 40800 |
| 8  | DR1S41 | Quad Cab SRT-10     | 43 | 41 | 36 | 35 | 31 | 57400 |
| 9  | DR1H81 | Mega Cab SLT        | 37 | 36 | 31 | 30 | 27 | 39000 |
| 10 | DR1P81 | Mega Cab Laramie    | 35 | 34 | 30 | 29 | 25 | 43300 |
|    | deduct | w/o AutoTran (ex 4) | 2  | 2  | 2  | 2  | 1  |       |

**RAM 2500 SERIES PICKUP 2WD**

|   |        |                       |    |    |    |    |    |       |
|---|--------|-----------------------|----|----|----|----|----|-------|
| 1 | DH2L62 | Reg Cab ST            | 32 | 31 | 26 | 25 | 22 | 35300 |
| 2 | DH2H62 | Reg Cab SLT           | 38 | 37 | 32 | 31 | 27 | 39900 |
| 3 | DH2P62 | Reg Cab SLT+ Laramie  | 36 | 35 | 30 | 29 | 25 | 42100 |
| 4 | DH2L4* | Quad Cab ST           | 40 | 39 | 34 | 33 | 29 | 37700 |
| 5 | DH2H4* | Quad Cab SLT          | 40 | 38 | 33 | 32 | 28 | 45700 |
| 6 | DH2P4* | Quad Cab SLT+ Laramie | 38 | 37 | 32 | 31 | 27 | 48600 |
| 7 | DH2H81 | Mega Cab SLT          | 41 | 40 | 35 | 34 | 30 | 48200 |
| 8 | DH2P81 | Mega Cab SLT+Laramie  | 40 | 39 | 34 | 33 | 29 | 51200 |
|   | deduct | w/o AutoTran          | 2  | 2  | 2  | 2  | 1  |       |

**RAM 3500 SERIES PICKUP 2WD**

|    |        |                           |    |    |    |    |    |       |
|----|--------|---------------------------|----|----|----|----|----|-------|
| 1  | D13L62 | Reg Cab ST Drw            | 40 | 39 | 34 | 33 | 28 | 36100 |
| 2  | D13H62 | Reg Cab SLT Drw           | 41 | 39 | 34 | 33 | 29 | 41000 |
| 3  | D13P62 | Reg Cab SLT+ Laramie Drw  | 40 | 39 | 34 | 33 | 29 | 42700 |
| 4  | D13L41 | Quad Cab ST Srw           | 42 | 40 | 35 | 34 | 30 | 38900 |
| 5  | D13H41 | Quad Cab ST Drw           | 41 | 40 | 35 | 34 | 30 | 40200 |
| 6  | D13H41 | Quad Cab SLT Srw          | 43 | 42 | 37 | 36 | 31 | 43900 |
| 7  | D13H42 | Quad Cab SLT Drw          | 43 | 41 | 36 | 35 | 31 | 47200 |
| 8  | D13P41 | Quad Cab SLT+ Laramie Srw | 41 | 40 | 35 | 34 | 30 | 49300 |
| 9  | D13P42 | Quad Cab SLT+ Laramie Drw | 41 | 40 | 35 | 34 | 30 | 49800 |
| 10 | D13H81 | Mega Cab SLT Srw          | 42 | 41 | 36 | 35 | 30 | 46800 |
| 11 | D13H81 | Mega Cab SLT Drw          | 41 | 40 | 35 | 34 | 30 | 48100 |
| 12 | D13P81 | Mega Cab SLT+ Laramie Srw | 41 | 40 | 35 | 34 | 29 | 52100 |
| 13 | D13P81 | Mega Cab SLT+ Laramie Drw | 41 | 39 | 34 | 33 | 29 | 52700 |
|    | deduct | w/o AutoTran (ex 1)       | 2  | 2  | 2  | 2  | 1  |       |









| MAZDA | 36 | 39 | 48 | 51 | 60 | mrm |
|-------|----|----|----|----|----|-----|
|-------|----|----|----|----|----|-----|

**MAZDA6**

|           |                          |    |    |    |    |    |       |
|-----------|--------------------------|----|----|----|----|----|-------|
| 1 MZ61*   | 4d Sdn i                 | 42 | 40 | 34 | 33 | 28 | 24000 |
| 2 MZ61SP  | 4d Sdn i Sport           | 40 | 38 | 33 | 32 | 27 | 25300 |
| 3 MZ61GT  | 4d Sdn i Grand Touring   | 42 | 40 | 35 | 34 | 29 | 25800 |
| 4 MZ91GS  | 4d Sdn i Grand Sport     | 41 | 39 | 34 | 33 | 28 | 26300 |
| 5 MZ6S*   | 4d Sdn s                 | 41 | 39 | 34 | 33 | 28 | 25100 |
| 6 MZ6SSP  | 4d Sdn s Sport           | 40 | 38 | 33 | 32 | 27 | 27100 |
| 7 MZ6SGS  | 4d Sdn s Grand Sport     | 40 | 38 | 33 | 32 | 27 | 29200 |
| 8 MZ6SGT  | 4d Sdn s Grand Touring   | 40 | 38 | 33 | 32 | 27 | 28100 |
| 9 MS6     | 4d Sdn Mazdaspeed6 Sport | 46 | 44 | 38 | 36 | 31 | 31700 |
| 10 MS6GT  | 4d Sdn Mazdaspeed6 GT    | 44 | 42 | 36 | 35 | 30 | 34400 |
| 11 M6HIP* | 5d Sdn i Sport           | 40 | 38 | 33 | 32 | 27 | 25400 |
| 12 M6HSP* | 5d Sdn s Sport           | 38 | 36 | 31 | 30 | 26 | 27700 |
| 13 M6HSGS | 5d Sdn s Grand Sport     | 39 | 37 | 32 | 31 | 27 | 31500 |
| 14 M6WS*  | 4d Wgn s                 | 32 | 31 | 26 | 25 | 21 | 26000 |
| 15 M6WSS* | 4d Wgn s Sport           | 33 | 32 | 27 | 26 | 21 | 26900 |
| 16 M6WSG* | 4d Wgn s Grand Touring   | 36 | 34 | 29 | 28 | 23 | 31000 |
| 17 M6WSGS | 4d Wgn s Grand Sport     | 38 | 36 | 31 | 30 | 25 | 31800 |
| deduct    | w/o AutoTran (ex 9,10)   | 2  | 2  | 2  | 2  | 1  |       |

**RX-8**

|         |                  |    |    |    |    |    |       |
|---------|------------------|----|----|----|----|----|-------|
| 1 RX8SA | 4d Cpe Automatic | 39 | 37 | 32 | 31 | 26 | 34900 |
| 2 RX86P | 4d Cpe Manual    | 42 | 40 | 35 | 34 | 29 | 34200 |
| 3 RX8** | 4d Cpe Shinka    | 44 | 42 | 36 | 35 | 30 | 36500 |

**TRIBUTE 2WD**

|          |              |    |    |    |    |    |       |
|----------|--------------|----|----|----|----|----|-------|
| 1 TRB12* | 4d Wgn i     | 36 | 34 | 29 | 28 | 23 | 26000 |
| 2 TRB52A | 4d Wgn s     | 36 | 34 | 29 | 28 | 24 | 28500 |
| deduct   | w/o AutoTran | 2  | 2  | 2  | 2  | 1  |       |

**TRIBUTE 4WD**

|          |              |    |    |    |    |    |       |
|----------|--------------|----|----|----|----|----|-------|
| 1 TRB1X* | 4d Wgn i     | 38 | 36 | 31 | 30 | 25 | 27700 |
| 2 TRB1XA | 4d Wgn s     | 39 | 37 | 31 | 30 | 26 | 30000 |
| deduct   | w/o AutoTran | 2  | 2  | 2  | 2  | 1  |       |

**MAZDA TRUCK 2WD**

|          |                     |    |    |    |    |    |       |
|----------|---------------------|----|----|----|----|----|-------|
| 1 B23e2* | Reg Cab 2300        | 33 | 22 | 18 | 17 | 14 | 19000 |
| 2 B30SDS | Reg Cab 3000 DS     | 20 | 29 | 24 | 23 | 19 | 21600 |
| 3 B3042* | Cab Plus 4 3000     | 33 | 31 | 26 | 25 | 21 | 21000 |
| 4 B304DS | Cab Plus 4 3000 DS  | 35 | 33 | 28 | 27 | 23 | 23400 |
| deduct   | w/o AirCond         | 3  | 3  | 2  | 2  | 1  |       |
| deduct   | w/o AutoTran (ex 1) | 2  | 2  | 2  | 2  | 1  |       |

**MAZDA TRUCK 4WD**

|          |                    |    |    |    |    |    |       |
|----------|--------------------|----|----|----|----|----|-------|
| 1 B404X* | Cab Plus 4 4000    | 37 | 36 | 31 | 30 | 25 | 24000 |
| 2 B404SE | Cab Plus 4 4000 SE | 38 | 36 | 31 | 30 | 26 | 27700 |
| deduct   | w/o AutoTran       | 2  | 2  | 2  | 2  | 1  |       |

**MPV**

|          |              |    |    |    |    |    |       |
|----------|--------------|----|----|----|----|----|-------|
| 1 MP2SVA | 4d Wgn LX-SV | 34 | 33 | 28 | 27 | 22 | 26100 |
| 2 MP2LXA | 4d Wgn LX    | 34 | 33 | 28 | 27 | 23 | 28800 |
| 3 MP2ESA | 4d Wgn ES    | 32 | 31 | 26 | 25 | 21 | 32100 |

| MERCEDES BENZ | 36 | 39 | 48 | 51 | 60 | mrm |
|---------------|----|----|----|----|----|-----|
|---------------|----|----|----|----|----|-----|

**C CLASS**

|          |                    |    |    |    |    |    |       |
|----------|--------------------|----|----|----|----|----|-------|
| 1 C230WZ | 4d Sdn C230 Sport  | 46 | 44 | 38 | 36 | 31 | 39200 |
| 2 C280W  | 4d Sdn C280        | 43 | 41 | 35 | 34 | 29 | 42300 |
| 3 C280W4 | 4d Sdn C280 4matic | 44 | 42 | 36 | 35 | 30 | 43400 |
| 4 C350W  | 4d Sdn C350        | 41 | 39 | 34 | 33 | 28 | 46300 |
| 5 C350W4 | 4d Sdn C350 4matic | 41 | 39 | 34 | 33 | 28 | 47700 |
| 6 C350WZ | 4d Sdn C350 Sport  | 40 | 38 | 33 | 32 | 27 | 47100 |
| 7 C55    | 4d Sdn C55         | 46 | 44 | 38 | 36 | 31 | 60400 |
| deduct   | w/o AutoTran       | 2  | 2  | 2  | 2  | 1  |       |

**SLK CLASS**

|          |                |    |    |    |    |    |       |
|----------|----------------|----|----|----|----|----|-------|
| 1 SLK280 | 2d Conv SLK280 | 48 | 46 | 40 | 39 | 34 | 52300 |
| 2 SLK350 | 2d Conv SLK350 | 49 | 47 | 41 | 40 | 35 | 58100 |
| 3 SLK55  | 2d Conv SLK55  | 49 | 47 | 41 | 40 | 35 | 70100 |

**CLK CLASS**

|          |                |    |    |    |    |    |       |
|----------|----------------|----|----|----|----|----|-------|
| 1 CLK350 | 2d Cpe CLK350  | 44 | 42 | 36 | 35 | 30 | 54200 |
| 2 CLK350 | 2d Conv CLK350 | 50 | 48 | 42 | 40 | 35 | 61400 |
| 3 CLK500 | 2d Cpe CLK500  | 42 | 40 | 35 | 34 | 29 | 63900 |
| 4 CLK500 | 2d Conv CLK500 | 48 | 46 | 40 | 39 | 34 | 71700 |
| 5 CLK55  | 2d Conv CLK55  | 41 | 40 | 35 | 34 | 29 | 88600 |

**E CLASS**

|          |                    |    |    |    |    |    |       |
|----------|--------------------|----|----|----|----|----|-------|
| 1 E320WC | 4d Sdn E320 CDI    | 48 | 46 | 39 | 37 | 31 | 58800 |
| 2 E350W  | 4d Sdn E350        | 45 | 43 | 36 | 34 | 29 | 58900 |
| 3 E350W4 | 4d Sdn E350 4matic | 44 | 42 | 35 | 33 | 28 | 62200 |
| 4 E350S  | 4d Wgn E350        | 43 | 41 | 35 | 33 | 28 | 60500 |
| 5 E350S4 | 4d Wgn E350 4matic | 43 | 41 | 35 | 33 | 28 | 62100 |
| 6 E500W  | 4d Sdn E500        | 41 | 39 | 33 | 32 | 27 | 68800 |
| 7 E500W4 | 4d Sdn E500 4matic | 41 | 39 | 33 | 31 | 26 | 70400 |
| 8 E500S4 | 4d Wgn E500 4matic | 41 | 39 | 33 | 32 | 27 | 71300 |
| 9 E55AMG | 4d Sdn E55         | 47 | 45 | 38 | 36 | 31 | 91200 |
| 10 E55S  | 4d Wgn E55         | 44 | 42 | 36 | 34 | 29 | 90500 |

**CLS CLASS**

|          |                  |    |    |    |    |    |       |
|----------|------------------|----|----|----|----|----|-------|
| 1 CLS500 | 4d Sdn CLS500    | 46 | 44 | 37 | 35 | 30 | 73400 |
| 2 CLS55  | 4d Sdn CLS55 AMG | 42 | 40 | 34 | 32 | 27 | 97100 |

**S CLASS**

|          |                    |    |    |    |    |    |        |
|----------|--------------------|----|----|----|----|----|--------|
| 1 S350V  | 4d Sdn S350        | 34 | 32 | 26 | 25 | 20 | 67500  |
| 2 S430V  | 4d Sdn S430        | 32 | 30 | 24 | 23 | 18 | 80100  |
| 3 S430V4 | 4d Sdn S430 4matic | 33 | 31 | 25 | 24 | 19 | 81900  |
| 4 S500V  | 4d Sdn S500        | 30 | 28 | 23 | 22 | 17 | 94900  |
| 5 S500V4 | 4d Sdn S500 4matic | 30 | 28 | 23 | 22 | 17 | 96100  |
| 6 S55    | 4d Sdn S55         | 33 | 31 | 25 | 24 | 19 | 120400 |

**CL CLASS**

|         |              |    |    |    |    |    |        |
|---------|--------------|----|----|----|----|----|--------|
| 1 CL500 | 2d Cpe CL500 | 30 | 28 | 23 | 22 | 17 | 105200 |
| 2 CL55  | 2d Cpe CL55  | 35 | 33 | 27 | 26 | 21 | 125500 |

**SL CLASS**

|         |               |    |    |    |    |    |        |
|---------|---------------|----|----|----|----|----|--------|
| 1 SL500 | 2d Conv SL500 | 44 | 42 | 35 | 33 | 28 | 100500 |
|---------|---------------|----|----|----|----|----|--------|

**M CLASS**

|         |              |    |    |    |    |    |       |
|---------|--------------|----|----|----|----|----|-------|
| 1 ML350 | 4d Wgn ML350 | 44 | 42 | 35 | 33 | 28 | 51000 |
| 2 ML500 | 4d Wgn ML500 | 42 | 40 | 33 | 32 | 27 | 59300 |

**G CLASS**

|          |             |    |    |    |    |    |        |
|----------|-------------|----|----|----|----|----|--------|
| 1 G500   | 4d Wgn G500 | 39 | 37 | 31 | 30 | 25 | 81700  |
| 2 G55AMG | 4d Wgn G55  | 32 | 30 | 25 | 24 | 20 | 105300 |

| MERCEDES BENZ | 36 | 39 | 48 | 51 | 60 | mrm |
|---------------|----|----|----|----|----|-----|
|---------------|----|----|----|----|----|-----|

**R CLASS**

|        |             |    |    |    |    |    |       |
|--------|-------------|----|----|----|----|----|-------|
| 1 R350 | 4d Wgn R350 | 40 | 38 | 32 | 31 | 26 | 56200 |
| 2 R500 | 4d Wgn R500 | 40 | 38 | 32 | 31 | 26 | 63500 |

| MERCURY | 36 | 39 | 48 | 51 | 60 | mrm |
|---------|----|----|----|----|----|-----|
|---------|----|----|----|----|----|-----|

**MILAN**

|        |                     |    |    |    |    |    |       |
|--------|---------------------|----|----|----|----|----|-------|
| 1 M07  | 4d Sdn              | 38 | 36 | 31 | 30 | 25 | 22300 |
| 2 M07  | 4d Sdn (V6)         | 39 | 37 | 31 | 30 | 25 | 24100 |
| 3 M08  | 4d Sdn Premier      | 39 | 37 | 32 | 31 | 26 | 23700 |
| 4 M08  | 4d Sdn Premier (V6) | 39 | 37 | 32 | 31 | 26 | 25400 |
| deduct | w/o AutoTran        | 2  | 2  | 2  | 2  | 1  |       |

**MONTEGO**

|       |                    |    |    |    |    |    |       |
|-------|--------------------|----|----|----|----|----|-------|
| 1 M40 | 4d Sdn Luxury      | 38 | 36 | 31 | 30 | 25 | 29000 |
| 2 M42 | 4d Sdn Premier     | 38 | 36 | 31 | 30 | 25 | 32400 |
| 3 M41 | 4d Sdn Luxury AWD  | 40 | 38 | 32 | 31 | 26 | 31100 |
| 4 M43 | 4d Sdn Premier AWD | 40 | 38 | 32 | 31 | 26 | 34500 |

**GRAND MARQUIS**

|       |           |    |    |    |    |    |       |
|-------|-----------|----|----|----|----|----|-------|
| 1 M74 | 4d Sdn GS | 30 | 29 | 24 | 23 | 20 | 28300 |
| 2 M75 | 4d Sdn LS | 29 | 28 | 24 | 23 | 19 | 33500 |

**MONTEREY**

|       |               |    |    |    |    |    |       |
|-------|---------------|----|----|----|----|----|-------|
| 1 A22 | 4d Wgn Luxury | 31 | 30 | 25 | 24 | 20 | 33600 |
|-------|---------------|----|----|----|----|----|-------|

**MOUNTAINEER 2WD**

|       |                    |    |    |    |    |    |       |
|-------|--------------------|----|----|----|----|----|-------|
| 1 U36 | 4d Wgn Convenience | 32 | 30 | 25 | 24 | 20 | 32200 |
| 2 U37 | 4d Wgn Luxury      | 35 | 33 | 28 | 27 | 22 | 38600 |
| 3 U38 | 4d Wgn Premier     | 35 | 33 | 28 | 27 | 22 | 38700 |

**MOUNTAINEER AWD**

|       |                    |    |    |    |    |    |       |
|-------|--------------------|----|----|----|----|----|-------|
| 1 U46 | 4d Wgn Convenience | 32 | 31 | 26 | 25 | 20 | 34900 |
| 2 U47 | 4d Wgn Luxury      | 36 | 34 | 28 | 27 | 23 | 40900 |
| 3 U48 | 4d Wgn Premier     | 36 | 34 | 28 | 27 | 23 | 41000 |

**MARINER 2WD**

|       |                    |    |    |    |    |    |       |
|-------|--------------------|----|----|----|----|----|-------|
| 1 U56 | 4d Wgn Convenience | 35 | 34 | 29 | 28 | 24 | 22900 |
| 2 U56 | 4d Wgn Luxury      | 39 | 37 | 32 | 31 | 27 | 26700 |
| 3 U56 | 4d Wgn Premier     | 40 | 38 | 33 | 32 | 28 | 27300 |

**MARINER 4WD**

|       |                    |    |    |    |    |    |       |
|-------|--------------------|----|----|----|----|----|-------|
| 1 U57 | 4d Wgn Convenience | 37 | 36 | 31 | 30 | 26 | 24700 |
| 2 U57 | 4d Wgn Luxury      | 41 | 39 | 34 | 33 | 29 | 28500 |
| 3 U57 | 4d Wgn Premier     | 41 | 40 | 35 | 34 | 29 | 29000 |

| MINI | 36 | 39 | 48 | 51 | 60 | mrm |
|------|----|----|----|----|----|-----|
|------|----|----|----|----|----|-----|

**COOPER**

|        |                         |    |    |    |    |    |       |
|--------|-------------------------|----|----|----|----|----|-------|
| 1 0610 | 2d Cpe                  | 61 | 59 | 52 | 51 | 46 | 25600 |
| 2 0611 | 2d Cpe S                | 55 | 53 | 48 | 47 | 42 | 30600 |
| 3 061* | 2d Cpe S GP             | 48 | 47 | 42 | 41 | 36 | 31200 |
| 4 0612 | 2d Conv                 | 54 | 52 | 47 | 45 | 40 | 30500 |
| 5 0613 | 2d Conv S               | 54 | 52 | 46 | 45 | 40 | 34400 |
| deduct | w/o AutoTran (ex 2,3,5) | 2  | 2  | 2  | 2  | 1  |       |

| MITSUBISHI | 36 | 39 | 48 | 51 | 60 | mrm |
|------------|----|----|----|----|----|-----|
|------------|----|----|----|----|----|-----|

**LANCER**

|         |                         |    |    |    |    |    |       |
|---------|-------------------------|----|----|----|----|----|-------|
| 1 LN41B | 4d Sdn ES               | 33 | 31 | 26 | 25 | 21 | 16900 |
| 2 LN41R | 4d Sdn OZ Rally         | 37 | 35 | 29 | 28 | 23 | 19200 |
| 3 LN41T | 4d Sdn RallyArt         | 32 | 30 | 25 | 24 | 20 | 22000 |
| 4 LE41A | 4d Sdn Evolution RS     | 52 | 50 | 43 | 41 | 36 | 29900 |
| 5 LE41B | 4d Sdn Evolution IX     | 50 | 48 | 41 | 39 | 34 | 34300 |
| 6 LE41G | 4d Sdn Evolution MR     | 45 | 43 | 38 | 36 | 31 | 36600 |
| deduct  | w/o AutoTran (ex 4,5,6) | 2  | 2  | 2  | 2  | 1  |       |

**ECLIPSE**

|         |              |    |    |    |    |    |       |
|---------|--------------|----|----|----|----|----|-------|
| 1 EC24K | 3d Cpe GS    | 43 | 41 | 36 | 35 | 30 | 22400 |
| 2 EC24P | 3d Cpe GT    | 40 | 38 | 33 | 32 | 27 | 28500 |
| deduct  | w/o AutoTran | 2  | 2  | 2  | 2  | 1  |       |

**GALANT**

|         |            |    |    |    |    |    |       |
|---------|------------|----|----|----|----|----|-------|
| 1 GA41B | 4d Sdn DE  | 35 | 33 | 28 | 27 | 22 | 20000 |
| 2 GA41G | 4d Sdn ES  | 35 | 33 | 28 | 27 | 22 | 25100 |
| 3 GA41P | 4d Sdn GTS | 37 | 35 | 30 | 29 | 24 | 27900 |
| 4 GA41K | 4d Sdn LS  | 35 | 33 | 28 | 27 | 22 | 27100 |

**RAIDER 2WD**

|   |        |                        |    |    |    |    |    |       |
|---|--------|------------------------|----|----|----|----|----|-------|
| 1 | RA27B  | Ext Cab LS             | 30 | 29 | 25 | 24 | 21 | 23100 |
| 2 | RA27*  | Ext Cab DuroCross (V8) | 30 | 29 | 25 | 24 | 21 | 27700 |
| 3 | RA47G  | D-Cab LS               | 36 | 35 | 30 | 29 | 25 | 25100 |
| 4 | RA27*  | D-Cab DuroCross (V8)   | 38 | 36 | 31 | 30 | 26 | 27700 |
| 5 | RA27X  | D-Cab XLS              | 35 | 34 | 29 | 28 | 24 | 31700 |
|   | deduct | w/o AutoTran           | 2  | 2  | 2  | 2  | 1  |       |

| NISSAN | 36 | 39 | 48 | 51 | 60 | mrm |
|--------|----|----|----|----|----|-----|
|--------|----|----|----|----|----|-----|

**SENTRA**

|         |                     |    |    |    |    |    |       |
|---------|---------------------|----|----|----|----|----|-------|
| 1 42*6  | 4d Sdn 1.8          | 38 | 36 | 30 | 29 | 25 | 16100 |
| 2 42*6  | 4d Sdn 1.8 S        | 41 | 39 | 33 | 32 | 27 | 18600 |
| 3 42416 | 4d Sdn SE-R         | 41 | 39 | 33 | 32 | 27 | 20400 |
| 4 42566 | 4d Sdn SE-R Spec V  | 43 | 41 | 35 | 33 | 28 | 20700 |
| deduct  | w/o AirCond         | 3  | 3  | 2  | 2  | 1  |       |
| deduct  | w/o AutoTran (ex 4) | 2  | 2  | 2  | 2  | 1  |       |

**ALTIMA**

|         |                       |    |    |    |    |    |       |
|---------|-----------------------|----|----|----|----|----|-------|
| 1 05*6  | 4d Sdn 2.5            | 42 | 40 | 35 | 34 | 29 | 18400 |
| 2 05*6  | 4d Sdn 2.5 S          | 46 | 44 | 38 | 36 | 31 | 24100 |
| 3 0516  | 4d Sdn 2.5 SL         | 44 | 42 | 37 | 36 | 31 | 28000 |
| 4 059*6 | 4d Sdn 3.5 SE         | 47 | 45 | 39 | 37 | 32 | 29700 |
| 5 05416 | 4d Sdn 3.5 SL         | 47 | 45 | 39 | 37 | 32 | 30100 |
| 6 055*6 | 4d Sdn 3.5 SE-R       | 45 | 43 | 37 | 36 | 31 | 32400 |
| deduct  | w/o AutoTran (ex 1,6) | 2  | 2  | 2  | 2  | 1  |       |

**MAXIMA**

|         |              |    |    |    |    |    |       |
|---------|--------------|----|----|----|----|----|-------|
| 1 082*6 | 4d Sdn SE    | 44 | 42 | 36 | 35 | 30 | 34400 |
| 2 08716 | 4d Sdn SL    | 44 | 42 | 36 | 35 | 30 | 34900 |
| deduct  | w/o AutoTran | 2  | 2  | 2  | 2  | 1  |       |

**350Z**

|         |                       |    |    |    |    |    |       |
|---------|-----------------------|----|----|----|----|----|-------|
| 1 56066 | 2d Cpe                | 44 | 42 | 37 | 35 | 30 | 29200 |
| 2 561*6 | 2d Cpe Enthusiast     | 45 | 43 | 38 | 36 | 31 | 31600 |
| 3 563*6 | 2d Cpe Touring        | 47 | 45 | 39 | 38 | 33 | 36000 |
| 4 56466 | 2d Cpe Track          | 43 | 41 | 36 | 35 | 30 | 35600 |
| 5 566*6 | 2d Cpe Grand Touring  | 45 | 43 | 37 | 36 | 31 | 39600 |
| 6 568*6 | 2d Conv Enthusiast    | 48 | 46 | 40 | 39 | 34 | 37100 |
| 7 567*6 | 2d Conv Touring       | 49 | 47 | 41 | 39 | 34 | 41400 |
| 8 569*6 | 2d Conv Grand Touring | 47 | 45 | 39 | 38 | 33 | 43700 |

**FRONTIER 2WD**

|         |                |    |    |    |    |    |       |
|---------|----------------|----|----|----|----|----|-------|
| 1 132*6 | King Cab XE    | 45 | 43 | 37 | 36 | 31 | 19700 |
| 2 333*6 | King Cab SE    | 46 | 44 | 38 | 37 | 32 | 22700 |
| 3 33416 | King Cab LE    | 44 | 42 | 36 | 35 | 30 | 24600 |
| 4 33516 | King Cab Nismo | 43 | 41 | 36 | 35 | 30 | 25300 |
| 5 733*6 | Crew Cab SE    | 48 | 46 | 40 | 38 | 33 | 25400 |
| 6 73416 | Crew Cab LE    | 46 | 44 | 38 | 37 | 32 | 28600 |
| 7 73516 | Crew Cab Nismo | 46 | 44 | 38 | 37 | 32 | 27700 |
| deduct  | w/o AirCond    | 3  | 3  | 2  | 2  | 1  |       |
| deduct  | w/o AutoTran   | 2  | 2  | 2  | 2  | 1  |       |

**FRONTIER 4WD**

|         |                |    |    |    |    |    |       |
|---------|----------------|----|----|----|----|----|-------|
| 1 433*6 | King Cab SE    | 48 | 46 | 40 | 39 | 34 | 25500 |
| 2 43416 | King Cab LE    | 46 | 44 | 38 | 37 | 32 | 27300 |
| 3 43566 | King Cab Nismo | 45 | 43 | 38 | 37 | 32 | 28100 |
| 4 833*6 | Crew Cab SE    | 50 | 48 | 42 | 40 | 35 | 27900 |
| 5 83416 | Crew Cab LE    | 48 | 46 | 40 | 39 | 34 | 31300 |
| 6 83516 | Crew Cab Nismo | 48 | 46 | 40 | 39 | 34 | 31700 |
| deduct  | w/o AutoTran   | 2  | 2  | 2  | 2  | 1  |       |

**XTERRA 2WD**

|         |              |    |    |    |    |    |       |
|---------|--------------|----|----|----|----|----|-------|
| 1 047*6 | 4d Wgn X     | 42 | 41 | 36 | 35 | 30 | 23100 |
| 2 041*6 | 4d Wgn S     | 43 | 41 | 36 | 35 | 30 | 24400 |
| 3 045*6 | 4d Wgn OR    | 42 | 40 | 35 | 34 | 30 | 26700 |
| 4 04316 | 4d Wgn SE    | 43 | 41 | 36 | 35 | 30 | 26900 |
| deduct  | w/o AutoTran | 2  | 2  | 2  | 2  | 1  |       |

**XTERRA 4WD**

|         |              |    |    |    |    |    |       |
|---------|--------------|----|----|----|----|----|-------|
| 1 082*6 | 4d Wgn X     | 43 | 42 | 37 | 36 | 31 | 24900 |
| 2 042*6 | 4d Wgn S     | 44 | 42 | 37 | 36 | 31 | 26200 |
| 3 046*6 | 4d Wgn OR    | 41 | 40 | 35 | 34 | 30 | 29200 |
| 4 04416 | 4d Wgn SE    | 44 | 42 | 37 | 36 | 31 | 29000 |
| deduct  | w/o AutoTran | 2  | 2  | 2  | 2  | 1  |       |

**PATHFINDER 2WD**

|         |           |    |    |    |    |    |       |
|---------|-----------|----|----|----|----|----|-------|
| 1 09216 | 4d Wgn S  | 46 | 44 | 38 | 36 | 31 | 26600 |
| 2 09316 | 4d Wgn SE | 44 | 42 | 37 | 35 | 30 | 33400 |
| 3 09416 | 4d Wgn LE | 43 | 41 | 36 | 35 | 30 | 37700 |

**PATHFINDER 4WD**

|         |              |    |    |    |    |    |       |
|---------|--------------|----|----|----|----|----|-------|
| 1 09616 | 4d Wgn S     | 46 | 44 | 37 | 36 | 31 | 28600 |
| 2 09716 | 4d Wgn SE    | 44 | 42 | 36 | 35 | 30 | 35400 |
| 3 09916 | 4d Wgn SE OR | 42 | 40 | 34 | 33 | 28 | 36900 |
| 4 09816 | 4d Wgn LE    | 43 | 41 | 35 | 34 | 29 | 40000 |

**MURANO 2WD**

|         |           |    |    |    |    |    |       |
|---------|-----------|----|----|----|----|----|-------|
| 1 07216 | 4d Wgn S  | 43 | 41 | 36 | 35 | 31 | 29900 |
| 2 07416 | 4d Wgn SL | 43 | 41 | 36 | 35 | 31 | 37600 |

**MURANO AWD**

|         |           |    |    |    |    |    |       |
|---------|-----------|----|----|----|----|----|-------|
| 1 07616 | 4d Wgn S  | 46 | 44 | 38 | 37 | 33 | 33100 |
| 2 07816 | 4d Wgn SL | 44 | 42 | 37 | 36 | 32 | 40300 |
| 3 07716 | 4d Wgn SE | 44 | 42 | 37 | 36 | 32 | 41000 |

**QUEST**

|         |               |    |    |    |    |    |       |
|---------|---------------|----|----|----|----|----|-------|
| 1 10216 | 4d Wgn 3.5    | 36 | 34 | 29 | 28 | 24 | 26900 |
| 2 10316 | 4d Wgn 3.5 S  | 35 | 33 | 28 | 27 | 23 | 28200 |
| 3 10416 | 4d Wgn 3.5 SL | 35 | 34 | 29 | 28 | 23 | 35800 |
| 4 10616 | 4d Wgn 3.5 SE | 35 | 34 | 29 | 28 | 23 | 38700 |

**ARMADA 2WD**

|         |           |    |    |    |    |    |       |
|---------|-----------|----|----|----|----|----|-------|
| 1 49216 | 4d Wgn SE | 40 | 38 | 33 | 32 | 27 | 40200 |
| 2 49416 | 4d Wgn LE | 41 | 39 | 33 | 32 | 27 | 45400 |

**ARMADA 4WD**

|         |                    |    |    |    |    |    |       |
|---------|--------------------|----|----|----|----|----|-------|
| 1 49616 | 4d Wgn SE          | 42 | 40 | 34 | 33 | 28 | 43400 |
| 2 49716 | 4d Wgn SE-Off Road | 41 | 39 | 34 | 33 | 28 | 44600 |
| 3 49816 | 4d Wgn LE          | 42 | 40 | 35 | 33 | 28 | 48200 |

**TITAN 2WD**

|         |             |    |    |    |    |    |       |
|---------|-------------|----|----|----|----|----|-------|
| 1 *1516 | King Cab XE | 33 | 32 | 27 | 26 | 22 | 24600 |
| 2 *1716 | King Cab SE | 35 | 33 | 28 | 27 | 23 | 29600 |
| 3 *1916 | King Cab LE | 35 | 33 | 28 | 27 | 23 | 33500 |
| 4 *1516 | Crew Cab XE | 36 | 34 | 29 | 28 | 24 | 27500 |
| 5 *1716 | Crew Cab SE | 36 | 34 | 29 | 28 | 24 | 33800 |
| 6 21916 | Crew Cab LE | 36 | 34 | 29 | 28 | 24 | 38100 |

**TITAN 4WD**

|         |             |    |    |    |    |    |       |
|---------|-------------|----|----|----|----|----|-------|
| 1 *1416 | King Cab XE | 37 | 35 | 30 | 29 | 25 | 28500 |
| 2 *1616 | King Cab SE | 36 | 34 | 29 | 28 | 24 | 35600 |
| 3 *1816 | King Cab LE | 37 | 35 | 30 | 29 | 25 | 38100 |
| 4 *1416 | Crew Cab XE | 39 | 37 | 32 | 31 | 26 | 31800 |
| 5 *1616 | Crew Cab SE | 38 | 36 | 31 | 30 | 26 | 38800 |
| 6 21816 | Crew Cab LE | 38 | 36 | 31 | 30 | 26 | 41600 |

| PONTIAC | 36 | 39 | 48 | 51 | 60 | mrm |
|---------|----|----|----|----|----|-----|
|---------|----|----|----|----|----|-----|

**VIBE**

|         |                     |    |    |    |    |    |       |
|---------|---------------------|----|----|----|----|----|-------|
| 1 25L26 | 4d Sdn              | 44 | 42 | 37 | 36 | 31 | 24400 |
| 2 25N26 | 4d Sdn GT           | 38 | 37 | 32 | 31 | 26 | 26400 |
| deduct  | w/o AutoTran (ex 2) | 2  | 2  | 2  | 2  | 1  |       |

**VIBE AWD**

|         |        |    |    |    |    |    |       |
|---------|--------|----|----|----|----|----|-------|
| 1 25M26 | 4d Sdn | 46 | 44 | 39 | 38 | 33 | 26100 |
|---------|--------|----|----|----|----|----|-------|

**G6**

|         |              |    |    |    |    |    |       |
|---------|--------------|----|----|----|----|----|-------|
| 1 22F69 | 4d Sdn       | 40 | 38 | 32 | 31 | 26 | 21600 |
| 2 22G69 | 4d Sdn 6 Cyl | 42 | 40 | 34 | 32 | 27 | 22600 |
| 3 22H37 | 2d Cpe GT    | 43 | 41 | 35 | 34 | 29 | 25000 |
| 4 22H69 | 4d Sdn GT    | 43 | 41 | 35 | 34 | 29 | 25600 |
| 5 22H67 | 2d Conv GT   | 42 | 40 | 34 | 33 | 28 | 31800 |
| 6 22M37 | 2d Cpe GTP   | 45 | 43 | 36 | 35 | 30 | 26500 |
| 7 22M69 | 4d Sdn GTP   | 44 | 42 | 36 | 34 | 29 | 26900 |
| 8 22M67 | 2d Conv GTP  | 44 | 42 | 35 | 34 | 29 | 32900 |
| deduct  | w/o AutoTran | 2  | 2  | 2  | 2  | 1  |       |

**GRAND PRIX**

|         |            |    |    |    |    |    |       |
|---------|------------|----|----|----|----|----|-------|
| 1 2WP69 | 4d Sdn     | 35 | 33 | 28 | 27 | 23 | 23300 |
| 2 2WR69 | 4d Sdn GT  | 36 | 34 | 29 | 28 | 23 | 30300 |
| 3 2WC69 | 4d Sdn GXP | 38 | 36 | 31 | 30 | 25 | 32800 |

**GTO**

|         |        |    |    |    |    |    |       |
|---------|--------|----|----|----|----|----|-------|
| 1 2VX37 | 2d Cpe | 42 | 40 | 34 | 32 | 27 | 33700 |
|---------|--------|----|----|----|----|----|-------|

**SOLSTICE**

|         |             |    |    |    |    |    |       |
|---------|-------------|----|----|----|----|----|-------|
| 1 2MB67 | 2d Conv     | 51 | 49 | 41 | 39 | 33 | 25600 |
| deduct  | w/o AirCond | 3  | 3  | 2  | 2  | 1  |       |

**TORRENT 2WD**

|         |        |    |    |    |    |    |       |
|---------|--------|----|----|----|----|----|-------|
| 1 2LF26 | 4d Wgn | 38 | 36 | 31 | 30 | 26 | 26600 |
|---------|--------|----|----|----|----|----|-------|

**TORRENT AWD**

|         |        |    |    |    |    |    |       |
|---------|--------|----|----|----|----|----|-------|
| 1 2LG26 | 4d Wgn | 39 | 37 | 32 | 31 | 27 | 28400 |
|---------|--------|----|----|----|----|----|-------|

**MONTANA SV6**

|          |        |    |    |    |    |    |       |
|----------|--------|----|----|----|----|----|-------|
| 1 2U1221 | 4d Wgn | 35 | 33 | 27 | 26 | 22 | 28300 |
|----------|--------|----|----|----|----|----|-------|

**MONTANA SV6 AWD**

|          |        |    |    |    |    |    |       |
|----------|--------|----|----|----|----|----|-------|
| 1 2X1221 | 4d Wgn | 36 | 34 | 29 | 28 | 23 | 31200 |
|----------|--------|----|----|----|----|----|-------|

| PORSCHE | 36 | 39 | 48 | 51 | 60 | mrm |
|---------|----|----|----|----|----|-----|
|---------|----|----|----|----|----|-----|

**BOXSTER**

|          |                     |    |    |    |    |    |       |
|----------|---------------------|----|----|----|----|----|-------|
| 1 987310 | 2d Conv             | 47 | 45 | 39 | 37 | 32 | 55100 |
| 2 987310 | 2d Conv Tiptronic   | 45 | 43 | 38 | 36 | 31 | 58400 |
| 3 987320 | 2d Conv S           | 44 | 42 | 37 | 36 | 31 | 65900 |
| 4 987320 | 2d Conv S Tiptronic | 43 | 41 | 36 | 35 | 30 | 69200 |

**CAYMAN**

|     |                    |    |    |    |    |    |       |
|-----|--------------------|----|----|----|----|----|-------|
| 1 * | 2d Cpe S           | 46 | 44 | 39 | 37 | 32 | 69500 |
| 2 * | 2d Cpe S Tiptronic | 45 | 43 | 38 | 36 | 31 | 72800 |

**911 CARRERA**

|          |                     |    |    |    |    |    |        |
|----------|---------------------|----|----|----|----|----|--------|
| 1 997110 | 2d Cpe              | 50 | 48 | 41 | 39 | 34 | 84500  |
| 2 997110 | 2d Cpe Tiptronic    | 49 | 47 | 40 | 38 | 33 | 88100  |
| 3 997310 | 2d Conv             | 50 | 48 | 41 | 39 | 33 | 93400  |
| 4 997310 | 2d Conv Tiptronic   | 49 | 47 | 40 | 38 | 33 | 97000  |
| 5 997120 | 2d Cpe S            | 45 | 43 | 37 | 35 | 30 | 95700  |
| 6 997120 | 2d Cpe S Tiptronic  | 44 | 42 | 36 | 35 | 30 | 99400  |
| 7 997320 | 2d Conv S           | 43 | 41 | 34 | 32 | 27 | 104300 |
| 8 997320 | 2d Conv S Tiptronic | 42 | 40 | 34 | 32 | 27 | 107900 |

**911 CARRERA 4**

|          |                     |    |    |    |    |    |        |
|----------|---------------------|----|----|----|----|----|--------|
| 1 997410 | 2d Cpe              | 49 | 47 | 41 | 39 | 34 | 87300  |
| 2 997410 | 2d Cpe Tiptronic    | 48 | 46 | 40 | 38 | 33 | 90800  |
| 3 997610 | 2d Conv             | 48 | 46 | 41 | 39 | 34 | 98200  |
| 4 997610 | 2d Conv Tiptronic   | 44 | 42 | 37 | 35 | 30 | 101800 |
| 5 997430 | 2d Cpe S            | 44 | 42 | 37 | 36 | 31 | 97900  |
| 6 997430 | 2d Cpe S Tiptronic  | 41 | 39 | 33 | 32 | 27 | 101400 |
| 7 997620 | 2d Conv S           | 41 | 39 | 34 | 33 | 28 | 110300 |
| 8 997620 | 2d Conv S Tiptronic | 40 | 38 | 33 | 32 | 27 | 113800 |

**CAYENNE**

|          |                   |    |    |    |    |    |          |
|----------|-------------------|----|----|----|----|----|----------|
| 1 9PAAD* | 4d Wgn V6         | 49 | 47 | 41 | 40 | 35 | 52500    |
| 2 9PAAE1 | 4d Wgn S          | 42 | 40 | 35 | 34 | 30 | 72000    |
| 3 9PAAK1 | 4d Wgn S Titanium | 39 | 37 | 32 | 31 | 27 | 80400    |
| 4 9PAAF1 | 4d Wgn Turbo      | 35 | 33 | 28 | 27 | 23 | 106100   |
| 5 9PAAJ1 | 4d Wgn Turbo S    | 33 | 32 | 27 | 26 | 22 | 126600</ |

| SATURN                               | 36 | 39 | 48 | 51 | 60 | mrm   |
|--------------------------------------|----|----|----|----|----|-------|
| ION                                  |    |    |    |    |    |       |
| 1 ZA'69 4d Sdn 2                     | 45 | 43 | 36 | 34 | 29 | 16400 |
| 2 ZA'69 4d Sdn 3                     | 46 | 44 | 37 | 36 | 31 | 18800 |
| 3 ZA'37 4d Cpe 2                     | 45 | 43 | 35 | 33 | 28 | 17700 |
| 4 ZA'37 4d Cpe 3                     | 41 | 39 | 33 | 31 | 26 | 20200 |
| 5 ZAY37 4d Cpe Red Line              | 41 | 39 | 33 | 31 | 26 | 21300 |
| deduct w/o AutoTran (ex 5)           | 2  | 2  | 2  | 2  | 1  |       |
| VUE 2WD                              |    |    |    |    |    |       |
| 1 ZL'26 4d Wgn                       | 36 | 34 | 29 | 28 | 24 | 25600 |
| 2 ZLU26 4d Wgn (V6)                  | 40 | 38 | 32 | 31 | 26 | 26800 |
| 3 ZLU26 4d Wgn Red Line              | 37 | 35 | 30 | 29 | 24 | 29100 |
| deduct w/o AutoTran                  | 2  | 2  | 2  | 2  | 1  |       |
| VUE AWD                              |    |    |    |    |    |       |
| 1 * 4d Wgn                           | 36 | 34 | 29 | 28 | 24 | 28800 |
| 2 ZLN26 4d Wgn (V6)                  | 41 | 39 | 33 | 32 | 28 | 28600 |
| 3 ZLN26 4d Wgn Red Line              | 39 | 37 | 31 | 30 | 26 | 30700 |
| RELAY                                |    |    |    |    |    |       |
| 1 U12216 4d Wgn 2                    | 37 | 35 | 29 | 28 | 23 | 26000 |
| 2 U12216 4d Wgn 3                    | 34 | 32 | 27 | 26 | 21 | 30600 |
| RELAY AWD                            |    |    |    |    |    |       |
| 1 X12216 4d Wgn 3                    | 35 | 33 | 28 | 27 | 23 | 32600 |
| SCION                                |    |    |    |    |    |       |
| XA                                   |    |    |    |    |    |       |
| 1 621* 5d Hb                         | 46 | 44 | 38 | 37 | 32 | 14300 |
| 2 * 5d Hb RS 1.0                     | 43 | 41 | 35 | 34 | 30 | 16500 |
| 3 * 5d Hb RS 2.0                     | 43 | 41 | 35 | 34 | 30 | 15400 |
| deduct w/o AutoTran                  | 2  | 2  | 2  | 2  | 1  |       |
| XB                                   |    |    |    |    |    |       |
| 1 620* 5d Wgn                        | 52 | 50 | 44 | 43 | 38 | 15600 |
| 2 620* 5d Wgn RS 3.0                 | 48 | 46 | 41 | 40 | 35 | 17900 |
| deduct w/o AutoTran                  | 2  | 2  | 2  | 2  | 1  |       |
| TC                                   |    |    |    |    |    |       |
| 1 622* 3d Hb                         | 51 | 49 | 43 | 41 | 36 | 17900 |
| 2 622* 3d Hb RS 2.0                  | 46 | 44 | 39 | 38 | 33 | 19800 |
| deduct w/o AutoTran                  | 2  | 2  | 2  | 2  | 1  |       |
| SUBARU                               |    |    |    |    |    |       |
| IMPREZA AWD                          |    |    |    |    |    |       |
| 1 6J* 4d Sdn 2.5i                    | 49 | 47 | 40 | 38 | 33 | 20700 |
| 2 6L* 5d Wgn 2.5i                    | 48 | 46 | 39 | 37 | 32 | 20700 |
| 3 6JC 4d Sdn WRX TR                  | 50 | 48 | 42 | 41 | 36 | 26600 |
| 4 6JD 4d Sdn WRX                     | 50 | 48 | 42 | 41 | 36 | 27300 |
| 5 6LC 5d Wgn WRX                     | 49 | 47 | 41 | 40 | 35 | 26800 |
| 6 6J* 4d Sdn WRX Ltd                 | 50 | 48 | 42 | 41 | 36 | 29800 |
| 7 6L* 5d Wgn WRX Ltd                 | 48 | 46 | 41 | 39 | 34 | 29500 |
| 8 6J* 4d Sdn WRX STi                 | 53 | 51 | 45 | 43 | 38 | 34000 |
| deduct w/o AutoTran (ex 3,4,5,6,7,8) | 2  | 2  | 2  | 2  | 1  |       |
| OUTBACK SPORT AWD                    |    |    |    |    |    |       |
| 1 6L* 5d Wgn                         | 52 | 50 | 42 | 40 | 35 | 21600 |
| deduct w/o AutoTran                  | 2  | 2  | 2  | 2  | 1  |       |
| FORESTER AWD                         |    |    |    |    |    |       |
| 1 6F* 5d Wgn 2.5 X                   | 44 | 42 | 35 | 34 | 29 | 24800 |
| 2 6F* 5d Wgn 2.5 X Premium           | 46 | 44 | 38 | 36 | 31 | 27400 |
| 3 6FI 5d Wgn 2.5 X L.L. Bean         | 46 | 44 | 38 | 36 | 31 | 28400 |
| 4 6F* 5d Wgn 2.5 XT Limited          | 47 | 45 | 38 | 37 | 32 | 30200 |
| deduct w/o AutoTran                  | 2  | 2  | 2  | 2  | 1  |       |
| LEGACY AWD                           |    |    |    |    |    |       |
| 1 6A* 4d Sdn i                       | 43 | 41 | 35 | 33 | 28 | 25200 |
| 2 6AF 4d Sdn i Limited               | 44 | 42 | 35 | 33 | 28 | 26500 |
| 3 6A* 4d Sdn GT Limited              | 43 | 41 | 35 | 34 | 29 | 32700 |
| 4 6AS 4d Sdn GT spec.B               | 39 | 37 | 31 | 30 | 26 | 35000 |
| 5 6B* 5d Wgn i                       | 44 | 42 | 36 | 34 | 29 | 26200 |
| 6 6BF 5d Wgn i Limited               | 45 | 43 | 37 | 35 | 30 | 27700 |
| 7 6B* 5d Wgn GT Limited              | 44 | 42 | 36 | 34 | 29 | 33900 |
| deduct w/o AutoTran (ex 4)           | 2  | 2  | 2  | 2  | 1  |       |
| OUTBACK AWD                          |    |    |    |    |    |       |
| 1 6CC 4d Sdn i Limited               | 44 | 42 | 35 | 34 | 29 | 28600 |
| 2 6C* 4d Sdn R.L.L. Bean Edition     | 47 | 45 | 38 | 36 | 31 | 34000 |
| 3 6D* 5d Wgn i                       | 45 | 43 | 37 | 35 | 30 | 26700 |
| 4 6DC 5d Wgn i Special Edition       | 44 | 42 | 36 | 35 | 30 | 28500 |
| 5 6D* 5d Wgn i Limited               | 45 | 43 | 37 | 35 | 30 | 29600 |
| 6 6DM 5d Wgn R                       | 43 | 41 | 35 | 34 | 29 | 30000 |
| 7 6D* 5d Wgn XT                      | 44 | 42 | 36 | 35 | 30 | 30800 |
| 8 6D* 5d Wgn XT Limited              | 44 | 42 | 36 | 34 | 29 | 34900 |
| 9 6D* 5d Wgn R.L.L. Bean Edition     | 45 | 43 | 37 | 36 | 31 | 35300 |
| 10 6DP 5d Wgn R VDC                  | 43 | 41 | 35 | 34 | 29 | 36700 |
| deduct w/o AutoTran                  | 2  | 2  | 2  | 2  | 1  |       |
| B9 TRIBECA                           |    |    |    |    |    |       |
| 1 6H* 5d Wgn 5-Pass                  | 46 | 44 | 38 | 37 | 32 | 32000 |
| 2 6H* 5d Wgn 5-Pass Limited          | 45 | 43 | 38 | 37 | 32 | 35400 |
| 3 6H* 5d Wgn 7-Pass                  | 45 | 43 | 38 | 37 | 32 | 35200 |
| 4 6H* 5d Wgn 7-Pass Limited          | 45 | 43 | 37 | 36 | 32 | 38500 |
| BAJA AWD                             |    |    |    |    |    |       |
| 1 6P* 4d Wgn Sport                   | 44 | 42 | 37 | 35 | 30 | 24700 |
| 2 6P* 4d Wgn Turbo                   | 43 | 41 | 35 | 34 | 29 | 28300 |
| deduct w/o AutoTran                  | 2  | 2  | 2  | 2  | 1  |       |
| SUZUKI                               |    |    |    |    |    |       |
| FORENZA                              |    |    |    |    |    |       |
| 1 X4MQ* 4d Sdn                       | 30 | 29 | 24 | 23 | 19 | 15800 |
| 2 X4XQ* 4d Sdn Premium               | 32 | 30 | 25 | 24 | 20 | 17200 |
| 3 XVMQ* 5d Wgn                       | 30 | 29 | 24 | 23 | 19 | 16500 |
| 4 XWXQ* 5d Wgn Premium               | 32 | 31 | 26 | 25 | 21 | 17900 |
| deduct w/o AutoTran                  | 2  | 2  | 2  | 2  | 1  |       |

| SUZUKI            |        |                         | 36 | 39 | 48 | 51 | 60 | mrm   |
|-------------------|--------|-------------------------|----|----|----|----|----|-------|
| RENO              |        |                         |    |    |    |    |    |       |
| 1                 | XSMQ'A | 5d Hb                   | 30 | 28 | 23 | 22 | 18 | 14800 |
| 2                 | XSMQ'C | 5d Hb Convenience       | 31 | 29 | 24 | 23 | 19 | 15800 |
| 3                 | XSXQ'A | 5d Hb Premium           | 31 | 29 | 24 | 23 | 19 | 16900 |
|                   | deduct | w/o AutoTran            | 2  | 2  | 2  | 2  | 1  |       |
| AERIO 2WD         |        |                         |    |    |    |    |    |       |
| 1                 | STL8'V | 4d Sdn                  | 30 | 29 | 24 | 23 | 19 | 15600 |
| 2                 | STL8'S | 4d Sdn Premium          | 32 | 30 | 25 | 24 | 20 | 16600 |
| 3                 | WTN8'V | 5d Sdn                  | 34 | 32 | 27 | 26 | 21 | 16100 |
| 4                 | WTN8'S | 5d Sdn Premium          | 35 | 33 | 28 | 27 | 22 | 16800 |
|                   | deduct | w/o AutoTran            | 2  | 2  | 2  | 2  | 1  |       |
| AERIO AWD         |        |                         |    |    |    |    |    |       |
| 1                 | STL8JV | 4d Sdn                  | 32 | 30 | 25 | 24 | 20 | 16700 |
| 2                 | STL8JS | 4d Sdn Premium          | 34 | 32 | 27 | 26 | 21 | 17600 |
| 3                 | WTN8JV | 5d Sdn                  | 35 | 33 | 28 | 27 | 22 | 17200 |
| 4                 | WTN8JS | 5d Sdn Premium          | 37 | 35 | 29 | 28 | 23 | 17700 |
| VERONA            |        |                         |    |    |    |    |    |       |
| 1                 | I4XY4A | 4d Sdn                  | 32 | 31 | 26 | 25 | 21 | 18900 |
| 2                 | I4CY4A | 4d Sdn Luxury           | 34 | 32 | 27 | 26 | 22 | 21100 |
| GRAND VITARA 2WD  |        |                         |    |    |    |    |    |       |
| 1                 | LNN8'S | 4d Wgn                  | 34 | 32 | 27 | 26 | 22 | 21500 |
| 2                 | LNN8'T | 4d Wgn Premium          | 37 | 35 | 29 | 28 | 23 | 22000 |
| 3                 | LNN8EJ | 4d Wgn Xsport           | 38 | 36 | 30 | 29 | 24 | 22300 |
| 4                 | LNM8EX | 4d Wgn Luxury           | 38 | 36 | 30 | 29 | 24 | 24100 |
|                   | deduct | w/o AutoTran            | 2  | 2  | 2  | 2  | 1  |       |
| GRAND VITARA 4WD  |        |                         |    |    |    |    |    |       |
| 1                 | LLN8'S | 4d Wgn                  | 38 | 36 | 30 | 29 | 24 | 22700 |
| 2                 | LLN8'T | 4d Wgn Premium          | 40 | 38 | 32 | 31 | 26 | 23200 |
| 3                 | LLN8EJ | 4d Wgn Xsport           | 41 | 39 | 33 | 32 | 27 | 23700 |
| 4                 | LLM8EX | 4d Wgn Luxury           | 40 | 38 | 32 | 31 | 26 | 25500 |
|                   | deduct | w/o AutoTran            | 2  | 2  | 2  | 2  | 1  |       |
| XL7 2WD           |        |                         |    |    |    |    |    |       |
| 1                 | LV8'ET | 4d Wgn                  | 33 | 31 | 26 | 25 | 21 | 24300 |
| 2                 | LVS8EW | 4d Wgn Premium          | 35 | 33 | 28 | 27 | 23 | 26100 |
| XL7 4WD           |        |                         |    |    |    |    |    |       |
| 1                 | LW8'ET | 4d Wgn                  | 35 | 33 | 28 | 27 | 23 | 25500 |
| 2                 | LWS8EW | 4d Wgn Premium          | 37 | 35 | 30 | 29 | 25 | 27300 |
| TOYOTA            |        |                         |    |    |    |    |    |       |
|                   |        |                         | 36 | 39 | 48 | 51 | 60 | mrm   |
| COROLLA           |        |                         |    |    |    |    |    |       |
| 1                 | 180*   | 4d Sdn CE               | 47 | 45 | 38 | 36 | 31 | 16400 |
| 2                 | 181*   | 4d Sdn S                | 45 | 43 | 37 | 35 | 30 | 19200 |
| 3                 | 182*   | 4d Sdn LE               | 48 | 46 | 39 | 37 | 32 | 20000 |
| 4                 | 1815   | 4d Sdn XRS              | 46 | 44 | 37 | 36 | 31 | 20700 |
|                   | deduct | w/o AutoTran (ex 4)     | 2  | 2  | 2  | 2  | 1  |       |
| MATRIX            |        |                         |    |    |    |    |    |       |
| 1                 | 190*   | 4d Sdn                  | 49 | 47 | 40 | 39 | 34 | 18600 |
| 2                 | 191*   | 4d Sdn XR               | 48 | 46 | 40 | 39 | 34 | 21200 |
| 3                 | 1921   | 4d Sdn XRS              | 46 | 44 | 38 | 37 | 32 | 23900 |
|                   | deduct | w/o AutoTran (ex 3)     | 2  | 2  | 2  | 2  | 1  |       |
| MATRIX 4WD        |        |                         |    |    |    |    |    |       |
| 1                 | 1904   | 4d Sdn                  | 51 | 49 | 43 | 41 | 36 | 20300 |
| 2                 | 1914   | 4d Sdn XR               | 51 | 49 | 43 | 41 | 36 | 22000 |
| CAMRY SOLARA      |        |                         |    |    |    |    |    |       |
| 1                 | 273*   | 2d Cpe SE               | 42 | 41 | 36 | 35 | 30 | 22700 |
| 2                 | 2738   | 2d Cpe SE (V6)          | 46 | 44 | 38 | 37 | 32 | 25100 |
| 3                 | 274*   | 2d Cpe SE Sport         | 41 | 39 | 34 | 33 | 29 | 25500 |
| 4                 | 2748   | 2d Cpe SE Sport (V6)    | 44 | 42 | 36 | 35 | 31 | 27300 |
| 5                 | 2740   | 2d Cpe SLE              | 42 | 40 | 35 | 34 | 30 | 25700 |
| 6                 | 2742   | 2d Cpe SLE (V6)         | 44 | 42 | 37 | 36 | 31 | 29300 |
| 7                 | 2787   | 2d Conv SE              | 55 | 53 | 47 | 45 | 40 | 28900 |
| 8                 | 2788   | 2d Conv SLE             | 53 | 51 | 45 | 43 | 38 | 32900 |
|                   | deduct | w/o AutoTran            | 2  | 2  | 2  | 2  | 1  |       |
| CAMRY             |        |                         |    |    |    |    |    |       |
| 1                 | 251*   | 4d Sdn                  | 44 | 42 | 35 | 34 | 29 | 20100 |
| 2                 | 253*   | 4d Sdn LE               | 44 | 42 | 35 | 34 | 29 | 23000 |
| 3                 | 254*   | 4d Sdn SE               | 44 | 42 | 35 | 34 | 29 | 26100 |
| 4                 | 2540   | 4d Sdn XLE              | 43 | 41 | 35 | 34 | 29 | 28200 |
| 5                 | 2552   | 4d Sdn LE (V6)          | 45 | 43 | 36 | 35 | 30 | 25400 |
| 6                 | 2550   | 4d Sdn SE (V6)          | 45 | 43 | 36 | 35 | 30 | 28600 |
| 7                 | 2554   | 4d Sdn XLE (V6)         | 46 | 44 | 37 | 36 | 31 | 28700 |
|                   | deduct | w/o AutoTran            | 2  | 2  | 2  | 2  | 1  |       |
| AVALON            |        |                         |    |    |    |    |    |       |
| 1                 | 3534   | 4d Sdn XL               | 45 | 43 | 36 | 34 | 29 | 28900 |
| 2                 | 3538   | 4d Sdn Touring          | 45 | 43 | 36 | 34 | 29 | 31700 |
| 3                 | 3544   | 4d Sdn XLS              | 47 | 45 | 37 | 36 | 31 | 34600 |
| 4                 | 3554   | 4d Sdn Limited          | 45 | 43 | 36 | 34 | 29 | 36700 |
| RAV4 2WD          |        |                         |    |    |    |    |    |       |
| 1                 | 4430   | 4d Wgn                  | 52 | 50 | 44 | 42 | 37 | 22900 |
| 2                 | 4431   | 4d Wgn (V6)             | 51 | 49 | 43 | 41 | 36 | 24800 |
| 3                 | 4440   | 4d Wgn Sport            | 51 | 49 | 42 | 41 | 36 | 24500 |
| 4                 | 4441   | 4d Wgn Sport (V6)       | 50 | 48 | 41 | 40 | 35 | 26500 |
| 5                 | 4450   | 4d Wgn Limited          | 51 | 49 | 43 | 41 | 36 | 27300 |
| 6                 | 4451   | 4d Wgn Limited (V6)     | 50 | 48 | 42 | 41 | 36 | 30600 |
| RAV4 4WD          |        |                         |    |    |    |    |    |       |
| 1                 | 4432   | 4d Wgn                  | 54 | 52 | 46 | 44 | 39 | 24300 |
| 2                 | 4433   | 4d Wgn (V6)             | 53 | 51 | 44 | 43 | 38 | 26200 |
| 3                 | 4442   | 4d Wgn Sport            | 52 | 50 | 44 | 43 | 38 | 26000 |
| 4                 | 4443   | 4d Wgn Sport (V6)       | 51 | 49 | 43 | 42 | 37 | 27900 |
| 5                 | 4452   | 4d Wgn Limited          | 52 | 50 | 44 | 43 | 38 | 28700 |
| 6                 | 4453   | 4d Wgn Limited (V6)     | 52 | 50 | 43 | 42 | 37 | 32000 |
| TACOMA PICKUP 2WD |        |                         |    |    |    |    |    |       |
| 1                 | *      | Reg Cab                 | 40 | 38 | 33 | 32 | 28 | 16800 |
| 2                 | *      | Access Cab              | 45 | 43 | 37 | 36 | 31 | 21800 |
| 3                 | *      | X-Runner (V6)           | 44 | 42 | 37 | 36 | 31 | 24400 |
| 4                 | *      | Reg Cab PreRunner       | 45 | 43 | 37 | 36 | 31 | 17400 |
| 5                 | *      | Access Cab PreRunner    | 51 | 49 | 42 | 41 | 36 | 21900 |
| 6                 | *      | Acc Cab PreRunner (V6)  | 53 | 51 | 44 | 42 | 37 | 24600 |
| 7                 | *      | D-Cab PreRunner (V6)    | 54 | 52 | 45 | 43 | 38 | 27500 |
|                   | deduct | w/o AirCond             | 3  | 3  | 2  | 2  | 1  |       |
|                   | deduct | w/o AutoTran (ex 3,4,5) | 2  | 2  | 2  | 2  | 1  |       |

| TOYOTA | 36 | 39 | 48 | 51 | 60 | mrm |
|--------|----|----|----|----|----|-----|
|--------|----|----|----|----|----|-----|

**TACOMA PICKUP 4WD**

|     |                              |    |    |    |    |    |       |
|-----|------------------------------|----|----|----|----|----|-------|
| 1 * | Reg Cab                      | 47 | 45 | 39 | 38 | 33 | 20100 |
| 2 * | Access Cab                   | 51 | 49 | 43 | 41 | 36 | 25000 |
| 3 * | Access Cab (V6)              | 51 | 49 | 43 | 41 | 36 | 28600 |
| 4 * | D-Cab (V6)                   | 54 | 52 | 45 | 44 | 39 | 30400 |
|     | deduct w/o AirCond           | 3  | 3  | 2  | 2  | 1  |       |
|     | deduct w/o AutoTran (ex 1,2) | 2  | 2  | 2  | 2  | 1  |       |

**TUNDRA 2WD**

|         |                           |    |    |    |    |    |       |
|---------|---------------------------|----|----|----|----|----|-------|
| 1 7720  | Reg Cab Work Truck        | 34 | 33 | 28 | 27 | 23 | 21300 |
| 2 771*  | Reg Cab                   | 37 | 35 | 30 | 29 | 25 | 19400 |
| 3 772*  | Access Cab SR5            | 42 | 40 | 34 | 33 | 29 | 27100 |
| 4 7728  | Access Cab SR5 (V8)       | 46 | 44 | 38 | 37 | 32 | 28100 |
| 5 7726  | Access Cab Step SR5       | 45 | 43 | 37 | 36 | 31 | 28700 |
| 6 7738  | Access Cab Limited        | 46 | 44 | 37 | 36 | 32 | 31500 |
| 7 7736  | Access Cab Step Limited   | 44 | 42 | 36 | 35 | 31 | 32200 |
| 8 7744  | Double Cab SR5            | 46 | 44 | 38 | 37 | 32 | 33400 |
| 9 7742  | Double Cab Waltrip        | 42 | 40 | 35 | 34 | 30 | 35900 |
| 10 7748 | Double Cab Limited        | 45 | 43 | 37 | 36 | 31 | 36900 |
|         | deduct w/o AirCond (ex 1) | 3  | 3  | 2  | 2  | 1  |       |
|         | deduct w/o AutoTran       | 2  | 2  | 2  | 2  | 1  |       |

**TUNDRA 4WD**

|        |                         |    |    |    |    |    |       |
|--------|-------------------------|----|----|----|----|----|-------|
| 1 7820 | Reg Cab Work Truck      | 39 | 37 | 32 | 31 | 27 | 24500 |
| 2 7828 | Access Cab SR5 (V8)     | 50 | 48 | 41 | 40 | 35 | 31500 |
| 3 7826 | Access Cab Step SR5     | 49 | 47 | 41 | 40 | 35 | 32100 |
| 4 7838 | Access Cab Limited      | 49 | 47 | 41 | 40 | 35 | 34900 |
| 5 7836 | Access Cab Step Limited | 48 | 46 | 40 | 39 | 34 | 35600 |
| 6 7844 | Double Cab SR5          | 49 | 47 | 41 | 40 | 35 | 36800 |
| 7 7842 | Double Cab Waltrip      | 46 | 44 | 39 | 38 | 33 | 39300 |
| 8 7848 | Double Cab Limited      | 48 | 46 | 41 | 40 | 35 | 40300 |

**SIENNA**

|        |                    |    |    |    |    |    |       |
|--------|--------------------|----|----|----|----|----|-------|
| 1 532* | 5d Wgn CE          | 48 | 46 | 40 | 38 | 33 | 25700 |
| 2 533* | 5d Wgn LE          | 50 | 48 | 41 | 39 | 34 | 29900 |
| 3 5346 | 5d Wgn XLE         | 45 | 43 | 37 | 35 | 30 | 39000 |
| 4 5356 | 5d Wgn XLE Limited | 44 | 42 | 36 | 35 | 30 | 40300 |

**SIENNA AWD**

|        |                    |    |    |    |    |    |       |
|--------|--------------------|----|----|----|----|----|-------|
| 1 5366 | 5d Wgn LE          | 48 | 46 | 40 | 38 | 33 | 32700 |
| 2 5376 | 5d Wgn XLE         | 46 | 44 | 38 | 36 | 31 | 41300 |
| 3 5386 | 5d Wgn XLE Limited | 45 | 43 | 37 | 36 | 31 | 42700 |

**HIGHLANDER 2WD**

|        |                |    |    |    |    |    |       |
|--------|----------------|----|----|----|----|----|-------|
| 1 691* | 4d Wgn         | 41 | 39 | 34 | 33 | 28 | 32500 |
| 2 6932 | 4d Wgn Limited | 39 | 38 | 33 | 32 | 28 | 37500 |

**HIGHLANDER 4WD**

|        |                |    |    |    |    |    |       |
|--------|----------------|----|----|----|----|----|-------|
| 1 692* | 4d Wgn         | 45 | 43 | 38 | 37 | 32 | 34000 |
| 2 6938 | 4d Wgn Limited | 43 | 41 | 36 | 35 | 31 | 39000 |

**4RUNNER 2WD**

|        |                     |    |    |    |    |    |       |
|--------|---------------------|----|----|----|----|----|-------|
| 1 8642 | 4d Wgn SR5 (V6)     | 50 | 48 | 42 | 40 | 35 | 35100 |
| 2 8672 | 4d Wgn SR5 (V8)     | 50 | 48 | 42 | 41 | 36 | 36600 |
| 3 8646 | 4d Wgn Sport (V6)   | 47 | 45 | 40 | 39 | 34 | 36900 |
| 4 8676 | 4d Wgn Sport (V8)   | 48 | 46 | 40 | 39 | 34 | 38200 |
| 5 8648 | 4d Wgn Limited (V6) | 49 | 47 | 41 | 39 | 34 | 41000 |
| 6 8678 | 4d Wgn Limited (V8) | 49 | 47 | 41 | 39 | 34 | 42800 |

**4RUNNER 4WD**

|        |                     |    |    |    |    |    |       |
|--------|---------------------|----|----|----|----|----|-------|
| 1 8664 | 4d Wgn SR5 (V6)     | 52 | 50 | 44 | 42 | 37 | 37400 |
| 2 8682 | 4d Wgn SR5 (V8)     | 52 | 50 | 44 | 43 | 38 | 38900 |
| 3 8666 | 4d Wgn Sport (V6)   | 49 | 47 | 42 | 40 | 35 | 39100 |
| 4 8686 | 4d Wgn Sport (V8)   | 50 | 48 | 42 | 41 | 36 | 40500 |
| 5 8668 | 4d Wgn Limited (V6) | 50 | 48 | 42 | 41 | 36 | 43300 |
| 6 8688 | 4d Wgn Limited (V8) | 50 | 48 | 42 | 41 | 36 | 45100 |

**SEQUOIA 2WD**

|        |                |    |    |    |    |    |       |
|--------|----------------|----|----|----|----|----|-------|
| 1 7910 | 4d Wgn SR5     | 49 | 47 | 40 | 38 | 33 | 41000 |
| 2 7914 | 4d Wgn Limited | 45 | 43 | 37 | 35 | 29 | 46500 |

**SEQUOIA 4WD**

|        |                |    |    |    |    |    |       |
|--------|----------------|----|----|----|----|----|-------|
| 1 7920 | 4d Wgn SR5     | 49 | 47 | 41 | 39 | 33 | 44200 |
| 2 7924 | 4d Wgn Limited | 45 | 43 | 37 | 35 | 30 | 50000 |

**LANDCRUISER 4WD**

|        |        |    |    |    |    |    |       |
|--------|--------|----|----|----|----|----|-------|
| 1 6156 | 5d Wgn | 39 | 37 | 31 | 30 | 25 | 66100 |
|--------|--------|----|----|----|----|----|-------|

| VOLKSWAGEN | 36 | 39 | 48 | 51 | 60 | mrm |
|------------|----|----|----|----|----|-----|
|------------|----|----|----|----|----|-----|

**GOLF**

|          |                     |    |    |    |    |    |       |
|----------|---------------------|----|----|----|----|----|-------|
| 1 9B1DH* | 4d Sdn GL           | 46 | 44 | 38 | 36 | 31 | 18400 |
| 2 9B15H* | 4d Sdn GLS          | 45 | 43 | 37 | 36 | 31 | 20800 |
| 3 9B153* | 4d Sdn GLS TDI      | 48 | 46 | 40 | 38 | 33 | 22200 |
|          | deduct w/o AutoTran | 2  | 2  | 2  | 2  | 1  |       |

**RABBIT**

|     |                            |    |    |    |    |    |       |
|-----|----------------------------|----|----|----|----|----|-------|
| 1 * | 3d Hb Value                | 49 | 47 | 41 | 39 | 33 | 17900 |
| 2 * | 4d Sdn 2.5 1               | 48 | 46 | 40 | 38 | 33 | 21200 |
|     | deduct w/o AutoTran (ex 1) | 2  | 2  | 2  | 2  | 1  |       |

**GTI**

|          |            |    |    |    |    |    |       |
|----------|------------|----|----|----|----|----|-------|
| 1 9B17N* | 3d Hb 1.8T | 47 | 45 | 39 | 38 | 33 | 24900 |
|----------|------------|----|----|----|----|----|-------|

**NEW GTI**

|     |              |    |    |    |    |    |       |
|-----|--------------|----|----|----|----|----|-------|
| 1 * | 3d Hb 2.0T   | 48 | 46 | 41 | 39 | 34 | 25700 |
| 2 * | 3d Hb 2.0T 1 | 49 | 47 | 42 | 40 | 35 | 27100 |
| 3 * | 3d Hb 2.0T 2 | 48 | 46 | 40 | 39 | 34 | 28900 |

**NEW BEETLE**

|          |                     |    |    |    |    |    |       |
|----------|---------------------|----|----|----|----|----|-------|
| 1 1C15** | 2d Cpe 2.5          | 52 | 50 | 43 | 41 | 36 | 19400 |
| 2 1C15** | 2d Cpe 2.5 1        | 53 | 51 | 44 | 42 | 37 | 20800 |
| 3 1C15** | 2d Cpe 2.5 2        | 49 | 47 | 40 | 39 | 34 | 22600 |
| 4 1C153* | 2d Cpe TDI          | 53 | 51 | 44 | 42 | 37 | 20300 |
| 5 1C153* | 2d Cpe TDI 1        | 54 | 52 | 45 | 43 | 38 | 21700 |
| 6 1C153* | 2d Cpe TDI 2        | 50 | 48 | 41 | 40 | 35 | 23500 |
| 7 1Y75R* | 2d Conv 2.5         | 55 | 53 | 46 | 44 | 39 | 24400 |
| 8 1Y75R* | 2d Conv 2.5 1       | 54 | 52 | 45 | 43 | 38 | 25800 |
| 9 1Y75R* | 2d Conv 2.5 2       | 50 | 48 | 42 | 40 | 35 | 27500 |
|          | deduct w/o AutoTran | 2  | 2  | 2  | 2  | 1  |       |

| VOLKSWAGEN | 36 | 39 | 48 | 51 | 60 | mrm |
|------------|----|----|----|----|----|-----|
|------------|----|----|----|----|----|-----|

**JETTA**

|           |                     |    |    |    |    |    |       |
|-----------|---------------------|----|----|----|----|----|-------|
| 1 1K25**  | 4d Sdn Value        | 45 | 43 | 37 | 35 | 30 | 19900 |
| 2 1K27**  | 4d Sdn 2.5          | 43 | 41 | 35 | 33 | 28 | 22300 |
| 3 1K27**  | 4d Sdn 2.5 1        | 44 | 42 | 36 | 34 | 29 | 25600 |
| 4 1K27**  | 4d Sdn 2.5 2        | 44 | 42 | 36 | 34 | 29 | 27500 |
| 5 1K27**  | 4d Sdn TDI          | 45 | 43 | 37 | 35 | 30 | 23600 |
| 6 1K27**  | 4d Sdn TDI 1        | 46 | 44 | 38 | 36 | 31 | 27000 |
| 7 1K27**  | 4d Sdn TDI 2        | 46 | 44 | 38 | 36 | 31 | 28900 |
| 8 1K27V*  | 4d Sdn 2.0T         | 39 | 37 | 32 | 31 | 26 | 27300 |
| 9 1K27V*  | 4d Sdn 2.0T 1       | 41 | 39 | 33 | 32 | 27 | 29200 |
| 10 1K27V* | 4d Sdn 2.0T 2       | 41 | 39 | 34 | 33 | 28 | 30300 |
| 11 1K27V* | 4d Sdn 2.0T 3       | 40 | 38 | 33 | 32 | 27 | 32300 |
| 12 1K28V* | 4d Sdn GLI          | 42 | 40 | 34 | 33 | 28 | 27500 |
| 13 1K28V* | 4d Sdn GLI 1        | 43 | 41 | 35 | 34 | 29 | 29000 |
| 14 1K28V* | 4d Sdn GLI 2        | 43 | 41 | 35 | 34 | 29 | 30800 |
|           | deduct w/o AutoTran | 2  | 2  | 2  | 2  | 1  |       |

**PASSAT**

|           |                          |    |    |    |    |    |       |
|-----------|--------------------------|----|----|----|----|----|-------|
| 1 3C26K*  | 4d Sdn 2.0T Value        | 40 | 38 | 33 | 32 | 27 | 25000 |
| 2 3C25K*  | 4d Sdn 2.0T Base         | 44 | 42 | 36 | 35 | 30 | 25900 |
| 3 3C25K*  | 4d Sdn 2.0T Pkg 1        | 44 | 42 | 36 | 34 | 29 | 29900 |
| 4 3C25K*  | 4d Sdn 2.0T Pkg 2        | 44 | 42 | 36 | 34 | 29 | 31100 |
| 5 3C25U*  | 4d Sdn 3.6 VR6 Base      | 44 | 42 | 35 | 34 | 29 | 33300 |
| 6 3C25U*  | 4d Sdn 3.6 VR6 Base 4Mo  | 45 | 43 | 37 | 35 | 30 | 35200 |
| 7 3C25U*  | 4d Sdn 3.6 VR6 Pkg 1     | 40 | 38 | 32 | 31 | 26 | 36000 |
| 8 3C25U*  | 4d Sdn 3.6 VR6 Pkg 1 4Mo | 42 | 40 | 34 | 33 | 28 | 38000 |
| 9 3C25U*  | 4d Sdn 3.6 VR6 Pkg 2     | 39 | 37 | 32 | 31 | 26 | 38000 |
| 10 3C25U* | 4d Sdn 3.6 VR6 Pkg 2 4Mo | 41 | 39 | 33 | 32 | 27 | 40000 |
|           | deduct w/o AutoTran      | 2  | 2  | 2  | 2  | 1  |       |

**PHAETON**

|          |                     |    |    |    |    |    |        |
|----------|---------------------|----|----|----|----|----|--------|
| 1 3D85FA | 4d Sdn V8           | 31 | 29 | 24 | 23 | 18 | 71800  |
| 2 3D86FA | 4d Sdn V8 4-Seater  | 29 | 27 | 22 | 21 | 17 | 78100  |
| 3 3D85K9 | 4d Sdn W12          | 22 | 21 | 17 | 16 | 12 | 104600 |
| 4 3D86K9 | 4d Sdn W12 4-Seater | 22 | 21 | 17 | 16 | 12 | 109300 |

**TOUAREG**

|          |           |    |    |    |    |    |       |
|----------|-----------|----|----|----|----|----|-------|
| 1 7LABG1 | 4d Wgn V6 | 41 | 39 | 34 | 33 | 28 | 44700 |
| 2 7LACM1 | 4d Wgn V8 | 41 | 39 | 33 | 32 | 27 | 50100 |

| VOLVO | 36 | 39 | 48 | 51 | 60 | mrm |
|-------|----|----|----|----|----|-----|
|-------|----|----|----|----|----|-----|

**S40**

|       |                     |    |    |    |    |    |       |
|-------|---------------------|----|----|----|----|----|-------|
| 1 S40 | 4d Sdn 2.4i         | 42 | 40 | 34 | 32 | 27 | 31500 |
| 2 S40 | 4d Sdn T5           | 42 | 40 | 33 | 31 | 26 | 34700 |
| 3 S40 | 4d Sdn T5 AWD       | 41 | 39 | 33 | 31 | 26 | 37400 |
|       | deduct w/o AutoTran | 2  | 2  | 2  | 2  | 1  |       |

**V50**

|       |                     |    |    |    |    |    |       |
|-------|---------------------|----|----|----|----|----|-------|
| 1 V50 | 4d Wgn 2.4i         | 44 | 42 | 35 | 33 | 27 | 33400 |
| 2 V50 | 4d Wgn T5           | 43 | 41 | 34 | 32 | 27 | 36400 |
| 3 V50 | 4d Wgn T5 AWD       | 42 | 40 | 34 | 32 | 27 | 38600 |
|       | deduct w/o AutoTran | 2  | 2  | 2  | 2  | 1  |       |

**S60 SERIES**

|       |                            |    |    |    |    |    |       |
|-------|----------------------------|----|----|----|----|----|-------|
| 1 S60 | 4d Sdn 2.5T                | 37 | 35 | 30 | 29 | 24 | 38800 |
| 2 S60 | 4d Sdn 2.5T AWD            | 39 | 37 | 31 | 30 | 25 | 40600 |
| 3 S60 | 4d Sdn T-5                 | 37 | 35 | 30 | 29 | 24 | 40900 |
| 4 S60 | 4d Sdn R                   | 39 | 37 | 32 | 31 | 26 | 46600 |
|       | deduct w/o AutoTran (ex 4) | 2  | 2  | 2  | 2  | 1  |       |

**V70 SERIES**

|        |                            |    |    |    |    |    |       |
|--------|----------------------------|----|----|----|----|----|-------|
| 1 V70  | 5d Wgn 2.4                 | 36 | 34 | 28 | 27 | 22 | 36600 |
| 2 V70  | 5d Wgn 2.5T                | 37 | 35 | 29 | 28 | 23 | 41800 |
| 3 XC70 | 5d Wgn XC70                | 37 | 35 | 29 | 28 | 23 | 44600 |
| 4 V70  | 5d Wgn R                   | 40 | 38 | 32 | 31 | 26 | 48800 |
|        | deduct w/o AutoTran (ex 4) | 2  | 2  | 2  | 2  | 1  |       |

**C70 SERIES**

|       |                     |    |    |    |    |    |       |
|-------|---------------------|----|----|----|----|----|-------|
| 1 C70 | 2d Conv T-5         | 49 | 47 | 40 | 38 | 33 | 44100 |
|       | deduct w/o AutoTran | 2  | 2  | 2  | 2  | 1  |       |

**S80 SERIES**

|       |                 |    |    |    |    |    |       |
|-------|-----------------|----|----|----|----|----|-------|
| 1 S80 | 4d Sdn 2.5T     | 34 | 32 | 26 | 25 | 20 | 43600 |
| 2 S80 | 4d Sdn 2.5T AWD | 35 | 33 | 27 | 26 | 21 | 45400 |

**XC90 2WD**

|        |                    |    |    |    |    |    |       |
|--------|--------------------|----|----|----|----|----|-------|
| 1 XC90 | 4d Wgn 2.5T 5 Pass | 39 | 37 | 31 | 30 | 25 | 45700 |
| 2 XC90 | 4d Wgn 2.5T 7 Pass | 40 | 38 | 32 | 30 | 25 | 47900 |

**XC90 AWD**

|   |      |                    |    |    |    |    |    |       |
|---|------|--------------------|----|----|----|----|----|-------|
| 1 | XC90 | 4d Wgn 2.5T 5 Pass | 41 | 39 | 33 | 32 | 27 | 47500 |
| 2 | XC90 | 4d Wgn 2.5T 7 Pass | 41 | 39 | 33 | 32 | 27 | 49700 |
| 3 | XC90 | 4d Wgn V8 7 Pass   | 44 | 42 | 35 | 33 | 28 | 54500 |

# Sample Page

Lease Term

| BUICK                      |                                                    |                         |                   | 36                   | 48   | 60   | CRV   |
|----------------------------|----------------------------------------------------|-------------------------|-------------------|----------------------|------|------|-------|
| SKYLARK                    |                                                    |                         |                   |                      |      |      |       |
| 1                          | J37                                                | 2d Coupe Custom         | 1SA               | 5375                 | 4525 | 3800 | 12775 |
| 2                          | J69                                                | 4d Sedan Custom         | 1SA               | 5375                 | 4525 | 3800 | 12775 |
| 3                          | J37                                                | 2d Coupe Limited        | 1SB               | 6025                 | 5150 | 4375 | 13625 |
| 4                          | J69                                                | 4d Sedan Limited        | 1SB               | 6025                 | 5150 | 4375 | 13625 |
| 5                          | J37                                                | 2d Coupe Gran Sport     | 1SC               | 7200                 | 6150 | 5250 | 16200 |
| 6                          | J69                                                | 4d Sedan Gran Sport     | 1SC               | 7200                 | 6150 | 5250 | 16200 |
|                            |                                                    | add 3.1L V6 (ex 5,6)    |                   | 225                  | 200  | 175  | 450   |
|                            |                                                    | add Cruise (ex 3,4,5,6) |                   | 125                  | 100  | 75   | 200   |
| Factory<br>Model<br>Number | Applicable<br>Option adjustment<br>with exceptions |                         | Residual<br>Value | Current Retail Value |      |      |       |

An asterisk (\*) represents a "wild card" designation. The number or letter in this position varies depending on optional equipment (i.e., automatic transmission, sunroof, etc.).

## Residual Values:

The residual values shown in this guide should not be used for the following:

Please refer to Residual Values - Excluded Vehicles Listing in the Standard Lease Highlights Definitions and Guidelines section.

### **Adjusting Residuals for Optional Equipment:**

All residual values are calculated for vehicles with typically equipped factory installed equipment. Adjust residual values for vehicles with factory installed optional equipment differences using the applicable dollar amounts listed below each vehicle (noting exceptions). ALG does not recommend the residualization of dealer installed equipment with the exception of **front air conditioning**.

**DECOR/TRIM PACKAGES** - Residual values shown for these packages (i.e. XLT, SLT, etc.) are for the Decor/Trim only. Add for all applicable factory installed equipment under the vehicle even if it is part of the Decor/Trim package.

### **Terms:**

**CRV** – The ALG™ estimate of the **Current Retail Value** of the vehicle and all the equipment shown for each car listed.

**FACTORY MODEL NUMBERS** - This is the factory designated model number. An asterisk (\*) indicates a wild card designation. A number or letter found in this position will vary depending on optional equipment.

**MONEY FACTOR** – The factor used to create the desired monthly interest charge. Add the Capitalized Cost and Residual Value together and multiply by the appropriate factor (see Typical Lease Calculation).

**RESIDUAL VALUE** – An estimate of the value of the vehicle at the end of the lease. All residual values include factory installed standard equipment. Vehicles are assumed to be in “average condition” wholesale value.

## Typical Lease Calculation

|                                                  |                 |
|--------------------------------------------------|-----------------|
| Term .....                                       | 36 Month        |
| Manufacturer's Suggested Retail Price .....      | \$20,000        |
| Capitalized Cost (Selling Price).....            | \$19,000        |
| Residual .....                                   | \$10,000        |
| Capitalized Cost                                 | 19,000          |
| Residual Value                                   | <u>- 10,000</u> |
| Total Depreciation                               | = 9,000         |
| Monthly Depreciation (total depreciation ÷ term) | 250.00          |
| Monthly Lease Fee (.00400 × (19,000 + 10,000))   | <u>+ 116.00</u> |
| Monthly Rent                                     | 366.00          |
| Tax 6% (if applicable)                           | <u>21.96</u>    |
| <b>Total Monthly Rent</b>                        | <b>387.96</b>   |

### Mileage Adjustments (Lease Inception)

Residual Values are based on driving 15,000 miles per year and typical miles at lease inception. Use the mileage charts on the following pages to adjust the residual value for a low mileage lease and/or miles on the car at lease inception.

### Excess Mileage

If the customer plans to drive more miles than allowed on the adjustment chart use the following mileage penalty:

|                             |                 |
|-----------------------------|-----------------|
| Up Front Mileage Adjustment | \$ .18 per mile |
| Contract Mileage            | \$ .18 per mile |

# Mileage Adjustment Chart (Lease Inception)

## 2006 Models

| Mileage<br>at<br>Lease<br>Inception | Terms                    |       |       |       |
|-------------------------------------|--------------------------|-------|-------|-------|
|                                     | 36mo                     | 48mo  | 60mo  | All   |
|                                     | Yearly Mileage Allowance |       |       |       |
|                                     | 12000                    | 12000 | 12000 | 15000 |
| 0 - 3000                            | 3%                       | 3%    | 4%    | 1%    |
| 3001 - 6000                         | 2%                       | 3%    | 3%    | 1%    |
| 6001 - 9000                         | 2%                       | 2%    | 3%    | 0%    |
| 9001 - 12000                        | 1%                       | 2%    | 2%    | 0%    |
| 12001 - 15000                       | 1%                       | 1%    | 2%    | - 2%  |
| 15001 - 18000                       | 0%                       | 1%    | 1%    | - 3%  |
| 18001 - 21000                       | 0%                       | 0%    | 1%    | - 5%  |
| 21001 - 24000                       | - 2%                     | 0%    | 0%    | - 6%  |
| 24001 - 27000                       | - 3%                     | - 2%  | 0%    | - 8%  |
| 27001 - 30000                       | - 5%                     | - 3%  | - 2%  | - 10% |
| 30001 - 33000                       | - 6%                     | - 5%  | - 3%  | - 11% |
| 33001 - 36000                       | - 8%                     | - 6%  | - 5%  | - 13% |
| 36001 - 39000                       | - 10%                    | - 8%  | - 6%  | - 14% |
| 39001 - 42000                       | - 11%                    | - 10% | - 8%  | - 16% |
| 42001 - 45000                       | - 13%                    | - 11% | - 10% | - 18% |

Example: Vehicle has 5,000 miles at lease inception. Customer plans to drive 15,000 miles per year. Multiply the Current Retail Value (CRV) (including factory adds) by 1% and add to the residual value.

\* Current odometer mileage cannot exceed mileage at lease inception on chart.

\* Contract mileage and existing odometer mileage combined cannot exceed 100,000 miles.

# Mileage Adjustment Chart (Lease Inception)

## 2005 Models

| Mileage<br>at<br>Lease<br>Inception | Terms                    |       |       |
|-------------------------------------|--------------------------|-------|-------|
|                                     | 36mo                     | 48mo  | All   |
|                                     | Yearly Mileage Allowance |       |       |
|                                     | 12000                    | 12000 | 15000 |
| 0 - 12000                           | 4%                       | 5%    | 3%    |
| 12001 - 15000                       | 4%                       | 4%    | 2%    |
| 15001 - 18000                       | 3%                       | 4%    | 2%    |
| 18001 - 21000                       | 3%                       | 3%    | 1%    |
| 21001 - 24000                       | 2%                       | 3%    | 1%    |
| 24001 - 27000                       | 2%                       | 2%    | 0%    |
| 27001 - 30000                       | 1%                       | 2%    | - 2%  |
| 30001 - 33000                       | 1%                       | 1%    | - 4%  |
| 33001 - 36000                       | 0%                       | 1%    | - 6%  |
| 36001 - 39000                       | - 2%                     | 0%    | - 8%  |
| 39001 - 42000                       | - 4%                     | - 2%  | - 10% |
| 42001 - 45000                       | - 6%                     | - 4%  | - 11% |
| 45001 - 48000                       | - 8%                     | - 6%  | - 13% |
| 48001 - 51000                       | - 10%                    | - 8%  | - 15% |
| 51001 - 54000                       | - 11%                    | - 10% | - 17% |
| 54001 - 57000                       | - 13%                    | - 11% | -19%  |
| 57001 - 60000                       | - 15%                    | - 13% | - 21% |

Example: Vehicle has 14,000 miles at lease inception. Customer plans to drive 15,000 miles per year. Multiply the Current Retail Value (CRV) (including factory adds) by 2% and add to the residual value.

\* Current odometer mileage cannot exceed mileage at lease inception on chart.

\* Contract mileage and existing odometer mileage combined cannot exceed 100,000 miles.

# Mileage Adjustment Chart (Lease Inception)

## 2004 Models

| Mileage<br>at<br>Lease<br>Inception | Terms                    |       |
|-------------------------------------|--------------------------|-------|
|                                     | 36mo                     | All   |
|                                     | Yearly Mileage Allowance |       |
|                                     | 12000                    | 15000 |
| 0 - 30000                           | 5%                       | 3%    |
| 30001 - 33000                       | 4%                       | 2%    |
| 33001 - 36000                       | 3%                       | 1%    |
| 36001 - 39000                       | 3%                       | 1%    |
| 39001 - 42000                       | 2%                       | 0%    |
| 42001 - 45000                       | 1%                       | - 2%  |
| 45001 - 48000                       | 1%                       | - 5%  |
| 48001 - 51000                       | 0%                       | - 7%  |
| 51001 - 54000                       | - 2%                     | - 9%  |
| 54001 - 57000                       | - 5%                     | - 12% |
| 57001 - 60000                       | - 7%                     | - 14% |
| 60001 - 63000                       | - 9%                     | - 16% |
| 63001 - 66000                       | - 12%                    | - 19% |
| 66001 - 69000                       | - 14%                    | - 21% |
| 69001 - 72000                       | - 16%                    | - 23% |
| 72001 - 75000                       | - 19%                    | - 25% |

Example: Vehicle has 14,000 miles at lease inception. Customer plans to drive 15,000 per year. Multiply the Current Retail Value (CRV) (including factory adds) by 3% and add to the residual value.

\* Current odometer mileage cannot exceed mileage at lease inception on chart.

\* Contract mileage and existing odometer mileage combined cannot exceed 100,000 miles.

| ACURA      |                            | 36    | 48    | 60    | crv   |
|------------|----------------------------|-------|-------|-------|-------|
| <b>RSX</b> |                            |       |       |       |       |
| 1          | DC5*86                     | 10350 | 8650  | 7325  | 21800 |
| 2          | DC5*86                     | 10925 | 9125  | 7725  | 22900 |
| 3          | DC5306                     | 12050 | 10175 | 8725  | 24400 |
|            | deduct w/o AutoTran (ex 3) | 650   | 575   | 500   | 1250  |
| <b>TSX</b> |                            |       |       |       |       |
| 1          | CL9*86                     | 14425 | 12000 | 10075 | 28500 |
| 2          | CL9*86                     | 14875 | 12400 | 10400 | 30500 |
|            | deduct w/o AutoTran        | 650   | 575   | 500   | 1250  |
| <b>TL</b>  |                            |       |       |       |       |
| 1          | UA6**6                     | 16875 | 13900 | 11525 | 33900 |
| 2          | UA6**6                     | 17475 | 14375 | 11925 | 35800 |
|            | deduct w/o AutoTran        | 750   | 650   | 575   | 1425  |
| <b>RL</b>  |                            |       |       |       |       |
| 1          | KB16*6                     | 19950 | 15600 | 12350 | 47550 |
| 2          | KB1656                     | 20350 | 15900 | 12600 | 48475 |
| <b>MDX</b> |                            |       |       |       |       |
| 1          | YD1826                     | 16325 | 13225 | 10925 | 37275 |
| 2          | YD1866                     | 17625 | 14300 | 11800 | 40475 |
| 3          | YD1876                     | 18050 | 14650 | 12100 | 41250 |
| 4          | YD1886                     | 18075 | 14650 | 12100 | 41525 |
| 5          | YD1896                     | 18400 | 14925 | 12325 | 42250 |

| AUDI      |                                   | 36    | 48    | 60    | crv   |
|-----------|-----------------------------------|-------|-------|-------|-------|
| <b>A3</b> |                                   |       |       |       |       |
| 1         | 8PA52*                            | 12025 | 9625  | 7700  | 26750 |
| 2         | 8PA52*                            | 12775 | 10250 | 8200  | 28450 |
| 3         | 8PA52*                            | 12950 | 10375 | 8300  | 28850 |
| 4         | 8PA51L                            | 16150 | 12900 | 10275 | 36425 |
|           | add CdChnger (ex 1,4)             | 200   | 175   | 150   | 425   |
|           | add Navigation (ex 1)             | 525   | 450   | 400   | 1025  |
|           | add PremAudio (ex 1,4)            | 275   | 225   | 200   | 575   |
|           | deduct w/o AutoTran               | 650   | 575   | 500   | 1250  |
|           | deduct w/o Moonroof               | 450   | 375   | 325   | 925   |
| <b>A4</b> |                                   |       |       |       |       |
| 1         | 8EC5E*                            | 15075 | 11825 | 9250  | 33800 |
| 2         | 8EC5E*                            | 16525 | 13050 | 10275 | 35900 |
| 3         | 8ED5PL                            | 16625 | 13050 | 10225 | 37700 |
| 4         | 8EC5P*                            | 18150 | 14325 | 11275 | 39800 |
| 5         | 8ED5E*                            | 16550 | 13175 | 10500 | 36225 |
| 6         | 8ED5P*                            | 18725 | 14925 | 11875 | 40800 |
| 7         | 8EC54L                            | 26050 | 21100 | 17125 | 52900 |
| 8         | 8ECX49                            | 26850 | 21750 | 17650 | 54900 |
| 9         | 8ED54L                            | 26300 | 21300 | 17300 | 53900 |
| 10        | 8H752H                            | 20725 | 16675 | 13475 | 41300 |
| 11        | 8H75FZ                            | 24025 | 19450 | 15800 | 48500 |
| 12        | 8H754L                            | 28925 | 23775 | 19600 | 55775 |
|           | add Navigation (ex 8)             | 550   | 475   | 400   | 1075  |
|           | add PremAudio (ex 8)              | 300   | 250   | 225   | 625   |
|           | add SportPkg (ex 7,8,9,12)        | 450   | 400   | 325   | 950   |
|           | deduct w/o AutoTran (ex 8)        | 750   | 650   | 575   | 1425  |
|           | deduct w/o Leather                | 550   | 475   | 400   | 1150  |
|           | deduct w/o Moonroof (ex 10,11,12) | 550   | 475   | 400   | 1150  |
| <b>TT</b> |                                   |       |       |       |       |
| 1         | 8N355U                            | 16025 | 12975 | 10525 | 33725 |
| 2         | 8N3569                            | 17750 | 14575 | 12025 | 35450 |
| 3         | 8N358L                            | 19725 | 16200 | 13350 | 39750 |
| 4         | 8N955U                            | 16975 | 13750 | 11175 | 35925 |
| 5         | 8N9569                            | 18800 | 15450 | 12725 | 37700 |
| 6         | 8N958L                            | 20950 | 17200 | 14175 | 42000 |
|           | deduct w/o CdChnger               | 225   | 200   | 150   | 475   |
|           | deduct w/o PremAudio              | 300   | 250   | 225   | 625   |
| <b>A6</b> |                                   |       |       |       |       |
| 1         | 4F25NH                            | 18475 | 14500 | 11400 | 43150 |
| 2         | 4F25NL                            | 19550 | 15350 | 12075 | 45675 |
| 3         | 4F25SL                            | 23525 | 18450 | 14500 | 54900 |
| 4         | 4F55NL                            | 20075 | 15750 | 12475 | 48600 |
|           | add Navigation (ex 1,2,3)         | 575   | 500   | 425   | 1125  |
|           | add S Line Pkg (ex 3,4)           | 575   | 500   | 425   | 1200  |
|           | deduct w/o Moonroof               | 650   | 550   | 475   | 1325  |
|           | deduct w/o Navigation (ex 1,2,4)  | 575   | 500   | 425   | 1125  |
|           | deduct w/o PremAudio              | 350   | 275   | 250   | 700   |
| <b>A8</b> |                                   |       |       |       |       |
| 1         | 4E251L                            | 27775 | 21425 | 16650 | 67650 |
| 2         | 4E851L                            | 29625 | 23125 | 18200 | 68925 |
| 3         | 4E85CL                            | 33975 | 25325 | 18725 | 91900 |
|           | add RearAir (ex 3)                | 550   | 475   | 400   | 1025  |
|           | add SportPkg (ex 3)               | 625   | 525   | 450   | 1275  |

| BMW               |                           | 36    | 48    | 60    | crv   |
|-------------------|---------------------------|-------|-------|-------|-------|
| <b>325 SERIES</b> |                           |       |       |       |       |
| 1                 | 063*                      | 17600 | 14450 | 11725 | 34825 |
| 2                 | 064*                      | 17875 | 14550 | 11525 | 35675 |
| 3                 | 0647                      | 18875 | 15375 | 12150 | 37700 |
| 4                 | 0641                      | 23575 | 19275 | 15375 | 45725 |
| 5                 | 0636                      | 18675 | 15200 | 12025 | 37250 |
|                   | add Hardtop (ex 1,2,3,5)  | 500   | 425   | 375   | 1050  |
|                   | add Navigation            | 550   | 475   | 400   | 1075  |
|                   | add PremAudio             | 300   | 250   | 225   | 625   |
|                   | add PwrSeat (ex 2,3,4,5)  | 225   | 175   | 150   | 425   |
|                   | add SportPkg (ex 1,3,4,5) | 450   | 400   | 325   | 950   |
|                   | deduct w/o AutoTran       | 750   | 650   | 575   | 1425  |
|                   | deduct w/o Leather        | 550   | 475   | 400   | 1150  |
|                   | deduct w/o PwrSeat (ex 1) | 225   | 175   | 150   | 425   |

| BMW               |                              | 36    | 48    | 60    | crv   |
|-------------------|------------------------------|-------|-------|-------|-------|
| <b>330 SERIES</b> |                              |       |       |       |       |
| 1                 | 0633                         | 20150 | 16550 | 13450 | 39675 |
| 2                 | 0642                         | 20950 | 17200 | 13700 | 40525 |
| 3                 | 0643                         | 20975 | 17300 | 14200 | 41400 |
| 4                 | 0646                         | 25475 | 21000 | 17300 | 50100 |
| 5                 | 0637                         | 29650 | 24575 | 20375 | 57200 |
| 6                 | 0632                         | 31950 | 26750 | 22375 | 59475 |
|                   | add AutoTran (ex 1,2,3,4)    | 750   | 650   | 575   | 1425  |
|                   | add Hardtop (ex 1,2,3,5,6)   | 500   | 425   | 375   | 1050  |
|                   | add Navigation               | 550   | 475   | 400   | 1075  |
|                   | deduct w/o AutoTran (ex 5,6) | 750   | 650   | 575   | 1425  |
|                   | deduct w/o Leather           | 550   | 475   | 400   | 1150  |
|                   | deduct w/o Moonroof (ex 4,6) | 550   | 475   | 400   | 1150  |
|                   | deduct w/o PremAudio         | 300   | 250   | 225   | 625   |

|           |                               |       |       |       |       |
|-----------|-------------------------------|-------|-------|-------|-------|
| <b>Z4</b> |                               |       |       |       |       |
| 1         | 0628                          | 19300 | 15825 | 12950 | 37825 |
| 2         | 0626                          | 20625 | 16875 | 13775 | 40975 |
| 3         | 0629                          | 22100 | 18125 | 14850 | 43325 |
| 4         | 0627                          | 25600 | 21050 | 17300 | 49725 |
| 5         | 0630                          | 26575 | 21875 | 17975 | 51425 |
|           | add AutoTran (ex 1,2,3)       | 750   | 650   | 575   | 1425  |
|           | add CdChnger                  | 225   | 200   | 150   | 475   |
|           | add Leather (ex 1,3,4,5)      | 550   | 475   | 400   | 1150  |
|           | add Navigation                | 550   | 475   | 400   | 1075  |
|           | add PremAudio (ex 3,4,5)      | 300   | 250   | 225   | 625   |
|           | add PwrSeat (ex 3,4,5)        | 225   | 175   | 150   | 425   |
|           | deduct w/o AutoTran (ex 4,5)  | 750   | 650   | 575   | 1425  |
|           | deduct w/o Leather (ex 2)     | 550   | 475   | 400   | 1150  |
|           | deduct w/o PremAudio (ex 1,2) | 300   | 250   | 225   | 625   |
|           | deduct w/o PwrSeat (ex 1,2)   | 225   | 175   | 150   | 425   |

|                 |                                      |       |       |       |       |
|-----------------|--------------------------------------|-------|-------|-------|-------|
| <b>5 SERIES</b> |                                      |       |       |       |       |
| 1               | 0656                                 | 21550 | 17125 | 13575 | 47200 |
| 2               | 0657                                 | 22325 | 17750 | 14075 | 50200 |
| 3               | 0650                                 | 23550 | 18775 | 14950 | 51300 |
| 4               | 0655                                 | 24250 | 19325 | 15400 | 53500 |
| 5               | 0659                                 | 23075 | 18225 | 14375 | 55400 |
| 6               | 0653                                 | 26475 | 20900 | 16475 | 63550 |
| 7               | 0651                                 | 42725 | 33675 | 25725 | 87600 |
|                 | add AutoTran (ex 1,2,3,4,5)          | 875   | 750   | 650   | 1650  |
|                 | add CdChnger (ex 6,7)                | 275   | 225   | 200   | 575   |
|                 | add Navigation (ex 6,7)              | 575   | 500   | 425   | 1125  |
|                 | add PremAudio (ex 6,7)               | 350   | 275   | 250   | 700   |
|                 | add SportPkg (ex 1,2,4,5,6,7)        | 625   | 525   | 450   | 1275  |
|                 | deduct w/o AutoTran (ex 6,7)         | 875   | 750   | 650   | 1650  |
|                 | deduct w/o CdChnger (ex 1,2,3,4,5)   | 275   | 225   | 200   | 575   |
|                 | deduct w/o Leather                   | 825   | 700   | 600   | 1675  |
|                 | deduct w/o Navigation (ex 1,2,3,4,5) | 575   | 500   | 425   | 1125  |
|                 | deduct w/o PremAudio (ex 1,2,3,4,5)  | 350   | 275   | 250   | 700   |

|                 |                             |       |       |       |        |
|-----------------|-----------------------------|-------|-------|-------|--------|
| <b>6 SERIES</b> |                             |       |       |       |        |
| 1               | 0667                        | 37700 | 31100 | 25700 | 75500  |
| 2               | 0668                        | 44650 | 36875 | 30350 | 84400  |
| 3               | 0669                        | 48100 | 38700 | 30925 | 104700 |
|                 | add PremAudio (ex 1,2)      | 350   | 300   | 250   | 725    |
|                 | deduct w/o AutoTran         | 900   | 775   | 675   | 1675   |
|                 | deduct w/o CdChnger         | 275   | 250   | 200   | 600    |
|                 | deduct w/o PremAudio (ex 3) | 350   | 300   | 250   | 725    |

|                 |                               |       |       |       |        |
|-----------------|-------------------------------|-------|-------|-------|--------|
| <b>7 SERIES</b> |                               |       |       |       |        |
| 1               | 0674                          | 29950 | 23475 | 18375 | 73000  |
| 2               | 0679                          | 31800 | 25200 | 19950 | 74500  |
| 3               | 0675                          | 38875 | 30075 | 23050 | 99550  |
| 4               | 0676                          | 41550 | 32550 | 25325 | 102125 |
|                 | add RearEnt                   | 500   | 425   | 375   | 1050   |
|                 | add SportPkg (ex 2,3,4)       | 625   | 525   | 450   | 1300   |
|                 | deduct w/o CdChnger           | 275   | 250   | 200   | 600    |
|                 | deduct w/o PremAudio          | 350   | 300   | 250   | 725    |
|                 | deduct w/o RearAir (ex 1,2,3) | 550   | 475   | 400   | 1025   |

|           |                     |       |       |       |       |
|-----------|---------------------|-------|-------|-------|-------|
| <b>X3</b> |                     |       |       |       |       |
| 1         | 0665                | 17450 | 14125 | 11475 | 38775 |
|           | add Navigation      | 525   | 450   | 400   | 1025  |
|           | add PremAudio       | 275   | 225   | 200   | 575   |
|           | add SportPkg        | 450   | 375   | 325   | 925   |
|           | deduct w/o AutoTran | 650   | 575   | 500   | 1250  |
|           | deduct w/o Leather  | 450   | 375   | 325   | 925   |

|                  |                              |       |       |       |       |
|------------------|------------------------------|-------|-------|-------|-------|
| <b>X5 SERIES</b> |                              |       |       |       |       |
| 1                | 0664                         | 21950 | 17900 | 14650 | 47500 |
| 2                | 0662                         | 24425 | 19550 | 15725 | 56450 |
| 3                | 0666                         | 34550 | 28425 | 23475 | 72225 |
|                  | add CdChnger (ex 3)          | 275   | 225   | 200   | 575   |
|                  | add Navigation (ex 2,3)      | 575   | 500   | 425   | 1125  |
|                  | add PremAudio (ex 3)         | 350   | 275   | 250   | 700   |
|                  | add SportPkg (ex 2,3)        | 625   | 525   | 450   | 1300  |
|                  | deduct w/o AutoTran          | 875   | 750   | 650   | 1650  |
|                  | deduct w/o Leather           | 825   | 700   | 600   | 1675  |
|                  | deduct w/o Moonroof          | 650   | 550   | 475   | 1325  |
|                  | deduct w/o Navigation (ex 1) | 575   | 500   | 425   | 1125  |

| BUICK           |                              | 36    | 48   | 60   | crv   |
|-----------------|------------------------------|-------|------|------|-------|
| <b>LACROSSE</b> |                              |       |      |      |       |
| 1               | 4WC19                        | 8275  | 6650 | 5375 | 18925 |
| 2               | 4WD19                        | 9500  | 7550 | 6025 | 22475 |
| 3               | 4WE19                        | 11175 | 8900 | 7150 | 26100 |
|                 | add AlloyWhl (ex 2,3)        | 275   | 225  | 200  | 575   |
|                 | add CdChnger (ex 3)          | 200   | 175  | 150  | 425   |
|                 | add Moonroof (ex 3)          | 450   | 375  | 325  | 925   |
|                 | deduct w/o CdChnger (ex 1,2) | 200   | 175  | 150  | 425   |
|                 | deduct w/o Moonroof (ex 1,2) | 450   | 375  | 325  | 925   |

| LUCERNE |        |                         |       |       |      |       |
|---------|--------|-------------------------|-------|-------|------|-------|
| 1       | 4HP69  | 4d Sdn CX               | 9375  | 7400  | 5925 | 22300 |
| 2       | 4HD69  | 4d Sdn CXL              | 10625 | 8400  | 6700 | 25300 |
| 3       | 4HR69  | 4d Sdn CXL V8           | 11350 | 8925  | 7075 | 27650 |
| 4       | 4HE69  | 4d Sdn CXS              | 13475 | 10600 | 8400 | 32825 |
|         | add    | CdChnger (ex 4)         | 200   | 175   | 150  | 425   |
|         | add    | Moonroof                | 450   | 375   | 325  | 925   |
|         | add    | Navigation (ex 1)       | 525   | 450   | 400  | 1025  |
|         | add    | PremAudio (ex 4)        | 275   | 225   | 200  | 575   |
|         | add    | RearEnt (ex 1)          | 475   | 400   | 350  | 975   |
|         | deduct | w/o CdChnger (ex 1,2,3) | 200   | 175   | 150  | 425   |

| BUICK          |        |                      |  |  | 36    | 48   | 60   | crv   |
|----------------|--------|----------------------|--|--|-------|------|------|-------|
| TERRAZA        |        |                      |  |  |       |      |      |       |
| 1              | 4U1221 | 4d Wgn CX            |  |  | 9475  | 7625 | 6150 | 21850 |
| 2              | 4U1221 | 4d Wgn CXL           |  |  | 10150 | 8200 | 6600 | 23425 |
|                | add    | AlloyWhl (ex 2)      |  |  | 275   | 225  | 200  | 575   |
|                | add    | CdChnger             |  |  | 200   | 175  | 150  | 425   |
|                | deduct | w/o RearAir          |  |  | 425   | 375  | 325  | 800   |
| TERRAZA AWD    |        |                      |  |  |       |      |      |       |
| 1              | 4X1221 | 4d Wgn CX            |  |  | 10875 | 8825 | 7150 | 24550 |
| 2              | 4X1221 | 4d Wgn CXL           |  |  | 11325 | 9200 | 7450 | 25550 |
|                | add    | CdChnger             |  |  | 200   | 175  | 150  | 425   |
|                | deduct | w/o RearAir          |  |  | 425   | 375  | 325  | 800   |
| RENDEZVOUS 2WD |        |                      |  |  |       |      |      |       |
| 1              | 4BK26  | 5d Wgn CX            |  |  | 7425  | 6125 | 5150 | 16475 |
| 2              | 4BK26  | 5d Wgn CXL           |  |  | 8400  | 6925 | 5825 | 18625 |
| 3              | 4BK26  | 5d Wgn CXL Plus      |  |  | 9525  | 7850 | 6600 | 21100 |
|                | add    | CdChnger (ex 1)      |  |  | 200   | 175  | 150  | 425   |
|                | add    | Leather (ex 2,3)     |  |  | 450   | 375  | 325  | 925   |
|                | add    | Moonroof             |  |  | 450   | 375  | 325  | 925   |
|                | add    | PwrSeat (ex 2,3)     |  |  | 200   | 175  | 150  | 400   |
|                | add    | RearEnt (ex 1)       |  |  | 475   | 400  | 350  | 975   |
|                | deduct | w/o ABS              |  |  | 250   | 225  | 175  | 525   |
|                | deduct | w/o AlloyWhl         |  |  | 275   | 225  | 200  | 575   |
|                | deduct | w/o 3rdSeat (ex 2,3) |  |  | 450   | 400  | 325  | 950   |
| RENDEZVOUS AWD |        |                      |  |  |       |      |      |       |
| 1              | 4BT26  | 5d Wgn CX            |  |  | 9200  | 7650 | 6475 | 19950 |
| 2              | 4BT26  | 5d Wgn CXL           |  |  | 10000 | 8275 | 7025 | 21650 |
| 3              | 4BT26  | 5d Wgn CXL Plus      |  |  | 11125 | 9225 | 7800 | 24100 |
|                | add    | CdChnger (ex 1)      |  |  | 200   | 175  | 150  | 425   |
|                | add    | Leather (ex 2,3)     |  |  | 450   | 375  | 325  | 925   |
|                | add    | Moonroof             |  |  | 450   | 375  | 325  | 925   |
|                | add    | RearEnt (ex 1)       |  |  | 475   | 400  | 350  | 975   |
|                | deduct | w/o AlloyWhl         |  |  | 275   | 225  | 200  | 575   |
|                | deduct | w/o PwrSeat          |  |  | 200   | 175  | 150  | 400   |
|                | deduct | w/o 3rdSeat (ex 2,3) |  |  | 450   | 400  | 325  | 950   |
| RAINIER 2WD    |        |                      |  |  |       |      |      |       |
| 1              | 4S1550 | 5d Wgn CXL           |  |  | 10500 | 8500 | 6925 | 23050 |
|                | add    | 5.3L V8              |  |  | 350   | 275  | 250  | 700   |
|                | add    | Navigation           |  |  | 525   | 450  | 400  | 1025  |
|                | add    | RearEnt              |  |  | 475   | 400  | 350  | 975   |
|                | deduct | w/o CdChnger         |  |  | 200   | 175  | 150  | 425   |
|                | deduct | w/o Moonroof         |  |  | 450   | 375  | 325  | 925   |
|                | deduct | w/o PremAudio        |  |  | 275   | 225  | 200  | 575   |
| RAINIER AWD    |        |                      |  |  |       |      |      |       |
| 1              | 4T1550 | 5d Wgn CXL           |  |  | 11700 | 9550 | 7800 | 25125 |
|                | add    | 5.3L V8              |  |  | 350   | 275  | 250  | 700   |
|                | add    | Navigation           |  |  | 525   | 450  | 400  | 1025  |
|                | add    | RearEnt              |  |  | 475   | 400  | 350  | 975   |
|                | deduct | w/o CdChnger         |  |  | 200   | 175  | 150  | 425   |
|                | deduct | w/o Moonroof         |  |  | 450   | 375  | 325  | 925   |
|                | deduct | w/o PremAudio        |  |  | 275   | 225  | 200  | 575   |

| CADILLAC |        |                           |  |  | 36    | 48    | 60    | crv   |
|----------|--------|---------------------------|--|--|-------|-------|-------|-------|
| CTS      |        |                           |  |  |       |       |       |       |
| 1        | 6DM69  | 4d Sdn 2.8L               |  |  | 12900 | 10625 | 8800  | 27100 |
| 2        | 6DP69  | 4d Sdn 3.6L               |  |  | 13700 | 11275 | 9350  | 28775 |
| 3        | 6DN69  | 4d Sdn V                  |  |  | 22350 | 18725 | 15675 | 44025 |
|          | add    | CdChnger (ex 3)           |  |  | 225   | 200   | 150   | 475   |
|          | add    | Leather (ex 2,3)          |  |  | 550   | 475   | 400   | 1150  |
|          | add    | Navigation (ex 3)         |  |  | 550   | 475   | 400   | 1075  |
|          | add    | PremAudio (ex 3)          |  |  | 300   | 250   | 225   | 625   |
|          | add    | SportPkg (ex 3)           |  |  | 450   | 375   | 325   | 925   |
|          | deduct | w/o AutoTran (ex 3)       |  |  | 750   | 650   | 575   | 1425  |
|          | deduct | w/o Moonroof              |  |  | 550   | 475   | 400   | 1150  |
| DTS      |        |                           |  |  |       |       |       |       |
| 1        | 6KD69  | 4d Sdn                    |  |  | 16100 | 12750 | 10150 | 36250 |
| 2        | 6KD69  | 4d Sdn Performance        |  |  | 19925 | 15775 | 12575 | 44850 |
|          | add    | CdChnger (ex 2)           |  |  | 275   | 225   | 200   | 575   |
|          | add    | Moonroof (ex 2)           |  |  | 650   | 550   | 475   | 1325  |
|          | add    | Navigation                |  |  | 575   | 500   | 425   | 1125  |
|          | add    | PremAudio (ex 2)          |  |  | 350   | 275   | 250   | 700   |
|          | deduct | w/o Moonroof (ex 1)       |  |  | 650   | 550   | 475   | 1325  |
| STS      |        |                           |  |  |       |       |       |       |
| 1        | 6DW29  | 4d Sdn V6                 |  |  | 16350 | 13300 | 10850 | 33425 |
| 2        | 6DW29  | 4d Sdn V6 Perf Luxury     |  |  | 18625 | 15125 | 12375 | 38050 |
| 3        | 6DC29  | 4d Sdn V8                 |  |  | 19175 | 15575 | 12725 | 39175 |
| 4        | 6DC29  | 4d Sdn V8 Perf Luxury     |  |  | 20500 | 16650 | 13600 | 41850 |
| 5        | 6DC29  | 4d Sdn V8 AWD             |  |  | 21450 | 17425 | 14250 | 43825 |
| 6        | 6DX29  | 4d Sdn V                  |  |  | 32525 | 26800 | 22075 | 67125 |
|          | add    | Moonroof (ex 2,4,5,6)     |  |  | 650   | 550   | 475   | 1325  |
|          | add    | Navigation (ex 2,3,4,5,6) |  |  | 575   | 500   | 425   | 1125  |
|          | deduct | w/o CdChnger              |  |  | 275   | 225   | 200   | 575   |
|          | deduct | w/o Moonroof (ex 1,3)     |  |  | 650   | 550   | 475   | 1325  |
|          | deduct | w/o Navigation (ex 1,3)   |  |  | 575   | 500   | 425   | 1125  |
|          | deduct | w/o PremAudio             |  |  | 350   | 275   | 250   | 700   |

|         |        |                       |  |  |       |       |       |       |
|---------|--------|-----------------------|--|--|-------|-------|-------|-------|
| XLR     |        |                       |  |  |       |       |       |       |
| 1       | 6YV67  | 2d Conv               |  |  | 32250 | 26725 | 22100 | 65100 |
| 2       | 6YX67  | 2d Conv V             |  |  | 40675 | 32975 | 26500 | 91100 |
| SRX 2WD |        |                       |  |  |       |       |       |       |
| 1       | 6EB26  | 4d Wgn V6             |  |  | 14725 | 12000 | 9800  | 33025 |
| 2       | 6ED26  | 4d Wgn V8             |  |  | 17775 | 14475 | 11825 | 39875 |
|         | add    | CdChnger (ex 2)       |  |  | 275   | 225   | 200   | 575   |
|         | add    | Navigation (ex 2)     |  |  | 575   | 500   | 425   | 1125  |
|         | add    | PremAudio (ex 2)      |  |  | 350   | 275   | 250   | 700   |
|         | add    | RearEnt               |  |  | 500   | 425   | 375   | 1050  |
|         | add    | 3rdSeat (ex 2)        |  |  | 525   | 450   | 375   | 1075  |
|         | deduct | w/o CdChnger (ex 1)   |  |  | 275   | 225   | 200   | 575   |
|         | deduct | w/o Moonroof          |  |  | 650   | 550   | 475   | 1325  |
|         | deduct | w/o Navigation (ex 1) |  |  | 575   | 500   | 425   | 1125  |
|         | deduct | w/o PremAudio (ex 1)  |  |  | 350   | 275   | 250   | 700   |
|         | deduct | w/o RearAir           |  |  | 550   | 475   | 400   | 1025  |
|         | deduct | w/o 3rdSeat (ex 1)    |  |  | 525   | 450   | 375   | 1075  |

| CADILLAC     |        |                                |  | 36    | 48    | 60    | crv   |
|--------------|--------|--------------------------------|--|-------|-------|-------|-------|
| SRX AWD      |        |                                |  |       |       |       |       |
| 1            | 6EB26  | 4d Wgn V6                      |  | 15875 | 12975 | 10625 | 35125 |
| 2            | 6ED26  | 4d Wgn V8                      |  | 18950 | 15500 | 12700 | 41950 |
|              | add    | CdChnger (ex 2)                |  | 275   | 225   | 200   | 575   |
|              | add    | Navigation (ex 2)              |  | 575   | 500   | 425   | 1125  |
|              | add    | PremAudio (ex 2)               |  | 350   | 275   | 250   | 700   |
|              | add    | RearEnt                        |  | 500   | 425   | 375   | 1050  |
|              | add    | 3rdSeat (ex 2)                 |  | 525   | 450   | 375   | 1075  |
|              | deduct | w/o CdChnger (ex 1)            |  | 275   | 225   | 200   | 575   |
|              | deduct | w/o Moonroof                   |  | 650   | 550   | 475   | 1325  |
|              | deduct | w/o Navigation (ex 1)          |  | 575   | 500   | 425   | 1125  |
|              | deduct | w/o PremAudio (ex 1)           |  | 350   | 275   | 250   | 700   |
|              | deduct | w/o RearAir                    |  | 550   | 475   | 400   | 1025  |
|              | deduct | w/o 3rdSeat (ex 1)             |  | 525   | 450   | 375   | 1075  |
| ESCALADE 2WD |        |                                |  |       |       |       |       |
| 1            | 6C1570 | 4d Wgn                         |  | 20850 | 17275 | 14375 | 41025 |
|              | add    | RearEnt                        |  | 500   | 425   | 375   | 1050  |
|              | deduct | w/o Moonroof                   |  | 650   | 550   | 475   | 1325  |
|              | deduct | w/o Navigation                 |  | 575   | 500   | 425   | 1125  |
| ESCALADE AWD |        |                                |  |       |       |       |       |
| 1            | 6K1570 | 4d Wgn                         |  | 22375 | 18600 | 15525 | 43450 |
| 2            | 6K1590 | 4d Wgn ESV                     |  | 23550 | 19475 | 16175 | 46750 |
| 3            | 6K1590 | 4d Wgn ESV Platinum            |  | 24250 | 20050 | 16625 | 48100 |
| 4            | 6K1593 | 4d Wgn EXT                     |  | 22650 | 18725 | 15550 | 44975 |
|              | add    | RearEnt (ex 1,2,3)             |  | 500   | 425   | 375   | 1050  |
|              | deduct | w/o Moonroof                   |  | 650   | 550   | 475   | 1325  |
|              | deduct | w/o Navigation                 |  | 575   | 500   | 425   | 1125  |
|              | deduct | w/o RearEnt (ex 4)             |  | 500   | 425   | 375   | 1050  |
| CHEVROLET    |        |                                |  |       |       |       |       |
|              |        |                                |  | 36    | 48    | 60    | crv   |
| AVEO         |        |                                |  |       |       |       |       |
| 1            | 1TD69  | 4d Sdn LS                      |  | 4225  | 3325  | 2625  | 11600 |
| 2            | 1TJ69  | 4d Sdn LT                      |  | 4925  | 3850  | 3050  | 13475 |
| 3            | 1TD48  | 5d Wgn LS                      |  | 4275  | 3350  | 2650  | 11700 |
| 4            | 1TJ48  | 5d Wgn LT                      |  | 4975  | 3900  | 3075  | 13625 |
|              | add    | ABS                            |  | 200   | 175   | 150   | 400   |
|              | add    | AlloyWhl (ex 2,4)              |  | 200   | 175   | 150   | 400   |
|              | add    | Cruise (ex 2,4)                |  | 175   | 150   | 125   | 325   |
|              | add    | Moonroof (ex 1,3)              |  | 325   | 275   | 225   | 700   |
|              | deduct | w/o AutoTran                   |  | 550   | 475   | 425   | 1050  |
| COBALT       |        |                                |  |       |       |       |       |
| 1            | 1AK37  | 2d Cpe LS                      |  | 5225  | 4050  | 3125  | 13800 |
| 2            | 1AK69  | 4d Sdn LS                      |  | 5275  | 4100  | 3175  | 14250 |
| 3            | 1AL37  | 2d Cpe LT                      |  | 6175  | 4875  | 3850  | 15575 |
| 4            | 1AL69  | 4d Sdn LT                      |  | 6200  | 4900  | 3850  | 15625 |
| 5            | 1AZ69  | 4d Sdn LTZ                     |  | 7150  | 5650  | 4450  | 18025 |
| 6            | 1AP37  | 2d Cpe SS                      |  | 7600  | 6025  | 4750  | 19175 |
| 7            | 1AZ69  | 4d Sdn SS                      |  | 7625  | 6025  | 4750  | 19200 |
| 8            | 1AP37  | 2d Cpe SS Supercharged         |  | 8400  | 6625  | 5225  | 21150 |
|              | add    | ABS (ex 3,4,5,6,7,8)           |  | 200   | 175   | 150   | 400   |
|              | add    | Cruise (ex 3,4,5,6,7,8)        |  | 175   | 150   | 125   | 325   |
|              | add    | Leather (ex 1,2,5,6,7,8)       |  | 325   | 275   | 225   | 700   |
|              | add    | Moonroof (ex 1,2,5,6,7,8)      |  | 325   | 275   | 225   | 700   |
|              | add    | PwrLks (ex 3,4,5,6,7,8)        |  | 125   | 125   | 100   | 250   |
|              | deduct | w/o AutoTran (ex 8)            |  | 550   | 475   | 425   | 1050  |
|              | deduct | w/o Leather (ex 1,2,3,4)       |  | 325   | 275   | 225   | 700   |
|              | deduct | w/o Moonroof (ex 1,2,3,4)      |  | 325   | 275   | 225   | 700   |
|              | deduct | w/o PremAudio (ex 1,2,3,4,5,8) |  | 225   | 175   | 150   | 425   |
| MALIBU       |        |                                |  |       |       |       |       |
| 1            | 1ZS69  | 4d Sdn LS                      |  | 6425  | 5025  | 3950  | 16350 |
| 2            | 1ZT69  | 4d Sdn LT                      |  | 6250  | 5050  | 4100  | 14075 |
| 3            | 1ZT69  | 4d Sdn LT 3.5L                 |  | 7125  | 5750  | 4675  | 16025 |
| 4            | 1ZU69  | 4d Sdn LTZ                     |  | 8725  | 7025  | 5725  | 19625 |
| 5            | 1ZU69  | 4d Sdn SS                      |  | 8250  | 6650  | 5400  | 18575 |
| 6            | 1ZT68  | 5d Sdn Maxx LT                 |  | 7450  | 6025  | 4900  | 16800 |
| 7            | 1ZU68  | 5d Sdn Maxx LTZ                |  | 8950  | 7225  | 5875  | 20175 |
| 8            | 1ZU68  | 5d Sdn Maxx SS                 |  | 8750  | 7050  | 5725  | 19700 |
|              | add    | ABS (ex 1,3,4,5,6,7,8)         |  | 250   | 225   | 175   | 525   |
|              | add    | CdChnger (ex 4,5,7,8)          |  | 200   | 175   | 150   | 425   |
|              | add    | Moonroof (ex 1)                |  | 450   | 375   | 325   | 925   |
|              | add    | PwrSeat (ex 3,4,5,7,8)         |  | 200   | 175   | 150   | 400   |
|              | add    | RearEnt (ex 1,2,3,4,5)         |  | 475   | 400   | 350   | 975   |
|              | deduct | w/o CdChnger (ex 1,2,3,6)      |  | 200   | 175   | 150   | 425   |
| MONTE CARLO  |        |                                |  |       |       |       |       |
| 1            | 1WJ27  | 2d Cpe LS                      |  | 7450  | 6175  | 5150  | 15300 |
| 2            | 1WM27  | 2d Cpe 1/2 LT                  |  | 7725  | 6400  | 5350  | 15850 |
| 3            | 1WK27  | 2d Cpe 3LT                     |  | 10250 | 8700  | 7475  | 19025 |
| 4            | 1WN27  | 2d Cpe LTZ                     |  | 11425 | 9700  | 8325  | 21200 |
| 5            | 1WL27  | 2d Cpe SS Supercharged         |  | 12150 | 10325 | 8850  | 22575 |
|              | add    | ABS (ex 3,4,5)                 |  | 250   | 225   | 175   | 525   |
|              | add    | AlloyWhl (ex 1,3,4,5)          |  | 275   | 225   | 200   | 575   |
|              | add    | CdChnger (ex 1,2)              |  | 200   | 175   | 150   | 425   |
|              | add    | Cruise (ex 2,3,4,5)            |  | 225   | 175   | 150   | 400   |
|              | add    | Leather (ex 1,2,4)             |  | 450   | 375   | 325   | 925   |
|              | add    | Moonroof (ex 1,2)              |  | 450   | 375   | 325   | 925   |
|              | add    | PremAudio (ex 1,2,4)           |  | 275   | 225   | 200   | 575   |
| IMPALA       |        |                                |  |       |       |       |       |
| 1            | 1WB19  | 4d Sdn LS                      |  | 7575  | 5950  | 4725  | 18275 |
| 2            | 1WT19  | 4d Sdn LT                      |  | 7650  | 6000  | 4775  | 18450 |
| 3            | 1WC19  | 4d Sdn LT 3.9L                 |  | 9300  | 7500  | 6100  | 20550 |
| 4            | 1WU19  | 4d Sdn LTZ                     |  | 10175 | 8200  | 6675  | 22475 |
| 5            | 1WD19  | 4d Sdn SS                      |  | 12325 | 9925  | 8100  | 27225 |
|              | add    | ABS (ex 3,4,5)                 |  | 250   | 225   | 175   | 525   |
|              | add    | AlloyWhl (ex 1,3,4,5)          |  | 275   | 225   | 200   | 575   |
|              | add    | CdChnger (ex 1)                |  | 200   | 175   | 150   | 425   |
|              | add    | Leather (ex 1,2,4,5)           |  | 450   | 375   | 325   | 925   |
|              | add    | Moonroof (ex 1,5)              |  | 450   | 375   | 325   | 925   |
|              | add    | PremAudio (ex 1,4,5)           |  | 275   | 225   | 200   | 575   |
|              | deduct | w/o Leather (ex 1,2,3)         |  | 450   | 375   | 325   | 925   |
|              | deduct | w/o Moonroof (ex 1,2,3,4)      |  | 450   | 375   | 325   | 925   |
|              | deduct | w/o PremAudio (ex 1,2,3)       |  | 275   | 225   | 200   | 575   |
| UPLANDER     |        |                                |  |       |       |       |       |
| 1            | CU1141 | 4d Wgn LS Swb                  |  | 7075  | 5650  | 4500  | 17100 |
| 2            | CU1221 | 4d Wgn LS                      |  | 8525  | 6900  | 5575  | 19475 |
| 3            | CU1221 | 4d Wgn LT                      |  | 9500  | 7675  | 6200  | 21725 |
|              | add    | 3.9L V6 (ex 1,2)               |  | 225   | 175   | 150   | 425   |
|              | add    | Leather (ex 1,2)               |  | 450   | 375   | 325   | 925   |
|              | add    | RearAir (ex 1,3)               |  | 425   | 375   | 325   | 800   |
|              | deduct | w/o Cruise                     |  | 225   | 175   | 150   | 400   |

| CHEVROLET    |        |            |               |  | 36    | 48    | 60    | crv   |
|--------------|--------|------------|---------------|--|-------|-------|-------|-------|
| UPLANDER AWD |        |            |               |  |       |       |       |       |
| 1            | CX1221 | 4d Wgn LT  |               |  | 11300 | 9175  | 7475  | 25250 |
|              |        | deduct     | w/o CdChnger  |  | 200   | 175   | 150   | 425   |
|              |        | deduct     | w/o Leather   |  | 450   | 375   | 325   | 925   |
| SSR          |        |            |               |  |       |       |       |       |
| 1            | CS1570 | 2d Conv    |               |  | 17750 | 14550 | 11875 | 39575 |
|              |        | deduct     | w/o AutoTran  |  | 750   | 650   | 575   | 1425  |
|              |        | deduct     | w/o CdChnger  |  | 225   | 200   | 150   | 475   |
|              |        | deduct     | w/o PremAudio |  | 300   | 250   | 225   | 625   |
| CORVETTE     |        |            |               |  |       |       |       |       |
| 1            | 1YV07  | 2d Cpe     |               |  | 26125 | 22350 | 19075 | 48400 |
| 2            | 1YV67  | 2d Conv    |               |  | 31375 | 27000 | 23175 | 56600 |
| 3            | 1YV87  | 2d Cpe Z06 |               |  | 32000 | 27525 | 23650 | 58000 |
|              |        | add        | AutoTran      |  | 875   | 750   | 650   | 1650  |
|              |        | add        | Navigation    |  | 575   | 500   | 425   | 1125  |
|              |        | deduct     | w/o CdChnger  |  | 275   | 225   | 200   | 575   |

| CHEVROLET TRUCKS |       |           |                      |  | 36   | 48   | 60   | crv   |
|------------------|-------|-----------|----------------------|--|------|------|------|-------|
| HHR              |       |           |                      |  |      |      |      |       |
| 1                | 1AT46 | 4d Wgn LS |                      |  | 6950 | 5725 | 4750 | 15025 |
| 2                | 1AS46 | 4d Wgn LT |                      |  | 8450 | 6975 | 5800 | 18325 |
|                  |       | add       | ABS (ex 2)           |  | 200  | 175  | 150  | 400   |
|                  |       | add       | CdChnger (ex 1)      |  | 175  | 150  | 125  | 375   |
|                  |       | add       | Leather (ex 1)       |  | 325  | 275  | 225  | 700   |
|                  |       | add       | PremAudio (ex 2)     |  | 225  | 175  | 150  | 425   |
|                  |       | deduct    | w/o ABS (ex 1)       |  | 200  | 175  | 150  | 400   |
|                  |       | deduct    | w/o AutoTran         |  | 550  | 475  | 425  | 1050  |
|                  |       | deduct    | w/o Moonroof (ex 1)  |  | 325  | 275  | 225  | 700   |
|                  |       | deduct    | w/o PremAudio (ex 1) |  | 225  | 175  | 150  | 425   |

|             |       |           |                     |  |      |      |      |       |
|-------------|-------|-----------|---------------------|--|------|------|------|-------|
| EQUINOX 2WD |       |           |                     |  |      |      |      |       |
| 1           | 1LF26 | 4d Wgn LS |                     |  | 7775 | 6375 | 5275 | 17450 |
| 2           | 1LN26 | 4d Wgn LT |                     |  | 9125 | 7475 | 6175 | 20500 |
|             |       | add       | AlloyWhl (ex 2)     |  | 275  | 225  | 200  | 575   |
|             |       | add       | CdChnger (ex 2)     |  | 200  | 175  | 150  | 425   |
|             |       | deduct    | w/o CdChnger (ex 1) |  | 200  | 175  | 150  | 425   |
|             |       | deduct    | w/o Leather (ex 1)  |  | 450  | 375  | 325  | 925   |
|             |       | deduct    | w/o Moonroof (ex 1) |  | 450  | 375  | 325  | 925   |
|             |       | deduct    | w/o PwrSeat (ex 1)  |  | 200  | 175  | 150  | 400   |

|             |       |           |                     |  |       |      |      |       |
|-------------|-------|-----------|---------------------|--|-------|------|------|-------|
| EQUINOX AWD |       |           |                     |  |       |      |      |       |
| 1           | 1LF26 | 4d Wgn LS |                     |  | 8750  | 7225 | 6050 | 19000 |
| 2           | 1LP26 | 4d Wgn LT |                     |  | 10100 | 8350 | 6975 | 21900 |
|             |       | add       | AlloyWhl (ex 2)     |  | 275   | 225  | 200  | 575   |
|             |       | add       | CdChnger (ex 2)     |  | 200   | 175  | 150  | 425   |
|             |       | deduct    | w/o CdChnger (ex 1) |  | 200   | 175  | 150  | 425   |
|             |       | deduct    | w/o Leather (ex 1)  |  | 450   | 375  | 325  | 925   |
|             |       | deduct    | w/o Moonroof (ex 1) |  | 450   | 375  | 325  | 925   |
|             |       | deduct    | w/o PwrSeat (ex 1)  |  | 200   | 175  | 150  | 400   |

|                 |       |               |                            |  |       |      |      |       |
|-----------------|-------|---------------|----------------------------|--|-------|------|------|-------|
| TRAILBLAZER 2WD |       |               |                            |  |       |      |      |       |
| 1               | CS155 | 4d Wgn LS     |                            |  | 8450  | 7025 | 5875 | 16825 |
| 2               | CS155 | 4d Wgn LS SS  |                            |  | 9350  | 7800 | 6550 | 18375 |
| 3               | CS155 | 4d Wgn LT     |                            |  | 9250  | 7700 | 6450 | 18425 |
| 4               | CS155 | 4d Wgn LT SS  |                            |  | 10400 | 8675 | 7275 | 20450 |
| 5               | CS158 | 4d Wgn EXT LS |                            |  | 9625  | 8025 | 6700 | 19200 |
| 6               | CS158 | 4d Wgn EXT LT |                            |  | 10850 | 9050 | 7550 | 21625 |
|                 |       | add           | 5.3L V8 (ex 1,2,3,4)       |  | 350   | 275  | 250  | 700   |
|                 |       | add           | CdChnger                   |  | 200   | 175  | 150  | 425   |
|                 |       | add           | Leather (ex 1,2,4,5)       |  | 450   | 375  | 325  | 925   |
|                 |       | add           | Moonroof                   |  | 450   | 375  | 325  | 925   |
|                 |       | add           | PremAudio                  |  | 275   | 225  | 200  | 575   |
|                 |       | add           | PwrSeat (ex 2,3,4,6)       |  | 200   | 175  | 150  | 400   |
|                 |       | add           | RearEnt (ex 1,2)           |  | 475   | 400  | 350  | 975   |
|                 |       | deduct        | w/o Leather (ex 1,2,3,5,6) |  | 450   | 375  | 325  | 925   |

|                 |       |               |                      |  |       |       |      |       |
|-----------------|-------|---------------|----------------------|--|-------|-------|------|-------|
| TRAILBLAZER 4WD |       |               |                      |  |       |       |      |       |
| 1               | CT155 | 4d Wgn LS     |                      |  | 9800  | 8200  | 6900 | 19100 |
| 2               | CT155 | 4d Wgn LS SS  |                      |  | 10725 | 9000  | 7600 | 20625 |
| 3               | CT155 | 4d Wgn LT     |                      |  | 10600 | 8875  | 7475 | 20675 |
| 4               | CT155 | 4d Wgn LT SS  |                      |  | 11775 | 9900  | 8350 | 22675 |
| 5               | CT158 | 4d Wgn EXT LS |                      |  | 10950 | 9175  | 7725 | 21350 |
| 6               | CT158 | 4d Wgn EXT LT |                      |  | 12200 | 10200 | 8575 | 23775 |
|                 |       | add           | 5.3L V8 (ex 1,2,3,4) |  | 350   | 275   | 250  | 700   |
|                 |       | add           | CdChnger             |  | 200   | 175   | 150  | 425   |
|                 |       | add           | Leather (ex 1,2,4,5) |  | 450   | 375   | 325  | 925   |
|                 |       | add           | Moonroof             |  | 450   | 375   | 325  | 925   |
|                 |       | add           | PremAudio (ex 1)     |  | 275   | 225   | 200  | 575   |
|                 |       | add           | PwrSeat (ex 2,3,4,6) |  | 200   | 175   | 150  | 400   |
|                 |       | add           | RearEnt (ex 1,2)     |  | 475   | 400   | 350  | 975   |

|           |        |            |                   |  |       |       |      |       |
|-----------|--------|------------|-------------------|--|-------|-------|------|-------|
| TAHOE 2WD |        |            |                   |  |       |       |      |       |
| 1         | C15706 | 4d Wgn LS  |                   |  | 12225 | 9750  | 7825 | 29500 |
| 2         | C15706 | 4d Wgn LT  |                   |  | 13300 | 10625 | 8500 | 32075 |
| 3         | C15706 | 4d Wgn Z71 |                   |  | 12875 | 10275 | 8225 | 31050 |
|           |        | add        | CdChnger (ex 2,3) |  | 225   | 200   | 150  | 475   |
|           |        | add        | Leather (ex 2,3)  |  | 550   | 475   | 400  | 1150  |
|           |        | add        | Moonroof          |  | 550   | 475   | 400  | 1150  |
|           |        | add        | RearEnt           |  | 500   | 425   | 350  | 1000  |
|           |        | deduct     | w/o AlloyWhl      |  | 250   | 225   | 200  | 525   |
|           |        | deduct     | w/o PremAudio     |  | 300   | 250   | 225  | 625   |
|           |        | deduct     | w/o PwrSeat       |  | 225   | 175   | 150  | 425   |
|           |        | deduct     | w/o RearAir       |  | 400   | 350   | 300  | 775   |
|           |        | deduct     | w/o 3rdSeat       |  | 525   | 450   | 400  | 1100  |

|           |        |            |                   |  |       |       |       |       |
|-----------|--------|------------|-------------------|--|-------|-------|-------|-------|
| TAHOE 4WD |        |            |                   |  |       |       |       |       |
| 1         | K15706 | 4d Wgn LS  |                   |  | 14150 | 11500 | 9375  | 32075 |
| 2         | K15706 | 4d Wgn LT  |                   |  | 15250 | 12375 | 10075 | 34550 |
| 3         | K15706 | 4d Wgn Z71 |                   |  | 14800 | 12000 | 9800  | 33525 |
|           |        | add        | CdChnger (ex 2,3) |  | 225   | 200   | 150   | 475   |
|           |        | add        | Leather (ex 2,3)  |  | 550   | 475   | 400   | 1150  |
|           |        | add        | Moonroof          |  | 550   | 475   | 400   | 1150  |
|           |        | add        | RearEnt           |  | 500   | 425   | 350   | 1000  |
|           |        | deduct     | w/o AlloyWhl      |  | 250   | 225   | 200   | 525   |
|           |        | deduct     | w/o PremAudio     |  | 300   | 250   | 225   | 625   |
|           |        | deduct     | w/o PwrSeat       |  | 225   | 175   | 150   | 425   |
|           |        | deduct     | w/o 3rdSeat       |  | 525   | 450   | 400   | 1100  |

|                    |        |        |  |  |      |      |      |       |
|--------------------|--------|--------|--|--|------|------|------|-------|
| UPLANDER CARGO VAN |        |        |  |  |      |      |      |       |
| 1                  | CU1221 | 4d Wgn |  |  | 6400 | 5025 | 3925 | 16475 |

| CHEVROLET TRUCKS  |        |                |                            |  | 36    | 48   | 60   | crv   |
|-------------------|--------|----------------|----------------------------|--|-------|------|------|-------|
| EXPRESS CARGO VAN |        |                |                            |  |       |      |      |       |
| 1                 | CG1340 | 1500 Van       |                            |  | 8375  | 6875 | 5650 | 17625 |
| 2                 | CG2340 | 2500 Van 135wb |                            |  | 9725  | 8000 | 6575 | 20500 |
| 3                 | CG2370 | 2500 Van 155wb |                            |  | 10175 | 8350 | 6875 | 21425 |
| 4                 | CG3340 | 3500 Van 135wb |                            |  | 10775 | 8850 | 7275 | 22675 |
| 5                 | CG3370 | 3500 Van 155wb |                            |  | 11075 | 9125 | 7500 | 23350 |
|                   |        | add            | 5.3L V8 (ex 2,3,4,5)       |  | 700   | 575  | 500  | 1425  |
|                   |        | add            | 6.0L V8 (ex 1,4,5)         |  | 425   | 375  | 300  | 875   |
|                   |        | add            | AlloyWhl                   |  | 275   | 225  | 200  | 575   |
|                   |        | add            | Cruise                     |  | 225   | 175  | 150  | 400   |
|                   |        | add            | PwrLks                     |  | 225   | 175  | 150  | 400   |
|                   |        | add            | PwrSeat                    |  | 200   | 175  | 150  | 400   |
|                   |        | add            | PwrWind                    |  | 275   | 225  | 200  | 500   |
|                   |        | add            | RearAir                    |  | 425   | 375  | 325  | 800   |
|                   |        | add            | Tilt                       |  | 100   | 100  | 75   | 200   |
|                   |        | deduct         | with 6-CylEng (ex 1,2,4,5) |  | 700   | 575  | 500  | 1425  |

|                       |        |          |          |  |      |      |      |       |
|-----------------------|--------|----------|----------|--|------|------|------|-------|
| EXPRESS CARGO VAN AWD |        |          |          |  |      |      |      |       |
| 1                     | CH1340 | 1500 Van |          |  | 9825 | 8150 | 6750 | 19975 |
|                       |        | add      | AlloyWhl |  | 275  | 225  | 200  | 575   |
|                       |        | add      | Cruise   |  | 225  | 175  | 150  | 400   |
|                       |        | add      | PwrLks   |  | 225  | 175  | 150  | 400   |
|                       |        | add      | PwrSeat  |  | 200  | 175  | 150  | 400   |
|                       |        | add      | PwrWind  |  | 275  | 225  | 200  | 500   |
|                       |        | add      | RearAir  |  | 425  | 375  | 325  | 800   |
|                       |        | add      | Tilt     |  | 100  | 100  | 75   | 200   |

|                         |        |                |                          |  |       |      |      |       |
|-------------------------|--------|----------------|--------------------------|--|-------|------|------|-------|
| EXPRESS PASSENGER WAGON |        |                |                          |  |       |      |      |       |
| 1                       | CG1340 | 1500 Wgn       |                          |  | 10150 | 8450 | 7025 | 20975 |
| 2                       | CG2340 | 2500 Wgn 135wb |                          |  | 10675 | 8900 | 7425 | 21875 |
| 3                       | CG3340 | 3500 Wgn 135wb |                          |  | 10950 | 9125 | 7625 | 22450 |
| 4                       | CG3370 | 3500 Wgn 155wb |                          |  | 11200 | 9350 | 7800 | 23000 |
|                         |        | add            | AlloyWhl                 |  | 275   | 225  | 200  | 575   |
|                         |        | add            | PwrSeat                  |  | 200   | 175  | 150  | 400   |
|                         |        | deduct         | with 6-CylEng (ex 2,3,4) |  | 700   | 575  | 500  | 1425  |
|                         |        | deduct         | w/o Cruise               |  | 225   | 175  | 150  | 400   |
|                         |        | deduct         | w/o PwrLks               |  | 225   | 175  | 150  | 400   |
|                         |        | deduct         | w/o PwrWind              |  | 275   | 225  | 200  | 500   |
|                         |        | deduct         | w/o RearAir              |  | 425   | 375  | 325  | 800   |
|                         |        | deduct         | w/o Tilt                 |  | 100   | 100  | 75   | 200   |

|                             |        |          |             |  |       |      |      |       |
|-----------------------------|--------|----------|-------------|--|-------|------|------|-------|
| EXPRESS PASSENGER WAGON AWD |        |          |             |  |       |      |      |       |
| 1                           | CH1340 | 1500 Wgn |             |  | 11625 | 9725 | 8125 | 23750 |
|                             |        | add      | AlloyWhl    |  | 275   | 225  | 200  | 575   |
|                             |        | add      | PwrSeat     |  | 200   | 175  | 150  | 400   |
|                             |        | deduct   | w/o Cruise  |  | 225   | 175  | 150  | 400   |
|                             |        | deduct   | w/o PwrLks  |  | 225   | 175  | 150  | 400   |
|                             |        | deduct   | w/o PwrWind |  | 275   | 225  | 200  | 500   |
|                             |        | deduct   | w/o RearAir |  | 425   | 375  | 325  | 800   |
|                             |        | deduct   | w/o Tilt    |  | 100   | 100  | 75   | 200   |

|              |        |              |                    |  |       |       |      |       |
|--------------|--------|--------------|--------------------|--|-------|-------|------|-------|
| SUBURBAN 2WD |        |              |                    |  |       |       |      |       |
| 1            | CC159  | 1500 Wgn LS  |                    |  | 13725 | 11225 | 9225 | 29675 |
| 2            | CC1590 | 1500 Wgn LT  |                    |  | 14150 | 11575 | 9500 | 30625 |
| 3            | CC1506 | 1500 Wgn Z71 |                    |  | 14050 | 11475 | 9425 | 30350 |
| 4            | CC259  | 2500 Wgn LS  |                    |  | 14275 | 11675 | 9575 | 30875 |
| 5            | CC2509 | 2500 Wgn LT  |                    |  | 14750 | 12050 | 9900 | 31900 |
|              |        | add          | 8.1L V8 (ex 1,2,3) |  | 425   | 375   | 300  | 875   |
|              |        | add          | Moonroof           |  | 550   | 475   | 400  | 1150  |
|              |        | add          | PwrSeat (ex 2,3,5) |  | 225   | 175   | 150  | 425   |
|              |        | add          | RearEnt            |  | 500   | 425   | 350  | 1000  |
|              |        | deduct       | w/o AlloyWhl       |  | 250   | 225   | 200  | 525   |
|              |        | deduct       | w/o CdChnger       |  | 225   | 200   | 150  | 475   |
|              |        | deduct       | w/o Leather        |  | 550   | 475   | 400  | 1150  |
|              |        | deduct       | w/o PremAudio      |  | 300   | 250   | 225  | 625   |

| SUBURBAN 4WD |       |                      |       |       |       |       |
|--------------|-------|----------------------|-------|-------|-------|-------|
| 1            | CK159 | 1500 Wgn LS          | 15575 | 12850 | 10625 | 32675 |
| 2            | CK159 | 1500 Wgn LT          | 16025 | 13200 | 10925 | 33575 |
| 3            | CK159 | 1500 Wgn Z71         | 15900 | 13100 | 10850 | 33325 |
| 4            | CK159 | 1500 Wgn LTZ         | 15425 | 12700 | 10525 | 32325 |
| 5            | CD259 | 2500 Wgn LT          | 16150 | 13300 | 11025 | 33850 |
| 6            | CD259 | 2500 Wgn LT          | 16625 | 13700 | 11350 | 34875 |
| add          |       | 8.1L V8 (ex 1,2,3,4) | 425   | 375   | 300   | 875   |
| add          |       | Moonroof             | 550   | 475   | 400   | 1150  |
| add          |       | PwrSeat (ex 2,3,4,6) | 225   | 175   | 150   | 425   |
| add          |       | RearEnt              | 500   | 425   | 350   | 1000  |
| deduct       |       | w/o AlloyWhl         | 250   | 225   | 200   | 525   |
| deduct       |       | w/o CdChnger         | 225   | 200   | 150   | 475   |
| deduct       |       | w/o Leather          | 550   | 475   | 400   | 1150  |
| deduct       |       | w/o PremAudio        | 300   | 250   | 225   | 625   |









| FORD TRUCKS              |                                | 36    | 48   | 60   | crv   |
|--------------------------|--------------------------------|-------|------|------|-------|
| <b>RANGER PICKUP 4WD</b> |                                |       |      |      |       |
| 1 R11                    | Reg Cab XL                     | 7400  | 6075 | 5025 | 15800 |
| 2 R11                    | Reg Cab XLT                    | 8075  | 6650 | 5475 | 17250 |
| 3 R11                    | Reg Cab Sport                  | 7750  | 6375 | 5275 | 16575 |
| 4 R15                    | Supercab XL                    | 9525  | 7925 | 6600 | 19575 |
| 5 R15                    | Supercab XLT                   | 10275 | 8650 | 7275 | 20425 |
| 6 R15                    | Supercab Sport                 | 10350 | 8700 | 7300 | 20550 |
| 7 R15                    | Supercab FX4 Off-Road          | 11100 | 9325 | 7850 | 22050 |
| 8 R15                    | Supercab FX4 L2                | 11125 | 9350 | 7850 | 22100 |
| add                      | AlloyWhl (ex 1.2,3,4,6,7,8)    | 275   | 225  | 200  | 575   |
| add                      | CdChnger (ex 1)                | 200   | 175  | 150  | 425   |
| add                      | Cruise (ex 2,3,5,6,7,8)        | 225   | 175  | 150  | 400   |
| add                      | Leather (ex 1,2,3,4)           | 450   | 375  | 325  | 925   |
| add                      | PremAudio (ex 1,2,3,4)         | 275   | 225  | 200  | 575   |
| add                      | PwrLks (ex 1,7,8)              | 225   | 175  | 150  | 400   |
| add                      | PwrWind (ex 1,7,8)             | 275   | 225  | 200  | 500   |
| add                      | Tilt (ex 2,3,5,6,7,8)          | 100   | 100  | 75   | 200   |
| add                      | 4thDoor (ex 1,2,3,4,7,8)       | 400   | 350  | 300  | 825   |
| deduct                   | w/o AirCond                    | 900   | 800  | 675  | 1725  |
| deduct                   | w/o AutoTran                   | 650   | 575  | 500  | 1250  |
| deduct                   | w/o Cruise (ex 1,4)            | 225   | 175  | 150  | 400   |
| deduct                   | w/o 4thDoor (ex 1,2,3,4,5,6,8) | 400   | 350  | 300  | 825   |
| deduct                   | w/o Tilt (ex 1,4)              | 100   | 100  | 75   | 200   |

**F150 SERIES PICKUP 2WD**

|        |                                                         |       |       |      |       |
|--------|---------------------------------------------------------|-------|-------|------|-------|
| 1 *    | Reg Cab XL Work Series                                  | 5175  | 4225  | 3475 | 11800 |
| 2 F12  | Reg Cab XL                                              | 6575  | 5450  | 4525 | 14325 |
| 3 F12  | Reg Cab STX                                             | 7175  | 5950  | 4925 | 15650 |
| 4 F02  | Reg Cab STX Flareside                                   | 7225  | 6000  | 4975 | 15800 |
| 5 F12  | Reg Cab XLT                                             | 8425  | 6975  | 5800 | 18400 |
| 6 F02  | Reg Cab XLT Flareside                                   | 8650  | 7175  | 5950 | 18900 |
| 7 *    | Supercab XL Work Series                                 | 8175  | 6800  | 5675 | 17425 |
| 8 X12  | Supercab XL                                             | 9775  | 8225  | 6950 | 19950 |
| 9 X12  | Supercab STX                                            | 10475 | 8825  | 7450 | 21375 |
| 10 X02 | Supercab STX Flareside                                  | 10550 | 8900  | 7525 | 21575 |
| 11 X12 | Supercab XLT                                            | 10950 | 9225  | 7775 | 22350 |
| 12 X02 | Supercab XLT Flareside                                  | 11175 | 9425  | 7950 | 22850 |
| 13 X12 | Supercab Lariat                                         | 11850 | 10000 | 8450 | 24250 |
| 14 X12 | Supercab Harley Davidson                                | 12100 | 10200 | 8600 | 24725 |
| 15 W12 | SuperCrew XLT                                           | 12450 | 10500 | 8850 | 25425 |
| 16 W12 | SuperCrew Lariat                                        | 13000 | 10975 | 9250 | 26600 |
| 17 W12 | SuperCrew King Ranch                                    | 13000 | 10950 | 9250 | 26575 |
| add    | 4.8L V8 (ex 1.5,6,7,8,9,10,11,12,13,14,15,16,17)        | 725   | 625   | 525  | 1525  |
| add    | 5.4L V8 (ex 1.3,4,7,9,10,13,14,15,16,17)                | 375   | 325   | 275  | 750   |
| add    | AutoTran (ex 2.3,4,5,6,7,8,9,10,11,12,13,14,15,16,17)   | 650   | 575   | 500  | 1250  |
| add    | CdChnger (ex 1,2,3,4,7,8)                               | 200   | 175   | 150  | 425   |
| add    | Cruise (ex 1.2,3,5,6,7,9,10,11,12,13,14,15,16,17)       | 225   | 175   | 150  | 400   |
| add    | Moonroof (ex 1.2,3,4,5,6,7,8,9,10)                      | 450   | 375   | 325  | 925   |
| add    | PwrSeat (ex 1.2,3,4,5,6,7,8,9,10,13,14,16,17)           | 200   | 175   | 150  | 400   |
| add    | RearEnt (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,14)           | 475   | 400   | 350  | 975   |
| deduct | w/6-CylEng (ex 1.2,3,4,7,8,9,10,11,12,13,14,15,16,17)   | 725   | 625   | 525  | 1525  |
| deduct | w/o AirCond (ex 7)                                      | 900   | 800   | 675  | 1725  |
| deduct | w/o AutoTran (ex 1)                                     | 650   | 575   | 500  | 1250  |
| deduct | w/o CdChnger (ex 1.2,5,6,7,8,9,10,11,12,13,14,15,16,17) | 200   | 175   | 150  | 425   |
| deduct | w/o Cruise (ex 1,2,3,4,7,8)                             | 225   | 175   | 150  | 400   |

**F250 SUPER DUTY PICKUP 2WD**

|        |                             |       |       |       |       |
|--------|-----------------------------|-------|-------|-------|-------|
| 1 F20  | Reg Cab XL                  | 8750  | 7275  | 6075  | 18575 |
| 2 F20  | Reg Cab XLT                 | 13200 | 10975 | 9125  | 28000 |
| 3 X20  | Supercab XL                 | 11650 | 9875  | 8375  | 23050 |
| 4 X20  | Supercab XLT                | 16050 | 13600 | 11525 | 31750 |
| 5 X20  | Supercab Lariat             | 16950 | 14350 | 12175 | 33525 |
| 6 W20  | Crew Cab XL                 | 12375 | 10475 | 8900  | 24475 |
| 7 W20  | Crew Cab XLT                | 16775 | 14200 | 12050 | 33200 |
| 8 W20  | Crew Cab Lariat             | 17700 | 15000 | 12725 | 35025 |
| 9 W20  | Crew Cab King Ranch         | 17700 | 14975 | 12700 | 35000 |
| add    | 6.0L T-Dsl (ex 2.4,5,7,8,9) | 3250  | 2775  | 2350  | 6750  |
| add    | 6.8L V10                    | 475   | 400   | 350   | 975   |
| add    | AlloyWhl (ex 2.4,5,7,8,9)   | 275   | 225   | 200   | 575   |
| add    | CdChnger (ex 1,3,6)         | 200   | 175   | 150   | 425   |
| add    | Cruise (ex 2.4,5,7,8,9)     | 225   | 175   | 150   | 400   |
| add    | Leather (ex 1.2,3,5,6,8,9)  | 450   | 375   | 325   | 925   |
| add    | Moonroof (ex 1,3,6)         | 450   | 375   | 325   | 925   |
| add    | PwrSeat (ex 1.3,5,6,8,9)    | 200   | 175   | 150   | 400   |
| add    | Tilt (ex 2.4,5,7,8,9)       | 100   | 100   | 75    | 200   |
| deduct | w/6.0L T-Dsl (ex 1,3,6)     | 3250  | 2775  | 2350  | 6750  |
| deduct | w/o AirCond                 | 900   | 800   | 675   | 1725  |
| deduct | w/o AutoTran                | 650   | 575   | 500   | 1250  |

**F350 SUPER DUTY PICKUP 2WD**

|        |                                                 |       |       |       |       |
|--------|-------------------------------------------------|-------|-------|-------|-------|
| 1 F30  | Reg Cab XL Srw                                  | 12650 | 10600 | 8875  | 26150 |
| 2 F32  | Reg Cab XL Drw                                  | 13050 | 10925 | 9150  | 26950 |
| 3 F30  | Reg Cab XLT Srw                                 | 14050 | 11775 | 9850  | 29025 |
| 4 F32  | Reg Cab XLT Drw                                 | 14425 | 12075 | 10125 | 29800 |
| 5 X30  | Supercab XL Srw                                 | 15150 | 12825 | 10875 | 29950 |
| 6 X32  | Supercab XL Drw                                 | 15425 | 13075 | 11075 | 30525 |
| 7 X30  | Supercab XLT Srw                                | 16600 | 14050 | 11925 | 32850 |
| 8 X32  | Supercab XLT Drw                                | 16975 | 14375 | 12200 | 33575 |
| 9 X30  | Supercab Lariat Srw                             | 17475 | 14800 | 12550 | 34550 |
| 10 X32 | Supercab Lariat Drw                             | 17875 | 15125 | 12825 | 35350 |
| 11 W30 | Crew Cab XL Srw                                 | 15900 | 13450 | 11425 | 31425 |
| 12 W32 | Crew Cab XL Drw                                 | 16275 | 13775 | 11675 | 32175 |
| 13 W30 | Crew Cab XLT Srw                                | 17275 | 14625 | 12400 | 34175 |
| 14 W32 | Crew Cab XLT Drw                                | 17725 | 15000 | 12725 | 35075 |
| 15 W30 | Crew Cab Lariat Srw                             | 18225 | 15450 | 13100 | 36075 |
| 16 W32 | Crew Cab Lariat Drw                             | 18625 | 15775 | 13375 | 36825 |
| 17 W30 | Crew Cab King Ranch Srw                         | 18225 | 15425 | 13100 | 36050 |
| 18 W32 | Crew Cab King Ranch Drw                         | 18600 | 15750 | 13375 | 36825 |
| add    | 6.8L V10                                        | 475   | 400   | 350   | 975   |
| add    | AlloyWhl (ex 3.4,7,8,9,10,13,14,15,16,17,18)    | 275   | 225   | 200   | 575   |
| add    | CdChnger (ex 1,2,5,6,11,12)                     | 200   | 175   | 150   | 425   |
| add    | Cruise (ex 3.4,7,8,9,10,13,14,15,16,17,18)      | 225   | 175   | 150   | 400   |
| add    | Leather (ex 1.2,3,4,5,6,9,10,11,12,15,16,17,18) | 450   | 375   | 325   | 925   |
| add    | Moonroof (ex 1.2,5,6,11,12)                     | 450   | 375   | 325   | 925   |
| add    | PwrSeat (ex 1.2,5,6,9,10,11,12,15,16,17,18)     | 200   | 175   | 150   | 400   |
| add    | Tilt (ex 3.4,7,8,9,10,13,14,15,16,17,18)        | 100   | 100   | 75    | 200   |
| deduct | w/6.0L T-Dsl                                    | 3250  | 2775  | 2350  | 6750  |
| deduct | w/o AirCond                                     | 900   | 800   | 675   | 1725  |
| deduct | w/o AutoTran                                    | 650   | 575   | 500   | 1250  |

| FORD TRUCKS                   |                                                                       | 36    | 48    | 60    | crv   |
|-------------------------------|-----------------------------------------------------------------------|-------|-------|-------|-------|
| <b>F150 SERIES PICKUP 4WD</b> |                                                                       |       |       |       |       |
| 1 *                           | Reg Cab XL Work Series                                                | 8125  | 6750  | 5650  | 17325 |
| 2 F14                         | Reg Cab XL                                                            | 10000 | 8425  | 7125  | 20450 |
| 3 F14                         | Reg Cab STX                                                           | 10675 | 9000  | 7600  | 21825 |
| 4 F04                         | Reg Cab STX Flareside                                                 | 10875 | 9150  | 7725  | 22200 |
| 5 F14                         | Reg Cab XLT                                                           | 11300 | 9525  | 8050  | 23100 |
| 6 F04                         | Reg Cab XLT Flareside                                                 | 11525 | 9725  | 8200  | 23575 |
| 7 F14                         | Reg Cab FX4                                                           | 11775 | 9925  | 8375  | 24050 |
| 8 F04                         | Reg Cab FX4 Flareside                                                 | 11975 | 10100 | 8525  | 24475 |
| 9 *                           | Supercab XL Work Series                                               | 10950 | 9250  | 7800  | 22400 |
| 10 X14                        | Supercab XL                                                           | 12725 | 10850 | 9250  | 24875 |
| 11 X14                        | Supercab STX                                                          | 13300 | 11350 | 9700  | 26050 |
| 12 X04                        | Supercab STX Flareside                                                | 13475 | 11500 | 9825  | 26375 |
| 13 X14                        | Supercab XLT                                                          | 14150 | 12050 | 10300 | 27675 |
| 14 X04                        | Supercab XLT Flareside                                                | 14000 | 11950 | 10200 | 27400 |
| 15 X14                        | Supercab FX4                                                          | 14175 | 12100 | 10325 | 27775 |
| 16 X04                        | Supercab FX4 Flareside                                                | 14425 | 12300 | 10525 | 28250 |
| 17 X14                        | Supercab Lariat                                                       | 14725 | 12550 | 10725 | 28825 |
| 18 X14                        | Supercab Harley Davidson                                              | 14950 | 12750 | 10900 | 29275 |
| 19 W14                        | SuperCrew XLT                                                         | 15350 | 13100 | 11175 | 30050 |
| 20 W14                        | SuperCrew FX4                                                         | 15475 | 13200 | 11275 | 30275 |
| 21 W14                        | SuperCrew Lariat                                                      | 15950 | 13600 | 11625 | 31225 |
| 22 W14                        | SuperCrew King Ranch                                                  | 15900 | 13550 | 11575 | 31100 |
| add                           | 5.4L V8 (ex 1.3,4,7,8,9,10,12,13,15,16,17,18,19,20,21,22)             | 375   | 325   | 275   | 750   |
| add                           | CdChnger (ex 1,2,3,9,10,11)                                           | 200   | 175   | 150   | 425   |
| add                           | Cruise (ex 1.4,5,6,7,8,9,10,12,13,14,15,16,17,18,19,20,21,22)         | 225   | 175   | 150   | 400   |
| add                           | Moonroof (ex 1.2,3,4,5,6,7,8,9,10,11,12)                              | 450   | 375   | 325   | 925   |
| add                           | PwrSeat (ex 1.2,3,4,5,6,7,8,9,10,11,12,17,18,21,22)                   | 200   | 175   | 150   | 400   |
| add                           | RearEnt (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18)             | 475   | 400   | 350   | 975   |
| deduct                        | w/o AirCond (ex 1,9)                                                  | 900   | 800   | 675   | 1725  |
| deduct                        | w/o AutoTran                                                          | 650   | 575   | 500   | 1250  |
| deduct                        | w/o CdChnger (ex 1.2,4,5,6,7,8,9,10,12,13,14,15,16,17,18,19,20,21,22) | 200   | 175   | 150   | 425   |
| deduct                        | w/o Cruise (ex 1,2,3,9,11)                                            | 225   | 175   | 150   | 400   |

**F250 SUPER DUTY PICKUP 4WD**

|        |                                   |       |       |       |       |
|--------|-----------------------------------|-------|-------|-------|-------|
| 1 F21  | Reg Cab XL                        | 12000 | 10250 | 8750  | 23150 |
| 2 F21  | Reg Cab XLT                       | 16850 | 14375 | 12275 | 32475 |
| 3 X21  | Supercab XL                       | 14675 | 12575 | 10800 | 27675 |
| 4 X21  | Supercab XLT                      | 19200 | 16475 | 14150 | 36225 |
| 5 X21  | Supercab Lariat                   | 20100 | 17225 | 14800 | 37900 |
| 6 X21  | Supercab Harley Davidson          | 20225 | 17350 | 14900 | 38150 |
| 7 W21  | Crew Cab XL                       | 15425 | 13225 | 11350 | 29100 |
| 8 W21  | Crew Cab XLT                      | 19925 | 17100 | 14675 | 37600 |
| 9 W21  | Crew Cab Lariat                   | 20950 | 17975 | 15425 | 39525 |
| 10 W21 | Crew Cab King Ranch               | 20925 | 17950 | 15400 | 39475 |
| 11 W21 | Crew Cab Harley Davidson          | 20925 | 17950 | 15425 | 39500 |
| add    | 6.0L T-Dsl (ex 2.4,5,6,8,9,10,11) | 3250  | 2775  | 2350  | 6750  |
| add    | 6.8L V10                          | 475   | 400   | 350   | 975   |
| add    | AlloyWhl (ex 2.4,5,6,8,9,10,11)   | 275   | 225   | 200   | 575   |
| add    | CdChnger (ex 1,3,7)               | 200   | 175   | 150   | 425   |
| add    | Cruise (ex 2.4,5,6,8,9,10,11)     | 225   | 175   | 150   | 400   |
| add    | Leather (ex 1.2,3,5,6,7,9,10,11)  | 450   | 375   | 325   | 925   |
| add    | Moonroof (ex 1,3,7)               | 450   | 375   | 325   | 925   |
| add    | PwrSeat (ex 1.3,5,6,7,9,10,11)    | 200   | 175   | 150   | 400   |
| add    | Tilt (ex 2.4,5,6,8,9,10,11)       | 100   | 100   | 75    | 200   |
| deduct | w/6.0L T-Dsl (ex 1,3,7)           | 3250  | 2775  | 2350  | 6750  |
| deduct | w/o AirCond                       | 900   | 800   | 675   | 1725  |
| deduct | w/o AutoTran                      | 650   | 575   | 500   | 1250  |

**F350 SUPER DUTY PICKUP 4WD**

|    |        |                                                  |       |       |       |       |
|----|--------|--------------------------------------------------|-------|-------|-------|-------|
| 2  | F31    | Reg Cab XL Srw                                   | 15925 | 13575 | 11600 | 30700 |
| 2  | F32    | Reg Cab XL Drw                                   | 16350 | 13950 | 11900 | 31500 |
| 3  | F31    | Reg Cab XLT Srw                                  | 17400 | 14850 | 12675 | 33550 |
| 4  | F32    | Reg Cab XLT Drw                                  | 17825 | 15200 | 13000 | 34375 |
| 5  | X31    | Supercab XL Srw                                  | 18300 | 15700 | 13475 | 34550 |
| 6  | X33    | Supercab XL Drw                                  | 18600 | 15950 | 13700 | 35100 |
| 7  | X31    | Supercab XLT Srw                                 | 19800 | 17000 | 14600 | 37375 |
| 8  | X33    | Supercab XLT Drw                                 | 20200 | 17325 | 14875 | 38075 |
| 9  | X31    | Supercab Lariat Srw                              | 20675 | 17750 | 15225 | 39025 |
| 10 | X33    | Supercab Lariat Drw                              | 21100 | 18100 | 15525 | 39800 |
| 11 | X31    | Supercab H.Davidson Srw                          | 20750 | 17800 | 15275 | 39125 |
| 12 | W31    | Crew Cab XL Srw                                  | 19075 | 16350 | 14050 | 35950 |
| 13 | W33    | Crew Cab XL Drw                                  | 19450 | 16675 | 14325 | 36675 |
| 14 | W31    | Crew Cab XLT Srw                                 | 20525 | 17600 | 15100 | 38700 |
| 15 | W33    | Crew Cab XLT Drw                                 | 20975 | 18000 | 15450 | 39600 |
| 16 | W31    | Crew Cab Lariat Srw                              | 21500 | 18450 | 15825 | 40550 |
| 17 | W33    | Crew Cab Lariat Drw                              | 21900 | 18775 | 16125 | 41300 |
| 18 | W31    | Crew Cab King Ranch Srw                          | 21475 | 18425 | 15825 | 40500 |
| 19 | W33    | Crew Cab King Ranch Drw                          | 21875 | 18775 | 16125 | 41275 |
| 20 | W31    | Crew Cab H.Davidson Srw                          | 21525 | 18475 | 15850 | 40625 |
|    | add    | 6.8L V10                                         | 475   | 400   | 350   | 975   |
|    | deduct | Alloy/Wh (c/34,789,10,11,14,15,16,17,18,19,20)   | 275   | 225   | 200   | 575   |
|    | add    | Cd/Chnger (c/1,2,5,6,12,13)                      | 200   | 175   | 150   | 425   |
|    | add    | Cruse (c/34,789,10,11,14,15,16,17,18,19,20)      | 225   | 175   | 150   | 425   |
|    | add    | Leather (c/123,456,9,10,11,12,13,16,17,18,19,20) | 450   | 375   | 325   | 925   |
|    | add    | Monroof (c/123,456,7,8,9,10,11,12,13)            | 450   | 375   | 325   | 925   |
|    | add    | PwrSeat (c/125,6,9,10,11,12,13,16,17,18,19,20)   | 200   | 175   | 150   | 425   |
|    | add    | Til(c/34,789,10,11,14,15,16,17,18,19,20)         | 100   | 100   | 75    | 200   |
|    | deduct | w/o 6.0L T-Dsl                                   | 3250  | 2775  | 2350  | 6750  |
|    | deduct | w/o AirCond                                      | 900   | 800   | 675   | 1725  |
|    | deduct | w/o AutoTran                                     | 650   | 575   | 500   | 1250  |























VOLKSWAGEN

|            |                      | 36    | 48   | 60   | crv   |
|------------|----------------------|-------|------|------|-------|
| <b>GTI</b> |                      |       |      |      |       |
| 1          | 9B17N* 3d Hb 1.8T    | 10575 | 8900 | 7500 | 20775 |
|            | add CdChnger         | 200   | 175  | 150  | 425   |
|            | add Leather          | 450   | 375  | 325  | 925   |
|            | deduct w/o AutoTran  | 650   | 575  | 500  | 1250  |
|            | deduct w/o Moonroof  | 450   | 375  | 325  | 925   |
|            | deduct w/o PremAudio | 275   | 225  | 200  | 575   |

|                |                     |       |       |      |       |
|----------------|---------------------|-------|-------|------|-------|
| <b>NEW GTI</b> |                     |       |       |      |       |
| 1              | * 3d Hb 2.0T        | 11150 | 9400  | 7925 | 21375 |
| 2              | * 3d Hb 2.0T 1      | 11950 | 10075 | 8500 | 22925 |
| 3              | * 3d Hb 2.0T 2      | 12400 | 10450 | 8800 | 23750 |
|                | add Navigation      | 525   | 450   | 400  | 1025  |
|                | deduct w/o AutoTran | 650   | 575   | 500  | 1250  |

|                   |                         |       |       |      |       |
|-------------------|-------------------------|-------|-------|------|-------|
| <b>NEW BEETLE</b> |                         |       |       |      |       |
| 1                 | 1C15** 2d Cpe 2.5       | 9475  | 7850  | 6550 | 18800 |
| 2                 | 1C15** 2d Cpe 2.5 1     | 10375 | 8625  | 7250 | 20200 |
| 3                 | 1C15** 2d Cpe 2.5 2     | 10375 | 8625  | 7250 | 21350 |
| 4                 | 1C153* 2d Cpe TDI       | 10450 | 8675  | 7275 | 20000 |
| 5                 | 1C153* 2d Cpe TDI 1     | 11275 | 9375  | 7875 | 21400 |
| 6                 | 1C153* 2d Cpe TDI 2     | 11225 | 9325  | 7850 | 23125 |
| 7                 | 1Y75R* 2d Conv 2.5      | 12625 | 10575 | 8950 | 23800 |
| 8                 | 1Y75R* 2d Conv 2.5 1    | 13200 | 11050 | 9350 | 25100 |
| 9                 | 1Y75R* 2d Conv 2.5 2    | 13000 | 10900 | 9225 | 25025 |
|                   | add CdChnger (ex 4,5,6) | 200   | 175   | 150  | 425   |
|                   | deduct w/o AutoTran     | 650   | 575   | 500  | 1250  |

|              |                           |       |      |      |       |
|--------------|---------------------------|-------|------|------|-------|
| <b>JETTA</b> |                           |       |      |      |       |
| 1            | 1K25** 4d Sdn Value       | 8600  | 7000 | 5700 | 19600 |
| 2            | 1K27** 4d Sdn 2.5         | 9075  | 7400 | 6025 | 20875 |
| 3            | 1K27** 4d Sdn 2.5 1       | 10025 | 8175 | 6675 | 23075 |
| 4            | 1K27** 4d Sdn 2.5 2       | 10800 | 8800 | 7175 | 24850 |
| 5            | 1K27** 4d Sdn TDI         | 10225 | 8350 | 6800 | 23300 |
| 6            | 1K27** 4d Sdn TDI 1       | 11150 | 9125 | 7475 | 24900 |
| 7            | 1K27** 4d Sdn TDI 2       | 11925 | 9750 | 7975 | 26700 |
| 8            | 1K27V* 4d Sdn 2.0T        | 9625  | 7875 | 6425 | 21925 |
| 9            | 1K27V* 4d Sdn 2.0T 1      | 10750 | 8800 | 7175 | 24525 |
| 10           | 1K27V* 4d Sdn 2.0T 2      | 11350 | 9275 | 7575 | 25850 |
| 11           | 1K27V* 4d Sdn 2.0T 3      | 11800 | 9650 | 7875 | 26925 |
| 12           | 1K28V* 4d Sdn GLI         | 10375 | 8475 | 6925 | 23625 |
| 13           | 1K28V* 4d Sdn GLI 1       | 11300 | 9250 | 7550 | 25775 |
| 14           | 1K28V* 4d Sdn GLI 2       | 12075 | 9875 | 8075 | 27550 |
|              | add Navigation (ex 1,2,5) | 525   | 450  | 400  | 1025  |
|              | deduct w/o AutoTran       | 650   | 575  | 500  | 1250  |

|               |                                 |       |       |      |       |
|---------------|---------------------------------|-------|-------|------|-------|
| <b>PASSAT</b> |                                 |       |       |      |       |
| 1             | 3C26K* 4d Sdn 2.0T Value        | 9700  | 7925  | 6475 | 21225 |
| 2             | 3C25K* 4d Sdn 2.0T Base         | 11025 | 9025  | 7375 | 24150 |
| 3             | 3C25K* 4d Sdn 2.0T Pkg 1        | 11575 | 9475  | 7750 | 25375 |
| 4             | 3C25K* 4d Sdn 2.0T Pkg 2        | 12100 | 9900  | 8100 | 26525 |
| 5             | 3C25U* 4d Sdn 3.6 VR6 Base      | 12975 | 10500 | 8475 | 29725 |
| 6             | 3C25U* 4d Sdn 3.6 VR6 Base 4Mo  | 14200 | 11550 | 9400 | 31850 |
| 7             | 3C25U* 4d Sdn 3.6 VR6 Pkg 1     | 12950 | 10475 | 8475 | 29675 |
| 8             | 3C25U* 4d Sdn 3.6 VR6 Pkg 1 4Mo | 14250 | 11600 | 9425 | 31925 |
| 9             | 3C25U* 4d Sdn 3.6 VR6 Pkg 2     | 13650 | 11050 | 8925 | 31275 |
| 10            | 3C25U* 4d Sdn 3.6 VR6 Pkg 2 4Mo | 14900 | 12125 | 9850 | 33400 |
|               | add Navigation (ex 1,2)         | 525   | 450   | 400  | 1025  |
|               | add PremAudio (ex 1,2,3,10)     | 275   | 225   | 200  | 575   |
|               | deduct w/o AutoTran             | 650   | 575   | 500  | 1250  |

|                |                            |       |       |       |       |
|----------------|----------------------------|-------|-------|-------|-------|
| <b>PHAETON</b> |                            |       |       |       |       |
| 1              | 3D85FA 4d Sdn V8           | 22275 | 17275 | 13200 | 56150 |
| 2              | 3D86FA 4d Sdn V8 4-Seater  | 23225 | 18025 | 13775 | 58500 |
| 3              | 3D85K9 4d Sdn W12          | 25375 | 19700 | 15050 | 63975 |
| 4              | 3D86K9 4d Sdn W12 4-Seater | 26350 | 20450 | 15625 | 66425 |
|                | deduct w/o PremAudio       | 350   | 275   | 250   | 700   |

|                |                    |       |       |       |       |
|----------------|--------------------|-------|-------|-------|-------|
| <b>TOUAREG</b> |                    |       |       |       |       |
| 1              | 7LABG1 4d Wgn V6   | 16475 | 13475 | 11050 | 36700 |
| 2              | 7LACM1 4d Wgn V8   | 18375 | 15025 | 12350 | 40975 |
|                | add CdChnger       | 225   | 200   | 150   | 475   |
|                | add Navigation     | 550   | 475   | 400   | 1075  |
|                | add PremAudio      | 300   | 250   | 225   | 625   |
|                | add RearAir        | 400   | 350   | 300   | 775   |
|                | deduct w/o Leather | 550   | 475   | 400   | 1150  |
|                | deduct w/o PwrSeat | 225   | 175   | 150   | 425   |

VOLVO

|            |                               | 36    | 48    | 60   | crv   |
|------------|-------------------------------|-------|-------|------|-------|
| <b>S40</b> |                               |       |       |      |       |
| 1          | S40 4d Sdn 2.4i               | 11700 | 9275  | 7325 | 26975 |
| 2          | S40 4d Sdn T5                 | 12875 | 10250 | 8150 | 29000 |
| 3          | S40 4d Sdn T5 AWD             | 13725 | 10925 | 8700 | 30925 |
|            | add CdChnger (ex 1)           | 200   | 175   | 150  | 425   |
|            | add Leather (ex 2,3)          | 450   | 375   | 325  | 925   |
|            | add Navigation                | 525   | 450   | 400  | 1025  |
|            | add PremAudio (ex 1)          | 275   | 225   | 200  | 575   |
|            | deduct w/o AutoTran           | 650   | 575   | 500  | 1250  |
|            | deduct w/o CdChnger (ex 2,3)  | 200   | 175   | 150  | 425   |
|            | deduct w/o Leather (ex 1)     | 450   | 375   | 325  | 925   |
|            | deduct w/o Moonroof           | 450   | 375   | 325  | 925   |
|            | deduct w/o PremAudio (ex 2,3) | 275   | 225   | 200  | 575   |
|            | deduct w/o PwrSeat            | 200   | 175   | 150  | 400   |

|            |                               |       |       |      |       |
|------------|-------------------------------|-------|-------|------|-------|
| <b>V50</b> |                               |       |       |      |       |
| 1          | V50 4d Wgn 2.4i               | 12825 | 10175 | 8075 | 29300 |
| 2          | V50 4d Wgn T5                 | 13825 | 10975 | 8700 | 31575 |
| 3          | V50 4d Wgn T5 AWD             | 14675 | 11650 | 9225 | 33500 |
|            | add CdChnger (ex 1)           | 200   | 175   | 150  | 425   |
|            | add Leather (ex 2,3)          | 450   | 375   | 325  | 925   |
|            | add Navigation                | 525   | 450   | 400  | 1025  |
|            | add PremAudio (ex 1)          | 275   | 225   | 200  | 575   |
|            | deduct w/o AutoTran           | 650   | 575   | 500  | 1250  |
|            | deduct w/o CdChnger (ex 2,3)  | 200   | 175   | 150  | 425   |
|            | deduct w/o Leather (ex 1)     | 450   | 375   | 325  | 925   |
|            | deduct w/o Moonroof           | 450   | 375   | 325  | 925   |
|            | deduct w/o PremAudio (ex 2,3) | 275   | 225   | 200  | 575   |
|            | deduct w/o PwrSeat            | 200   | 175   | 150  | 400   |

VOLVO

|                   |                                 | 36    | 48    | 60    | crv   |
|-------------------|---------------------------------|-------|-------|-------|-------|
| <b>S60 SERIES</b> |                                 |       |       |       |       |
| 1                 | S60 4d Sdn 2.5T                 | 12925 | 10325 | 8225  | 28250 |
| 2                 | S60 4d Sdn 2.5T AWD             | 13950 | 11175 | 8950  | 30075 |
| 3                 | S60 4d Sdn T-5                  | 13700 | 10875 | 8625  | 30625 |
| 4                 | S60 4d Sdn R                    | 16950 | 13675 | 11000 | 35750 |
|                   | add CdChnger (ex 4)             | 225   | 200   | 150   | 475   |
|                   | add Navigation                  | 550   | 475   | 400   | 1075  |
|                   | add PremAudio (ex 4)            | 300   | 250   | 225   | 625   |
|                   | deduct w/o AutoTran             | 750   | 650   | 575   | 1425  |
|                   | deduct w/o CdChnger (ex 1,2,3)  | 225   | 200   | 150   | 475   |
|                   | deduct w/o Leather              | 550   | 475   | 400   | 1150  |
|                   | deduct w/o Moonroof             | 550   | 475   | 400   | 1150  |
|                   | deduct w/o PremAudio (ex 1,2,3) | 300   | 250   | 225   | 625   |

|                   |                                 |       |       |       |       |
|-------------------|---------------------------------|-------|-------|-------|-------|
| <b>V70 SERIES</b> |                                 |       |       |       |       |
| 1                 | V70 5d Wgn 2.4                  | 12600 | 9950  | 7850  | 28625 |
| 2                 | V70 5d Wgn 2.5T                 | 13700 | 10800 | 8525  | 31150 |
| 3                 | XC70 5d Wgn XC70                | 15000 | 11750 | 9300  | 37975 |
| 4                 | V70 5d Wgn R                    | 18175 | 14650 | 11800 | 38325 |
|                   | add CdChnger (ex 1,4)           | 225   | 200   | 150   | 475   |
|                   | add Navigation (ex 1)           | 550   | 475   | 400   | 1075  |
|                   | add PremAudio (ex 1,4)          | 300   | 250   | 225   | 625   |
|                   | deduct w/o AutoTran             | 750   | 650   | 575   | 1425  |
|                   | deduct w/o CdChnger (ex 1,2,3)  | 225   | 200   | 150   | 475   |
|                   | deduct w/o Leather              | 550   | 475   | 400   | 1150  |
|                   | deduct w/o Moonroof             | 550   | 475   | 400   | 1150  |
|                   | deduct w/o PremAudio (ex 1,2,3) | 300   | 250   | 225   | 625   |
|                   | deduct w/o PwrSeat              | 225   | 175   | 150   | 425   |

|                   |                     |       |       |       |       |
|-------------------|---------------------|-------|-------|-------|-------|
| <b>C70 SERIES</b> |                     |       |       |       |       |
| 1                 | C70 2d Conv T-5     | 20425 | 16625 | 13575 | 40525 |
|                   | add PremAudio       | 300   | 250   | 225   | 625   |
|                   | deduct w/o AutoTran | 750   | 650   | 575   | 1425  |
|                   | deduct w/o Leather  | 550   | 475   | 400   | 1150  |

|                   |                     |       |       |      |       |
|-------------------|---------------------|-------|-------|------|-------|
| <b>S80 SERIES</b> |                     |       |       |      |       |
| 1                 | S80 4d Sdn 2.5T     | 13225 | 10150 | 7825 | 33950 |
| 2                 | S80 4d Sdn 2.5T AWD | 14125 | 10825 | 8350 | 36225 |
|                   | add CdChnger        | 275   | 225   | 200  | 575   |
|                   | add Navigation      | 575   | 500   | 425  | 1125  |
|                   | add PremAudio       | 350   | 275   | 250  | 700   |

|                 |                           |       |       |       |       |
|-----------------|---------------------------|-------|-------|-------|-------|
| <b>XC90 2WD</b> |                           |       |       |       |       |
| 1               | XC90 4d Wgn 2.5T 5 Pass   | 15850 | 12675 | 10175 | 36550 |
| 2               | XC90 4d Wgn 2.5T 7 Pass   | 16800 | 13425 | 10800 | 38750 |
|                 | add Navigation            | 550   | 475   | 400   | 1075  |
|                 | add PremAudio             | 300   | 250   | 225   | 625   |
|                 | add RearEnt               | 500   | 425   | 350   | 1000  |
|                 | deduct w/o CdChnger       | 225   | 200   | 150   | 475   |
|                 | deduct w/o Leather        | 550   | 475   | 400   | 1150  |
|                 | deduct w/o Moonroof       | 550   | 475   | 400   | 1150  |
|                 | deduct w/o RearAir (ex 1) | 400   | 350   | 300   | 775   |

|                 |                               |       |       |       |       |
|-----------------|-------------------------------|-------|-------|-------|-------|
| <b>XC90 AWD</b> |                               |       |       |       |       |
| 1               | XC90 4d Wgn 2.5T 5 Pass       | 17275 | 13875 | 11200 | 39075 |
| 2               | XC90 4d Wgn 2.5T 7 Pass       | 18225 | 14625 | 11825 | 41250 |
| 3               | XC90 4d Wgn V8 7 Pass         | 21575 | 17325 | 14000 | 48850 |
|                 | add Navigation                | 550   | 475   | 400   | 1075  |
|                 | add PremAudio (ex 3)          | 300   | 250   | 225   | 625   |
|                 | add RearEnt                   | 500   | 425   | 350   | 1000  |
|                 | deduct w/o CdChnger           | 225   | 200   | 150   | 475   |
|                 | deduct w/o Leather            | 550   | 475   | 400   | 1150  |
|                 | deduct w/o Moonroof           | 550   | 475   | 400   | 1150  |
|                 | deduct w/o PremAudio (ex 1,2) | 300   | 250   | 225   | 625   |

| ACURA | 36 | 48 | crv |
|-------|----|----|-----|
|-------|----|----|-----|

**RSX**

|   |        |                    |       |      |       |
|---|--------|--------------------|-------|------|-------|
| 1 | DC5*85 | 3d Cpe             | 8975  | 7500 | 19125 |
| 2 | DC5*85 | 3d Cpe w/ Lthr     | 9450  | 7900 | 20150 |
| 3 | DC5305 | 3d Cpe Type S      | 10550 | 8925 | 21550 |
|   | deduct | w/ AutoTran (ex 3) | 625   | 550  | 1175  |

**TSX**

|   |        |                   |       |       |       |
|---|--------|-------------------|-------|-------|-------|
| 1 | CL9685 | 4d Sdn            | 12500 | 10400 | 25750 |
| 2 | CL9695 | 4d Sdn Navigation | 12900 | 10750 | 26575 |
|   | deduct | w/ AutoTran       | 625   | 550   | 1175  |

**TL**

|   |        |                   |       |       |       |
|---|--------|-------------------|-------|-------|-------|
| 1 | UA6**5 | 4d Sdn            | 14500 | 11925 | 29775 |
| 2 | UA6**5 | 4d Sdn Navigation | 15000 | 12350 | 30800 |
|   | deduct | w/ AutoTran       | 700   | 625   | 1325  |

**RL**

|   |        |        |       |       |       |
|---|--------|--------|-------|-------|-------|
| 1 | KB1655 | 4d Sdn | 16475 | 12875 | 39350 |
|---|--------|--------|-------|-------|-------|

**MDX**

|   |        |                           |       |       |       |
|---|--------|---------------------------|-------|-------|-------|
| 1 | YD1825 | 4d Wgn                    | 13975 | 11350 | 32000 |
| 2 | YD1865 | 4d Wgn Touring            | 15100 | 12250 | 34800 |
| 3 | YD1875 | 4d Wgn Touring w/ RES     | 15500 | 12575 | 35475 |
| 4 | YD1885 | 4d Wgn Touring w/ NAV     | 15500 | 12575 | 35700 |
| 5 | YD1895 | 4d Wgn Touring w/ RES/NAV | 15775 | 12800 | 36325 |

**NSX**

|   |        |              |       |       |       |
|---|--------|--------------|-------|-------|-------|
| 1 | NA**65 | 2d Cpe Targa | 35975 | 29800 | 73775 |
|   | deduct | w/ AutoTran  | 825   | 725   | 1550  |

| AUDI | 36 | 48 | crv |
|------|----|----|-----|
|------|----|----|-----|

**A4**

|    |        |                                   |        |       |       |
|----|--------|-----------------------------------|--------|-------|-------|
| 1  | 8E22*  | 4d Sdn 1.8T                       | 11375  | 8925  | 26575 |
| 2  | 8E22*  | 4d Sdn 1.8T quattro               | 12350  | 9750  | 28225 |
| 3  | 8E2*FH | 4d Sdn 3.0L                       | 12350  | 9700  | 28875 |
| 4  | 8E2*F* | 4d Sdn 3.0L quattro               | 13600  | 10725 | 31100 |
| 5  | 8E52*  | 5d Avant 1.8T quattro             | 12475  | 9950  | 27500 |
| 6  | 8E5*F* | 5d Avant 3.0L quattro             | 13950  | 11125 | 30775 |
| 7  | 8E254* | 4d Sdn S4                         | 20025  | 16225 | 41225 |
| 8  | 8E554* | 5d Avant S4                       | 20300  | 16425 | 41750 |
| 9  | 8H752H | 2d Conv 1.8T                      | 17725  | 14425 | 35500 |
| 10 | 8H75FH | 2d Conv 3.0L                      | 19075  | 15550 | 38225 |
| 11 | 8H75FZ | 2d Conv 3.0L quattro              | 20675  | 16950 | 40525 |
| 12 | 8H754* | 2d Conv S4                        | 23275* | 18850 | 48300 |
|    | add    | AutoTran (ex 1,2,3,4,5,6,9,10,11) | 700    | 625   | 1325  |
|    | add    | CdChnger (ex 1,2,3,4,5,6,7,8,12)  | 175    | 150   | 375   |
|    | add    | PremAudio (ex 1,3,4,7,8,12)       | 300    | 250   | 625   |
|    | deduct | w/ AutoTran (ex 7,8,12)           | 700    | 625   | 1325  |
|    | deduct | w/ CdChnger (ex 9,10,11)          | 175    | 150   | 375   |
|    | deduct | w/ Leather                        | 550    | 475   | 1150  |
|    | deduct | w/ Moonroof (ex 9,10,11,12)       | 550    | 475   | 1150  |
|    | deduct | w/ PremAudio (ex 2,5,6,9,10,11)   | 300    | 250   | 625   |
|    | deduct | w/ PwrSeat                        | 225    | 175   | 425   |

**A4 (2005.5)**

|   |        |                       |       |       |       |
|---|--------|-----------------------|-------|-------|-------|
| 1 | 8EC5E* | 4d Sdn 2.0T           | 12425 | 9750  | 28625 |
| 2 | 8EC5E* | 4d Sdn 2.0T quattro   | 13725 | 10825 | 30900 |
| 3 | 8EC5PL | 4d Sdn 3.2L quattro   | 15075 | 11875 | 33925 |
| 4 | 8ED5E* | 5d Avant 2.0T quattro | 13875 | 11050 | 30125 |
| 5 | 8ED5PL | 5d Avant 3.2L quattro | 15700 | 12500 | 34100 |
| 6 | 8EC54L | 4d Sdn S4             | 20300 | 16100 | 45025 |
| 7 | 8ED54L | 5d Avant S4           | 20500 | 16250 | 45450 |
|   | add    | Navigation            | 500   | 450   | 1000  |
|   | add    | PremAudio             | 300   | 250   | 625   |
|   | deduct | w/ AutoTran           | 700   | 625   | 1325  |
|   | deduct | w/ Leather            | 550   | 475   | 1150  |
|   | deduct | w/ Moonroof           | 550   | 475   | 1150  |

**TT**

|   |        |                         |       |       |       |
|---|--------|-------------------------|-------|-------|-------|
| 1 | 8N355U | 2d Cpe 180              | 14025 | 11350 | 28425 |
| 2 | 8N3569 | 2d Cpe 225 quattro      | 15775 | 12950 | 30300 |
| 3 | 8N35BL | 2d Cpe 250 quattro DSG  | 17525 | 14400 | 33975 |
| 4 | 8N955U | 2d Conv 180             | 14875 | 12050 | 30300 |
| 5 | 8N9569 | 2d Conv 225 quattro     | 16700 | 13725 | 32250 |
| 6 | 8N95BL | 2d Conv 250 quattro DSG | 18600 | 15275 | 35925 |
|   | deduct | w/ CdChnger             | 175   | 150   | 375   |
|   | deduct | w/ PremAudio            | 300   | 250   | 625   |

**A6**

|   |        |                     |       |       |       |
|---|--------|---------------------|-------|-------|-------|
| 1 | 4F25NL | 4d Sdn quattro      | 15900 | 12475 | 37250 |
| 2 | 4F25SL | 4d Sdn quattro 4.2L | 17050 | 13000 | 44000 |
| 3 | 4BH57* | 5d Wgn allroad 2.7T | 14375 | 11225 | 35625 |
| 4 | 4BH55Z | 5d Wgn allroad 4.2L | 16900 | 13275 | 41175 |
|   | add    | Navigation (ex 1,2) | 525   | 450   | 1025  |
|   | deduct | w/ AutoTran         | 800   | 700   | 1525  |
|   | deduct | w/ Leather          | 825   | 700   | 1675  |
|   | deduct | w/ Moonroof         | 650   | 550   | 1325  |
|   | deduct | w/ PremAudio        | 350   | 275   | 700   |

**A8**

|   |        |                      |       |       |       |
|---|--------|----------------------|-------|-------|-------|
| 1 | 4E251L | 4d Sdn quattro       | 19750 | 14750 | 54600 |
| 2 | 4E851L | 4d Sdn quattro L     | 21450 | 16250 | 56375 |
| 3 | 4E85CL | 4d Sdn quattro L W12 | 24875 | 17950 | 75300 |
|   | add    | RearAir (ex 3)       | 475   | 425   | 900   |

| BMW | 36 | 48 | crv |
|-----|----|----|-----|
|-----|----|----|-----|

**325 SERIES**

|   |        |                             |       |       |       |
|---|--------|-----------------------------|-------|-------|-------|
| 1 | 053*   | 2d Cpe 325Ci                | 15475 | 12725 | 30100 |
| 2 | 054*   | 4d Sdn 325i                 | 14125 | 11500 | 27700 |
| 3 | 0547   | 4d Sdn 325xi                | 15400 | 12525 | 30175 |
| 4 | 0541   | 2d Conv 325CiC              | 20425 | 16700 | 38950 |
| 5 | 053*   | 5d Wgn 325iT                | 14625 | 11900 | 28675 |
| 6 | 0536   | 5d Wgn 325xiT               | 15575 | 12700 | 30550 |
|   | add    | Hardtop (ex 1,2,3,5,6)      | 450   | 400   | 950   |
|   | add    | Leather (ex 1,3,4,5,6)      | 550   | 475   | 1150  |
|   | add    | Navigation                  | 500   | 450   | 1000  |
|   | add    | PremAudio (ex 6)            | 300   | 250   | 625   |
|   | add    | SportPkg (ex 1,3,4,6)       | 425   | 350   | 850   |
|   | deduct | w/ AutoTran                 | 700   | 625   | 1325  |
|   | deduct | w/ Leather (ex 2)           | 550   | 475   | 1150  |
|   | deduct | w/ Moonroof (ex 4)          | 550   | 475   | 1150  |
|   | deduct | w/ PremAudio (ex 1,2,3,4,5) | 300   | 250   | 625   |
|   | deduct | w/ PwrSeat                  | 225   | 175   | 425   |

| BMW | 36 | 48 | crv |
|-----|----|----|-----|
|-----|----|----|-----|

**330 SERIES**

|   |        |                        |       |       |       |
|---|--------|------------------------|-------|-------|-------|
| 1 | 0533   | 2d Cpe 330Ci           | 17425 | 14300 | 33850 |
| 2 | 0542   | 4d Sdn 330i            | 17200 | 14100 | 32850 |
| 3 | 0543   | 4d Sdn 330xi           | 17175 | 14175 | 33450 |
| 4 | 0546   | 2d Conv 330CiC         | 20275 | 16425 | 43100 |
| 5 | 0537   | 2d Cpe M3              | 23775 | 19375 | 49250 |
| 6 | 0532   | 2d Conv M3             | 25975 | 21425 | 51525 |
|   | add    | AutoTran (ex 1,2,3,4)  | 700   | 625   | 1325  |
|   | add    | Hardtop (ex 1,2,3,5,6) | 450   | 400   | 950   |
|   | add    | Navigation             | 500   | 450   | 1000  |
|   | deduct | w/ AutoTran (ex 5,6)   | 700   | 625   | 1325  |
|   | deduct | w/ Leather             | 550   | 475   | 1150  |
|   | deduct | w/ PremAudio           | 300   | 250   | 625   |
|   | deduct | w/ PwrSeat             | 225   | 175   | 425   |

**Z4**

|   |        |                  |       |       |       |
|---|--------|------------------|-------|-------|-------|
| 1 | 0525   | 2d Conv 2.5i     | 16050 | 13150 | 31525 |
| 2 | 0528   | 2d Conv 3.0i     | 18175 | 14900 | 35700 |
|   | add    | CdChnger         | 175   | 150   | 375   |
|   | add    | Navigation       | 500   | 450   | 1000  |
|   | add    | PremAudio (ex 2) | 300   | 250   | 625   |
|   | deduct | w/ AutoTran      | 700   | 625   | 1325  |
|   | deduct | w/ Cruise        | 225   | 200   | 425   |
|   | deduct | w/ Leather       | 550   | 475   | 1150  |
|   | deduct | w/ PwrSeat       | 225   | 175   | 425   |

**5 SERIES**

|   |        |                       |       |       |       |
|---|--------|-----------------------|-------|-------|-------|
| 1 | 0556   | 4d Sdn 525i           | 17675 | 14050 | 41600 |
| 2 | 0550   | 4d Sdn 530i           | 17600 | 13675 | 45000 |
| 3 | 0553   | 4d Sdn 545i           | 19525 | 14975 | 51975 |
|   | add    | CdChnger (ex 3)       | 200   | 175   | 425   |
|   | add    | Navigation            | 525   | 450   | 1025  |
|   | add    | PremAudio (ex 3)      | 350   | 275   | 700   |
|   | add    | RearAir               | 475   | 425   | 900   |
|   | add    | SportPkg (ex 3)       | 575   | 475   | 1175  |
|   | deduct | w/ AutoTran           | 800   | 700   | 1525  |
|   | deduct | w/ CdChnger (ex 1,2)  | 200   | 175   | 425   |
|   | deduct | w/ Leather            | 825   | 700   | 1675  |
|   | deduct | w/ PremAudio (ex 1,2) | 350   | 275   | 700   |

**6 SERIES**

|   |        |                |       |       |       |
|---|--------|----------------|-------|-------|-------|
| 1 | E63    | 2d Cpe 645Ci   | 29125 | 23450 | 64975 |
| 2 | E64    | 2d Conv 645CiC | 33850 | 27150 | 75375 |
|   | deduct | w/ AutoTran    | 825   | 725   | 1550  |
|   | deduct | w/ CdChnger    | 225   | 200   | 475   |
|   | deduct | w/ PremAudio   | 350   | 300   | 725   |

**7 SERIES**

|   |        |                   |       |       |       |
|---|--------|-------------------|-------|-------|-------|
| 1 | 0474   | 4d Sdn 745i       | 23250 | 17975 | 59650 |
| 2 | 0479   | 4d Sdn 745Li      | 24925 | 19500 | 61475 |
| 3 | 0475   | 4d Sdn 760i       | 29025 | 21900 | 80775 |
| 4 | 0476   | 4d Sdn 760Li      | 31150 | 23875 | 82950 |
|   | add    | RearEnt           | 450   | 400   | 950   |
|   | add    | SportPkg (ex 3,4) | 575   | 500   | 1200  |
|   | deduct | w/ CdChnger       | 225   | 200   | 475   |
|   | deduct | w/ PremAudio      | 350   | 300   | 725   |

**X3**

|   |        |             |       |       |       |
|---|--------|-------------|-------|-------|-------|
| 1 | 0463   | 4d Wgn 2.5i | 14100 | 11475 | 30700 |
| 2 | 0465   | 4d Wgn 3.0i | 14825 | 12000 | 33025 |
|   | add    | Navigation  | 475   | 400   | 925   |
|   | add    | PremAudio   | 275   | 225   | 575   |
|   | add    | SportPkg    | 425   | 350   | 850   |
|   | deduct | w/ AutoTran | 625   | 550   | 1175  |
|   | deduct | w/ Cruise   | 175   | 150   | 325   |
|   | deduct | w/ Leather  | 450   | 375   | 925   |
|   | deduct | w/ Moonroof | 450   | 375   | 925   |

**X5 SERIES**

|   |        |                        |       |       |       |
|---|--------|------------------------|-------|-------|-------|
| 1 | 0564   | 4d Wgn 3.0i            | 18775 | 15300 | 40725 |
| 2 | 0562   | 4d Wgn 4.4i            | 18300 | 14275 | 46725 |
| 3 | 0566   | 4d Wgn 4.8is           | 26675 | 21400 | 62425 |
|   | add    | CdChnger (ex 3)        | 200   | 175   | 425   |
|   | add    | Navigation (ex 3)      | 525   | 450   | 1025  |
|   | add    | PremAudio (ex 3)       | 350   | 275   | 700   |
|   | add    | SportPkg (ex 2,3)      | 575   | 500   | 1200  |
|   | deduct | w/ AutoTran            | 800   | 700   | 1525  |
|   | deduct | w/ Leather             | 825   | 700   | 1675  |
|   | deduct | w/ Moonroof            | 650   | 550   | 1325  |
|   | deduct | w/ Navigation (ex 1,2) | 525   | 450   | 1025  |
|   | deduct | w/ PremAudio (ex 1,2)  | 350   | 275   | 700   |

| BUICK | 36 | 48 | crv |
|-------|----|----|-----|
|-------|----|----|-----|

**CENTURY**

|   |        |            |      |      |       |
|---|--------|------------|------|------|-------|
| 1 | 4WV569 | 4d Sdn     | 5575 | 4400 | 13325 |
|   | add    | ABS        | 225  | 200  | 475   |
|   | add    | AlloyWhl   | 275  | 225  | 575   |
|   | add    | Leather    | 450  | 375  | 925   |
|   | deduct | w/ Cruise  | 175  | 150  | 325   |
|   | deduct | w/ PwrSeat | 200  | 175  | 400   |

**LACROSSE**

|   |        |                      |      |      |       |
|---|--------|----------------------|------|------|-------|
| 1 | 4WVC19 | 4d Sdn CX            | 6975 | 5600 | 16000 |
| 2 | 4WVD19 | 4d Sdn CXL           | 7700 | 6125 | 18275 |
| 3 | 4WE19  | 4d Sdn CXS           | 9100 | 7250 | 21300 |
|   | add    | Leather (ex 2,3)     | 450  | 375  | 925   |
|   | add    | Moonroof (ex 3)      | 450  | 375  | 925   |
|   | deduct | w/ ABS               | 225  | 200  | 475   |
|   | deduct | w/ AlloyWhl          | 275  | 225  | 575   |
|   | deduct | w/ CdChnger (ex 1,2) | 150  | 125  | 300   |
|   | deduct | w/ Moonroof (ex 1,2) | 450  | 375  | 925   |

**LESABRE**

|   |        |                 |      |      |       |
|---|--------|-----------------|------|------|-------|
| 1 | 4HVP69 | 4d Sdn Custom   | 6825 | 5400 | 15825 |
| 2 | 4HR69  | 4d Sdn Limited  | 9025 | 7050 | 22025 |
|   | add    | Moonroof (ex 1) | 450  | 375  | 925   |
|   | deduct | w/ AlloyWhl     | 275  | 225  | 575   |
|   | deduct | w/ Leather      | 450  | 375  | 925   |

BUICK3648crv

|         |        |                 |                 |
|---------|--------|-----------------|-----------------|
| TERRAZA |        |                 |                 |
| 1       | 4U1221 | 4d Wgn CX       | 7800 6275 18025 |
| 2       | 4U1221 | 4d Wgn CXL      | 8375 6750 19350 |
|         | add    | AlloyWhl (ex 2) | 275 225 575     |
|         | add    | CdChnger        | 150 125 300     |
|         | deduct | w/o RearAir     | 400 350 750     |

|             |        |             |                 |
|-------------|--------|-------------|-----------------|
| TERRAZA AWD |        |             |                 |
| 1           | 4X1221 | 4d Wgn CX   | 9025 7325 20375 |
| 2           | 4X1221 | 4d Wgn CXL  | 9375 7625 21225 |
|             | add    | CdChnger    | 150 125 300     |
|             | deduct | w/o RearAir | 400 350 750     |

|                |        |                       |                 |
|----------------|--------|-----------------------|-----------------|
| RENDEZVOUS 2WD |        |                       |                 |
| 1              | 4BK26  | 5d Wgn CX             | 6375 5275 14175 |
| 2              | 4BK26  | 5d Wgn CXL            | 7225 5950 16025 |
| 3              | 4BK26  | 5d Wgn Ultra          | 8375 6900 18575 |
|                | add    | CdChnger (ex 1,3)     | 150 125 300     |
|                | add    | Leather (ex 2,3)      | 450 375 925     |
|                | add    | Moonroof              | 450 375 925     |
|                | add    | PwrSeat (ex 2,3)      | 200 175 400     |
|                | add    | RearEnt (ex 1)        | 400 350 825     |
|                | add    | 3rdSeat (ex 3)        | 425 375 875     |
|                | deduct | w/o ABS               | 225 200 475     |
|                | deduct | w/o AlloyWhl          | 275 225 575     |
|                | deduct | w/o CdChnger (ex 1,2) | 150 125 300     |
|                | deduct | w/o Leather (ex 1)    | 450 375 925     |
|                | deduct | w/o PwrSeat (ex 1)    | 200 175 400     |

|                |        |                       |                 |
|----------------|--------|-----------------------|-----------------|
| RENDEZVOUS AWD |        |                       |                 |
| 1              | 4BT26  | 5d Wgn CX             | 7950 6600 17275 |
| 2              | 4BT26  | 5d Wgn CXL            | 8625 7150 18725 |
| 3              | 4BT26  | 5d Wgn Ultra          | 9800 8125 21275 |
|                | add    | CdChnger (ex 1,3)     | 150 125 300     |
|                | add    | Leather (ex 2,3)      | 450 375 925     |
|                | add    | Moonroof              | 450 375 925     |
|                | add    | RearEnt (ex 1)        | 400 350 825     |
|                | add    | 3rdSeat (ex 3)        | 425 375 875     |
|                | deduct | w/o AlloyWhl          | 275 225 575     |
|                | deduct | w/o CdChnger (ex 1,2) | 150 125 300     |
|                | deduct | w/o Leather (ex 1)    | 450 375 925     |
|                | deduct | w/o PwrSeat           | 200 175 400     |

|             |        |               |                 |
|-------------|--------|---------------|-----------------|
| RAINIER 2WD |        |               |                 |
| 1           | *      | 5d Wgn CXL    | 8775 7100 19300 |
|             | add    | 5.3L V8       | 300 250 600     |
|             | add    | Navigation    | 475 400 925     |
|             | add    | RearEnt       | 400 350 825     |
|             | deduct | w/o CdChnger  | 150 125 300     |
|             | deduct | w/o Moonroof  | 450 375 925     |
|             | deduct | w/o PremAudio | 275 225 575     |

|             |        |               |                 |
|-------------|--------|---------------|-----------------|
| RAINIER AWD |        |               |                 |
| 1           | *      | 5d Wgn CXL    | 9825 8025 21175 |
|             | add    | 5.3L V8       | 300 250 600     |
|             | add    | Navigation    | 475 400 925     |
|             | add    | RearEnt       | 400 350 825     |
|             | deduct | w/o CdChnger  | 150 125 300     |
|             | deduct | w/o Moonroof  | 450 375 925     |
|             | deduct | w/o PremAudio | 275 225 575     |

CADILLAC3648crv

|     |        |                     |                   |
|-----|--------|---------------------|-------------------|
| CTS |        |                     |                   |
| 1   | 6DP69  | 4d Sdn              | 12175 10025 25600 |
| 2   | 6DN69  | 4d Sdn V            | 19075 15975 37675 |
|     | add    | Navigation (ex 2)   | 500 450 1000      |
|     | add    | SportPkg (ex 2)     | 425 350 850       |
|     | deduct | w/o AutoTran (ex 2) | 700 625 1325      |
|     | deduct | w/o CdChnger        | 175 150 375       |
|     | deduct | w/o Moonroof        | 550 475 1150      |
|     | deduct | w/o PremAudio       | 300 250 625       |

|         |        |                       |                   |
|---------|--------|-----------------------|-------------------|
| DEVILLE |        |                       |                   |
| 1       | 6KD69  | 4d Sdn                | 10200 7975 24125  |
| 2       | 6KE69  | 4d Sdn DHS            | 12200 9375 30900  |
| 3       | 6KF69  | 4d Sdn DTS            | 13400 10300 33925 |
|         | add    | CdChnger              | 200 175 425       |
|         | add    | NightVision (ex 1)    | 350 275 700       |
|         | add    | Moonroof (ex 3)       | 650 550 1325      |
|         | add    | Navigation            | 525 450 1025      |
|         | add    | PremAudio (ex 2,3)    | 350 275 700       |
|         | deduct | w/o Moonroof (ex 1,2) | 650 550 1325      |

|     |        |                         |                   |
|-----|--------|-------------------------|-------------------|
| STS |        |                         |                   |
| 1   | 6DW29  | 4d Sdn V6               | 14375 11675 29400 |
| 2   | 6DC29  | 4d Sdn V8               | 16725 13575 34225 |
| 3   | 6DC29  | 4d Sdn V8 Perf Luxury   | 17300 14050 35425 |
| 4   | 6DC29  | 4d Sdn V8 AWD           | 18125 14725 37100 |
|     | add    | Navigation (ex 3,4)     | 525 450 1025      |
|     | deduct | w/o CdChnger            | 200 175 425       |
|     | deduct | w/o Moonroof            | 650 550 1325      |
|     | deduct | w/o Navigation (ex 1,2) | 525 450 1025      |
|     | deduct | w/o PremAudio           | 350 275 700       |

|     |       |         |                   |
|-----|-------|---------|-------------------|
| XLR |       |         |                   |
| 1   | 6YV69 | 2d Conv | 25025 20350 55050 |

|         |        |                    |                   |
|---------|--------|--------------------|-------------------|
| SRX 2WD |        |                    |                   |
| 1       | 6EB26  | 4d Wgn V6          | 12450 10150 28000 |
| 2       | 6ED26  | 4d Wgn V8          | 14675 11950 32975 |
|         | add    | Moonroof (ex 2)    | 650 550 1325      |
|         | add    | Navigation         | 525 450 1025      |
|         | add    | RearEnt            | 450 400 950       |
|         | add    | 3rdSeat (ex 1)     | 500 425 1000      |
|         | deduct | w/o CdChnger       | 200 175 425       |
|         | deduct | w/o PremAudio      | 350 275 700       |
|         | deduct | w/o RearAir        | 475 425 900       |
|         | deduct | w/o 3rdSeat (ex 2) | 500 425 1000      |

CADILLAC3648crv

|         |        |                    |                   |
|---------|--------|--------------------|-------------------|
| SRX AWD |        |                    |                   |
| 1       | 6EB26  | 4d Wgn V6          | 13475 11000 29900 |
| 2       | 6ED26  | 4d Wgn V8          | 15725 12850 34875 |
|         | add    | Moonroof (ex 2)    | 650 550 1325      |
|         | add    | Navigation         | 525 450 1025      |
|         | add    | RearEnt            | 450 400 950       |
|         | add    | 3rdSeat (ex 1)     | 500 425 1000      |
|         | deduct | w/o CdChnger       | 200 175 425       |
|         | deduct | w/o PremAudio      | 350 275 700       |
|         | deduct | w/o RearAir        | 475 425 900       |
|         | deduct | w/o 3rdSeat (ex 2) | 500 425 1000      |

|              |        |              |                   |
|--------------|--------|--------------|-------------------|
| ESCALADE 2WD |        |              |                   |
| 1            | 6C1570 | 4d Wgn       | 17400 14425 34325 |
|              | add    | RearEnt      | 450 400 950       |
|              | deduct | w/o Moonroof | 650 550 1325      |

|              |        |                     |                   |
|--------------|--------|---------------------|-------------------|
| ESCALADE AWD |        |                     |                   |
| 1            | 6C1570 | 4d Wgn              | 18650 15500 36300 |
| 2            | 6K1590 | 4d Wgn ESV          | 19675 16275 39150 |
| 3            | 6K1590 | 4d Wgn ESV Platinum | 20875 17275 41550 |
| 4            | 6K1593 | 4d Wgn EXT          | 19050 15775 37925 |
|              | add    | Navigation (ex 3)   | 525 450 1025      |
|              | add    | RearEnt (ex 3)      | 450 400 950       |
|              | deduct | w/o Moonroof        | 650 550 1325      |

CHEVROLET3648crv

|      |        |               |                 |
|------|--------|---------------|-----------------|
| AVEO |        |               |                 |
| 1    | 1TG48  | 5d Wgn LT     | 4025 3150 11025 |
|      | add    | ABS           | 175 150 350     |
|      | add    | Moonroof      | 325 275 700     |
|      | deduct | w/o Auto Tran | 525 450 1000    |

|          |        |                           |                 |
|----------|--------|---------------------------|-----------------|
| CAVALIER |        |                           |                 |
| 1        | 1JC69  | 4d Sdn                    | 4175 3250 11175 |
| 2        | 1JF37  | 2d Cpe LS                 | 4925 3900 12300 |
| 3        | 1JF69  | 4d Sdn LS                 | 4750 3750 11850 |
| 4        | 1JH37  | 2d Cpe LS Sport           | 5525 4350 13775 |
| 5        | 1JH69  | 4d Sdn LS Sport           | 5225 4125 13025 |
|          | add    | ABS (ex 2,3,4,5)          | 175 150 350     |
|          | add    | AlloyWhl (ex 1,2,4,5)     | 200 175 400     |
|          | add    | Moonroof (ex 1,3,4,5)     | 325 275 700     |
|          | add    | PwrLks (ex 2,3,4,5)       | 125 125 250     |
|          | deduct | w/o AlloyWhl (ex 1,3)     | 200 175 400     |
|          | deduct | w/o Auto Tran             | 525 450 1000    |
|          | deduct | w/o Cruise                | 150 125 275     |
|          | deduct | w/o Moonroof (ex 1,2,3,5) | 325 275 700     |
|          | deduct | w/o Tilt                  | 75 75 150       |

|        |        |                         |                 |
|--------|--------|-------------------------|-----------------|
| COBALT |        |                         |                 |
| 1      | 1AL37  | 2d Cpe LS               | 4675 3700 11825 |
| 2      | 1AL69  | 4d Sdn LS               | 4675 3700 11825 |
| 3      | 1AZ69  | 4d Sdn LT               | 5400 4275 13650 |
| 4      | 1AP37  | 2d Cpe SS Supercharged  | 6125 4850 15500 |
|        | add    | Leather (ex 3,4)        | 325 275 700     |
|        | add    | Moonroof (ex 3)         | 325 275 700     |
|        | deduct | w/o AutoTran (ex 4)     | 525 450 1000    |
|        | deduct | w/o Moonroof (ex 1,2,4) | 325 275 700     |

|        |        |                           |                 |
|--------|--------|---------------------------|-----------------|
| MALIBU |        |                           |                 |
| 1      | 1ZS69  | 4d Sdn                    | 4825 3750 12300 |
| 2      | 1ZT69  | 4d Sdn LS                 | 6075 4900 13700 |
| 3      | 1ZU69  | 4d Sdn LT                 | 7525 6075 16950 |
| 4      | 1ZS68  | 5d Sdn Maxx               | 6000 4750 14625 |
| 5      | 1ZT68  | 5d Sdn Maxx LS            | 6300 5075 14200 |
| 6      | 1ZU68  | 5d Sdn Maxx LT            | 7700 6225 17400 |
|        | add    | ABS (ex 2,3,4,5,6)        | 225 200 475     |
|        | add    | AlloyWhl (ex 2,3,4,5,6)   | 275 225 575     |
|        | add    | CdChnger (ex 3,4,6)       | 150 125 300     |
|        | add    | Cruise (ex 2,3,4,5,6)     | 175 150 325     |
|        | add    | Moonroof (ex 1,3,4,6)     | 450 375 925     |
|        | add    | RearEnt (ex 1,2,3,4)      | 400 350 825     |
|        | deduct | w/o CdChnger (ex 1,2,4,5) | 150 125 300     |
|        | deduct | w/o Moonroof (ex 1,2,4,5) | 450 375 925     |
|        | deduct | w/o PwrSeat (ex 1,4)      | 200 175 400     |

|             |        |                        |                  |
|-------------|--------|------------------------|------------------|
| MONTE CARLO |        |                        |                  |
| 1           | 1WV27  | 2d Cpe LS              | 6775 5600 13925  |
| 2           | 1WX27  | 2d Cpe LT              | 9550 8100 17750  |
| 3           | 1WV27  | 2d Cpe SS Supercharged | 11100 9425 20675 |
|             | add    | ABS (ex 2,3)           | 225 200 475      |
|             | add    | Leather (ex 2,3)       | 450 375 925      |
|             | add    | Moonroof               | 450 375 925      |
|             | deduct | w/o AlloyWhl           | 275 225 575      |
|             | deduct | w/o Cruise             | 175 150 325      |
|             | deduct | w/o Leather (ex 1)     | 450 375 925      |
|             | deduct | w/o PwrSeat            | 200 175 400      |

|        |        |                     |                 |
|--------|--------|---------------------|-----------------|
| IMPALA |        |                     |                 |
| 1      | 1WF19  | 4d Sdn              | 5950 4675 14375 |
| 2      | 1WH19  | 4d Sdn LS           | 7825 6300 17325 |
| 3      | 1WP19  | 4d Sdn SS           | 9625 7750 21275 |
|        | add    | ABS (ex 2,3)        | 225 200 475     |
|        | add    | AlloyWhl (ex 2,3)   | 275 225 575     |
|        | add    | Leather (ex 1,3)    | 450 375 925     |
|        | add    | Moonroof (ex 2,3)   | 450 375 925     |
|        | deduct | w/o Cruise          | 175 150 325     |
|        | deduct | w/o Moonroof (ex 1) | 450 375 925     |
|        | deduct | w/o PwrSeat         | 200 175 400     |

|         |        |                    |                 |
|---------|--------|--------------------|-----------------|
| VENTURE |        |                    |                 |
| 1       | 1UM16  | 4d Wgn Lwb         | 6350 5100 14600 |
| 2       | 1UM16  | 4d Wgn LS Lwb      | 6800 5500 15450 |
| 3       | 1UM16  | 4d Wgn LT Lwb      | 7350 5950 16675 |
|         | add    | ABS (ex 2,3)       | 225 200 475     |
|         | add    | CdChnger (ex 1,2)  | 150 125 300     |
|         | add    | Leather (ex 1,2)   | 450 375 925     |
|         | deduct | w/o AlloyWhl       | 275 225 575     |
|         | deduct | w/o Auto Tran      | 625 550 1175    |
|         | deduct | w/o PwrSeat (ex 1) | 200 175 400     |
|         | deduct | w/o RearAir        | 400 350 750     |

| CHEVROLET    |        |                      |  | 36    | 48    | crv   |
|--------------|--------|----------------------|--|-------|-------|-------|
| UPLANDER     |        |                      |  |       |       |       |
| 1            | CU1221 | 4d Wgn               |  | 6725  | 5400  | 15600 |
| 2            | CU1221 | 4d Wgn LS            |  | 7675  | 6200  | 17600 |
| 3            | CU1221 | 4d Wgn LT            |  | 8175  | 6600  | 18750 |
|              | add    | AlloyWhl (ex 2,3)    |  | 275   | 225   | 575   |
|              | add    | CdChnger             |  | 150   | 125   | 300   |
|              | add    | Cruise (ex 2,3)      |  | 175   | 150   | 325   |
|              | add    | Leather (ex 1,3)     |  | 450   | 375   | 925   |
|              | add    | PwrSeat (ex 2,3)     |  | 200   | 175   | 400   |
|              | add    | RearAir (ex 2,3)     |  | 400   | 350   | 750   |
|              | deduct | w/o AlloyWhl (ex 1)  |  | 275   | 225   | 575   |
|              | deduct | w/o Leather (ex 1,2) |  | 450   | 375   | 925   |
|              | deduct | w/o PwrSeat (ex 1)   |  | 200   | 175   | 400   |
| UPLANDER AWD |        |                      |  |       |       |       |
| 1            | CX1221 | 4d Wgn LT            |  | 9200  | 7475  | 20600 |
|              | add    | CdChnger             |  | 150   | 125   | 300   |
|              | deduct | w/o Leather          |  | 450   | 375   | 925   |
| SSR          |        |                      |  |       |       |       |
| 1            | CS1570 | 2d Conv              |  | 14725 | 12050 | 32900 |
|              | deduct | w/o AutoTran         |  | 700   | 625   | 1325  |
|              | deduct | w/o CdChnger         |  | 175   | 150   | 375   |
|              | deduct | w/o PremAudio        |  | 300   | 250   | 625   |
| CORVETTE     |        |                      |  |       |       |       |
| 1            | 1YV07  | 2d Cpe               |  | 22600 | 19350 | 42000 |
| 2            | 1YV67  | 2d Conv              |  | 25325 | 21525 | 49375 |
|              | add    | Navigation           |  | 525   | 450   | 1025  |
|              | deduct | w/o AutoTran         |  | 800   | 700   | 1525  |
|              | deduct | w/o CdChnger         |  | 200   | 175   | 425   |

| CHEVROLET TRUCKS |        |                     |  | 36   | 48   | crv   |
|------------------|--------|---------------------|--|------|------|-------|
| EQUINOX 2WD      |        |                     |  |      |      |       |
| 1                | 1LF26  | 4d Wgn LS           |  | 6600 | 5400 | 14850 |
| 2                | 1LN26  | 4d Wgn LT           |  | 7475 | 6125 | 16850 |
|                  | add    | ABS (ex 2)          |  | 175  | 150  | 350   |
|                  | add    | CdChnger (ex 2)     |  | 125  | 100  | 250   |
|                  | add    | Moonroof (ex 1)     |  | 325  | 275  | 700   |
|                  | deduct | w/o AlloyWhl        |  | 200  | 175  | 400   |
|                  | deduct | w/o CdChnger (ex 1) |  | 125  | 100  | 250   |
|                  | deduct | w/o Leather (ex 1)  |  | 325  | 275  | 700   |
|                  | deduct | w/o PwrSeat (ex 1)  |  | 125  | 100  | 250   |
| EQUINOX AWD      |        |                     |  |      |      |       |
| 1                | 1LG26  | 4d Wgn LS           |  | 7650 | 6325 | 16650 |
| 2                | 1LP26  | 4d Wgn LT           |  | 8375 | 6925 | 18225 |
|                  | add    | CdChnger (ex 2)     |  | 125  | 100  | 250   |
|                  | add    | Moonroof (ex 1)     |  | 325  | 275  | 700   |
|                  | deduct | w/o AlloyWhl        |  | 200  | 175  | 400   |
|                  | deduct | w/o CdChnger (ex 1) |  | 125  | 100  | 250   |
|                  | deduct | w/o Leather (ex 1)  |  | 325  | 275  | 700   |
|                  | deduct | w/o PwrSeat (ex 1)  |  | 125  | 100  | 250   |
| BLAZER 2WD       |        |                     |  |      |      |       |
| 1                | CS1051 | 2d Wgn LS           |  | 5725 | 4475 | 13850 |
|                  | add    | CdChnger            |  | 150  | 125  | 300   |
|                  | add    | Moonroof            |  | 450  | 375  | 925   |
|                  | add    | PremAudio           |  | 275  | 225  | 575   |
|                  | add    | PwrSeat             |  | 200  | 175  | 400   |
|                  | deduct | w/o AutoTran        |  | 625  | 550  | 1175  |
|                  | deduct | w/o Cruise          |  | 175  | 150  | 325   |
|                  | deduct | w/o PwrLks          |  | 225  | 175  | 400   |
|                  | deduct | w/o PwrWind         |  | 275  | 225  | 500   |
|                  | deduct | w/o Tilt            |  | 100  | 100  | 200   |
| BLAZER 4WD       |        |                     |  |      |      |       |
| 1                | CT1051 | 2d Wgn LS           |  | 6950 | 5550 | 15750 |
|                  | add    | CdChnger            |  | 150  | 125  | 300   |
|                  | add    | Moonroof            |  | 450  | 375  | 925   |
|                  | add    | PremAudio           |  | 275  | 225  | 575   |
|                  | add    | PwrSeat             |  | 200  | 175  | 400   |
|                  | add    | WideStance          |  | 325  | 275  | 650   |
|                  | deduct | w/o AutoTran        |  | 625  | 550  | 1175  |
|                  | deduct | w/o Cruise          |  | 175  | 150  | 325   |
|                  | deduct | w/o PwrLks          |  | 225  | 175  | 400   |
|                  | deduct | w/o PwrWind         |  | 275  | 225  | 500   |
|                  | deduct | w/o Tilt            |  | 100  | 100  | 200   |

|   |        |                     |  |      |      |       |
|---|--------|---------------------|--|------|------|-------|
| 1 | 1LG26  | 4d Wgn LS           |  | 7650 | 6325 | 16650 |
| 2 | 1LP26  | 4d Wgn LT           |  | 8375 | 6925 | 18225 |
|   | add    | CdChnger (ex 2)     |  | 125  | 100  | 250   |
|   | add    | Moonroof (ex 1)     |  | 325  | 275  | 700   |
|   | deduct | w/o AlloyWhl        |  | 200  | 175  | 400   |
|   | deduct | w/o CdChnger (ex 1) |  | 125  | 100  | 250   |
|   | deduct | w/o Leather (ex 1)  |  | 325  | 275  | 700   |
|   | deduct | w/o PwrSeat (ex 1)  |  | 125  | 100  | 250   |

|   |        |              |  |      |      |       |
|---|--------|--------------|--|------|------|-------|
| 1 | CS1051 | 2d Wgn LS    |  | 5725 | 4475 | 13850 |
|   | add    | CdChnger     |  | 150  | 125  | 300   |
|   | add    | Moonroof     |  | 450  | 375  | 925   |
|   | add    | PremAudio    |  | 275  | 225  | 575   |
|   | add    | PwrSeat      |  | 200  | 175  | 400   |
|   | deduct | w/o AutoTran |  | 625  | 550  | 1175  |
|   | deduct | w/o Cruise   |  | 175  | 150  | 325   |
|   | deduct | w/o PwrLks   |  | 225  | 175  | 400   |
|   | deduct | w/o PwrWind  |  | 275  | 225  | 500   |
|   | deduct | w/o Tilt     |  | 100  | 100  | 200   |

|   |        |              |  |      |      |       |
|---|--------|--------------|--|------|------|-------|
| 1 | CT1051 | 2d Wgn LS    |  | 6950 | 5550 | 15750 |
|   | add    | CdChnger     |  | 150  | 125  | 300   |
|   | add    | Moonroof     |  | 450  | 375  | 925   |
|   | add    | PremAudio    |  | 275  | 225  | 575   |
|   | add    | PwrSeat      |  | 200  | 175  | 400   |
|   | add    | WideStance   |  | 325  | 275  | 650   |
|   | deduct | w/o AutoTran |  | 625  | 550  | 1175  |
|   | deduct | w/o Cruise   |  | 175  | 150  | 325   |
|   | deduct | w/o PwrLks   |  | 225  | 175  | 400   |
|   | deduct | w/o PwrWind  |  | 275  | 225  | 500   |
|   | deduct | w/o Tilt     |  | 100  | 100  | 200   |

|                 |        |                  |  |      |      |       |
|-----------------|--------|------------------|--|------|------|-------|
| TRAILBLAZER 2WD |        |                  |  |      |      |       |
| 1               | CS1550 | 4d Wgn LS        |  | 7250 | 6050 | 14475 |
| 2               | CS1550 | 4d Wgn LT        |  | 7925 | 6600 | 15850 |
| 3               | CS1580 | 4d Wgn EXT LS    |  | 8275 | 6900 | 16525 |
| 4               | CS1580 | 4d Wgn EXT LT    |  | 9325 | 7750 | 18625 |
|                 | add    | 5.3L V8 (ex 1,2) |  | 300  | 250  | 625   |
|                 | add    | CdChnger         |  | 150  | 125  | 300   |
|                 | add    | Leather (ex 1,3) |  | 450  | 375  | 925   |
|                 | add    | Moonroof         |  | 450  | 375  | 925   |
|                 | add    | PremAudio (ex 1) |  | 275  | 225  | 575   |
|                 | add    | PwrSeat (ex 2,4) |  | 200  | 175  | 400   |
|                 | add    | RearEnt (ex 1)   |  | 400  | 350  | 825   |
|                 | deduct | w/o Cruise       |  | 175  | 150  | 325   |

|                 |        |                  |  |       |      |       |
|-----------------|--------|------------------|--|-------|------|-------|
| TRAILBLAZER 4WD |        |                  |  |       |      |       |
| 1               | CT1550 | 4d Wgn LS        |  | 8450  | 7075 | 16525 |
| 2               | CT1550 | 4d Wgn LT        |  | 9150  | 7675 | 17875 |
| 3               | CT1580 | 4d Wgn EXT LS    |  | 9450  | 7925 | 18500 |
| 4               | CT1580 | 4d Wgn EXT LT    |  | 10525 | 8825 | 20575 |
|                 | add    | 5.3L V8 (ex 1,2) |  | 300   | 250  | 625   |
|                 | add    | CdChnger         |  | 150   | 125  | 300   |
|                 | add    | Leather (ex 1,3) |  | 450   | 375  | 925   |
|                 | add    | Moonroof         |  | 450   | 375  | 925   |
|                 | add    | PremAudio (ex 1) |  | 275   | 225  | 575   |
|                 | add    | PwrSeat (ex 2,4) |  | 200   | 175  | 400   |
|                 | add    | RearEnt (ex 1)   |  | 400   | 350  | 825   |
|                 | deduct | w/o Cruise       |  | 175   | 150  | 325   |

| CHEVROLET TRUCKS |        |                   |  | 36    | 48   | crv   |
|------------------|--------|-------------------|--|-------|------|-------|
| TAHOE 2WD        |        |                   |  |       |      |       |
| 1                | C15706 | 4d Wgn LS         |  | 10725 | 8550 | 24400 |
| 2                | C15706 | 4d Wgn LT         |  | 11675 | 9325 | 26575 |
| 3                | C15706 | 4d Wgn Z71        |  | 11300 | 9000 | 25700 |
|                  | add    | CdChnger (ex 2,3) |  | 175   | 150  | 375   |
|                  | add    | Leather (ex 2,3)  |  | 550   | 475  | 1150  |
|                  | add    | Moonroof          |  | 550   | 475  | 1150  |
|                  | add    | RearEnt           |  | 425   | 375  | 875   |
|                  | deduct | w/o PremAudio     |  | 300   | 250  | 625   |
|                  | deduct | w/o PwrSeat       |  | 225   | 175  | 425   |
|                  | deduct | w/o 3rdSeat       |  | 500   | 425  | 1000  |

|           |        |                   |  |       |       |       |
|-----------|--------|-------------------|--|-------|-------|-------|
| TAHOE 4WD |        |                   |  |       |       |       |
| 1         | K15706 | 4d Wgn LS         |  | 13075 | 10600 | 27925 |
| 2         | K15706 | 4d Wgn LT         |  | 13600 | 11050 | 29100 |
| 3         | K15706 | 4d Wgn Z71        |  | 13200 | 10725 | 28250 |
|           | add    | CdChnger (ex 2,3) |  | 175   | 150   | 375   |
|           | add    | Moonroof          |  | 550   | 475   | 1150  |
|           | add    | RearEnt           |  | 425   | 375   | 875   |
|           | deduct | w/o Leather       |  | 550   | 475   | 1150  |
|           | deduct | w/o PremAudio     |  | 300   | 250   | 625   |
|           | deduct | w/o PwrSeat       |  | 225   | 175   | 425   |
|           | deduct | w/o 3rdSeat       |  | 500   | 425   | 1000  |

|                   |       |            |  |      |      |       |
|-------------------|-------|------------|--|------|------|-------|
| VENTURE CARGO VAN |       |            |  |      |      |       |
| 1                 | 1UM16 | 4d Van Lwb |  | 4950 | 3875 | 12450 |
|                   | add   | AlloyWhl   |  | 275  | 225  | 575   |

|                 |        |          |  |      |      |       |
|-----------------|--------|----------|--|------|------|-------|
| ASTRO CARGO VAN |        |          |  |      |      |       |
| 1               | CM1100 | 3d Van   |  | 6225 | 4975 | 14850 |
|                 | add    | AlloyWhl |  | 275  | 225  | 575   |
|                 | add    | Cruise   |  | 175  | 150  | 325   |
|                 | add    | PwrLks   |  | 225  | 175  | 400   |
|                 | add    | PwrSeat  |  | 200  | 175  | 400   |
|                 | add    | PwrWind  |  | 275  | 225  | 500   |
|                 | add    | Tilt     |  | 100  | 100  | 200   |

|                     |        |          |  |      |      |       |
|---------------------|--------|----------|--|------|------|-------|
| ASTRO CARGO VAN AWD |        |          |  |      |      |       |
| 1                   | CL1100 | 3d Van   |  | 7200 | 5775 | 16300 |
|                     | add    | AlloyWhl |  | 275  | 225  | 575   |
|                     | add    | Cruise   |  | 175  | 150  | 325   |
|                     | add    | PwrLks   |  | 225  | 175  | 400   |
|                     | add    | PwrSeat  |  | 200  | 175  | 400   |
|                     | add    | PwrWind  |  | 275  | 225  | 500   |
|                     | add    | Tilt     |  | 100  | 100  | 200   |

|                       |        |                     |  |      |      |       |
|-----------------------|--------|---------------------|--|------|------|-------|
| ASTRO PASSENGER WAGON |        |                     |  |      |      |       |
| 1                     | CM1100 | 3d Wgn              |  | 5875 | 4775 | 12725 |
| 2                     | CM1100 | 3d Wgn LS           |  | 6975 | 5700 | 14900 |
| 3                     | CM1100 | 3d Wgn LT           |  | 7300 | 6000 | 15400 |
|                       | add    | Leather (ex 1,2)    |  | 450  | 375  | 925   |
|                       | add    | RearAir (ex 2,3)    |  | 400  | 350  | 750   |
|                       | deduct | w/o AlloyWhl (ex 1) |  | 275  | 225  | 575   |
|                       | deduct | w/o PwrSeat (ex 1)  |  | 200  | 175  | 400   |
|                       | deduct | w/o RearAir (ex 1)  |  | 400  | 350  | 750   |

|                           |        |                     |  |      |      |       |
|---------------------------|--------|---------------------|--|------|------|-------|
| ASTRO PASSENGER WAGON AWD |        |                     |  |      |      |       |
| 1                         | CL1100 | 3d Wgn              |  | 6675 | 5475 | 14150 |
| 2                         | CL1100 | 3d Wgn LS           |  | 7825 | 6425 | 16325 |
| 3                         | CL1100 | 3d Wgn LT           |  | 8175 | 6725 | 16850 |
|                           | add    | Leather (ex 1,2)    |  | 450  | 375  | 925   |
|                           | add    | RearAir (ex 2,3)    |  | 400  | 350  | 750   |
|                           | deduct | w/o AlloyWhl (ex 1) |  | 275  | 225  | 575   |
|                           | deduct | w/o PwrSeat (ex 1)  |  | 200  | 175  | 400   |
|                           | deduct | w/o RearAir (ex 1)  |  | 400  | 350  | 750   |

|                    |        |        |  |      |      |       |
|--------------------|--------|--------|--|------|------|-------|
| UPLANDER CARGO VAN |        |        |  |      |      |       |
| 1                  | CU1221 | 4d Wgn |  | 5125 | 4000 | 13200 |

|                   |        |                            |  |      |      |       |
|-------------------|--------|----------------------------|--|------|------|-------|
| EXPRESS CARGO VAN |        |                            |  |      |      |       |
| 1                 | CG1340 | 1500 Van                   |  | 7050 | 5800 | 14875 |
| 2                 | CG2340 | 2500 Van 135wb             |  | 8175 | 6725 | 17275 |
| 3                 | CG2370 | 2500 Van 155wb             |  | 8550 | 7025 | 18075 |
| 4                 | CG3340 | 3500 Van 135wb             |  | 9050 | 7450 | 19125 |
| 5                 | CG3370 | 3500 Van 155wb             |  | 9325 | 7675 | 19700 |
|                   | add    | 5.3L V8 (ex 2,3,4,5)       |  | 650  | 550  | 1325  |
|                   | add    | 6.0L V8 (ex 1,4,5)         |  | 400  | 350  | 825   |
|                   | add    | AlloyWhl                   |  | 275  | 225  | 575   |
|                   | add    | Cruise                     |  | 175  | 150  | 325   |
|                   | add    | PwrLks                     |  | 225  | 175  | 400   |
|                   | add    | PwrSeat                    |  | 200  | 175  | 400   |
|                   | add    | PwrWind                    |  | 275  | 225  | 500   |
|                   | add    | RearAir                    |  | 400  | 350  | 750   |
|                   | add    | Tilt                       |  | 100  | 100  | 200   |
|                   | deduct | with 6-CylEng (ex 1,2,4,5) |  | 650  | 550  | 1325  |

|                       |        |          |  |      |      |       |
|-----------------------|--------|----------|--|------|------|-------|
| EXPRESS CARGO VAN AWD |        |          |  |      |      |       |
| 1                     | CH1440 | 1500 Van |  | 8400 | 6975 | 17150 |

CHEVROLET TRUCKS3648crv

|                             |        |             |                  |
|-----------------------------|--------|-------------|------------------|
| EXPRESS PASSENGER WAGON AWD |        |             |                  |
| 1                           | CH1340 | 1500 Wgn    | 10000 8375 20500 |
|                             | add    | AlloyWhl    | 275 225 575      |
|                             | add    | PwrSeat     | 200 175 400      |
|                             | deduct | w/o Cruise  | 175 150 325      |
|                             | deduct | w/o PwrLks  | 225 175 400      |
|                             | deduct | w/o PwrWind | 275 225 500      |
|                             | deduct | w/o RearAir | 400 350 750      |
|                             | deduct | w/o Tilt    | 100 100 200      |

|              |        |                    |                   |
|--------------|--------|--------------------|-------------------|
| SUBURBAN 2WD |        |                    |                   |
| 1            | CC1590 | 1500 Wgn LS        | 12175 9950 25325  |
| 2            | CC1590 | 1500 Wgn LT        | 12550 10250 26125 |
| 3            | CC1590 | 1500 Wgn Z71       | 12450 10175 25900 |
| 4            | CC2590 | 2500 Wgn LS        | 12650 10350 26350 |
| 5            | CC2590 | 2500 Wgn LT        | 13075 10700 27225 |
|              | add    | 8.1L V8 (ex 1,2,3) | 400 350 825       |
|              | add    | Moonroof           | 550 475 1150      |
|              | add    | PwrSeat (ex 2,3,5) | 225 175 425       |
|              | add    | RearEnt            | 425 375 875       |
|              | deduct | w/o CdChnger       | 175 150 375       |
|              | deduct | w/o Leather        | 550 475 1150      |
|              | deduct | w/o PremAudio      | 300 250 625       |

|              |        |                    |                   |
|--------------|--------|--------------------|-------------------|
| SUBURBAN 4WD |        |                    |                   |
| 1            | CK1590 | 1500 Wgn LS        | 13925 11475 28100 |
| 2            | CK1590 | 1500 Wgn LT        | 14325 11800 28900 |
| 3            | CK1590 | 1500 Wgn Z71       | 14200 11700 28675 |
| 4            | CC2590 | 2500 Wgn LS        | 14425 11900 29125 |
| 5            | CC2590 | 2500 Wgn LT        | 14875 12250 30000 |
|              | add    | 8.1L V8 (ex 1,2,3) | 400 350 825       |
|              | add    | Moonroof           | 550 475 1150      |
|              | add    | PwrSeat (ex 2,3,5) | 225 175 425       |
|              | add    | RearEnt            | 425 375 875       |
|              | deduct | w/o CdChnger       | 175 150 375       |
|              | deduct | w/o Leather        | 550 475 1150      |
|              | deduct | w/o PremAudio      | 300 250 625       |

|               |        |               |                  |
|---------------|--------|---------------|------------------|
| AVALANCHE 2WD |        |               |                  |
| 1             | CC1593 | 1500 Wgn      | 11800 9850 24225 |
|               | add    | Leather       | 450 375 925      |
|               | add    | Moonroof      | 450 375 925      |
|               | add    | RearEnt       | 400 350 825      |
|               | deduct | w/o CdChnger  | 150 125 300      |
|               | deduct | w/o PremAudio | 275 225 575      |

|               |        |                     |                   |
|---------------|--------|---------------------|-------------------|
| AVALANCHE 4WD |        |                     |                   |
| 1             | CK1593 | 1500 Wgn            | 13475 11275 27050 |
| 2             | CK2593 | 2500 Wgn            | 13775 11525 27625 |
|               | add    | Leather             | 450 375 925       |
|               | add    | Moonroof (ex 2)     | 450 375 925       |
|               | add    | RearEnt             | 400 350 825       |
|               | deduct | w/o CdChnger        | 150 125 300       |
|               | deduct | w/o Moonroof (ex 1) | 450 375 925       |
|               | deduct | w/o PremAudio       | 275 225 575       |

|                 |     |             |                  |
|-----------------|-----|-------------|------------------|
| S-10 PICKUP 4WD |     |             |                  |
| 1               | *   | Crew Cab LS | 10550 8925 18650 |
|                 | add | CdChnger    | 150 125 300      |
|                 | add | Leather     | 450 375 925      |

|                     |        |                          |                 |
|---------------------|--------|--------------------------|-----------------|
| COLORADO PICKUP 2WD |        |                          |                 |
| 1                   | CS1540 | Reg Cab Z85 LS           | 5750 4700 11925 |
| 2                   | CS1540 | Reg Cab Z08 LS           | 5775 4725 11975 |
| 3                   | CS1540 | Reg Cab Z71              | 5425 4400 11550 |
| 4                   | CS1540 | Reg Cab Z71 LS           | 6275 5125 13000 |
| 5                   | CS1565 | Ext Cab Z85              | 6125 5050 12425 |
| 6                   | CS1565 | Ext Cab Z85 LS           | 7300 6050 14450 |
| 7                   | CS1565 | Ext Cab Z08              | 6500 5350 13175 |
| 8                   | CS1565 | Ext Cab Z08 LS           | 7400 6150 14700 |
| 9                   | CS1565 | Ext Cab Z71              | 7000 5775 14200 |
| 10                  | CS1565 | Ext Cab Z71 LS           | 7925 6550 15700 |
| 11                  | CS1564 | Crew Cab Z85 LS          | 7575 6275 15025 |
| 12                  | CS1564 | Crew Cab Z08 LS          | 8200 6800 16050 |
| 13                  | CS1564 | Crew Cab Z71 LS          | 8525 7075 16925 |
|                     | add    | 3.5L I5 (ex 12,13)       | 525 450 1100    |
|                     | add    | CdChnger                 | 150 125 300     |
|                     | add    | Leather(ex 12345678910)  | 450 375 925     |
|                     | add    | PwrSeat(ex 12345678910)  | 200 175 400     |
|                     | deduct | w/o AutoTran             | 625 550 1175    |
|                     | deduct | w/o Cruise               | 175 150 325     |
|                     | deduct | w/o PwrLks (ex 3,5,7,9)  | 225 175 400     |
|                     | deduct | w/o PwrWind (ex 3,5,7,9) | 275 225 500     |
|                     | deduct | w/o Tilt                 | 100 100 200     |

|                     |        |                              |                  |
|---------------------|--------|------------------------------|------------------|
| COLORADO PICKUP 4WD |        |                              |                  |
| 1                   | CT1540 | Reg Cab Z85                  | 7325 6075 14475  |
| 2                   | CT1540 | Reg Cab Z85 LS               | 8550 7150 16525  |
| 3                   | CT1540 | Reg Cab Z71                  | 7800 6450 15375  |
| 4                   | CT1540 | Reg Cab Z71 LS               | 8650 7200 16700  |
| 5                   | CT1565 | Ext Cab Z85                  | 9125 7650 17250  |
| 6                   | CT1565 | Ext Cab Z85 LS               | 10200 8550 19275 |
| 7                   | CT1565 | Ext Cab Z71                  | 9450 7925 17850  |
| 8                   | CT1565 | Ext Cab Z71 LS               | 10275 8600 19400 |
| 9                   | CT1564 | Crew Cab Z85 LS              | 10875 9200 19850 |
| 10                  | CT1564 | Crew Cab Z71 LS              | 10950 9275 19900 |
|                     | add    | CdChnger                     | 150 125 300      |
|                     | add    | Leather (ex 1,2,3,4,5,6,7,8) | 450 375 925      |
|                     | add    | PwrSeat (ex 1,2,3,4,5,6,7,8) | 200 175 400      |
|                     | add    | Tilt (ex 2,3,4,5,6,7,8,9,10) | 100 100 200      |
|                     | deduct | with 4-CylEng (ex 10)        | 525 450 1100     |
|                     | deduct | w/o AutoTran                 | 625 550 1175     |
|                     | deduct | w/o Cruise                   | 175 150 325      |
|                     | deduct | w/o PwrLks (ex 1,3,5,7)      | 225 175 400      |
|                     | deduct | w/o PwrWind (ex 1,3,5,7)     | 275 225 500      |
|                     | deduct | w/o Tilt (ex 1)              | 100 100 200      |

CHEVROLET TRUCKS3648crv

|                            |        |                                       |                   |
|----------------------------|--------|---------------------------------------|-------------------|
| C1500 SILVERADO PICKUP 2WD |        |                                       |                   |
| 1                          | CC1570 | Reg Cab Work Truck                    | 5425 4500 11225   |
| 2                          | CC1570 | Reg Cab                               | 6475 5400 12800   |
| 3                          | CC1570 | Reg Cab LS                            | 7325 6125 14450   |
| 4                          | CC1575 | Ext Cab Work Truck                    | 8475 7025 17100   |
| 5                          | CC1575 | Ext Cab                               | 9850 8300 19075   |
| 6                          | CC1575 | Ext Cab LS                            | 10475 8800 20250  |
| 7                          | CC1575 | Ext Cab LT                            | 11400 9600 22075  |
| 8                          | CC1554 | Crew Cab LS                           | 11825 10025 22100 |
| 9                          | CC1554 | Crew Cab LT                           | 12925 10975 24175 |
| 10                         | CC1575 | Ext Cab SS                            | 12450 10475 24075 |
| 11                         | CC1574 | Crew Cab HD LS                        | 11750 9975 21950  |
| 12                         | CC1574 | Crew Cab HD LT                        | 13075 11100 24425 |
|                            | add    | 5.3L V8 (ex 4,5,6,7,8,9,10,11,12)     | 375 325 750       |
|                            | add    | AlloyWhl(ex 1245678910,12)            | 275 225 575       |
|                            | add    | CdChnger(ex 1234567910,12)            | 150 125 300       |
|                            | add    | Cruise(ex 235678910,11,12)            | 175 150 325       |
|                            | add    | Leather(ex 1234567910,12)             | 450 375 925       |
|                            | add    | Moonroof(ex 12345678911)              | 450 375 925       |
|                            | add    | PremAudio (ex 1,2,3,4,5,7,9,10,12)    | 275 225 575       |
|                            | add    | PwrLks(ex 1345678910,11,12)           | 225 175 400       |
|                            | add    | PwrSeat (ex 1,2,4,5,7,9,10,12)        | 200 175 400       |
|                            | add    | RearEnt (ex 1,2,3,4,5,6,7,10)         | 400 350 825       |
|                            | deduct | with 6-CylEng (ex 5,6,7,8,9,10,11,12) | 650 550 1325      |
|                            | deduct | w/o AirCond                           | 875 750 1650      |
|                            | deduct | w/o AlloyWhl (ex 1,2,3,4,11)          | 275 225 575       |
|                            | deduct | w/o AutoTran                          | 625 550 1175      |
|                            | deduct | w/o CdChnger (ex 1,2,3,4,5,6,7,8,11)  | 150 125 300       |
|                            | deduct | w/o Leather (ex 1,2,3,4,5,6,8,11)     | 450 375 925       |
|                            | deduct | w/o PremAudio (ex 1,2,3,4,5,6,8,11)   | 275 225 575       |
|                            | deduct | w/o PwrLks (ex 1,2,4)                 | 225 175 400       |

|                               |        |                                   |                   |
|-------------------------------|--------|-----------------------------------|-------------------|
| C2500 SILVERADO HD PICKUP 2WD |        |                                   |                   |
| 1                             | CC2590 | Reg Cab Work Truck                | 7375 6100 15275   |
| 2                             | CC2590 | Reg Cab                           | 8425 7050 16675   |
| 3                             | CC2590 | Reg Cab LS                        | 9400 7875 18600   |
| 4                             | CC2575 | Ext Cab Work Truck                | 9725 8075 19650   |
| 5                             | CC2575 | Ext Cab                           | 10625 8925 20550  |
| 6                             | CC2575 | Ext Cab LS                        | 11725 9875 22700  |
| 7                             | CC2575 | Ext Cab LT                        | 12700 10675 24550 |
| 8                             | CC2574 | Crew Cab Work Truck               | 10075 8375 20375  |
| 9                             | CC2574 | Crew Cab                          | 11675 9825 22575  |
| 10                            | CC2574 | Crew Cab LS                       | 12350 10375 23900 |
| 11                            | CC2574 | Crew Cab LT                       | 13525 11375 26175 |
|                               | add    | 6.6L T-Dsl                        | 3125 2650 6500    |
|                               | add    | 8.1L V8                           | 400 350 825       |
|                               | add    | AlloyWhl(ex 12345678911)          | 275 225 575       |
|                               | add    | Cruise (ex 2,3,5,6,7,9,10,11)     | 175 150 325       |
|                               | add    | PremAudio (ex 1,2,3,4,5,7,8,9,11) | 275 225 575       |
|                               | add    | PwrSeat (ex 1,2,4,5,7,8,9,11)     | 200 175 400       |
|                               | add    | RearEnt (ex 1,2,3,4,5,6,7,8,9)    | 400 350 825       |
|                               | deduct | w/o AirCond                       | 875 750 1650      |
|                               | deduct | w/o AlloyWhl (ex 1,2,4,5,8,9,10)  | 275 225 575       |
|                               | deduct | w/o AutoTran                      | 625 550 1175      |
|                               | deduct | w/o Cruise (ex 1,4,8)             | 175 150 325       |
|                               | deduct | w/o PwrLks (ex 1,4,8)             | 225 175 400       |

|                            |        |                            |                   |
|----------------------------|--------|----------------------------|-------------------|
| C3500 SILVERADO PICKUP 2WD |        |                            |                   |
| 1                          | CC3595 | Ext Cab Work Truck Drw     | 13000 10925 25150 |
| 2                          | CC3595 | Ext Cab Drw                | 14000 11775 27075 |
| 3                          | CC3595 | Ext Cab LS Drw             | 14700 12350 28450 |
| 4                          | CC3595 | Ext Cab LT Drw             | 15650 13150 30275 |
| 5                          | CC3594 | Crew Cab Work Truck Drw    | 14050 11825 27200 |
| 6                          | CC3594 | Crew Cab Drw               | 14775 12425 28575 |
| 7                          | CC3594 | Crew Cab LS Drw            | 15525 13050 30050 |
| 8                          | CC3594 | Crew Cab LT Drw            | 16425 13825 31800 |
|                            | add    | Cruise (ex 2,3,4,6,7,8)    | 175 150 325       |
|                            | add    | PremAudio (ex 1,2,4,5,6,8) | 275 225 575       |
|                            | add    | PwrSeat (ex 1,2,4,5,6,8)   | 200 175 400       |
|                            | add    | RearEnt (ex 1,2,3,4,5,6)   | 400 350 825       |
|                            | deduct | w/o 6.6L T-Dsl             | 3125 2650 6500    |
|                            | deduct | w/o AutoTran               | 625 550 1175      |
|                            | deduct | w/o Cruise (ex 1,5)        | 175 150 325       |
|                            | deduct | w/o PwrLks (ex 1,5)        | 225 175 400       |
|                            | deduct | w/o Tilt                   | 100 100 200       |

|                            |        |                                           |                   |
|----------------------------|--------|-------------------------------------------|-------------------|
| K1500 SILVERADO PICKUP 4WD |        |                                           |                   |
| 1                          | CK1570 | Reg Cab Work Truck                        | 8375 7050 16275   |
| 2                          | CK1570 | Reg Cab                                   | 9650 8200 17975   |
| 3                          | CK1570 | Reg Cab LS                                | 10975 9325 20450  |
| 4                          | CK1570 | Reg Cab Z71                               | 11075 9425 20625  |
| 5                          | CK1575 | Ext Cab Work Truck                        | 11250 9475 21675  |
| 6                          | CK1575 | Ext Cab                                   | 12500 10650 23050 |
| 7                          | CK1575 | Ext Cab LS                                | 13450 11450 24800 |
| 8                          | CK1575 | Ext Cab Z71                               | 13550 11525 24975 |
| 9                          | CK1575 | Ext Cab LT                                | 14475 12350 26475 |
| 10                         | CK1554 | Crew Cab LS                               | 15100 13050 26325 |
| 11                         | CK1554 | Crew Cab Z71                              | 15175 13125 26475 |
| 12                         | CK1554 | Crew Cab LT                               | 16275 14075 28400 |
| 13                         | CK1575 | Ext Cab SS                                | 15675 13350 28925 |
| 14                         | CK1574 | Crew Cab HD LS                            | 15075 13025 26275 |
| 15                         | CK1574 | Crew Cab HD LT                            | 16500 14275 28800 |
|                            | add    | 5.3L V8(ex 34567891011,12,13,14,15)       | 375 325 750       |
|                            | add    | AlloyWhl(ex 1234567891011,12,13,15)       | 275 225 575       |
|                            | add    | CdChnger(ex 123567912,13,15)              | 150 125 300       |
|                            | add    | Cruise(ex 23467891011,12,13,14,15)        | 175 150 325       |
|                            | add    | Leather(ex 12345678912,13,15)             | 450 375 925       |
|                            | add    | Moonroof(ex 1234567891011,12,14)          | 450 375 925       |
|                            | add    | PremAudio (ex 1,2,3,5,6,9,12,13,15)       | 275 225 575       |
|                            | add    | PwrLks(ex 23467891011,12,13,14,15)        | 225 175 400       |
|                            | add    | PwrSeat (ex 1,2,5,6,9,12,13,15)           | 200 175 400       |
|                            | add    | RearEnt(ex 12345678913)                   | 400 350 825       |
|                            | deduct | with 6-CylEng(ex 34567891011,12,13,14,15) | 650 550 1325      |
|                            | deduct | w/o AirCond                               | 875 750 1650      |
|                            | deduct | w/o AlloyWhl (ex 1,2,5,6,14)              | 275 225 575       |
|                            | deduct | w/o AutoTran                              | 625 550 1175      |
|                            | deduct | w/o CdChnger(ex 1234567891011,14)         | 150 125 300       |
|                            | deduct | w/o Cruise (ex 1,5)                       | 175 150 325       |
|                            | deduct | w/o Leather(ex 123456781011,14)           | 450 375 925       |
|                            | deduct | w/o PremAudio(ex 123456781011,14)         | 275 225 575       |
|                            | deduct | w/o PwrLks (ex 1,5)                       | 225 175 400       |



| DODGE   |        |                      |  | 36   | 48   | crv   |
|---------|--------|----------------------|--|------|------|-------|
| CARAVAN |        |                      |  |      |      |       |
| 1       | RSKL52 | 4d Wgn SE            |  | 4725 | 3625 | 12975 |
| 2       | RSKH52 | 4d Wgn SXT           |  | 5600 | 4225 | 15925 |
| 3       | RSKL53 | 4d Wgn Grand SE      |  | 6275 | 4950 | 15350 |
| 4       | RSKH53 | 4d Wgn Grand SXT     |  | 7125 | 5525 | 18700 |
|         | add    | ABS (ex 2,3,4)       |  | 225  | 200  | 475   |
|         | add    | CdChnger (ex 1,3)    |  | 150  | 125  | 300   |
|         | add    | Leather (ex 1,2,3)   |  | 450  | 375  | 925   |
|         | add    | Moonroof (ex 1,2,3)  |  | 450  | 375  | 925   |
|         | add    | PremAudio (ex 1,3)   |  | 275  | 225  | 575   |
|         | add    | PwrSeat (ex 1,3,4)   |  | 200  | 175  | 400   |
|         | add    | RearEnt (ex 1,2)     |  | 400  | 350  | 825   |
|         | deduct | w/o Cruise           |  | 175  | 150  | 325   |
|         | deduct | w/o PwrLks           |  | 225  | 175  | 400   |
|         | deduct | w/o PwrWind          |  | 275  | 225  | 500   |
|         | deduct | w/o RearAir (ex 1,2) |  | 400  | 350  | 750   |
|         | deduct | w/o Tilt             |  | 100  | 100  | 200   |

|        |        |                         |  |       |      |       |
|--------|--------|-------------------------|--|-------|------|-------|
| MAGNUM |        |                         |  |       |      |       |
| 1      | LXDH49 | 4d Wgn SE               |  | 7425  | 5925 | 16750 |
| 2      | LXDH49 | 4d Wgn SXT              |  | 8400  | 6700 | 18950 |
| 3      | LXDP49 | 4d Wgn RT               |  | 10575 | 8425 | 23875 |
| 4      | LXE49  | 4d Wgn SXT AWD          |  | 9225  | 7350 | 20825 |
| 5      | LXEP49 | 4d Wgn RT AWD           |  | 11400 | 9100 | 25750 |
|        | add    | ABS (ex 2,3,4,5)        |  | 225   | 200  | 475   |
|        | add    | CdChnger (ex 1,3,5)     |  | 150   | 125  | 300   |
|        | add    | Moonroof (ex 1)         |  | 450   | 375  | 925   |
|        | add    | Navigation (ex 1,2,3,4) |  | 475   | 400  | 925   |
|        | add    | PremAudio (ex 1,3,5)    |  | 275   | 225  | 575   |
|        | add    | PwrSeat (ex 2,3,4,5)    |  | 200   | 175  | 400   |
|        | deduct | w/o CdChnger (ex 1,2,4) |  | 150   | 125  | 300   |
|        | deduct | w/o Leather (ex 1)      |  | 450   | 375  | 925   |
|        | deduct | w/o PwrSeat (ex 1)      |  | 200   | 175  | 400   |

|       |        |                |  |       |       |       |
|-------|--------|----------------|--|-------|-------|-------|
| VIPER |        |                |  |       |       |       |
| 1     | ZBDS27 | 2d Conv SRT-10 |  | 36200 | 30850 | 67425 |

| DODGE TRUCKS |        |                        |  | 36   | 48   | crv   |
|--------------|--------|------------------------|--|------|------|-------|
| DURANGO 2WD  |        |                        |  |      |      |       |
| 1            | HB1M74 | 4d Wgn ST/SXT          |  | 6275 | 5050 | 14400 |
| 2            | HB1H74 | 4d Wgn SLT             |  | 7525 | 6075 | 17300 |
| 3            | HB1P74 | 4d Wgn Limited         |  | 9200 | 7425 | 20825 |
|              | add    | 4.7L V8 (ex 2,3)       |  | 425  | 375  | 875   |
|              | add    | 5.7L V8 (ex 1,3)       |  | 350  | 275  | 700   |
|              | add    | CdChnger (ex 1,3)      |  | 150  | 125  | 300   |
|              | add    | Leather (ex 1,3)       |  | 450  | 375  | 925   |
|              | add    | Moonroof (ex 1,3)      |  | 450  | 375  | 925   |
|              | add    | PremAudio (ex 1,3)     |  | 275  | 225  | 575   |
|              | add    | RearEnt (ex 1)         |  | 400  | 350  | 825   |
|              | add    | RearAir (ex 2,3)       |  | 400  | 350  | 750   |
|              | add    | 3rdSeat (ex 2,3)       |  | 500  | 425  | 1000  |
|              | deduct | with 6-CylEng (ex 1,3) |  | 425  | 375  | 875   |
|              | deduct | w/o AlloyWhl (ex 1)    |  | 275  | 225  | 575   |
|              | deduct | w/o CdChnger (ex 2)    |  | 150  | 125  | 300   |
|              | deduct | w/o Moonroof (ex 1,2)  |  | 450  | 375  | 925   |

|             |        |                       |  |       |      |       |
|-------------|--------|-----------------------|--|-------|------|-------|
| DURANGO 4WD |        |                       |  |       |      |       |
| 1           | HB5M74 | 4d Wgn ST/SXT         |  | 7900  | 6450 | 17125 |
| 2           | HB5H74 | 4d Wgn SLT            |  | 8850  | 7250 | 19175 |
| 3           | HB5P74 | 4d Wgn Limited        |  | 10525 | 8625 | 22700 |
|             | add    | 5.7L V8 (ex 1,3)      |  | 350   | 275  | 700   |
|             | add    | CdChnger (ex 1,3)     |  | 150   | 125  | 300   |
|             | add    | Leather (ex 1,3)      |  | 450   | 375  | 925   |
|             | add    | Moonroof (ex 1,3)     |  | 450   | 375  | 925   |
|             | add    | PremAudio (ex 1,3)    |  | 275   | 225  | 575   |
|             | add    | RearEnt (ex 1)        |  | 400   | 350  | 825   |
|             | add    | RearAir (ex 2,3)      |  | 400   | 350  | 750   |
|             | add    | 3rdSeat (ex 2,3)      |  | 500   | 425  | 1000  |
|             | deduct | w/o AlloyWhl (ex 1)   |  | 275   | 225  | 575   |
|             | deduct | w/o CdChnger (ex 2)   |  | 150   | 125  | 300   |
|             | deduct | w/o Moonroof (ex 1,2) |  | 450   | 375  | 925   |

|                   |        |              |  |      |      |       |
|-------------------|--------|--------------|--|------|------|-------|
| CARAVAN CARGO VAN |        |              |  |      |      |       |
| 1                 | RSKL12 | 4d Wgn       |  | 4425 | 3525 | 11525 |
| 2                 | RSKL13 | 4d Wgn Grand |  | 5200 | 4125 | 13525 |
|                   | add    | Cruise       |  | 175  | 150  | 325   |
|                   | add    | PwrLks       |  | 225  | 175  | 400   |
|                   | add    | PwrWind      |  | 275  | 225  | 500   |
|                   | add    | Tilt         |  | 100  | 100  | 200   |

|                   |        |                            |  |      |      |       |
|-------------------|--------|----------------------------|--|------|------|-------|
| DAKOTA PICKUP 2WD |        |                            |  |      |      |       |
| 1                 | ND1L33 | Club Cab ST                |  | 6025 | 4975 | 12375 |
| 2                 | ND1H33 | Club Cab SLT               |  | 7175 | 5925 | 14725 |
| 3                 | ND1P33 | Club Cab Laramie           |  | 8200 | 6775 | 16850 |
| 4                 | ND1L84 | Quad Cab ST                |  | 7350 | 6150 | 14350 |
| 5                 | ND1H84 | Quad Cab SLT               |  | 8925 | 7475 | 17425 |
| 6                 | ND1P84 | Quad Cab Laramie           |  | 9950 | 8325 | 19400 |
|                   | add    | 4.7L V8 (ex 1,4,5,6)       |  | 450  | 375  | 925   |
|                   | add    | ABS                        |  | 225  | 200  | 475   |
|                   | add    | CdChnger (ex 1,3,4,6)      |  | 150  | 125  | 300   |
|                   | add    | PremAudio (ex 1,3,4,6)     |  | 275  | 225  | 575   |
|                   | add    | PwrSeat (ex 1,3,4,6)       |  | 200  | 175  | 400   |
|                   | deduct | with 6-CylEng (ex 1,2,3,4) |  | 450  | 375  | 925   |
|                   | deduct | w/o AutoTran               |  | 625  | 550  | 1175  |

|                   |        |                        |  |       |       |       |
|-------------------|--------|------------------------|--|-------|-------|-------|
| DAKOTA PICKUP 4WD |        |                        |  |       |       |       |
| 1                 | ND5L33 | Club Cab ST            |  | 8950  | 7525  | 17150 |
| 2                 | ND5H33 | Club Cab SLT           |  | 10075 | 8475  | 19325 |
| 3                 | ND5P33 | Club Cab Laramie       |  | 11125 | 9350  | 21325 |
| 4                 | ND5L84 | Quad Cab ST            |  | 10300 | 8775  | 18825 |
| 5                 | ND5H84 | Quad Cab SLT           |  | 11475 | 9775  | 20950 |
| 6                 | ND5P84 | Quad Cab Laramie       |  | 12525 | 10675 | 22900 |
|                   | add    | ABS                    |  | 225   | 200   | 475   |
|                   | add    | CdChnger (ex 1,3,4,6)  |  | 150   | 125   | 300   |
|                   | add    | PremAudio (ex 1,3,4,6) |  | 275   | 225   | 575   |
|                   | add    | PwrSeat (ex 1,3,4,6)   |  | 200   | 175   | 400   |
|                   | deduct | with 6-CylEng (ex 1,4) |  | 450   | 375   | 925   |
|                   | deduct | w/o AutoTran           |  | 625   | 550   | 1175  |

| DODGE TRUCKS               |        |                                  |  | 36    | 48    | crv   |
|----------------------------|--------|----------------------------------|--|-------|-------|-------|
| RAM 1500 SERIES PICKUP 2WD |        |                                  |  |       |       |       |
| 1                          | DR1L6* | Reg Cab ST                       |  | 5650  | 4650  | 12325 |
| 2                          | DR1H6* | Reg Cab SLT                      |  | 7100  | 5850  | 15525 |
| 3                          | DR1H6* | Reg Cab SLT+ Laramie             |  | 8575  | 7075  | 18750 |
| 4                          | DR1S61 | Reg Cab SRT-10                   |  | 16300 | 13725 | 32950 |
| 5                          | DR1L4* | Quad Cab ST                      |  | 8450  | 7125  | 17025 |
| 6                          | DR1H4* | Quad Cab SLT                     |  | 9750  | 8200  | 19625 |
| 7                          | DR1H4* | Quad Cab SLT+ Laramie            |  | 10950 | 9225  | 22025 |
| 8                          | DR1S41 | Quad Cab SRT-10                  |  | 18900 | 16050 | 37025 |
|                            | add    | 4.7L V8 (ex 2,3,4,5,6,7,8)       |  | 625   | 525   | 1275  |
|                            | add    | 5.7L V8 (ex 3,4,7,8)             |  | 350   | 275   | 700   |
|                            | add    | ABS (ex 3,4,7,8)                 |  | 225   | 200   | 475   |
|                            | add    | AlloyWhl (ex 2,3,4,6,7,8)        |  | 275   | 225   | 575   |
|                            | add    | CdChnger (ex 1,3,4,5,7,8)        |  | 150   | 125   | 300   |
|                            | add    | Cruise (ex 2,3,4,6,7,8)          |  | 175   | 150   | 325   |
|                            | add    | Leather (ex 1,3,4,5,7,8)         |  | 450   | 375   | 925   |
|                            | add    | Moonroof (ex 1,2,3,4,5,6,7)      |  | 450   | 375   | 925   |
|                            | add    | Navigation (ex 1,5)              |  | 475   | 400   | 925   |
|                            | add    | PremAudio (ex 1,3,4,5,7,8)       |  | 275   | 225   | 575   |
|                            | add    | PwrSeat (ex 1,3,4,5,7,8)         |  | 200   | 175   | 400   |
|                            | add    | Tilt (ex 1,2,3,4,6,7,8)          |  | 100   | 100   | 200   |
|                            | deduct | with 6-CylEng (ex 1,2,3,4,6,7,8) |  | 625   | 525   | 1275  |
|                            | deduct | w/o AutoTran (ex 4)              |  | 625   | 550   | 1175  |

|                            |        |                             |  |       |       |       |
|----------------------------|--------|-----------------------------|--|-------|-------|-------|
| RAM 2500 SERIES PICKUP 2WD |        |                             |  |       |       |       |
| 1                          | DH2L62 | Reg Cab ST                  |  | 7625  | 6400  | 15775 |
| 2                          | DH2H62 | Reg Cab SLT                 |  | 8625  | 7225  | 17825 |
| 3                          | DH2H62 | Reg Cab SLT+ Laramie        |  | 9725  | 8125  | 20075 |
| 4                          | DH2L4* | Quad Cab ST                 |  | 9800  | 8225  | 19975 |
| 5                          | DH2H4* | Quad Cab SLT                |  | 12575 | 10575 | 25650 |
| 6                          | DH2H4* | Quad Cab SLT+ Laramie       |  | 13625 | 11450 | 27775 |
|                            | add    | 5.9L T-Dsl (ex 5,6)         |  | 3075  | 2600  | 6375  |
|                            | add    | AutoTran (ex 1,2,3,4)       |  | 625   | 550   | 1175  |
|                            | add    | CdChnger (ex 1,3,4,6)       |  | 150   | 125   | 300   |
|                            | add    | Cruise (ex 2,3,5,6)         |  | 175   | 150   | 325   |
|                            | add    | Leather (ex 1,3,4,6)        |  | 450   | 375   | 925   |
|                            | add    | Navigation (ex 1,4)         |  | 475   | 400   | 925   |
|                            | add    | PremAudio (ex 1,3,4,6)      |  | 275   | 225   | 575   |
|                            | add    | PwrSeat (ex 1,3,4,6)        |  | 200   | 175   | 400   |
|                            | add    | Sunroof (ex 1,2,3,4)        |  | 325   | 275   | 650   |
|                            | add    | Tilt (ex 1,2,3,5,6)         |  | 100   | 100   | 200   |
|                            | deduct | w/o 5.9L T-Dsl (ex 1,2,3,4) |  | 3075  | 2600  | 6375  |
|                            | deduct | w/o AutoTran (ex 5,6)       |  | 625   | 550   | 1175  |

|                            |        |                                   |  |       |       |       |
|----------------------------|--------|-----------------------------------|--|-------|-------|-------|
| RAM 3500 SERIES PICKUP 2WD |        |                                   |  |       |       |       |
| 1                          | DH3L62 | Reg Cab ST Drw                    |  | 8925  | 7550  | 17650 |
| 2                          | DH3H62 | Reg Cab SLT Drw                   |  | 11925 | 10100 | 23575 |
| 3                          | DH3H62 | Reg Cab SLT+ Laramie Drw          |  | 13025 | 11025 | 25750 |
| 4                          | DH3L41 | Quad Cab ST Srw                   |  | 12850 | 10900 | 25050 |
| 5                          | DH3L42 | Quad Cab ST Drw                   |  | 13150 | 11175 | 25675 |
| 6                          | DH3H41 | Quad Cab SLT Srw                  |  | 13800 | 11725 | 26950 |
| 7                          | DH3H42 | Quad Cab SLT Drw                  |  | 14125 | 12000 | 27575 |
| 8                          | DH3H41 | Quad Cab SLT+ Laramie Srw         |  | 14900 | 12650 | 29075 |
| 9                          | DH3H42 | Quad Cab SLT+ Laramie Drw         |  | 15225 | 12925 | 29700 |
|                            | add    | 5.9L T-Dsl (ex 2,3,4,5,6,7,8,9)   |  | 3075  | 2600  | 6375  |
|                            | add    | AutoTran (ex 1)                   |  | 625   | 550   | 1175  |
|                            | add    | CdChnger (ex 1,3,4,5,6,8,9)       |  | 150   | 125   | 300   |
|                            | add    | Cruise (ex 2,3,6,7,8,9)           |  | 175   | 150   | 325   |
|                            | add    | Leather (ex 1,3,4,5,8,9)          |  | 450   | 375   | 925   |
|                            | add    | Navigation (ex 1,4,5,6)           |  | 475   | 400   | 925   |
|                            | add    | PremAudio (ex 1,3,4,5,8,9)        |  | 275   | 225   | 575   |
|                            | add    | PwrSeat (ex 1,3,4,5,8,9)          |  | 200   | 175   | 400   |
|                            | add    | Sunroof (ex 1,2,3,4,5,6)          |  | 325   | 275   | 650   |
|                            | add    | Tilt (ex 2,3,4,5,6,7,8,9)         |  | 100   | 100   | 200   |
|                            | deduct | w/o 5.9L T-Dsl (ex 1,4,6,8)       |  | 3075  | 2600  | 6375  |
|                            | deduct | w/o AutoTran (ex 2,3,4,5,6,7,8,9) |  | 625   | 550   | 1175  |

|                            |        |                         |  |       |       |       |
|----------------------------|--------|-------------------------|--|-------|-------|-------|
| RAM 1500 SERIES PICKUP 4WD |        |                         |  |       |       |       |
| 1                          | DR6L6* | Reg Cab ST              |  | 8675  | 7275  | 17900 |
| 2                          | DR6H6* | Reg Cab SLT             |  | 9550  | 8000  | 19725 |
| 3                          | DR6H6* | Reg Cab SLT+ Laramie    |  | 11100 | 9300  | 22925 |
| 4                          | DR6L4* | Quad Cab ST             |  | 11175 | 9500  | 21625 |
| 5                          | DR6H4* | Quad Cab SLT            |  | 12300 | 10475 | 23825 |
| 6                          | DR6H4* | Quad Cab SLT+ Laramie   |  | 13500 | 11475 | 26125 |
|                            | add    | 5.7L V8 (ex 3,6)        |  | 350   | 275   | 700   |
|                            | add    | ABS (ex 3,6)            |  | 225   | 200   | 475   |
|                            | add    | AlloyWhl (ex 2,3,4,5,6) |  | 275   | 225   | 575   |
|                            | add    | CdChnger (ex 1,3,4,6)   |  | 150   | 125   | 300   |
|                            | add    | Cruise (ex 2,3,5,6)     |  | 175   | 150   | 325   |
|                            | add    | Leather (ex 1,3,4,6)    |  | 450   | 375   | 925   |
|                            | add    | Navigation (ex 1,4)     |  | 475   | 400   | 925   |
|                            | add    | PremAudio (ex 1,3,4,6)  |  | 275   | 225   | 575   |
|                            | add    | PwrSeat (ex 1,3,4,6)    |  | 200   | 175   | 400   |
|                            | add    | Sunroof (ex 1,2,3,4)    |  | 325   | 275   | 650   |
|                            | add    | Tilt (ex 1,2,3,5,6)     |  | 100   | 100   | 200   |
|                            | deduct | w/o AutoTran            |  | 625   | 550   | 1175  |

|                            |        |                       |  |       |       |       |
|----------------------------|--------|-----------------------|--|-------|-------|-------|
| RAM 2500 SERIES PICKUP 4WD |        |                       |  |       |       |       |
| 1                          | DH7L62 | Reg Cab ST            |  | 9825  | 8350  | 19000 |
| 2                          | DH7H62 | Reg Cab SLT           |  | 10925 | 9300  | 21125 |
| 3                          | DH7H62 | Reg Cab SLT+ Laramie  |  | 12050 | 10250 | 23300 |
| 4                          | DH7L4* | Quad Cab ST           |  | 12775 | 10950 | 24075 |
| 5                          | DH7H4* | Quad Cab SLT          |  | 15650 | 13375 | 29900 |
| 6                          | DH7H4* | Quad Cab SLT+ Laramie |  | 16800 | 14350 | 32050 |
|                            | add    | 5.9L T-Dsl (ex 5,6)   |  | 3075  | 2600  | 6375  |
|                            | add    | AutoTran (ex 1,2,3,4) |  | 625   | 550   | 11    |











JAGUAR3648crv

|        |        |                        |                   |
|--------|--------|------------------------|-------------------|
| S TYPE |        |                        |                   |
| 1      | 7100   | 4d Sdn 3.0L            | 12975 10375 29700 |
| 2      | 7100   | 4d Sdn 3.0L Sport      | 13300 10650 30450 |
| 3      | 6400   | 4d Sdn 4.2L            | 14600 11650 33550 |
| 4      | 6400   | 4d Sdn 4.2L Sport      | 14975 11975 34300 |
| 5      | 6400   | 4d Sdn 4.2L VDP        | 14950 11975 34250 |
| 6      | 6502   | 4d Sdn 4.2L Type R     | 18375 14325 45025 |
|        | add    | CdChnger (ex 3,4,5,6)  | 200 175 425       |
|        | add    | Navigation             | 525 450 1025      |
|        | add    | PremAudio (ex 3,4,5,6) | 350 275 700       |
|        | deduct | w/o Moonroof           | 650 550 1325      |

|           |        |                         |                   |
|-----------|--------|-------------------------|-------------------|
| XJ SERIES |        |                         |                   |
| 1         | 0210   | 4d Sdn XJ8              | 15925 12025 43625 |
| 2         | 0250   | 4d Sdn XJ8L             | 17125 12950 46700 |
| 3         | 0253   | 4d Sdn XJ8 Vanden Plas  | 17600 12900 53200 |
| 4         | 0315   | 4d Sdn XJR Supercharged | 19650 14500 57775 |
| 5         | 0356   | 4d Sdn Super V8         | 23025 17275 64175 |
|           | add    | CdChnger (ex 2,3,4,5)   | 225 200 475       |
|           | add    | Navigation (ex 3,4,5)   | 550 475 1075      |
|           | add    | PremAudio (ex 2,3,4,5)  | 350 300 725       |
|           | add    | RearEnt (ex 1,2)        | 450 400 950       |
|           | add    | RearAir (ex 1,5)        | 475 425 900       |
|           | deduct | w/o CdChnger (ex 1)     | 225 200 475       |
|           | deduct | w/o Navigation (ex 1,2) | 550 475 1075      |
|           | deduct | w/o PremAudio (ex 1)    | 350 300 725       |

|           |      |                     |                   |
|-----------|------|---------------------|-------------------|
| XK SERIES |      |                     |                   |
| 1         | 2240 | 2d Cpe XK8          | 20700 15825 53200 |
| 2         | 2230 | 2d Cpe XK8          | 21350 16525 52475 |
| 3         | 2340 | 2d Cpe XKR          | 24300 18525 62750 |
| 4         | 2330 | 2d Conv XKR         | 24700 19100 60975 |
|           | add  | Navigation (ex 3,4) | 550 475 1075      |

JEEP3648crv

|              |        |                             |                   |
|--------------|--------|-----------------------------|-------------------|
| WRANGLER 4WD |        |                             |                   |
| 1            | TJUL77 | 2d Conv SE                  | 8800 7250 19425   |
| 2            | TJUM77 | 2d Conv X                   | 9300 7925 18025   |
| 3            | TJUH77 | 2d Conv Sport               | 9900 8450 19175   |
| 4            | TJUS77 | 2d Conv Rubicon             | 11550 9850 22375  |
| 5            | TJUH78 | 2d Conv Unlimited           | 10850 9250 21000  |
| 6            | TJUS78 | 2d Conv Unlimited Rubicon   | 12250 10450 23750 |
|              | add    | ABS (ex 1,4,5,6)            | 225 200 475       |
|              | add    | AlloyWhl (ex 3,4,5,6)       | 275 225 575       |
|              | add    | AutoTran (ex 1,5)           | 625 550 1175      |
|              | add    | Cruise (ex 4,5,6)           | 175 150 325       |
|              | add    | Hardtop (ex 1,4,6)          | 525 450 1075      |
|              | deduct | w/o AirCond                 | 875 750 1650      |
|              | deduct | w/o AlloyWhl (ex 1,2)       | 275 225 575       |
|              | deduct | w/o AutoTran (ex 2,3,4,6)   | 625 550 1175      |
|              | deduct | w/o CdChnger (ex 1,3,4,5,6) | 150 125 300       |
|              | deduct | w/o Cruise (ex 1,2,3)       | 175 150 325       |

|             |        |                        |                 |
|-------------|--------|------------------------|-----------------|
| LIBERTY 2WD |        |                        |                 |
| 1           | KJTH74 | 4d Wgn Sport           | 6550 5400 14475 |
| 2           | KJTP74 | 4d Wgn Limited         | 8050 6625 17750 |
| 3           | KJTM74 | 4d Wgn Renegade        | 7725 6350 17025 |
|             | add    | ABS                    | 225 200 475     |
|             | add    | AlloyWhl (ex 2,3)      | 275 225 575     |
|             | add    | CdChnger               | 150 125 300     |
|             | add    | Leather (ex 1,2)       | 450 375 925     |
|             | add    | Moonroof (ex 2)        | 450 375 925     |
|             | add    | PremAudio (ex 2)       | 275 225 575     |
|             | add    | PwrSeat (ex 1,2)       | 200 175 400     |
|             | deduct | with 4-CylEng (ex 2,3) | 550 475 1125    |
|             | deduct | w/o AutoTran           | 625 550 1175    |
|             | deduct | w/o Cruise             | 175 150 325     |
|             | deduct | w/o Moonroof (ex 1,3)  | 450 375 925     |
|             | deduct | w/o PremAudio (ex 1,3) | 275 225 575     |

|             |        |                            |                 |
|-------------|--------|----------------------------|-----------------|
| LIBERTY 4WD |        |                            |                 |
| 1           | KJUH74 | 4d Wgn Sport               | 7225 5975 15600 |
| 2           | KJUP74 | 4d Wgn Limited             | 8750 7250 18875 |
| 3           | KJUM74 | 4d Wgn Renegade            | 8400 6975 18150 |
| 4           | KJUH74 | 4d Wgn Sport Diesel        | 8825 7325 19050 |
| 5           | KJUP74 | 4d Wgn Limited Diesel      | 9875 8175 21325 |
|             | add    | ABS (ex 4,5)               | 225 200 475     |
|             | add    | AlloyWhl (ex 2,3,4,5)      | 275 225 575     |
|             | add    | CdChnger (ex 4,5)          | 150 125 300     |
|             | add    | Leather (ex 1,2,4,5)       | 450 375 925     |
|             | add    | Moonroof (ex 2)            | 450 375 925     |
|             | add    | PremAudio (ex 2,5)         | 275 225 575     |
|             | add    | PwrSeat (ex 1,2,4,5)       | 200 175 400     |
|             | deduct | with 4-CylEng (ex 2,3,4,5) | 550 475 1125    |
|             | deduct | w/o AlloyWhl (ex 1)        | 275 225 575     |
|             | deduct | w/o AutoTran               | 625 550 1175    |
|             | deduct | w/o CdChnger (ex 1,2,3,4)  | 150 125 300     |
|             | deduct | w/o Cruise                 | 175 150 325     |
|             | deduct | w/o Leather (ex 1,3,4)     | 450 375 925     |
|             | deduct | w/o Moonroof (ex 1,3,4,5)  | 450 375 925     |
|             | deduct | w/o PremAudio (ex 1,3,4)   | 275 225 575     |
|             | deduct | w/o PwrSeat (ex 1,3,4)     | 200 175 400     |

|                    |        |                     |                 |
|--------------------|--------|---------------------|-----------------|
| GRAND CHEROKEE 2WD |        |                     |                 |
| 1                  | WKTH74 | 4d Wgn Laredo       | 7400 6125 17275 |
| 2                  | WKTP74 | 4d Wgn Limited      | 9850 8025 24150 |
|                    | add    | 4.7L V8 (ex 2)      | 650 550 1325    |
|                    | add    | CdChnger (ex 2)     | 150 125 300     |
|                    | add    | Leather (ex 2)      | 450 375 925     |
|                    | add    | Moonroof (ex 2)     | 450 375 925     |
|                    | add    | Navigation          | 475 400 925     |
|                    | add    | RearEnt             | 400 350 825     |
|                    | deduct | w/o Moonroof (ex 1) | 450 375 925     |

|                    |        |                     |                  |
|--------------------|--------|---------------------|------------------|
| GRAND CHEROKEE 4WD |        |                     |                  |
| 1                  | WKJH74 | 4d Wgn Laredo       | 8300 6900 18575  |
| 2                  | WKJP74 | 4d Wgn Limited      | 10750 8850 25450 |
|                    | add    | 4.7L V8 (ex 2)      | 650 550 1325     |
|                    | add    | 5.7L V8 (ex 1)      | 350 275 700      |
|                    | add    | CdChnger (ex 2)     | 150 125 300      |
|                    | add    | Leather (ex 2)      | 450 375 925      |
|                    | add    | Moonroof (ex 2)     | 450 375 925      |
|                    | add    | Navigation          | 475 400 925      |
|                    | add    | RearEnt             | 400 350 825      |
|                    | deduct | w/o Moonroof (ex 1) | 450 375 925      |

KIA3648crv

|         |        |                 |                 |
|---------|--------|-----------------|-----------------|
| SPECTRA |        |                 |                 |
| 1       | 2546*  | 4d Sdn EX       | 3600 2575 12675 |
| 2       | 2548*  | 4d Sdn SX       | 3600 2575 12650 |
| 3       | 2558*  | 5d Sdn Spectra5 | 3650 2625 12825 |
|         | deduct | w/o ABS         | 175 150 350     |
|         | deduct | w/o AlloyWhl    | 200 175 400     |
|         | deduct | w/o AutoTran    | 525 450 1000    |
|         | deduct | w/o Cruise      | 150 125 275     |
|         | deduct | w/o Moonroof    | 325 275 700     |

|        |        |                      |                 |
|--------|--------|----------------------|-----------------|
| OPTIMA |        |                      |                 |
| 1      | 5*22*  | 4d Sdn LX            | 3700 2750 11100 |
| 2      | 5*242  | 4d Sdn EX            | 4500 3450 12150 |
|        | add    | 2.7L V6 (ex 2)       | 425 375 875     |
|        | add    | ABS                  | 225 200 475     |
|        | add    | AlloyWhl (ex 2)      | 275 225 575     |
|        | add    | CdChnger             | 150 125 300     |
|        | add    | Leather (ex 1)       | 450 375 925     |
|        | deduct | with 4-CylEng (ex 1) | 425 375 875     |
|        | deduct | w/o AutoTran         | 625 550 1175    |

|        |        |               |                 |
|--------|--------|---------------|-----------------|
| AMANTI |        |               |                 |
| 1      | 82222  | 4d Sdn        | 6675 5275 16375 |
|        | add    | Moonroof      | 450 375 925     |
|        | deduct | w/o CdChnger  | 150 125 300     |
|        | deduct | w/o Leather   | 450 375 925     |
|        | deduct | w/o PremAudio | 275 225 575     |

|              |        |                   |                 |
|--------------|--------|-------------------|-----------------|
| SPORTAGE 2WD |        |                   |                 |
| 1            | 4222*  | 4d Wgn LX         | 6100 4850 14850 |
| 2            | 44222  | 4d Wgn LX (V6)    | 6725 5325 16300 |
| 3            | 44242  | 4d Wgn EX         | 6975 5525 16925 |
|              | add    | CdChnger (ex 1,2) | 125 100 250     |
|              | add    | Leather (ex 1,2)  | 325 275 700     |
|              | deduct | w/o AirCond       | 675 575 1275    |
|              | deduct | w/o AutoTran      | 525 450 1000    |

|              |       |                   |                 |
|--------------|-------|-------------------|-----------------|
| SPORTAGE AWD |       |                   |                 |
| 1            | 42421 | 4d Wgn LX         | 6550 5225 15575 |
| 2            | 44422 | 4d Wgn LX (V6)    | 7625 6075 18125 |
| 3            | 44442 | 4d Wgn EX         | 7875 6275 18725 |
|              | add   | CdChnger (ex 1,2) | 125 100 250     |
|              | add   | Leather (ex 1,2)  | 325 275 700     |

|        |       |                 |                 |
|--------|-------|-----------------|-----------------|
| SEDONA |       |                 |                 |
| 1      | 62222 | 5d Wgn LX       | 4725 3650 12975 |
| 2      | 62242 | 5d Wgn EX       | 5375 4175 14425 |
|        | add   | ABS             | 225 200 475     |
|        | add   | Leather (ex 1)  | 450 375 925     |
|        | add   | Moonroof (ex 1) | 450 375 925     |
|        | add   | RearEnt         | 400 350 825     |

|             |        |                 |                 |
|-------------|--------|-----------------|-----------------|
| SORENTO 2WD |        |                 |                 |
| 1           | 7222*  | 5d Wgn LX       | 6750 5400 16050 |
| 2           | 72242  | 5d Wgn EX       | 7375 5875 17525 |
|             | add    | CdChnger (ex 1) | 150 125 300     |
|             | add    | Leather (ex 1)  | 450 375 925     |
|             | deduct | w/o ABS         | 225 200 475     |
|             | deduct | w/o AlloyWhl    | 275 225 575     |
|             | deduct | w/o AutoTran    | 625 550 1175    |

|             |        |                 |                 |
|-------------|--------|-----------------|-----------------|
| SORENTO 4WD |        |                 |                 |
| 1           | 7242*  | 5d Wgn LX       | 7725 6225 17800 |
| 2           | 72442  | 5d Wgn EX       | 8375 6725 19275 |
|             | add    | CdChnger (ex 1) | 150 125 300     |
|             | add    | Leather (ex 1)  | 450 375 925     |
|             | deduct | w/o ABS         | 225 200 475     |
|             | deduct | w/o AlloyWhl    | 275 225 575     |
|             | deduct | w/o AutoTran    | 625 550 1175    |

LAND ROVER3648crv

|            |      |                  |                 |
|------------|------|------------------|-----------------|
| FREELANDER |      |                  |                 |
| 1          | SFTD | 3d Wgn SE3       | 9025 7275 20850 |
| 2          | SFSE | 4d Wgn SE        | 8550 6850 20225 |
|            | add  | CdChnger (ex 1)  | 150 125 300     |
|            | add  | Leather (ex 2)   | 450 375 925     |
|            | add  | Moonroof (ex 1)  | 450 375 925     |
|            | add  | PremAudio (ex 1) | 275 225 575     |

|     |        |                         |                   |
|-----|--------|-------------------------|-------------------|
| LR3 |        |                         |                   |
| 1   | SN86   | 4d Wgn V6 SE            | 14850 11850 34900 |
| 2   | SN86   | 4d Wgn V6 SE7           | 15525 12400 36475 |
| 3   | SN8E   | 4d Wgn SE               | 17575 14025 41300 |
| 4   | SN8E   | 4d Wgn SE7              | 16625 12950 43175 |
| 5   | SN8H   | 4d Wgn HSE              | 17050 13250 44250 |
| 6   | SN8H   | 4d Wgn HSE7             | 17700 13775 45900 |
|     | add    | Navigation (ex 1,2,5,6) | 525 450 1025      |
|     | add    | RearAir (ex 2,4,6)      | 475 425 900       |
|     | deduct | w/o CdChnger            | 200 175 425       |

|             |      |                    |                   |
|-------------|------|--------------------|-------------------|
| RANGE ROVER |      |                    |                   |
| 1           | SRHS | 4d Wgn HSE         | 22300 16950 62700 |
| 2           | SRHS | 4d Wgn HSE Luxury  | 23025 17500 64725 |
| 3           | SRHS | 4d Wgn Westminster | 21875 16625 61525 |

LEXUS3648crv

|       |        |                    |                   |
|-------|--------|--------------------|-------------------|
| IS300 |        |                    |                   |
| 1     | 950*   | 4d Sdn             | 13250 10875 28125 |
| 2     | 9520   | 4d Sdn Sport Cross | 13350 10925 27850 |
|       | add    | Navigation         | 500 450 1000      |
|       | deduct | w/o AutoTran       | 700 625 1325      |
|       | deduct | w/o Leather        | 550 475 1150      |
|       | deduct | w/o Moonroof       | 550 475 1150      |
|       | deduct | w/o PwrSeat        | 225 175 425       |

|       |      |            |                   |
|-------|------|------------|-------------------|
| ES330 |      |            |                   |
| 1     | 9000 | 4d Sdn     | 13550 10975 29200 |
|       | add  | CdChnger   | 175 150 375       |
|       | add  | Navigation | 500 450 1000      |
|       | add  | PremAudio  | 300 250 625       |

| LEXUS |      | 36                 | 48    | crv   |       |
|-------|------|--------------------|-------|-------|-------|
| GS300 |      |                    |       |       |       |
| 1     | 9300 | 4d Sdn             | 15675 | 12850 | 33525 |
|       |      | add CdChnger       | 200   | 175   | 425   |
|       |      | add Navigation     | 525   | 450   | 1025  |
|       |      | add PremAudio      | 350   | 275   | 700   |
|       |      | deduct w/o Leather | 825   | 700   | 1675  |

|              |      |         |       |       |       |
|--------------|------|---------|-------|-------|-------|
| <b>SC430</b> |      |         |       |       |       |
| 1            | 9270 | 2d Conv | 24500 | 19750 | 53550 |

| GS430 |      |            |       |       |       |
|-------|------|------------|-------|-------|-------|
| 1     | 9320 | 4d Sdn     | 16650 | 12900 | 43850 |
|       | add  | CdChnger   | 200   | 175   | 425   |
|       | add  | Navigation | 525   | 450   | 1025  |
|       | add  | PremAudio  | 350   | 275   | 700   |

| LS430 |        |                     |       |       |       |
|-------|--------|---------------------|-------|-------|-------|
| 1     | 9100   | 4d Sdn              | 20050 | 15650 | 50600 |
| 2     | 9100   | 4d Sdn Ultra Luxury | 20900 | 16325 | 52825 |
|       | deduct | w/o Navigation      | 550   | 475   | 1075  |
|       | deduct | w/o PremAudio       | 350   | 300   | 725   |
|       | deduct | w/o RearAir (ex 1)  | 475   | 425   | 900   |

| RX330 2WD |      |                     |       |       |       |
|-----------|------|---------------------|-------|-------|-------|
| 1         | 9420 | 4d Wgn              | 15225 | 12175 | 36575 |
|           |      | add CdiChnger       | 175   | 150   | 375   |
|           |      | add Navigation      | 500   | 450   | 1000  |
|           |      | add PremAudio       | 300   | 250   | 625   |
|           |      | add RearEnt         | 425   | 375   | 875   |
|           |      | deduct w/o Leather  | 550   | 475   | 1150  |
|           |      | deduct w/o Moonroof | 550   | 475   | 1150  |

| RX330 4WD |      |                     |       |       |       |
|-----------|------|---------------------|-------|-------|-------|
| 1         | 9424 | 4d Wgn              | 16300 | 13125 | 38525 |
|           |      | add CdChnger        | 175   | 150   | 375   |
|           |      | add Navigation      | 500   | 450   | 1000  |
|           |      | add PremAudio       | 300   | 250   | 625   |
|           |      | add RearEnt         | 425   | 375   | 875   |
|           |      | deduct w/o Leather  | 550   | 475   | 1150  |
|           |      | deduct w/o Moonroof | 550   | 475   | 1150  |

| GX470 |      |                    |       |       |       |
|-------|------|--------------------|-------|-------|-------|
| 1     | 9700 | 5d Wgn             | 19625 | 16050 | 44275 |
|       |      | add Navigation     | 500   | 450   | 1000  |
|       |      | add PremAudio      | 300   | 250   | 625   |
|       |      | add RearEnt        | 425   | 375   | 875   |
|       |      | deduct w/o RearAir | 350   | 325   | 675   |
|       |      | deduct w/o 3rdSeat | 525   | 450   | 1075  |

|              |      |           |       |       |       |
|--------------|------|-----------|-------|-------|-------|
| <b>LX470</b> |      |           |       |       |       |
| 1            | 9620 | 5d Wgn    | 20600 | 15950 | 56025 |
|              | add  | PremAudio | 350   | 300   | 725   |

| LINCOLN |        |               | 36    | 48   | crv   |
|---------|--------|---------------|-------|------|-------|
| LS      |        |               |       |      |       |
| 1       | M86    | 4d Sdn V6     | 9150  | 7250 | 21425 |
| 2       | M87    | 4d Sdn V8     | 10475 | 8300 | 24800 |
|         | add    | Navigation    | 500   | 450  | 1000  |
|         | deduct | w/o Moonroof  | 550   | 475  | 1150  |
|         | deduct | w/o PremAudio | 300   | 250  | 625   |

| TOWN CAR |     |                          |       |       |       |
|----------|-----|--------------------------|-------|-------|-------|
| 1        | M88 | 4d Sdn Executive         | 9600  | 7275  | 25175 |
| 2        | M84 | 4d Sdn Executive Lwb     | 10025 | 7600  | 26275 |
| 3        | M81 | 4d Sdn Signature         | 10250 | 7775  | 26900 |
| 4        | M82 | 4d Sdn Signature Limited | 11850 | 9050  | 30350 |
| 5        | M85 | 4d Sdn Signature Lwb     | 13200 | 10075 | 33850 |
|          | add | Moonroof (ex 1,2,3,5)    | 550   | 475   | 1150  |
|          | add | Navigation (ex 1,2,3)    | 500   | 450   | 1000  |

| AVIATOR 2WD |        |              |       |      |       |
|-------------|--------|--------------|-------|------|-------|
| 1           | U68    | 4d Wgn       | 11900 | 9450 | 27425 |
|             | add    | Navigation   | 500   | 450  | 1000  |
|             | add    | RearEnt      | 425   | 375  | 875   |
|             | deduct | w/o CdChnger | 175   | 150  | 375   |
|             | deduct | w/o Moonroof | 550   | 475  | 1150  |

| AVIATOR AWD |        |              |       |       |       |
|-------------|--------|--------------|-------|-------|-------|
| 1           | U88    | 4d Wgn       | 13400 | 10750 | 29800 |
|             | add    | Navigation   | 500   | 450   | 1000  |
|             | add    | RearEnt      | 425   | 375   | 875   |
|             | deduct | w/o CdChnger | 175   | 150   | 375   |
|             | deduct | w/o Moonroof | 550   | 475   | 1150  |

| NAVIGATOR 2WD |        |              |       |       |       |
|---------------|--------|--------------|-------|-------|-------|
| 1             | U27    | 5d Wgn       | 14550 | 11500 | 34675 |
|               | add    | Navigation   | 525   | 450   | 1025  |
|               | add    | RearEnt      | 450   | 400   | 950   |
|               | deduct | w/o Moonroof | 650   | 550   | 1325  |

| NAVIGATOR 4WD |        |              |       |       |       |
|---------------|--------|--------------|-------|-------|-------|
| 1             | U28    | 5d Wgn       | 15350 | 12125 | 36550 |
|               | add    | Navigation   | 525   | 450   | 1025  |
|               | add    | RearEnt      | 450   | 400   | 950   |
|               | deduct | w/o Moonroof | 650   | 550   | 1325  |

| MAZDA  |        |                     | 36   | 48   | crv   |
|--------|--------|---------------------|------|------|-------|
| MAZDA3 |        |                     |      |      |       |
| 1      | M3S1*  | 4d Sdn i            | 7000 | 5675 | 16325 |
| 2      | M3SS** | 4d Sdn s            | 7675 | 6200 | 17900 |
| 3      | M3HS** | 5d Wgn s            | 8025 | 6600 | 17675 |
|        | add    | ABS                 | 175  | 150  | 350   |
|        | add    | CdChnger (ex 2,3)   | 125  | 100  | 250   |
|        | add    | Leather (ex 1)      | 325  | 275  | 700   |
|        | add    | Moonroof (ex 2,3)   | 325  | 275  | 700   |
|        | add    | Navigation (ex 1)   | 450  | 375  | 875   |
|        | add    | PremAudio (ex 1)    | 225  | 175  | 425   |
|        | deduct | w/o AirCond         | 675  | 575  | 1275  |
|        |        | w/o AlloyWhl        | 200  | 175  | 400   |
|        | deduct | w/o AutoTran        | 525  | 450  | 1000  |
|        |        | w/o CdChnger (ex 1) | 125  | 100  | 250   |
|        |        | w/o Cruise          | 150  | 125  | 275   |
|        | deduct | w/o Moonroof (ex 1) | 325  | 275  | 700   |
|        |        | w/o PwrLks          | 125  | 125  | 250   |
|        | deduct | w/o PwrWind         | 175  | 150  | 325   |

| MIATA |        |                     |      |      |       |
|-------|--------|---------------------|------|------|-------|
| 1     | MIACP  | 2d Conv             | 8600 | 7050 | 18575 |
| 2     | MIALP  | 2d Conv LS          | 9675 | 7925 | 20875 |
| 3     | MSMCP  | 2d Conv MAZDASPEED  | 9325 | 7650 | 20150 |
|       | add    | ABS (ex 1.3)        | 225  | 200  | 475   |
|       | add    | CdChnger (ex 3)     | 150  | 125  | 300   |
|       | add    | Cruise (ex 2,3)     | 175  | 150  | 325   |
|       | add    | Hardtop (ex 3)      | 450  | 400  | 950   |
|       | add    | Leather (ex 2)      | 450  | 375  | 925   |
|       | add    | PwrLks (ex 2,3)     | 225  | 175  | 400   |
|       | deduct | w/o AutoTran (ex 3) | 625  | 550  | 1175  |

| MAZDA6 |        |                                 |      |      |       |
|--------|--------|---------------------------------|------|------|-------|
| 1      | MZ6I*  | 4d Sdn i                        | 7550 | 6225 | 16500 |
| 2      | MZ6ISP | 4d Sdn i Sport                  | 7575 | 6250 | 16575 |
| 3      | MZ6IGT | 4d Sdn i Grand Touring          | 8825 | 7250 | 19300 |
| 4      | MZ6SSP | 4d Sdn s Sport                  | 9150 | 7525 | 19975 |
| 5      | MZ6SGT | 4d Sdn s Grand Touring          | 9175 | 7550 | 20050 |
| 6      | M6HSP  | 5d Sdn i Sport                  | 8575 | 7050 | 18725 |
| 7      | M6HSP  | 5d Sdn s Sport                  | 8800 | 7225 | 19200 |
| 8      | M6WS*  | 4d Wgn s                        | 6600 | 5300 | 15750 |
| 9      | MSWSP  | 4d Wgn s Sport                  | 7875 | 6325 | 18775 |
| 10     | MWSGT  | 4d Wgn s Grand Touring          | 8300 | 6675 | 19850 |
|        | add    | CdChnger (ex 3,4,5,6,7,9,10)    | 150  | 125  | 300   |
|        | add    | Leather (ex 1,3,4,5,6,7,8,9,10) | 450  | 375  | 925   |
|        | add    | Moonroof (ex 3,4,5,6,7,9,10)    | 450  | 375  | 925   |
|        | add    | PremAudio (ex 3,4,5,6,7,9,10)   | 275  | 225  | 575   |
|        | deduct | w/o AlloyWhl                    | 275  | 225  | 575   |
|        | deduct | w/o AutoTran                    | 625  | 550  | 1175  |
|        | deduct | w/o CdChnger (ex 1,2,8)         | 150  | 125  | 300   |
|        | deduct | w/o Leather (ex 1,2,8)          | 450  | 375  | 925   |
|        | deduct | w/o Moonroof (ex 1,2,8)         | 450  | 375  | 925   |
|        | deduct | w/o PremAudio (ex 1,2,8)        | 275  | 225  | 575   |
|        | deduct | w/o PwrSeat (ex 8)              | 200  | 175  | 400   |

| RX-8   |        |                  |       |       |       |
|--------|--------|------------------|-------|-------|-------|
| 1      | RX8SA  | 4d Cpe Automatic | 10350 | 8450  | 22375 |
| 2      | RX8EP  | 4d Cpe Manual    | 11150 | 9200  | 23050 |
| 3      | RX8SV* | 4d Cpe Shinka    | 12100 | 10000 | 25050 |
| add    |        | AutoTran (ex 1)  | 625   | 550   | 1175  |
| add    |        | CdChnger (ex 3)  | 150   | 125   | 300   |
| add    |        | Navigation       | 475   | 400   | 925   |
| deduct |        | w/o Leather      | 450   | 375   | 925   |
| deduct |        | w/o Moonroof     | 450   | 375   | 925   |
| deduct |        | w/o PremAudio    | 275   | 225   | 575   |
| deduct |        | w/o PwrSeat      | 200   | 175   | 400   |

| TRIBUTE 2WD |        |                 |      |      |       |
|-------------|--------|-----------------|------|------|-------|
| 1           | TR8I2  | 4d Wgn i        | 6200 | 4975 | 14725 |
| 2           | TR8S2A | 4d Wgn s        | 7250 | 5825 | 17225 |
|             | add    | CdChnger        | 150  | 125  | 300   |
|             | add    | Cruise (ex 2)   | 175  | 150  | 325   |
|             | add    | Leather         | 450  | 375  | 925   |
|             | add    | Moonroof (ex 1) | 450  | 375  | 925   |
|             | add    | PwrSeat         | 200  | 175  | 400   |
|             | add    | RearEnt         | 400  | 350  | 825   |
|             | deduct | w/o AutoTran    | 625  | 550  | 1175  |

| TRIBUTE 4WD |        |                 |      |      |       |
|-------------|--------|-----------------|------|------|-------|
| 1           | TR8IX* | 4d Wgn i        | 7175 | 5825 | 16600 |
| 2           | TR8SXA | 4d Wgn s        | 8250 | 6675 | 19100 |
|             | add    | CdChnger        | 150  | 125  | 300   |
|             | add    | Cruise (ex 2)   | 175  | 150  | 325   |
|             | add    | Leather         | 450  | 375  | 925   |
|             | add    | Moonroof (ex 1) | 450  | 375  | 925   |
|             | add    | PwrSeat         | 200  | 175  | 400   |
|             | add    | RearEnt         | 400  | 350  | 825   |
|             | deduct | w/o AutoTran    | 625  | 550  | 1175  |

| MAZDA TRUCK 2WD |        |                     |      |      |       |
|-----------------|--------|---------------------|------|------|-------|
| 1               | B30SDS | Reg Cab 3000 DS     | 5225 | 4150 | 12250 |
| 2               | B3042P | Cab Plus 4 3000     | 5550 | 4475 | 12425 |
| 3               | B304DS | Cab Plus 4 3000 DS  | 6650 | 5375 | 14900 |
|                 |        | deduct w/o AutoTran | 625  | 550  | 1175  |

| MAZDA TRUCK 4WD |        |                     |      |      |       |
|-----------------|--------|---------------------|------|------|-------|
| 1               | B404XP | Cab Plus 4 4000     | 7400 | 6075 | 15500 |
| 2               | B404XA | Cab Plus 4 4000 SE  | 8625 | 7075 | 18075 |
|                 |        | deduct w/o AutoTran | 625  | 550  | 1175  |

| MPV |        |                    |      |      |       |
|-----|--------|--------------------|------|------|-------|
| 1   | MP2SVA | 4d Wgn LX-SV       | 6350 | 5150 | 15000 |
| 2   | MP2LXA | 4d Wgn LX          | 7100 | 5750 | 16750 |
| 3   | MP2ESA | 4d Wgn ES          | 7750 | 6275 | 18275 |
|     | add    | CdChnger (ex 3)    | 150  | 125  | 300   |
|     | add    | Moonroof           | 450  | 375  | 925   |
|     | add    | PwrSeat (ex 3)     | 200  | 175  | 400   |
|     | add    | RearEnt            | 400  | 350  | 825   |
|     | deduct | w/o RearAir (ex 1) | 400  | 350  | 750   |

| MERCEDES BENZ  |                                    |             |       |
|----------------|------------------------------------|-------------|-------|
|                | 36                                 | 48          | crv   |
| <b>C CLASS</b> |                                    |             |       |
| 1 C230K        | 2d Cpe C230 Sport                  | 10775 8650  | 24000 |
| 2 C230WZ       | 4d Sdn C230 Sport                  | 13625 11125 | 28650 |
| 3 C240W        | 4d Sdn C240                        | 13775 11300 | 28275 |
| 4 C240W4       | 4d Sdn C240 4matic                 | 14525 11925 | 29875 |
| 5 C240S        | 4d Wgn C240                        | 13025 10650 | 27000 |
| 6 C240S4       | 4d Wgn C240 4matic                 | 13775 11275 | 28575 |
| 7 C320C        | 2d Cpe C320 Sport                  | 12100 9875  | 25300 |
| 8 C320W        | 4d Sdn C320                        | 14875 12275 | 29775 |
| 9 C320W4       | 4d Sdn C320 4matic                 | 15475 12725 | 31350 |
| 10 C320WZ      | 4d Sdn C320 Sport                  | 14675 12025 | 30450 |
| 11 C55         | 4d Sdn C55                         | 20825 17000 | 43925 |
| add            | CdChnger (ex 1,2,3,4,5,6,7,8,9,10) | 175 150     | 375   |
| add            | Navigation                         | 500 450     | 1000  |
| add            | PremAudio (ex 8,9,10,11)           | 300 250     | 625   |
| add            | PwrSeat (ex 8,9,10,11)             | 225 175     | 425   |
| deduct         | w/o AutoTran                       | 700 625     | 1325  |
| deduct         | w/o CdChnger (ex 11)               | 175 150     | 375   |
| deduct         | w/o Leather                        | 550 475     | 1150  |
| deduct         | w/o Moonroof                       | 550 475     | 1150  |

|                  |                 |             |       |
|------------------|-----------------|-------------|-------|
| <b>SLK CLASS</b> |                 |             |       |
| 1 SLK350         | 2d Conv SLK350  | 22525 18875 | 41800 |
| 2 SLK55          | 2d Conv SLK55   | 26050 21700 | 50550 |
| add              | Navigation      | 500 450     | 1000  |
| add              | SportPkg (ex 2) | 700 575     | 1425  |
| deduct           | w/o AutoTran    | 700 625     | 1325  |
| deduct           | w/o CdChnger    | 175 150     | 375   |

|                  |                         |             |       |
|------------------|-------------------------|-------------|-------|
| <b>CLK CLASS</b> |                         |             |       |
| 1 320C           | 2d Cpe CLK320           | 18700 15550 | 37325 |
| 2 320A           | 2d Conv CLK320          | 22525 18525 | 46000 |
| 3 500C           | 2d Cpe CLK500           | 21450 17925 | 42100 |
| 4 500A           | 2d Conv CLK500          | 25875 21275 | 52825 |
| 5 55AMG          | 2d Cpe CLK55            | 24350 20025 | 49925 |
| 6 55AMA          | 2d Conv CLK55           | 29575 24575 | 58700 |
| add              | CdChnger (ex 1,2,3,4)   | 200 175     | 425   |
| add              | Navigation              | 525 450     | 1025  |
| deduct           | w/o CdChnger (ex 5,6)   | 200 175     | 425   |
| deduct           | w/o Moonroof (ex 2,4,6) | 650 550     | 1325  |

|                |                                    |             |       |
|----------------|------------------------------------|-------------|-------|
| <b>E CLASS</b> |                                    |             |       |
| 1 E320CD       | 4d Sdn E320 CDI                    | 19450 15350 | 47225 |
| 2 E320W        | 4d Sdn E320                        | 17800 13925 | 44450 |
| 3 E320W4       | 4d Sdn E320 4matic                 | 18150 14150 | 45750 |
| 4 E320S        | 4d Wgn E320                        | 17800 13975 | 43800 |
| 5 E320S4       | 4d Wgn E320 4matic                 | 18225 14275 | 45350 |
| 6 E500W        | 4d Sdn E500                        | 19125 14950 | 47825 |
| 7 E500W4       | 4d Sdn E500 4matic                 | 19825 15525 | 49300 |
| 8 E500S4       | 4d Wgn E500 4matic                 | 20425 16050 | 50325 |
| 9 E55AMG       | 4d Sdn E55                         | 29925 23250 | 74850 |
| 10 E55S        | 4d Wgn E55                         | 30450 24275 | 71225 |
| add            | CdChnger (ex 2,4)                  | 200 175     | 425   |
| add            | Navigation                         | 525 450     | 1025  |
| add            | PremAudio (ex 2,4,9,10)            | 350 275     | 700   |
| add            | SportPkg (ex 1,3,5,7,8,9,10)       | 700 575     | 1425  |
| deduct         | w/o CdChnger (ex 1,3,5,6,7,8,9,10) | 200 175     | 425   |
| deduct         | w/o Moonroof                       | 650 550     | 1325  |
| deduct         | w/o PremAudio (ex 1,3,5,6,7,8)     | 350 275     | 700   |

|                |                     |             |       |
|----------------|---------------------|-------------|-------|
| <b>S CLASS</b> |                     |             |       |
| 1 S430V        | 4d Sdn S430         | 19550 14625 | 56775 |
| 2 S430V4       | 4d Sdn S430 4matic  | 19725 14650 | 58350 |
| 3 S500         | 4d Sdn S500         | 21325 15950 | 61100 |
| 4 S500V4       | 4d Sdn S500 4matic  | 21950 16500 | 62575 |
| 5 S600V        | 4d Sdn S600         | 26325 19425 | 78575 |
| add            | 4PlaceSeat (ex 1,2) | 650 550     | 1325  |
| deduct         | w/o CdChnger        | 225 200     | 475   |

|                 |              |             |       |
|-----------------|--------------|-------------|-------|
| <b>CL CLASS</b> |              |             |       |
| 1 CL500         | 2d Cpe CL500 | 26800 20700 | 69300 |
| 2 CL600         | 2d Cpe CL600 | 28475 21475 | 79850 |
| add             | SportPkg     | 800 675     | 1650  |

|                 |               |             |       |
|-----------------|---------------|-------------|-------|
| <b>SL CLASS</b> |               |             |       |
| 1 SL500         | 2d Conv SL500 | 32875 25600 | 82425 |
| add             | SportPkg      | 800 675     | 1650  |

|                |                   |             |       |
|----------------|-------------------|-------------|-------|
| <b>M CLASS</b> |                   |             |       |
| 1 ML350        | 4d Wgn ML350      | 13875 11050 | 33775 |
| 2 ML500        | 4d Wgn ML500      | 15300 12200 | 36900 |
| add            | Navigation (ex 2) | 525 450     | 1025  |
| deduct         | w/o CdChnger      | 200 175     | 425   |
| deduct         | w/o Leather       | 825 700     | 1675  |
| deduct         | w/o Moonroof      | 650 550     | 1325  |
| deduct         | w/o PremAudio     | 350 275     | 700   |

|                |                      |             |       |
|----------------|----------------------|-------------|-------|
| <b>G CLASS</b> |                      |             |       |
| 1 G500         | 4d Wgn G500          | 24925 19950 | 62525 |
| 2 G500K        | 4d Wgn G500 Grand Ed | 24950 19975 | 62550 |
| 3 G55AMG       | 4d Wgn G55           | 29200 23525 | 71425 |
| 4 G55K         | 4d Wgn G55 Grand Ed  | 29175 23525 | 71400 |

| MERCURY      |                    |           |       |
|--------------|--------------------|-----------|-------|
|              | 36                 | 48        | crv   |
| <b>SABLE</b> |                    |           |       |
| 1 M50        | 4d Sdn GS          | 4675 3600 | 11975 |
| 2 M55        | 4d Sdn LS Premium  | 6050 4750 | 14775 |
| 3 M59        | 4d Wgn LS Premium  | 6850 5300 | 17525 |
| add          | AlloyWhl (ex 2,3)  | 275 225   | 575   |
| add          | CdChnger           | 150 125   | 300   |
| add          | Leather (ex 2,3)   | 450 375   | 925   |
| add          | Moonroof (ex 1)    | 450 375   | 925   |
| add          | PwrSeat (ex 2,3)   | 200 175   | 400   |
| deduct       | w/o ABS            | 225 200   | 475   |
| deduct       | w/o Leather (ex 1) | 450 375   | 925   |

|                |                       |           |       |
|----------------|-----------------------|-----------|-------|
| <b>MONTEGO</b> |                       |           |       |
| 1 M40          | 4d Sdn Luxury         | 7875 6325 | 17575 |
| 2 M42          | 4d Sdn Premier        | 8875 7125 | 19825 |
| 3 M41          | 4d Sdn Luxury AWD     | 8725 7000 | 19500 |
| 4 M43          | 4d Sdn Premier AWD    | 9800 7850 | 21875 |
| add            | Leather (ex 2,4)      | 450 375   | 925   |
| add            | Moonroof (ex 2,4)     | 450 375   | 925   |
| deduct         | w/o CdChnger          | 150 125   | 300   |
| deduct         | w/o Moonroof (ex 1,3) | 450 375   | 925   |

| MERCURY              |                    |           |       |
|----------------------|--------------------|-----------|-------|
|                      | 36                 | 48        | crv   |
| <b>GRAND MARQUIS</b> |                    |           |       |
| 1 M74                | 4d Sdn GS          | 6475 5250 | 13975 |
| 2 M75                | 4d Sdn LS          | 7525 6100 | 16250 |
| add                  | CdChnger (ex 1)    | 150 125   | 300   |
| add                  | Leather (ex 2)     | 450 375   | 925   |
| add                  | Moonroof (ex 1)    | 450 375   | 925   |
| deduct               | w/o Leather (ex 1) | 450 375   | 925   |

|                 |                    |           |       |
|-----------------|--------------------|-----------|-------|
| <b>MONTEREY</b> |                    |           |       |
| 1 A21           | 4d Wgn Convenience | 6175 4925 | 14825 |
| 2 A22           | 4d Wgn Luxury      | 7975 6350 | 19525 |
| 3 A23           | 4d Wgn Premier     | 9000 7250 | 20825 |
| add             | RearEnt (ex 1)     | 400 350   | 825   |

|                        |                      |           |       |
|------------------------|----------------------|-----------|-------|
| <b>MOUNTAINEER 2WD</b> |                      |           |       |
| 1 U66                  | 4d Wgn Convenience   | 6350 5025 | 15200 |
| 2 FAD                  | 4d Wgn Luxury        | 8025 6350 | 19225 |
| 3 FAH                  | 4d Wgn Premier       | 8500 6725 | 20400 |
| add                    | 4.6L V8 (ex 1)       | 350 300   | 725   |
| add                    | CdChnger (ex 1,3)    | 150 125   | 300   |
| add                    | Leather (ex 2,3)     | 450 375   | 925   |
| add                    | Moonroof (ex 2,3)    | 450 375   | 925   |
| add                    | RearEnt (ex 1)       | 400 350   | 825   |
| add                    | RearAir (ex 3)       | 400 350   | 750   |
| deduct                 | w/o Leather (ex 1)   | 450 375   | 925   |
| deduct                 | w/o Moonroof (ex 1)  | 450 375   | 925   |
| deduct                 | w/o RearAir (ex 1,2) | 400 350   | 750   |

|                        |                        |           |       |
|------------------------|------------------------|-----------|-------|
| <b>MOUNTAINEER AWD</b> |                        |           |       |
| 1 U86                  | 4d Wgn Convenience     | 6975 5550 | 16350 |
| 2 FAK                  | 4d Wgn Luxury          | 9375 7450 | 21950 |
| 3 FAO                  | 4d Wgn Premier         | 9400 7450 | 22225 |
| add                    | Leather (ex 2,3)       | 450 375   | 925   |
| add                    | Moonroof (ex 2,3)      | 450 375   | 925   |
| add                    | RearEnt (ex 1)         | 400 350   | 825   |
| add                    | RearAir (ex 3)         | 400 350   | 750   |
| deduct                 | with 6-CylEng (ex 1)   | 350 300   | 725   |
| deduct                 | w/o CdChnger (ex 1)    | 150 125   | 300   |
| deduct                 | w/o Leather (ex 1)     | 450 375   | 925   |
| deduct                 | w/o Moonroof (ex 1)    | 450 375   | 925   |
| deduct                 | w/o PremAudio (ex 1,3) | 275 225   | 575   |
| deduct                 | w/o RearAir (ex 1,2)   | 400 350   | 750   |

|                    |                       |           |       |
|--------------------|-----------------------|-----------|-------|
| <b>MARINER 2WD</b> |                       |           |       |
| 1 U56              | 4d Wgn Convenience    | 6625 5475 | 14450 |
| 2 U56              | 4d Wgn Luxury         | 7900 6525 | 17200 |
| 3 U56              | 4d Wgn Premier        | 8700 7200 | 18975 |
| add                | Leather (ex 1,3)      | 450 375   | 925   |
| add                | Moonroof (ex 1,3)     | 450 375   | 925   |
| deduct             | w/o CdChnger (ex 1)   | 150 125   | 300   |
| deduct             | w/o Moonroof (ex 1,2) | 450 375   | 925   |
| deduct             | w/o PwrSeat (ex 1)    | 200 175   | 400   |

|                    |                       |           |       |
|--------------------|-----------------------|-----------|-------|
| <b>MARINER 4WD</b> |                       |           |       |
| 1 U57              | 4d Wgn Convenience    | 7675 6425 | 16325 |
| 2 U57              | 4d Wgn Luxury         | 8975 7500 | 19050 |
| 3 U57              | 4d Wgn Premier        | 9775 8175 | 20775 |
| add                | Leather (ex 1,3)      | 450 375   | 925   |
| add                | Moonroof (ex 1,3)     | 450 375   | 925   |
| deduct             | w/o CdChnger (ex 1)   | 150 125   | 300   |
| deduct             | w/o Moonroof (ex 1,2) | 450 375   | 925   |
| deduct             | w/o PwrSeat (ex 1)    | 200 175   | 400   |

| MINI          |                       |             |       |
|---------------|-----------------------|-------------|-------|
|               | 36                    | 48          | crv   |
| <b>COOPER</b> |                       |             |       |
| 1 0510        | 2d Cpe                | 11075 9575  | 20100 |
| 2 0511        | 2d Cpe S              | 13075 11300 | 25325 |
| 3 0512        | 2d Conv               | 12325 10650 | 23550 |
| 4 0513        | 2d Conv S             | 14425 12475 | 27550 |
| add           | AutoTran (ex 1,3)     | 625 550     | 1175  |
| add           | Leather (ex 2,4)      | 450 375     | 925   |
| add           | Navigation            | 475 400     | 925   |
| add           | PremAudio (ex 2,3,4)  | 275 225     | 575   |
| deduct        | w/o AutoTran (ex 2,4) | 625 550     | 1175  |
| deduct        | w/o Cruise            | 175 150     | 325   |
| deduct        | w/o Leather (ex 1,3)  | 450 375     | 925   |
| deduct        | w/o Moonroof (ex 3,4) | 450 375     | 925   |
| deduct        | w/o PremAudio (ex 1)  | 275 225     | 575   |

| MITSUBISHI    |                              |             |       |
|---------------|------------------------------|-------------|-------|
|               | 36                           | 48          | crv   |
| <b>LANCER</b> |                              |             |       |
| 1 LN41-B      | 4d Sdn ES                    | 4325 3425   | 11450 |
| 2 LN41-R      | 4d Sdn OZ Rally              | 5275 4175   | 14075 |
| 3 LN41-T      | 4d Sdn RalliArt              | 5500 4300   | 15325 |
| 4 LE41A       | 4d Sdn Evolution RS          | 12800 10600 | 28025 |
| 5 LE41B       | 4d Sdn Evolution VIII        | 13225 10950 | 28950 |
| 6 LE41G       | 4d Sdn Evolution MR          | 13575 11250 | 29700 |
| add           | Leather (ex 1,2,3,4,6)       | 325 275     | 700   |
| add           | Moonroof (ex 1,3,4,6)        | 325 275     | 700   |
| add           | PremAudio (ex 1,2,3,4,6)     | 225 175     | 425   |
| deduct        | w/o AutoTran (ex 4,5,6)      | 525 450     | 1000  |
| deduct        | w/o Moonroof (ex 1,2,4,5,6)  | 325 275     | 700   |
| deduct        | w/o PremAudio (ex 1,2,4,5,6) | 225 175     | 425   |

|                |                         |           |       |
|----------------|-------------------------|-----------|-------|
| <b>ECLIPSE</b> |                         |           |       |
| 1 EC24-K       | 3d Cpe GS               | 6925 5725 | 15175 |
| 2 EC24-P       | 3d Cpe GT               | 7650 6325 | 16750 |
| 3 EC24-X       | 3d Cpe GTS              | 8575 7075 | 18750 |
| 4 EC28-B       | 2d Conv GS              | 8550 7100 | 18075 |
| 5 EC28-G       | 2d Conv GT              | 8700 7275 | 18075 |
| 6 EC28-X       | 2d Conv GTS             | 9575 8000 | 19875 |
| add            | w/o AutoTran            | 625 550   | 1175  |
| deduct         | w/o CdChnger (ex 1,2,5) | 150 125   | 300   |
| deduct         | w/o Leather (ex 1,2,5)  | 450 375   | 925   |
| deduct         | w/o Moonroof (ex 4,5,6) | 450 375   | 925   |
| deduct         | w/o PremAudio           | 275 225   | 575   |











| VOLKSWAGEN |        |                                      |  | 36    | 48   | crv   |
|------------|--------|--------------------------------------|--|-------|------|-------|
| PASSAT     |        |                                      |  |       |      |       |
| 1          | 3B36K* | 4d Sdn GL                            |  | 7775  | 6350 | 17150 |
| 2          | 3B36S  | 4d Sdn GL TDI                        |  | 8650  | 7050 | 19050 |
| 3          | 3B66K* | 4d Wgn GL                            |  | 7800  | 6375 | 17200 |
| 4          | 3B66S  | 4d Wgn GL TDI                        |  | 8675  | 7075 | 19100 |
| 5          | 3B34K* | 4d Sdn GLS                           |  | 9275  | 7600 | 20175 |
| 6          | 3B34S  | 4d Sdn GLS TDI                       |  | 10150 | 8300 | 22075 |
| 7          | 3B34K* | 4d Sdn GLS 4Motion                   |  | 10350 | 8525 | 22025 |
| 8          | 3B64K* | 4d Wgn GLS                           |  | 9275  | 7600 | 20175 |
| 9          | 3B64S  | 4d Wgn GLS TDI                       |  | 10150 | 8300 | 22075 |
| 10         | 3B64K* | 4d Wgn GLS 4Motion                   |  | 10350 | 8525 | 22025 |
| 11         | 3B35U* | 4d Sdn GLX                           |  | 10325 | 8350 | 23475 |
| 12         | 3B35U9 | 4d Sdn GLX 4Motion                   |  | 11225 | 9075 | 25500 |
| 13         | 3B65U* | 4d Wgn GLX                           |  | 10325 | 8350 | 23450 |
| 14         | 3B65U9 | 4d Wgn GLX 4Motion                   |  | 11200 | 9050 | 25450 |
|            | add    | Leather (ex 1,2,3,4,11,12,13,14)     |  | 450   | 375  | 925   |
|            | add    | PremAudio(ex56,7,8,9,10,11,12,13,14) |  | 275   | 225  | 575   |
|            | deduct | w/o AutoTran                         |  | 625   | 550  | 1175  |

|         |        |                     |  |       |       |       |
|---------|--------|---------------------|--|-------|-------|-------|
| PHAETON |        |                     |  |       |       |       |
| 1       | 3D86FA | 4d Sdn V8           |  | 18675 | 14500 | 47200 |
| 2       | 3D86FA | 4d Sdn V8 4-Seater  |  | 19475 | 15100 | 49175 |
| 3       | 3D86H9 | 4d Sdn W12          |  | 21275 | 16500 | 53775 |
| 4       | 3D86H9 | 4d Sdn W12 4-Seater |  | 22075 | 17125 | 55850 |
|         | deduct | w/o PremAudio       |  | 350   | 275   | 700   |

|         |        |                |  |       |       |       |
|---------|--------|----------------|--|-------|-------|-------|
| TOUAREG |        |                |  |       |       |       |
| 1       | 7LABG1 | 4d Wgn V6      |  | 14100 | 11525 | 31525 |
| 2       | 7LACM1 | 4d Wgn V8      |  | 15750 | 12875 | 35175 |
| 3       | 7LAET1 | 4d Wgn V10 TDI |  | 19375 | 15500 | 47550 |
|         | add    | CdChnger       |  | 175   | 150   | 375   |
|         | add    | Navigation     |  | 500   | 450   | 1000  |
|         | add    | PremAudio      |  | 300   | 250   | 625   |
|         | add    | RearAir        |  | 350   | 325   | 675   |
|         | deduct | w/o Leather    |  | 550   | 475   | 1150  |
|         | deduct | w/o PwrSeat    |  | 225   | 175   | 425   |

| VOLVO |        |               |  | 36    | 48   | crv   |
|-------|--------|---------------|--|-------|------|-------|
| S40   |        |               |  |       |      |       |
| 1     | S40    | 4d Sdn 2.4i   |  | 9675  | 7650 | 22350 |
| 2     | S40    | 4d Sdn T5     |  | 10725 | 8550 | 24250 |
| 3     | S40    | 4d Sdn T5 AWD |  | 11450 | 9100 | 25850 |
|       | add    | Leather       |  | 450   | 375  | 925   |
|       | add    | Navigation    |  | 475   | 400  | 925   |
|       | deduct | w/o AutoTran  |  | 625   | 550  | 1175  |
|       | deduct | w/o CdChnger  |  | 150   | 125  | 300   |
|       | deduct | w/o Moonroof  |  | 450   | 375  | 925   |
|       | deduct | w/o PremAudio |  | 275   | 225  | 575   |
|       | deduct | w/o PwrSeat   |  | 200   | 175  | 400   |

|     |        |               |  |       |      |       |
|-----|--------|---------------|--|-------|------|-------|
| V50 |        |               |  |       |      |       |
| 1   | V50    | 4d Wgn 2.4i   |  | 10600 | 8425 | 24275 |
| 2   | V50    | 4d Wgn T5     |  | 11450 | 9075 | 26200 |
| 3   | V50    | 4d Wgn T5 AWD |  | 12175 | 9650 | 27850 |
|     | add    | Leather       |  | 450   | 375  | 925   |
|     | add    | Navigation    |  | 475   | 400  | 925   |
|     | deduct | w/o AutoTran  |  | 625   | 550  | 1175  |
|     | deduct | w/o CdChnger  |  | 150   | 125  | 300   |
|     | deduct | w/o Moonroof  |  | 450   | 375  | 925   |
|     | deduct | w/o PremAudio |  | 275   | 225  | 575   |
|     | deduct | w/o PwrSeat   |  | 200   | 175  | 400   |

|            |        |                            |  |       |       |       |
|------------|--------|----------------------------|--|-------|-------|-------|
| S60 SERIES |        |                            |  |       |       |       |
| 1          | S60    | 4d Sdn 2.4                 |  | 9600  | 7575  | 22000 |
| 2          | S60    | 4d Sdn 2.5T                |  | 10775 | 8600  | 23600 |
| 3          | S60    | 4d Sdn 2.5T AWD            |  | 11675 | 9350  | 25225 |
| 4          | S60    | 4d Sdn T-5                 |  | 11350 | 9025  | 25450 |
| 5          | S60    | 4d Sdn R                   |  | 14275 | 11500 | 30150 |
|            | add    | CdChnger (ex 1,5)          |  | 175   | 150   | 375   |
|            | add    | Navigation (ex 1)          |  | 500   | 450   | 1000  |
|            | add    | PremAudio (ex 1,5)         |  | 300   | 250   | 625   |
|            | deduct | w/o AutoTran               |  | 700   | 625   | 1325  |
|            | deduct | w/o CdChnger (ex 1,2,3,4)  |  | 175   | 150   | 375   |
|            | deduct | w/o Leather                |  | 550   | 475   | 1150  |
|            | deduct | w/o Moonroof               |  | 550   | 475   | 1150  |
|            | deduct | w/o PremAudio (ex 1,2,3,4) |  | 300   | 250   | 625   |
|            | deduct | w/o PwrSeat                |  | 225   | 175   | 425   |

|            |        |                            |  |       |       |       |
|------------|--------|----------------------------|--|-------|-------|-------|
| V70 SERIES |        |                            |  |       |       |       |
| 1          | V70    | 5d Wgn 2.4                 |  | 10375 | 8200  | 23675 |
| 2          | V70    | 5d Wgn 2.5T                |  | 11300 | 8925  | 25750 |
| 3          | V70    | 5d Wgn T-5                 |  | 11825 | 9325  | 27250 |
| 4          | V70    | 5d Wgn XC                  |  | 12350 | 9675  | 31300 |
| 5          | V70    | 5d Wgn R                   |  | 15300 | 12325 | 32325 |
|            | add    | CdChnger (ex 1,5)          |  | 175   | 150   | 375   |
|            | add    | Navigation (ex 1)          |  | 500   | 450   | 1000  |
|            | add    | PremAudio (ex 1,5)         |  | 300   | 250   | 625   |
|            | deduct | w/o AutoTran               |  | 700   | 625   | 1325  |
|            | deduct | w/o CdChnger (ex 1,2,3,4)  |  | 175   | 150   | 375   |
|            | deduct | w/o Leather                |  | 550   | 475   | 1150  |
|            | deduct | w/o Moonroof               |  | 550   | 475   | 1150  |
|            | deduct | w/o PremAudio (ex 1,2,3,4) |  | 300   | 250   | 625   |
|            | deduct | w/o PwrSeat                |  | 225   | 175   | 425   |

|            |        |                        |  |       |       |       |
|------------|--------|------------------------|--|-------|-------|-------|
| S80 SERIES |        |                        |  |       |       |       |
| 1          | S80    | 4d Sdn 2.5T            |  | 10575 | 8100  | 27175 |
| 2          | S80    | 4d Sdn 2.5T AWD        |  | 11275 | 8650  | 29000 |
| 3          | S80    | 4d Sdn T-6             |  | 12850 | 10050 | 30850 |
|            | add    | CdChnger (ex 3)        |  | 200   | 175   | 425   |
|            | add    | Navigation             |  | 525   | 450   | 1025  |
|            | add    | PremAudio (ex 3)       |  | 350   | 275   | 700   |
|            | add    | RearEnt (ex 1,2)       |  | 450   | 400   | 950   |
|            | deduct | w/o CdChnger (ex 1,2)  |  | 200   | 175   | 425   |
|            | deduct | w/o Leather            |  | 825   | 700   | 1675  |
|            | deduct | w/o Moonroof           |  | 650   | 550   | 1325  |
|            | deduct | w/o PremAudio (ex 1,2) |  | 350   | 275   | 700   |

| VOLVO    |        |                    |  | 36    | 48    | crv   |
|----------|--------|--------------------|--|-------|-------|-------|
| XC90 2WD |        |                    |  |       |       |       |
| 1        | XC90   | 4d Wgn 2.5T 5 Pass |  | 13575 | 10850 | 31350 |
| 2        | XC90   | 4d Wgn 2.5T 7 Pass |  | 14375 | 11475 | 33250 |
|          | add    | Navigation         |  | 500   | 450   | 1000  |
|          | add    | PremAudio          |  | 300   | 250   | 625   |
|          | add    | RearEnt            |  | 425   | 375   | 875   |
|          | deduct | w/o CdChnger       |  | 175   | 150   | 375   |
|          | deduct | w/o Leather        |  | 550   | 475   | 1150  |
|          | deduct | w/o Moonroof       |  | 550   | 475   | 1150  |
|          | deduct | w/o RearAir (ex 1) |  | 350   | 325   | 675   |

|          |        |                        |  |       |       |       |
|----------|--------|------------------------|--|-------|-------|-------|
| XC90 AWD |        |                        |  |       |       |       |
| 1        | XC90   | 4d Wgn 2.5T 5 Pass     |  | 14825 | 11900 | 33675 |
| 2        | XC90   | 4d Wgn 2.5T 7 Pass     |  | 15675 | 12600 | 35575 |
| 3        | XC90   | 4d Wgn T-6 5 Pass      |  | 15400 | 12350 | 35475 |
| 4        | XC90   | 4d Wgn T-6 7 Pass      |  | 16150 | 12975 | 37275 |
| 5        | XC90   | 4d Wgn V8 7 Pass       |  | 18525 | 14875 | 42050 |
|          | add    | Navigation             |  | 500   | 450   | 1000  |
|          | add    | PremAudio (ex 3,4,5)   |  | 300   | 250   | 625   |
|          | add    | RearEnt                |  | 425   | 375   | 875   |
|          | deduct | w/o CdChnger           |  | 175   | 150   | 375   |
|          | deduct | w/o Leather            |  | 550   | 475   | 1150  |
|          | deduct | w/o Moonroof           |  | 550   | 475   | 1150  |
|          | deduct | w/o PremAudio (ex 1,2) |  | 300   | 250   | 625   |
|          | deduct | w/o RearAir (ex 1,3)   |  | 350   | 325   | 675   |

| ACURA |        |                                     | 36    | crv   |
|-------|--------|-------------------------------------|-------|-------|
| RSX   |        |                                     |       |       |
| 1     | DC5*84 | 3d Cpe                              | 7800  | 16475 |
| 2     | DC5*84 | 3d Cpe w/ Lthr                      | 8225  | 17350 |
| 3     | DC5304 | 3d Cpe Type S                       | 9325  | 18850 |
|       | deduct | w/o AutoTran (ex 3)                 | 550   | 1050  |
| TSX   |        |                                     |       |       |
| 1     | CL9*84 | 4d Sdn                              | 10875 | 22450 |
| 2     | CL9*84 | 4d Sdn Navigation                   | 11200 | 23150 |
|       | deduct | w/o AutoTran                        | 550   | 1050  |
| TL    |        |                                     |       |       |
| 1     | A6**4J | 4d Sdn                              | 12450 | 25675 |
| 2     | A6**4K | 4d Sdn Navigation                   | 12875 | 26550 |
|       | deduct | w/o AutoTran                        | 650   | 1200  |
| RL    |        |                                     |       |       |
| 1     | KA9654 | 4d Sdn                              | 11025 | 26400 |
| 2     | KA9654 | 4d Sdn Navigation                   | 11175 | 26775 |
| MDX   |        |                                     |       |       |
| 1     | YD1824 | 4d Wgn                              | 12125 | 27275 |
| 2     | YD1864 | 4d Wgn Touring                      | 13175 | 29775 |
| 3     | YD1874 | 4d Wgn Touring w/ RES               | 13475 | 30300 |
| 4     | YD1884 | 4d Wgn Touring w/ NAV               | 13525 | 30575 |
| 5     | YD1894 | 4d Wgn Touring w/ RES/NAV           | 13775 | 31125 |
| NSX   |        |                                     |       |       |
| 1     | NA**64 | 2d Cpe Targa                        | 31800 | 65450 |
|       | deduct | w/o AutoTran                        | 750   | 1425  |
| AUDI  |        |                                     |       |       |
| A4    |        |                                     | 36    | crv   |
| 1     | 8E252* | 4d Sdn 1.8T                         | 9075  | 21275 |
| 2     | 8E252* | 4d Sdn 1.8T quattro                 | 10475 | 23975 |
| 3     | 8E25F* | 4d Sdn 3.0L                         | 10025 | 23475 |
| 4     | 8E25F* | 4d Sdn 3.0L quattro                 | 10950 | 25075 |
| 5     | 8E552* | 5d Avant 1.8T quattro               | 10575 | 23375 |
| 6     | 8E55F* | 5d Avant 3.0L quattro               | 11800 | 26100 |
| 7     | 8E254* | 4d Sdn S4                           | 15350 | 34525 |
| 8     | 8E554* | 5d Avant S4                         | 15575 | 35025 |
| 9     | 8H752H | 2d Conv 1.8T                        | 14900 | 29925 |
| 10    | 8H75FH | 2d Conv 3.0L                        | 16050 | 32275 |
| 11    | 8H75FZ | 2d Conv 3.0L quattro                | 16175 | 34525 |
| 12    | 8H754* | 2d Conv S4                          | 19825 | 41275 |
|       | add    | AutoTran (ex 1,2,3,4,5,6,9,10,11)   | 650   | 1200  |
|       | add    | CdChnger (ex 3,7,8,12)              | 150   | 300   |
|       | add    | PremAudio (ex 3,6,7,8,12)           | 250   | 525   |
|       | deduct | w/o AutoTran (ex 7,8,12)            | 650   | 1200  |
|       | deduct | w/o CdChnger (ex 1,2,4,5,6,9,10,11) | 150   | 300   |
|       | deduct | w/o Leather                         | 475   | 975   |
|       | deduct | w/o Moonroof (ex 9,10,11,12)        | 475   | 975   |
|       | deduct | w/o PremAudio (ex 1,2,4,5,9,10,11)  | 250   | 525   |
|       | deduct | w/o PwrSeat                         | 175   | 375   |
| TT    |        |                                     |       |       |
| 1     | 8N355U | 2d Cpe 180                          | 11700 | 23775 |
| 2     | 8N3569 | 2d Cpe 225 quattro                  | 13400 | 25825 |
| 3     | 8N35BL | 2d Cpe 250 quattro DSG              | 14850 | 28875 |
| 4     | 8N955U | 2d Conv 180                         | 12375 | 25275 |
| 5     | 8N9569 | 2d Conv 225 quattro                 | 14200 | 27500 |
| 6     | 8N95BL | 2d Conv 250 quattro DSG             | 15725 | 30475 |
|       | deduct | w/o CdChnger                        | 150   | 300   |
|       | deduct | w/o PremAudio                       | 250   | 525   |
| A6    |        |                                     |       |       |
| 1     | 4B252H | 4d Sdn                              | 8375  | 22925 |
| 2     | 4B252Z | 4d Sdn quattro                      | 9500  | 25125 |
| 3     | 4B25GZ | 4d Sdn quattro S-Line               | 10150 | 26725 |
| 4     | 4B257* | 4d Sdn quattro 2.7T                 | 10850 | 26050 |
| 5     | 4B451Z | 4d Sdn quattro 4.2L                 | 12850 | 30850 |
| 6     | 4B552Z | 5d Avant quattro                    | 9500  | 25000 |
| 7     | 4BH57* | 5d Wgn allroad 2.7T                 | 11600 | 28825 |
| 8     | 4BH55Z | 5d Wgn allroad 4.2L                 | 12400 | 33600 |
| 9     | 4B654Z | 5d Avant S6                         | 18375 | 40250 |
|       | add    | PremAudio (ex 5,9)                  | 300   | 600   |
|       | deduct | w/o AutoTran                        | 750   | 1400  |
|       | deduct | w/o Leather                         | 775   | 1575  |
|       | deduct | w/o Moonroof                        | 575   | 1175  |
|       | deduct | w/o PremAudio (ex 1,2,3,4,6,7,8)    | 300   | 600   |
| A8    |        |                                     |       |       |
| 1     | 4E851L | 4d Sdn quattro L                    | 17075 | 46300 |

| BMW        |        |                            | 36    | crv   |
|------------|--------|----------------------------|-------|-------|
| 325 SERIES |        |                            |       |       |
| 1          | 043*   | 2d Cpe 325Ci               | 13125 | 25600 |
| 2          | 044*   | 4d Sdn 325i                | 12350 | 24325 |
| 3          | 0447   | 4d Sdn 325xi               | 13250 | 26075 |
| 4          | 0441   | 2d Conv 325CiC             | 15850 | 32850 |
| 5          | 043*   | 5d Wgn 325iT               | 12275 | 24150 |
| 6          | 0436   | 5d Wgn 325xiT              | 13125 | 25800 |
|            | add    | Hardtop (ex 1,2,3,5,6)     | 425   | 850   |
|            | add    | Navigation                 | 450   | 875   |
|            | add    | PremAudio (ex 3,6)         | 250   | 525   |
|            | add    | SportPkg (ex 1,3,4,6)      | 375   | 750   |
|            | deduct | w/o AutoTran               | 650   | 1200  |
|            | deduct | w/o Leather                | 475   | 975   |
|            | deduct | w/o Moonroof (ex 4)        | 475   | 975   |
|            | deduct | w/o PremAudio (ex 1,2,4,5) | 250   | 525   |
|            | deduct | w/o PwrSeat                | 175   | 375   |

| BMW        |        |                         | 36    | crv   |
|------------|--------|-------------------------|-------|-------|
| 330 SERIES |        |                         |       |       |
| 1          | 0433   | 2d Cpe 330Ci            | 14775 | 28825 |
| 2          | 0442   | 4d Sdn 330i             | 14700 | 28175 |
| 3          | 0443   | 4d Sdn 330xi            | 14700 | 28725 |
| 4          | 0446   | 2d Conv 330CiC          | 17200 | 36675 |
| 5          | 0437   | 2d Cpe M3               | 20275 | 42100 |
| 6          | 0432   | 2d Conv M3              | 22325 | 45350 |
|            | add    | AutoTran (ex 1,2,3,4,6) | 650   | 1200  |
|            | add    | Hardtop (ex 1,2,3,5,6)  | 425   | 850   |
|            | add    | Navigation              | 450   | 875   |
|            | deduct | w/o AutoTran (ex 5)     | 650   | 1200  |
|            | deduct | w/o Leather             | 475   | 975   |
|            | deduct | w/o Moonroof (ex 4,6)   | 475   | 975   |
|            | deduct | w/o PremAudio           | 250   | 525   |
|            | deduct | w/o PwrSeat             | 175   | 375   |
| Z4         |        |                         |       |       |
| 1          | 0425   | 2d Conv 2.5i            | 13150 | 25900 |
| 2          | 0428   | 2d Conv 3.0i            | 14975 | 29500 |
|            | add    | AutoTran                | 650   | 1200  |
|            | add    | CdChnger                | 150   | 300   |
|            | add    | Navigation              | 450   | 875   |
|            | add    | PremAudio (ex 2)        | 250   | 525   |
|            | deduct | w/o Cruise              | 175   | 325   |
|            | deduct | w/o Leather             | 475   | 975   |
|            | deduct | w/o PwrSeat             | 175   | 375   |
| 5 SERIES   |        |                         |       |       |
| 1          | 0456   | 4d Sdn 525i             | 13225 | 34450 |
| 2          | 0450   | 4d Sdn 530i             | 14575 | 37450 |
| 3          | 0453   | 4d Sdn 545i             | 15775 | 42125 |
|            | add    | CdChnger                | 175   | 375   |
|            | add    | Navigation              | 475   | 925   |
|            | add    | PremAudio (ex 3)        | 300   | 600   |
|            | add    | SportPkg (ex 3)         | 525   | 1075  |
|            | deduct | w/o AutoTran            | 750   | 1400  |
|            | deduct | w/o Leather             | 775   | 1575  |
|            | deduct | w/o PremAudio (ex 1,2)  | 300   | 600   |
| 6 SERIES   |        |                         |       |       |
| 1          | E63    | 2d Cpe 645Ci            | 24900 | 55800 |
| 2          | E64    | 2d Conv 645CiC          | 29075 | 65000 |
|            | deduct | w/o AutoTran            | 750   | 1425  |
|            | deduct | w/o CdChnger            | 175   | 375   |
|            | deduct | w/o PremAudio           | 375   | 750   |
| 7 SERIES   |        |                         |       |       |
| 1          | 0474   | 4d Sdn 745i             | 19200 | 48475 |
| 2          | 0479   | 4d Sdn 745Li            | 20850 | 50600 |
|            | add    | RearEnt                 | 400   | 825   |
|            | add    | SportPkg                | 525   | 1100  |
|            | deduct | w/o CdChnger            | 175   | 375   |
|            | deduct | w/o PremAudio           | 375   | 750   |
| X3         |        |                         |       |       |
| 1          | 0463   | 4d Wgn 2.5i             | 12225 | 26700 |
| 2          | 0465   | 4d Wgn 3.0i             | 12775 | 28525 |
|            | add    | Navigation              | 425   | 800   |
|            | add    | SportPkg                | 375   | 750   |
|            | deduct | w/o AutoTran            | 550   | 1050  |
|            | deduct | w/o Cruise              | 150   | 275   |
|            | deduct | w/o Leather             | 375   | 775   |
|            | deduct | w/o Moonroof            | 375   | 775   |
|            | deduct | w/o PremAudio           | 250   | 500   |
| X5 SERIES  |        |                         |       |       |
| 1          | 0464   | 4d Wgn 3.0i             | 14675 | 34975 |
| 2          | 0462   | 4d Wgn 4.4i             | 15500 | 39750 |
| 3          | 046*   | 4d Wgn 4.8is            | 23125 | 54300 |
|            | add    | CdChnger (ex 3)         | 175   | 375   |
|            | add    | Navigation (ex 3)       | 475   | 925   |
|            | add    | PremAudio (ex 2,3)      | 300   | 600   |
|            | add    | SportPkg (ex 2,3)       | 525   | 1100  |
|            | deduct | w/o AutoTran            | 750   | 1400  |
|            | deduct | w/o Leather             | 775   | 1575  |
|            | deduct | w/o Moonroof            | 575   | 1175  |
|            | deduct | w/o Navigation (ex 1,2) | 475   | 925   |
|            | deduct | w/o PremAudio (ex 1)    | 300   | 600   |

| BUICK       |        |                     | 36   | crv   |
|-------------|--------|---------------------|------|-------|
| REGAL       |        |                     |      |       |
| 1           | 4WB69  | 4d Sdn LS           | 5950 | 14050 |
| 2           | 4WF69  | 4d Sdn GS           | 7050 | 16475 |
|             | add    | Moonroof (ex 2)     | 375  | 775   |
|             | deduct | w/o ABS             | 175  | 375   |
|             | deduct | w/o AlloyWhl        | 225  | 475   |
|             | deduct | w/o Leather         | 375  | 775   |
|             | deduct | w/o Moonroof (ex 1) | 375  | 775   |
| LESABRE     |        |                     |      |       |
| 1           | 4HP69  | 4d Sdn Custom       | 5475 | 12750 |
| 2           | 4HR69  | 4d Sdn Limited      | 7250 | 17750 |
|             | add    | Moonroof (ex 1)     | 375  | 775   |
|             | deduct | w/o AlloyWhl        | 225  | 475   |
|             | deduct | w/o Leather         | 375  | 775   |
| PARK AVENUE |        |                     |      |       |
| 1           | 4CW69  | 4d Sdn              | 6900 | 18400 |
| 2           | 4CU69  | 4d Sdn Ultra        | 7375 | 22650 |
|             | add    | CdChnger            | 150  | 300   |
|             | add    | Moonroof            | 475  | 975   |

|                |        |                    |      |       |
|----------------|--------|--------------------|------|-------|
| RENDEZVOUS 2WD |        |                    |      |       |
| 1              | 4BK26  | 5d Wgn CX          | 5375 | 12250 |
| 2              | 4BK26  | 5d Wgn CXL         | 6200 | 13800 |
|                | add    | CdChnger (ex 1)    | 125  | 250   |
|                | add    | Leather (ex 2)     | 375  | 775   |
|                | add    | Moonroof           | 375  | 775   |
|                | add    | PwrSeat (ex 2)     | 150  | 300   |
|                | add    | RearEnt (ex 1)     | 350  | 700   |
|                | add    | 3rdSeat            | 400  | 825   |
|                | deduct | w/o ABS            | 175  | 375   |
|                | deduct | w/o AlloyWhl       | 225  | 475   |
|                | deduct | w/o Leather (ex 1) | 375  | 775   |
|                | deduct | w/o PwrSeat (ex 1) | 150  | 300   |

**BUICK** **36** **crv**

|                       |        |                       |      |
|-----------------------|--------|-----------------------|------|
| <b>RENDEZVOUS AWD</b> |        |                       |      |
| 1                     | 4BT26  | 5d Wgn CX             | 6650 |
| 2                     | 4BT26  | 5d Wgn CXL            | 7350 |
| 3                     | 4BT26  | 5d Wgn Ultra          | 8375 |
|                       | add    | CdChnger (ex 1,3)     | 125  |
|                       | add    | Leather (ex 2,3)      | 375  |
|                       | add    | Moonroof              | 375  |
|                       | add    | RearEnt (ex 1)        | 350  |
|                       | add    | 3rdSeat (ex 3)        | 400  |
|                       | deduct | w/o AlloyWhl          | 225  |
|                       | deduct | w/o CdChnger (ex 1,2) | 125  |
|                       | deduct | w/o Leather (ex 1)    | 375  |
|                       | deduct | w/o PwrSeat           | 150  |

|                    |        |               |      |
|--------------------|--------|---------------|------|
| <b>RAINIER 2WD</b> |        |               |      |
| 1                  | BS155  | 5d Wgn CXL    | 7275 |
|                    | add    | 5.3L V8       | 250  |
|                    | add    | Navigation    | 425  |
|                    | add    | RearEnt       | 350  |
|                    | deduct | w/o CdChnger  | 125  |
|                    | deduct | w/o Moonroof  | 375  |
|                    | deduct | w/o PremAudio | 250  |

|                    |        |               |      |
|--------------------|--------|---------------|------|
| <b>RAINIER AWD</b> |        |               |      |
| 1                  | BT155  | 5d Wgn CXL    | 8225 |
|                    | add    | 5.3L V8       | 250  |
|                    | add    | Navigation    | 425  |
|                    | add    | RearEnt       | 350  |
|                    | deduct | w/o CdChnger  | 125  |
|                    | deduct | w/o Moonroof  | 375  |
|                    | deduct | w/o PremAudio | 250  |

**CADILLAC** **36** **crv**

|            |        |                     |       |
|------------|--------|---------------------|-------|
| <b>CTS</b> |        |                     |       |
| 1          | 6DM69  | 4d Sdn              | 10400 |
| 2          | 6DN69  | 4d Sdn V            | 16225 |
|            | add    | Navigation (ex 2)   | 450   |
|            | add    | SportPkg (ex 2)     | 375   |
|            | deduct | w/o AutoTran (ex 2) | 650   |
|            | deduct | w/o CdChnger        | 150   |
|            | deduct | w/o Moonroof        | 475   |
|            | deduct | w/o PremAudio       | 250   |

|                |       |                    |       |
|----------------|-------|--------------------|-------|
| <b>DEVILLE</b> |       |                    |       |
| 1              | 6KD69 | 4d Sdn             | 8175  |
| 2              | 6KE69 | 4d Sdn DHS         | 9600  |
| 3              | 6KF69 | 4d Sdn DTS         | 10175 |
|                | add   | CdChnger           | 175   |
|                | add   | NightVision (ex 1) | 300   |
|                | add   | Moonroof           | 575   |
|                | add   | Navigation         | 475   |
|                | add   | PremAudio (ex 2,3) | 300   |

|                |       |            |      |
|----------------|-------|------------|------|
| <b>SEVILLE</b> |       |            |      |
| 1              | 6KS69 | 4d Sdn SLS | 7125 |
|                | add   | CdChnger   | 175  |
|                | add   | Moonroof   | 575  |
|                | add   | Navigation | 475  |
|                | add   | PremAudio  | 300  |

|            |       |         |       |
|------------|-------|---------|-------|
| <b>XLR</b> |       |         |       |
| 1          | 6YV67 | 2d Conv | 20650 |

|                |        |             |       |
|----------------|--------|-------------|-------|
| <b>SRX 2WD</b> |        |             |       |
| 1              | 6EB26  | 4d Wgn V6   | 10025 |
| 2              | 6ED26  | 4d Wgn V8   | 11550 |
|                | add    | CdChnger    | 175   |
|                | add    | Moonroof    | 575   |
|                | add    | Navigation  | 475   |
|                | add    | PremAudio   | 300   |
|                | add    | RearEnt     | 400   |
|                | deduct | w/o 3rdSeat | 450   |

|                |        |             |       |
|----------------|--------|-------------|-------|
| <b>SRX AWD</b> |        |             |       |
| 1              | 6EB26  | 4d Wgn V6   | 10925 |
| 2              | 6ED26  | 4d Wgn V8   | 12450 |
|                | add    | CdChnger    | 175   |
|                | add    | Moonroof    | 575   |
|                | add    | Navigation  | 475   |
|                | add    | PremAudio   | 300   |
|                | add    | RearEnt     | 400   |
|                | deduct | w/o 3rdSeat | 450   |

|                     |        |              |       |
|---------------------|--------|--------------|-------|
| <b>ESCALADE 2WD</b> |        |              |       |
| 1                   | 6C1570 | 4d Wgn       | 14850 |
|                     | add    | RearEnt      | 400   |
|                     | deduct | w/o Moonroof | 575   |

|                     |        |                     |       |
|---------------------|--------|---------------------|-------|
| <b>ESCALADE AWD</b> |        |                     |       |
| 1                   | 6K1570 | 4d Wgn              | 15975 |
| 2                   | 6K1590 | 4d Wgn ESV          | 15675 |
| 3                   | 6K1590 | 4d Wgn ESV Platinum | 16575 |
| 4                   | 6K1593 | 4d Wgn EXT          | 15225 |
|                     | add    | Navigation (ex 3)   | 475   |
|                     | add    | RearEnt (ex 3)      | 400   |
|                     | deduct | w/o Moonroof        | 575   |

**CHEVROLET** **36** **crv**

|                 |        |                 |      |
|-----------------|--------|-----------------|------|
| <b>CAVALIER</b> |        |                 |      |
| 1               | 1JH37  | 2d Cpe LS Sport | 4425 |
|                 | deduct | w/o AutoTran    | 475  |
|                 | deduct | w/o Moonroof    | 275  |

|               |        |                           |      |
|---------------|--------|---------------------------|------|
| <b>MALIBU</b> |        |                           |      |
| 1             | 1ZT69  | 4d Sdn LS                 | 4975 |
| 2             | 1ZU69  | 4d Sdn LT                 | 5725 |
| 3             | 1ZS68  | 5d Sdn Maxx               | 4800 |
| 4             | 1ZT68  | 5d Sdn Maxx LS            | 5100 |
| 5             | 1ZU68  | 5d Sdn Maxx LT            | 6175 |
|               | add    | CdChnger (ex 3)           | 125  |
|               | add    | Moonroof (ex 3,5)         | 375  |
|               | add    | RearEnt (ex 1,2,3)        | 350  |
|               | deduct | w/o Moonroof (ex 1,2,3,4) | 375  |
|               | deduct | w/o PwrSeat (ex 3)        | 150  |

**CHEVROLET** **36** **crv**

|                    |        |                        |      |
|--------------------|--------|------------------------|------|
| <b>MONTE CARLO</b> |        |                        |      |
| 1                  | 1WV27  | 2d Cpe LS              | 5775 |
| 2                  | 1WX27  | 2d Cpe SS              | 8625 |
| 3                  | 1WZ27  | 2d Cpe SS Supercharged | 9950 |
|                    | add    | ABS (ex 2,3)           | 175  |
|                    | add    | Leather (ex 2,3)       | 375  |
|                    | add    | Moonroof (ex 2,3)      | 375  |
|                    | deduct | w/o AlloyWhl           | 225  |
|                    | deduct | w/o Cruise             | 150  |
|                    | deduct | w/o Leather (ex 1)     | 375  |
|                    | deduct | w/o Moonroof (ex 1)    | 375  |
|                    | deduct | w/o PwrSeat            | 150  |

|               |        |                     |      |
|---------------|--------|---------------------|------|
| <b>IMPALA</b> |        |                     |      |
| 1             | 1WF19  | 4d Sdn              | 4525 |
| 2             | 1WH19  | 4d Sdn LS           | 6350 |
| 3             | 1WP19  | 4d Sdn SS           | 7825 |
|               | add    | 3.8L V6 (ex 2,3)    | 375  |
|               | add    | ABS (ex 2,3)        | 175  |
|               | add    | AlloyWhl (ex 2,3)   | 225  |
|               | add    | Leather (ex 3)      | 375  |
|               | add    | Moonroof (ex 2,3)   | 375  |
|               | add    | PwrSeat (ex 2,3)    | 150  |
|               | deduct | w/o Cruise          | 150  |
|               | deduct | w/o Moonroof (ex 1) | 375  |

|                |        |                    |      |
|----------------|--------|--------------------|------|
| <b>VENTURE</b> |        |                    |      |
| 1              | 1UM16  | 4d Wgn Lwb         | 5150 |
| 2              | 1UM16  | 4d Wgn LS Lwb      | 5550 |
| 3              | 1UM16  | 4d Wgn LT Lwb      | 6000 |
|                | add    | ABS (ex 2,3)       | 175  |
|                | add    | CdChnger (ex 1)    | 125  |
|                | add    | Leather (ex 1,2)   | 375  |
|                | add    | PwrSeat (ex 2,3)   | 150  |
|                | deduct | w/o AlloyWhl       | 225  |
|                | deduct | w/o PwrSeat (ex 1) | 150  |
|                | deduct | w/o RearAir        | 350  |

|                    |        |                |      |
|--------------------|--------|----------------|------|
| <b>VENTURE AWD</b> |        |                |      |
| 1                  | 1UT16  | 4d Wgn LS Lwb  | 6075 |
| 2                  | 1UT16  | 4d Wgn LT Lwb  | 6700 |
|                    | add    | CdChnger       | 125  |
|                    | add    | Leather (ex 1) | 375  |
|                    | add    | PwrSeat (ex 2) | 150  |
|                    | deduct | w/o RearAir    | 350  |

|            |        |               |       |
|------------|--------|---------------|-------|
| <b>SSR</b> |        |               |       |
| 1          | CS1570 | 2d Conv       | 12050 |
|            | deduct | w/o CdChnger  | 150   |
|            | deduct | w/o PremAudio | 250   |

|                 |        |                           |       |
|-----------------|--------|---------------------------|-------|
| <b>CORVETTE</b> |        |                           |       |
| 1               | 1YV07  | 2d Cpe                    | 17000 |
| 2               | 1YV07  | 2d Cpe Commemorative      | 17200 |
| 3               | 1YV67  | 2d Conv                   | 19725 |
| 4               | 1YV67  | 2d Conv Commemorative     | 19900 |
| 5               | 1YV37  | 2d Cpe Z06                | 18450 |
| 6               | 1YV37  | 2d Cpe Z06 Commemorative  | 18600 |
|                 | add    | CdChnger (ex 3,4,5,6)     | 175   |
|                 | add    | RoofPanel (ex 3,4,5,6)    | 350   |
|                 | deduct | w/o AutoTran (ex 5,6)     | 750   |
|                 | deduct | w/o CdChnger (ex 1,2,5,6) | 175   |

**CHEVROLET TRUCKS** **36** **crv**

|                    |        |                |      |
|--------------------|--------|----------------|------|
| <b>TRACKER 2WD</b> |        |                |      |
| 1                  | CE1030 | 4d Wgn         | 3850 |
| 2                  | CE1030 | 4d Wgn LT      | 4475 |
|                    | add    | ABS            | 125  |
|                    | add    | Leather (ex 1) | 275  |
|                    | deduct | w/o Cruise     | 125  |
|                    | deduct | w/o PwrLks     | 125  |
|                    | deduct | w/o PwrWind    | 175  |
|                    | deduct | w/o Tilt       | 50   |

|                    |        |                |      |
|--------------------|--------|----------------|------|
| <b>TRACKER 4WD</b> |        |                |      |
| 1                  | CJ1030 | 4d Wgn         | 4650 |
| 2                  | CJ1030 | 4d Wgn ZR2     | 5200 |
| 3                  | CJ1030 | 4d Wgn LT      | 5325 |
|                    | add    | ABS            | 125  |
|                    | add    | Leather (ex 1) | 275  |
|                    | deduct | w/o Cruise     | 125  |
|                    | deduct | w/o PwrLks     | 125  |
|                    | deduct | w/o PwrWind    | 175  |
|                    | deduct | w/o Tilt       | 50   |

|                   |        |               |      |
|-------------------|--------|---------------|------|
| <b>BLAZER 2WD</b> |        |               |      |
| 1                 | CS1051 | 2d Wgn LS     | 4675 |
| 2                 | CS1051 | 2d Wgn Xtreme | 4675 |
| 3                 | CS1050 | 4d Wgn LS     | 5800 |
|                   | add    | CdChnger      | 125  |
|                   | add    | Moonroof      | 375  |
|                   | add    | PremAudio     | 250  |
|                   | add    | PwrSeat       | 150  |
|                   | deduct | w/o AutoTran  | 550  |
|                   | deduct | w/o Cruise    | 150  |
|                   | deduct | w/o PwrLks    | 175  |
|                   | deduct | w/o PwrWind   | 225  |
|                   | deduct | w/o Tilt      | 100  |

|                   |        |                   |      |
|-------------------|--------|-------------------|------|
| <b>BLAZER 4WD</b> |        |                   |      |
| 1                 | CT1051 | 2d Wgn LS         | 5700 |
| 2                 | CT1050 | 4d Wgn LS         | 6825 |
|                   | add    | CdChnger          | 125  |
|                   | add    | Moonroof          | 375  |
|                   | add    | PremAudio         | 250  |
|                   | add    | PwrSeat           | 150  |
|                   | add    | WideStance (ex 2) | 300  |
|                   | deduct | w/o AutoTran      | 550  |
|                   | deduct | w/o Cruise        | 150  |
|                   | deduct | w/o PwrLks        | 175  |
|                   | deduct | w/o PwrWind       | 225  |
|                   | deduct | w/o Tilt          | 100  |

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CHEVROLET TRUCKS

36

crv

|                        |                      |      |
|------------------------|----------------------|------|
| <b>TRAILBLAZER 2WD</b> |                      |      |
| 1                      | CS1550 4d Wgn LS     | 6275 |
| 2                      | CS1550 4d Wgn LT     | 6875 |
| 3                      | CS1580 4d Wgn EXT LS | 7200 |
| 4                      | CS1580 4d Wgn EXT LT | 8125 |
|                        | add 5.3L V8 (ex 1,2) | 275  |
|                        | add CdChnger         | 125  |
|                        | add Leather (ex 1,3) | 375  |
|                        | add Moonroof         | 375  |
|                        | add PremAudio (ex 1) | 250  |
|                        | add PwrSeat (ex 2,4) | 150  |
|                        | add RearEnt (ex 1)   | 350  |
|                        | deduct w/o Cruise    | 150  |

|                        |                      |      |
|------------------------|----------------------|------|
| <b>TRAILBLAZER 4WD</b> |                      |      |
| 1                      | CT1550 4d Wgn LS     | 7350 |
| 2                      | CT1550 4d Wgn LT     | 7950 |
| 3                      | CT1580 4d Wgn EXT LS | 8200 |
| 4                      | CT1580 4d Wgn EXT LT | 9125 |
|                        | add 5.3L V8 (ex 1,2) | 275  |
|                        | add CdChnger         | 125  |
|                        | add Leather (ex 1,3) | 375  |
|                        | add Moonroof         | 375  |
|                        | add PremAudio (ex 1) | 250  |
|                        | add PwrSeat (ex 2,4) | 150  |
|                        | add RearEnt (ex 1)   | 350  |
|                        | deduct w/o Cruise    | 150  |

|                  |                      |      |
|------------------|----------------------|------|
| <b>TAHOE 2WD</b> |                      |      |
| 1                | C15706 4d Wgn LS     | 8750 |
| 2                | C15706 4d Wgn LT     | 9750 |
|                  | add CdChnger (ex 2)  | 150  |
|                  | add Leather (ex 2)   | 475  |
|                  | add Moonroof         | 475  |
|                  | add PremAudio (ex 2) | 250  |
|                  | add RearEnt          | 375  |
|                  | deduct w/o 3rdSeat   | 450  |

|                  |                        |       |
|------------------|------------------------|-------|
| <b>TAHOE 4WD</b> |                        |       |
| 1                | K15706 4d Wgn LS       | 10825 |
| 2                | K15706 4d Wgn LT       | 11500 |
| 3                | K15706 4d Wgn Z71      | 11175 |
|                  | add CdChnger (ex 2,3)  | 150   |
|                  | add Moonroof           | 475   |
|                  | add PremAudio (ex 2,3) | 250   |
|                  | add RearEnt            | 375   |
|                  | deduct w/o Leather     | 475   |
|                  | deduct w/o 3rdSeat     | 450   |

|                        |               |      |
|------------------------|---------------|------|
| <b>ASTRO CARGO VAN</b> |               |      |
| 1                      | CM1100 3d Van | 5075 |
|                        | add AlloyWhl  | 225  |
|                        | add Cruise    | 150  |
|                        | add PwrLks    | 175  |
|                        | add PwrSeat   | 150  |
|                        | add PwrWind   | 225  |
|                        | add Tilt      | 100  |

|                            |               |      |
|----------------------------|---------------|------|
| <b>ASTRO CARGO VAN AWD</b> |               |      |
| 1                          | CL1100 3d Van | 5925 |
|                            | add AlloyWhl  | 225  |
|                            | add Cruise    | 150  |
|                            | add PwrLks    | 175  |
|                            | add PwrSeat   | 150  |
|                            | add PwrWind   | 225  |
|                            | add Tilt      | 100  |

|                              |                     |      |
|------------------------------|---------------------|------|
| <b>ASTRO PASSENGER WAGON</b> |                     |      |
| 1                            | CM1100 3d Wgn LS    | 5750 |
| 2                            | CM1100 3d Wgn LT    | 6025 |
|                              | add Leather (ex 1)  | 375  |
|                              | deduct w/o AlloyWhl | 225  |
|                              | deduct w/o PwrSeat  | 150  |
|                              | deduct w/o RearAir  | 350  |

|                                  |                            |      |
|----------------------------------|----------------------------|------|
| <b>ASTRO PASSENGER WAGON AWD</b> |                            |      |
| 1                                | CL1100 3d Wgn              | 5625 |
| 2                                | CL1100 3d Wgn LS           | 6525 |
| 3                                | CL1100 3d Wgn LT           | 6825 |
|                                  | add Leather (ex 1,2)       | 375  |
|                                  | add RearAir (ex 2,3)       | 350  |
|                                  | deduct w/o AlloyWhl (ex 1) | 225  |
|                                  | deduct w/o PwrSeat (ex 1)  | 150  |
|                                  | deduct w/o RearAir (ex 1)  | 350  |

|                          |                                   |      |
|--------------------------|-----------------------------------|------|
| <b>EXPRESS CARGO VAN</b> |                                   |      |
| 1                        | CG1340 1500 Van                   | 5950 |
| 2                        | CG2340 2500 Van 135wb             | 6900 |
| 3                        | CG2370 2500 Van 155wb             | 7200 |
| 4                        | CG3340 3500 Van 135wb             | 7625 |
| 5                        | CG3370 3500 Van 155wb             | 7850 |
|                          | add 5.3L V8 (ex 2,3,4,5)          | 600  |
|                          | add 6.0L V8 (ex 1,4,5)            | 375  |
|                          | add AlloyWhl                      | 225  |
|                          | add Cruise                        | 150  |
|                          | add PwrLks                        | 175  |
|                          | add PwrSeat                       | 150  |
|                          | add PwrWind                       | 225  |
|                          | add RearAir                       | 350  |
|                          | add Tilt                          | 100  |
|                          | deduct with 6-CylEng (ex 1,2,4,5) | 600  |

|                              |                 |      |
|------------------------------|-----------------|------|
| <b>EXPRESS CARGO VAN AWD</b> |                 |      |
| 1                            | CG1340 1500 Van | 7150 |
|                              | add AlloyWhl    | 225  |
|                              | add Cruise      | 150  |
|                              | add PwrLks      | 175  |
|                              | add PwrSeat     | 150  |
|                              | add PwrWind     | 225  |
|                              | add RearAir     | 350  |
|                              | add Tilt        | 100  |

CHEVROLET TRUCKS

36

crv

|                                |                                 |      |
|--------------------------------|---------------------------------|------|
| <b>EXPRESS PASSENGER WAGON</b> |                                 |      |
| 1                              | CG1340 1500 Wgn                 | 7375 |
| 2                              | CG2340 2500 Wgn 135wb           | 7800 |
| 3                              | CG3340 3500 Wgn 135wb           | 7975 |
| 4                              | CG3370 3500 Wgn 155wb           | 8175 |
|                                | add AlloyWhl                    | 225  |
|                                | add PwrSeat                     | 150  |
|                                | deduct with 6-CylEng (ex 2,3,4) | 600  |
|                                | deduct w/o Cruise               | 150  |
|                                | deduct w/o PwrLks               | 175  |
|                                | deduct w/o PwrWind              | 225  |
|                                | deduct w/o RearAir              | 350  |
|                                | deduct w/o Tilt                 | 100  |

|                                    |                    |      |
|------------------------------------|--------------------|------|
| <b>EXPRESS PASSENGER WAGON AWD</b> |                    |      |
| 1                                  | CH1340 1500 Wgn    | 8525 |
|                                    | add AlloyWhl       | 225  |
|                                    | add PwrSeat        | 150  |
|                                    | deduct w/o Cruise  | 150  |
|                                    | deduct w/o PwrLks  | 175  |
|                                    | deduct w/o PwrWind | 225  |
|                                    | deduct w/o RearAir | 350  |
|                                    | deduct w/o Tilt    | 100  |

|                     |                      |       |
|---------------------|----------------------|-------|
| <b>SUBURBAN 2WD</b> |                      |       |
| 1                   | C15906 1500 Wgn LS   | 10250 |
| 2                   | C15906 1500 Wgn LT   | 10575 |
| 3                   | C25906 2500 Wgn LS   | 10675 |
| 4                   | C25906 2500 Wgn LT   | 11025 |
|                     | add 8.1L V8 (ex 1,2) | 375   |
|                     | add Moonroof         | 475   |
|                     | add PwrSeat (ex 2,4) | 175   |
|                     | add RearEnt          | 375   |
|                     | deduct w/o CdChnger  | 150   |
|                     | deduct w/o Leather   | 475   |
|                     | deduct w/o PremAudio | 250   |

|                     |                        |       |
|---------------------|------------------------|-------|
| <b>SUBURBAN 4WD</b> |                        |       |
| 1                   | K15906 1500 Wgn LS     | 11875 |
| 2                   | K15906 1500 Wgn LT     | 12200 |
| 3                   | K15906 1500 Wgn Z71    | 12100 |
| 4                   | K25906 2500 Wgn LS     | 12300 |
| 5                   | K25906 2500 Wgn LT     | 12650 |
|                     | add 8.1L V8 (ex 1,2,3) | 375   |
|                     | add Moonroof           | 475   |
|                     | add PwrSeat (ex 2,3,5) | 175   |
|                     | add RearEnt            | 375   |
|                     | deduct w/o CdChnger    | 150   |
|                     | deduct w/o Leather     | 475   |
|                     | deduct w/o PremAudio   | 250   |

|                      |                      |       |
|----------------------|----------------------|-------|
| <b>AVALANCHE 2WD</b> |                      |       |
| 1                    | C15936 1500 Wgn      | 10175 |
|                      | add Leather          | 375   |
|                      | add Moonroof         | 375   |
|                      | add RearEnt          | 350   |
|                      | deduct w/o CdChnger  | 125   |
|                      | deduct w/o PremAudio | 250   |

|                      |                            |       |
|----------------------|----------------------------|-------|
| <b>AVALANCHE 4WD</b> |                            |       |
| 1                    | K15936 1500 Wgn            | 11725 |
| 2                    | K25936 2500 Wgn            | 12000 |
|                      | add Leather                | 375   |
|                      | add Moonroof (ex 2)        | 375   |
|                      | add RearEnt                | 350   |
|                      | deduct w/o CdChnger        | 125   |
|                      | deduct w/o Moonroof (ex 1) | 375   |
|                      | deduct w/o PremAudio       | 250   |

|                        |                    |      |
|------------------------|--------------------|------|
| <b>S-10 PICKUP 4WD</b> |                    |      |
| 1                      | T10643 Crew Cab LS | 9275 |
|                        | add CdChnger       | 125  |
|                        | add Leather        | 375  |

|                            |                             |      |
|----------------------------|-----------------------------|------|
| <b>COLORADO PICKUP 2WD</b> |                             |      |
| 1                          | S15653 Ext Cab Z85 LS       | 6300 |
| 2                          | S15653 Ext Cab ZQ8          | 5475 |
| 3                          | S15653 Ext Cab ZQ8 LS       | 6325 |
| 4                          | S15653 Ext Cab Z71          | 5900 |
| 5                          | S15653 Ext Cab Z71 LS       | 6650 |
| 6                          | S15643 Crew Cab Z85 LS      | 6525 |
| 7                          | S15643 Crew Cab ZQ8 LS      | 7000 |
| 8                          | S15643 Crew Cab Z71 LS      | 7375 |
|                            | add 3.5L I5 (ex 7,8)        | 500  |
|                            | add CdChnger                | 125  |
|                            | add Leather (ex 1,2,3,4,5)  | 375  |
|                            | add PwrSeat (ex 1,2,3,4,5)  | 150  |
|                            | deduct w/o AutoTran         | 550  |
|                            | deduct w/o Cruise           | 150  |
|                            | deduct w/o PwrLks (ex 2,4)  | 175  |
|                            | deduct w/o PwrWind (ex 2,4) | 225  |
|                            | deduct w/o Tilt             | 100  |

|                            |                                  |      |
|----------------------------|----------------------------------|------|
| <b>COLORADO PICKUP 4WD</b> |                                  |      |
| 1                          | T15403 Reg Cab Z85               | 6300 |
| 2                          | T15403 Reg Cab Z85 LS            | 7325 |
| 3                          | T15403 Reg Cab Z71               | 6675 |
| 4                          | T15403 Reg Cab Z71 LS            | 7400 |
| 5                          | S15653 Ext Cab Z85               | 7900 |
| 6                          | S15653 Ext Cab Z85 LS            | 8775 |
| 7                          | S15653 Ext Cab Z71               | 8175 |
| 8                          | S15653 Ext Cab Z71 LS            | 8850 |
| 9                          | T15643 Crew Cab Z85 LS           | 9425 |
| 10                         | T15643 Crew Cab Z71 LS           | 9475 |
|                            | add CdChnger                     | 125  |
|                            | add Leather (ex 1,2,3,4,5,6,7,8) | 375  |
|                            | add PwrSeat (ex 1,2,3,4,5,6,7,8) | 150  |
|                            | add Tilt (ex 2,3,4,5,6,7,8,9,10) | 100  |
|                            | deduct with 4-CylEng (ex 10)     | 500  |
|                            | deduct w/o AutoTran              | 550  |
|                            | deduct w/o Cruise                | 150  |
|                            | deduct w/o PwrLks (ex 1,3,5,7)   | 175  |
|                            | deduct w/o PwrWind (ex 1,3,5,7)  | 225  |
|                            | deduct w/o Tilt (ex 1)           | 100  |



| CHRYSLER            |        | 36                          | crv  |       |
|---------------------|--------|-----------------------------|------|-------|
| SEBRING CONVERTIBLE |        |                             |      |       |
| 1                   | JRCH27 | 2d Conv LX                  | 5175 | 11500 |
| 2                   | JRCX27 | 2d Conv GTC                 | 6300 | 13000 |
| 3                   | JRCP27 | 2d Conv LXi                 | 6525 | 13475 |
| 4                   | JRCP27 | 2d Conv Touring             | 6575 | 13525 |
| 5                   | JRCS27 | 2d Conv Limited             | 7850 | 16200 |
|                     | add    | ABS (ex 3,4,5)              | 175  | 375   |
|                     | add    | CdChnger (ex 2,3,4,5)       | 125  | 250   |
|                     | add    | PremAudio (ex 1,5)          | 250  | 500   |
|                     | deduct | with 4-CylEng (ex 2,3,4,5)  | 425  | 850   |
|                     | deduct | w/o ABS (ex 1,2)            | 175  | 375   |
|                     | deduct | w/o AlloyWhl                | 225  | 475   |
|                     | deduct | w/o CdChnger (ex 1)         | 125  | 250   |
|                     | deduct | w/o Navigation (ex 1,3,4,5) | 425  | 800   |
|                     | deduct | w/o PwrSeat                 | 150  | 300   |

| CONCORDE |        |                      |      |       |
|----------|--------|----------------------|------|-------|
| 1        | LHCM41 | 4d Sdn LXi           | 4925 | 13125 |
| 2        | LHCP41 | 4d Sdn Limited       | 6125 | 15275 |
|          | add    | CdChnger (ex 2)      | 125  | 250   |
|          | add    | PremAudio (ex 2)     | 250  | 500   |
|          | add    | Sunroof (ex 2)       | 275  | 600   |
|          | deduct | w/o ABS              | 175  | 375   |
|          | deduct | w/o CdChnger (ex 1)  | 125  | 250   |
|          | deduct | w/o PremAudio (ex 1) | 250  | 500   |
|          | deduct | w/o Sunroof (ex 1)   | 275  | 600   |

|             |        |                |      |       |
|-------------|--------|----------------|------|-------|
| <b>300M</b> |        |                |      |       |
| 1           | LHYS41 | 4d Sdn         | 7550 | 17500 |
| 2           | LHYX41 | 4d Sdn Special | 7825 | 17575 |
|             | deduct | w/o CdChnger   | 125  | 250   |
|             | deduct | w/o Moonroof   | 375  | 775   |

|                  |        |              |      |       |
|------------------|--------|--------------|------|-------|
| <b>CROSSFIRE</b> |        |              |      |       |
| 1                | ZHCS29 | 2d Cpe       | 8850 | 19675 |
|                  | deduct | w/o AutoTran | 650  | 1200  |

| TOWN & COUNTRY |        |                       |      |       |
|----------------|--------|-----------------------|------|-------|
| 1              | RSYH52 | 4d Wgn Swb            | 4475 | 11100 |
| 2              | RSYH53 | 4d Wgn LX             | 5725 | 13425 |
| 3              | RSYX53 | 4d Wgn eX             | 6075 | 14725 |
| 4              | RSYP53 | 4d Wgn Touring        | 7075 | 16925 |
| 5              | RSYS53 | 4d Wgn Limited        | 8825 | 21125 |
|                | add    | ABS (ex 2,3,4,5)      | 175  | 375   |
|                | add    | Leather (ex 1,2,5)    | 375  | 775   |
|                | add    | Moonroof (ex 1,2,3)   | 375  | 775   |
|                | add    | Navigation (ex 1,2,5) | 425  | 800   |
|                | add    | PremAudio (ex 1,2,5)  | 250  | 500   |
|                | add    | PwrSeat (ex 1,3,4,5)  | 150  | 300   |
|                | add    | RearEnt (ex 1)        | 350  | 700   |
|                | deduct | w/o RearAir           | 350  | 675   |

| TOWN & COUNTRY AWD |        |                   |      |       |
|--------------------|--------|-------------------|------|-------|
| 1                  | RSCP53 | 4d Wgn Touring    | 7800 | 18675 |
| 2                  | RSCS53 | 4d Wgn Limited    | 9375 | 22475 |
|                    | add    | Leather (ex 2)    | 375  | 775   |
|                    |        | Moonroof          | 375  | 775   |
|                    | add    | Navigation (ex 2) | 425  | 800   |
|                    | add    | RearEnt           | 350  | 700   |

| PACIFICA 2WD |        |              |      |       |
|--------------|--------|--------------|------|-------|
| 1            | CSY574 | 4d Wgn       | 6875 | 15600 |
|              | add    | CdChnger     | 125  | 250   |
|              | add    | Navigation   | 425  | 800   |
|              | add    | RearEnt      | 350  | 700   |
|              | deduct | w/o Leather  | 375  | 775   |
|              | deduct | w/o Moonroof | 375  | 775   |

| PACIFICA AWD |        |              |      |       |
|--------------|--------|--------------|------|-------|
| 1            | CSC574 | 4d Wgn       | 7750 | 17850 |
|              | add    | CdChnger     | 125  | 250   |
|              | add    | Navigation   | 425  | 800   |
|              | add    | RearEnt      | 350  | 700   |
|              | deduct | w/o Leather  | 375  | 775   |
|              | deduct | w/o Moonroof | 375  | 775   |

| DODGE |  | 36 | crv |
|-------|--|----|-----|
|-------|--|----|-----|

|      |        |              |      |       |
|------|--------|--------------|------|-------|
| NEON |        |              |      |       |
| 1    | PLDS41 | 4d Sdn SRT-4 | 7175 | 16375 |
|      | add    | Leather      | 275  | 600   |

| STRATUS |        |              |      |       |
|---------|--------|--------------|------|-------|
| 1       | STD522 | 2d Cpe R/T   | 5750 | 13325 |
| 2       | JRD4X1 | 4d Sdn R/T   | 5150 | 12900 |
|         | add    | ABS (ex 2)   | 175  | 375   |
|         | deduct | w/o AutoTran | 550  | 1050  |
|         | deduct | w/o CdChnger | 125  | 250   |
|         | deduct | w/o Leather  | 375  | 775   |
|         | deduct | w/o Moonroof | 375  | 775   |
|         | deduct | w/o PwrSeat  | 150  | 300   |

| CARAVAN |        |                    |      |       |
|---------|--------|--------------------|------|-------|
| 1       | RSKH52 | 4d Wgn SXT         | 4425 | 12650 |
| 2       | RSKL53 | 4d Wgn Grand SE    | 5125 | 12550 |
| 3       | RSKH53 | 4d Wgn Grand SXT   | 5700 | 14950 |
| 4       | RSKK53 | 4d Wgn Grand eX    | 5800 | 15225 |
|         | add    | Leather (ex 1,2)   | 375  | 775   |
|         | add    | Moonroof (ex 1,2)  | 375  | 775   |
|         | add    | PremAudio (ex 2,4) | 250  | 500   |
|         | add    | PwrSeat (ex 2,3,4) | 150  | 300   |
|         | add    | RearEnt (ex 1,2)   | 350  | 700   |
|         | deduct | w/o PwrLks         | 175  | 300   |
|         | deduct | w/o PwrWind        | 225  | 400   |
|         | deduct | w/o RearAir (ex 1) | 350  | 675   |

| CARAVAN AWD |        |                  |      |       |
|-------------|--------|------------------|------|-------|
| 1           | RSDH53 | 4d Wgn Grand SXT | 6425 | 16150 |
|             | add    | Leather          | 375  | 775   |
|             | add    | Moonroof         | 375  | 775   |
|             | add    | RearEnt          | 350  | 700   |

| DODGE    |        |               | 36   | crv   |
|----------|--------|---------------|------|-------|
| INTREPID |        |               |      |       |
| 1        | LHDP41 | 4d Sdn ES     | 3900 | 11350 |
|          | deduct | w/o ABS       | 175  | 375   |
|          | deduct | w/o CdChnger  | 125  | 250   |
|          | deduct | w/o Leather   | 375  | 775   |
|          | deduct | w/o PremAudio | 250  | 500   |
|          | deduct | w/o Sunroof   | 275  | 600   |

|       |        |                |       |       |
|-------|--------|----------------|-------|-------|
| VIPER |        |                |       |       |
| 1     | ZBDS27 | 2d Conv SRT-10 | 29625 | 59875 |

| DODGE TRUCKS |  | 36 | crv |
|--------------|--|----|-----|
|--------------|--|----|-----|

| DURANGO 2WD |        |                        |      |       |
|-------------|--------|------------------------|------|-------|
| 1           | HB1M74 | 4d Wgn ST              | 5175 | 11925 |
| 2           | HB1H74 | 4d Wgn SLT             | 6325 | 14575 |
| 3           | HB1P74 | 4d Wgn Limited         | 7525 | 17100 |
|             | add    | 4.7L V8 (ex 2,3)       | 400  | 825   |
|             | add    | 5.7L V8 (ex 1,3)       | 300  | 600   |
|             | add    | CdChnger (ex 3)        | 125  | 250   |
|             | add    | Leather (ex 1,3)       | 375  | 775   |
|             | add    | Moonroof (ex 1)        | 375  | 775   |
|             | add    | PremAudio (ex 1,3)     | 250  | 500   |
|             | add    | RearEnt (ex 1)         | 350  | 700   |
|             | deduct | with 6-CylEng (ex 1,3) | 400  | 825   |
|             | deduct | w/o AlloyWhl (ex 1)    | 225  | 475   |

| DURANGO 4WD |        |                     |      |       |
|-------------|--------|---------------------|------|-------|
| 1           | HB5M74 | 4d Wgn ST           | 6675 | 14525 |
| 2           | HB5H74 | 4d Wgn SLT          | 7500 | 16350 |
| 3           | HB5P74 | 4d Wgn Limited      | 8700 | 18875 |
|             | add    | 5.7L V8 (ex 1,3)    | 300  | 600   |
|             | add    | CdChnger (ex 3)     | 125  | 250   |
|             | add    | Leather (ex 1,3)    | 375  | 775   |
|             | add    | Moonroof (ex 1)     | 375  | 775   |
|             | add    | PremAudio (ex 1,3)  | 250  | 500   |
|             | add    | RearEnt (ex 1)      | 350  | 700   |
|             | deduct | w/o AlloyWhl (ex 1) | 225  | 475   |

| DAKOTA PICKUP 2WD |        |                            |      |       |
|-------------------|--------|----------------------------|------|-------|
| 1                 | AN1E31 | Club Cab SXT               | 5375 | 11150 |
| 2                 | AN1M31 | Club Cab Sport             | 5875 | 12100 |
| 3                 | AN1H31 | Club Cab SLT               | 5850 | 12075 |
| 4                 | AN1M84 | Quad Cab SXT               | 7075 | 13900 |
| 5                 | AN1M84 | Quad Cab Sport             | 7450 | 14600 |
| 6                 | AN1H84 | Quad Cab SLT               | 7475 | 14625 |
|                   | add    | 4.7L V8 (ex 1,4,5,6)       | 400  | 825   |
|                   | add    | ABS                        | 175  | 375   |
|                   | add    | CdChnger (ex 1)            | 125  | 250   |
|                   | add    | Leather (ex 1)             | 375  | 775   |
|                   | add    | PremAudio (ex 1)           | 250  | 500   |
|                   | add    | PwrSeat (ex 1)             | 150  | 300   |
|                   | deduct | with 6-CylEng (ex 1,2,3,4) | 400  | 825   |
|                   | deduct | w/o AlloyWhl               | 225  | 475   |
|                   | deduct | w/o AutoTran               | 550  | 1050  |
|                   | deduct | w/o Cruise (ex 1)          | 150  | 275   |
|                   | deduct | w/o PwrLks (ex 1)          | 175  | 300   |
|                   | deduct | w/o PwrWind (ex 1)         | 225  | 400   |
|                   | deduct | w/o Tilt                   | 100  | 175   |

| DAKOTA PICKUP 4WD |        |                                  |      |       |
|-------------------|--------|----------------------------------|------|-------|
| 1                 | AN5E61 | Reg Cab SXT                      | 5675 | 11625 |
| 2                 | AN5M61 | Reg Cab Sport                    | 6150 | 12650 |
| 3                 | AN5H61 | Reg Cab SLT                      | 6475 | 13300 |
| 4                 | AN5E31 | Club Cab                         | 6575 | 12650 |
| 5                 | AN5E31 | Club Cab SXT                     | 7575 | 14600 |
| 6                 | AN5M31 | Club Cab Sport                   | 8325 | 16025 |
| 7                 | AN5H31 | Club Cab SLT                     | 8350 | 16050 |
| 8                 | AN5M84 | Quad Cab SXT                     | 9275 | 17050 |
| 9                 | AN5M84 | Quad Cab Sport                   | 9650 | 17700 |
| 10                | AN5H84 | Quad Cab SLT                     | 9625 | 17675 |
|                   | add    | 4.7L V8 (ex 1,3,4,5,6,7,8,9,10)  | 400  | 825   |
|                   | add    | ABS                              | 175  | 375   |
|                   | add    | AutoTran (ex 1,2,3,5,6,7,8,9,10) | 550  | 1050  |
|                   | add    | CdChnger (ex 1,4,5)              | 125  | 250   |
|                   | add    | Leather (ex 1,2,3,4,5)           | 375  | 775   |
|                   | add    | PremAudio (ex 1,4,5)             | 250  | 500   |
|                   | add    | PwrSeat (ex 1,2,3,4,5)           | 150  | 300   |
|                   | deduct | with 6-CylEng (ex 1,2,3,4,5,8)   | 400  | 825   |
|                   | deduct | w/o AlloyWhl (ex 4)              | 225  | 475   |
|                   | deduct | w/o AutoTran (ex 4)              | 550  | 1050  |
|                   | deduct | w/o Cruise (ex 1,4,5)            | 150  | 275   |
|                   | deduct | w/o PwrLks (ex 1,4,5)            | 175  | 300   |
|                   | deduct | w/o PwrWind (ex 1,4,5)           | 225  | 400   |
|                   | deduct | w/o Tilt (ex 4)                  | 100  | 175   |

| RAM 1500 SERIES PICKUP 2WD |        |                              |       |       |
|----------------------------|--------|------------------------------|-------|-------|
| 1                          | DR1H6* | Reg Cab SLT                  | 6100  | 13075 |
| 2                          | DR1H6* | Reg Cab SLT+ Laramie         | 7350  | 15750 |
| 3                          | DR1H6* | Reg Cab SRT-10               | 14225 | 28250 |
| 4                          | DR1L4* | Quad Cab ST                  | 7450  | 14725 |
| 5                          | DR1H4* | Quad Cab SLT                 | 8275  | 16350 |
| 6                          | DR1H4* | Quad Cab SLT+ Laramie        | 9575  | 18900 |
|                            | add    | 5.7L V8 (ex 2,3,6)           | 300   | 625   |
|                            | add    | ABS (ex 2,3,6)               | 175   | 375   |
|                            | add    | AlloyWhl (ex 1,2,3,5,6)      | 225   | 475   |
|                            | add    | CdChnger (ex 2,3,4,6)        | 125   | 250   |
|                            | add    | Cruise (ex 1,2,3,5,6)        | 150   | 275   |
|                            | add    | Leather (ex 2,3,4,6)         | 375   | 775   |
|                            | add    | Navigation (ex 4)            | 425   | 800   |
|                            | add    | PremAudio (ex 2,3,4,6)       | 250   | 500   |
|                            | add    | PwrSeat (ex 2,3,4,6)         | 150   | 300   |
|                            | add    | Tilt (ex 1,2,3,5,6)          | 100   | 175   |
|                            | deduct | with 6-CylEng (ex 1,2,3,5,6) | 575   | 1175  |
|                            | deduct | w/o AutoTran (ex 3)          | 550   | 1050  |

DODGE TRUCKS36crv

|                            |        |                             |       |
|----------------------------|--------|-----------------------------|-------|
| RAM 2500 SERIES PICKUP 2WD |        |                             |       |
| 1                          | DR2L62 | Reg Cab ST                  | 6725  |
| 2                          | DR2H62 | Reg Cab SLT                 | 7675  |
| 3                          | DR2H62 | Reg Cab SLT+ Laramie        | 8625  |
| 4                          | DR2L4* | Quad Cab ST                 | 8900  |
| 5                          | DR2H4* | Quad Cab SLT                | 11625 |
| 6                          | DR2H4* | Quad Cab SLT+ Laramie       | 12575 |
|                            | add    | 5.9L T-Dsl (ex 5.6)         | 2800  |
|                            | add    | CdChnger (ex 1,3,4,6)       | 125   |
|                            | add    | Cruise (ex 2,3,5,6)         | 150   |
|                            | add    | Leather (ex 1,3,4,6)        | 375   |
|                            | add    | Navigation (ex 1,4)         | 425   |
|                            | add    | PremAudio (ex 1,3,4,6)      | 250   |
|                            | add    | PwrSeat (ex 1,3,4,6)        | 150   |
|                            | add    | Tilt (ex 1,2,3,5,6)         | 100   |
|                            | deduct | w/o 5.9L T-Dsl (ex 1,2,3,4) | 2800  |
|                            | deduct | w/o AutoTran                | 550   |

|                            |        |                                 |       |
|----------------------------|--------|---------------------------------|-------|
| RAM 3500 SERIES PICKUP 2WD |        |                                 |       |
| 1                          | DR3L62 | Reg Cab ST Drw                  | 7725  |
| 2                          | DR3H62 | Reg Cab SLT Drw                 | 10650 |
| 3                          | DR3H62 | Reg Cab SLT+ Laramie Drw        | 11600 |
| 4                          | DR3L41 | Quad Cab ST Srw                 | 11525 |
| 5                          | DR3L42 | Quad Cab ST Drw                 | 11825 |
| 6                          | DR3H41 | Quad Cab SLT Srw                | 12375 |
| 7                          | DR3H42 | Quad Cab SLT Drw                | 12625 |
| 8                          | DR3H41 | Quad Cab SLT+ Laramie Srw       | 13300 |
| 9                          | DR3H42 | Quad Cab SLT+ Laramie Drw       | 13575 |
|                            | add    | 5.9L T-Dsl (ex 2,3,4,5,6,7,8,9) | 2800  |
|                            | add    | CdChnger (ex 1,3,4,5,6,8,9)     | 125   |
|                            | add    | Cruise (ex 2,3,6,7,8,9)         | 150   |
|                            | add    | Leather (ex 1,3,4,5,8,9)        | 375   |
|                            | add    | Navigation (ex 1,4,5,6)         | 425   |
|                            | add    | PremAudio (ex 1,3,4,5,8,9)      | 250   |
|                            | add    | PwrSeat (ex 1,3,4,5,8,9)        | 150   |
|                            | add    | Tilt (ex 2,3,4,5,6,7,8,9)       | 100   |
|                            | deduct | w/o 5.9L T-Dsl (ex 1,4,6,8)     | 2800  |
|                            | deduct | w/o AutoTran                    | 550   |

|                            |        |                         |       |
|----------------------------|--------|-------------------------|-------|
| RAM 1500 SERIES PICKUP 4WD |        |                         |       |
| 1                          | DR6L6* | Reg Cab ST              | 7525  |
| 2                          | DR6H6* | Reg Cab SLT             | 8350  |
| 3                          | DR6H6* | Reg Cab SLT+ Laramie    | 9675  |
| 4                          | DR6L4* | Quad Cab ST             | 9775  |
| 5                          | DR6H4* | Quad Cab SLT            | 10925 |
| 6                          | DR6H4* | Quad Cab SLT+ Laramie   | 12000 |
|                            | add    | 5.7L V8 (ex 3.6)        | 300   |
|                            | add    | ABS (ex 3.6)            | 175   |
|                            | add    | AlloyWhl (ex 2,3,4,5,6) | 225   |
|                            | add    | CdChnger (ex 1,3,4,6)   | 125   |
|                            | add    | Cruise (ex 2,3,5,6)     | 150   |
|                            | add    | Leather (ex 1,3,4,6)    | 375   |
|                            | add    | Navigation (ex 1,4)     | 425   |
|                            | add    | PremAudio (ex 1,3,4,6)  | 250   |
|                            | add    | PwrSeat (ex 1,3,4,6)    | 150   |
|                            | add    | Tilt (ex 1,2,3,5,6)     | 100   |
|                            | deduct | w/o AutoTran            | 550   |

|                            |        |                             |       |
|----------------------------|--------|-----------------------------|-------|
| RAM 2500 SERIES PICKUP 4WD |        |                             |       |
| 1                          | DR7L62 | Reg Cab ST                  | 8975  |
| 2                          | DR7H62 | Reg Cab SLT                 | 9950  |
| 3                          | DR7H62 | Reg Cab SLT+ Laramie        | 10925 |
| 4                          | DR7L4* | Quad Cab ST                 | 11200 |
| 5                          | DR7H4* | Quad Cab SLT                | 14175 |
| 6                          | DR7H4* | Quad Cab SLT+ Laramie       | 15150 |
|                            | add    | 5.9L T-Dsl (ex 5.6)         | 2800  |
|                            | add    | CdChnger (ex 1,3,4,6)       | 125   |
|                            | add    | Cruise (ex 2,3,5,6)         | 150   |
|                            | add    | Leather (ex 1,3,4,6)        | 375   |
|                            | add    | Navigation (ex 1,4)         | 425   |
|                            | add    | PremAudio (ex 1,3,4,6)      | 250   |
|                            | add    | PwrSeat (ex 1,3,4,6)        | 150   |
|                            | add    | Tilt (ex 2,3,4,5,6)         | 100   |
|                            | deduct | w/o 5.9L T-Dsl (ex 1,2,3,4) | 2800  |
|                            | deduct | w/o AutoTran                | 550   |

|                            |        |                                 |       |
|----------------------------|--------|---------------------------------|-------|
| RAM 3500 SERIES PICKUP 4WD |        |                                 |       |
| 1                          | DR8L62 | Reg Cab ST Drw                  | 10075 |
| 2                          | DR8H62 | Reg Cab SLT Drw                 | 13050 |
| 3                          | DR8H62 | Reg Cab SLT+ Laramie Drw        | 14025 |
| 4                          | DR8L41 | Quad Cab ST Srw                 | 13975 |
| 5                          | DR8L42 | Quad Cab ST Drw                 | 14250 |
| 6                          | DR8H41 | Quad Cab SLT Srw                | 14825 |
| 7                          | DR8H42 | Quad Cab SLT Drw                | 15100 |
| 8                          | DR8H41 | Quad Cab SLT+ Laramie Srw       | 15825 |
| 9                          | DR8H42 | Quad Cab SLT+ Laramie Drw       | 16075 |
|                            | add    | 5.9L T-Dsl (ex 2,3,4,5,6,7,8,9) | 2800  |
|                            | add    | CdChnger (ex 1,3,4,5,8,9)       | 125   |
|                            | add    | Cruise (ex 2,3,6,7,8,9)         | 150   |
|                            | add    | Leather (ex 1,3,4,5,8,9)        | 375   |
|                            | add    | Navigation (ex 1,4,5)           | 425   |
|                            | add    | PremAudio (ex 1,3,4,5,8,9)      | 250   |
|                            | add    | PwrSeat (ex 1,3,4,5,8,9)        | 150   |
|                            | deduct | w/o 5.9L T-Dsl (ex 1,4,6,8)     | 2800  |
|                            | deduct | w/o AutoTran                    | 550   |

FORD36crv

|       |        |              |      |
|-------|--------|--------------|------|
| FOCUS |        |              |      |
| 1     | P39    | 3d Hb SVT    | 6975 |
| 2     | P30    | 5d Hb SVT    | 6875 |
|       | deduct | w/o CdChnger | 100  |
|       | deduct | w/o Moonroof | 275  |

|        |        |                     |      |
|--------|--------|---------------------|------|
| TAURUS |        |                     |      |
| 1      | P56    | 4d Sdn SEL          | 4600 |
| 2      | P59    | 4d Wgn SEL          | 4150 |
|        | add    | 3.0L 24V V6 (ex 1)  | 250  |
|        | deduct | w/o Leather         | 375  |
|        | deduct | w/o Moonroof (ex 2) | 375  |

FORD36crv

|         |        |                            |       |
|---------|--------|----------------------------|-------|
| MUSTANG |        |                            |       |
| 1       | P40    | 2d Cpe                     | 5775  |
| 2       | P44    | 2d Conv                    | 7175  |
| 3       | P42    | 2d Cpe GT                  | 8375  |
| 4       | P42    | 2d Cpe Mach 1              | 9050  |
| 5       | P45    | 2d Conv GT                 | 9450  |
| 6       | P48    | 2d Cpe Cobra               | 13725 |
| 7       | P49    | 2d Conv Cobra              | 14650 |
|         | add    | ABS (ex 4,6,7)             | 175   |
|         | add    | AutoTran (ex 1,2,5)        | 550   |
|         | add    | CdChnger (ex 2,3,4,5,6,7)  | 125   |
|         | add    | Leather (ex 2,3,4,5,6,7)   | 375   |
|         | add    | PremAudio (ex 2,3,4,5,6,7) | 250   |
|         | deduct | w/o AutoTran (ex 3,4,6,7)  | 550   |
|         | deduct | w/o CdChnger (ex 1)        | 125   |
|         | deduct | w/o Cruise                 | 150   |
|         | deduct | w/o Leather (ex 1)         | 375   |
|         | deduct | w/o PremAudio (ex 1)       | 250   |
|         | deduct | w/o PwrSeat                | 150   |

|                |     |                 |      |
|----------------|-----|-----------------|------|
| CROWN VICTORIA |     |                 |      |
| 1              | P73 | 4d Sdn          | 4925 |
| 2              | P74 | 4d Sdn LX       | 5575 |
|                | add | CdChnger (ex 1) | 125  |
|                | add | Leather (ex 1)  | 375  |

|             |        |             |       |
|-------------|--------|-------------|-------|
| THUNDERBIRD |        |             |       |
| 1           | P60    | 2d Conv     | 15325 |
|             | deduct | w/o Hardtop | 625   |

|          |        |                     |      |
|----------|--------|---------------------|------|
| FREESTAR |        |                     |      |
| 1        | A51    | 4d Wgn SE           | 4075 |
| 2        | A57    | 4d Wgn SES          | 4900 |
| 3        | A52    | 4d Wgn SEL          | 5575 |
| 4        | A58    | 4d Wgn Limited      | 6775 |
|          | add    | AlloyWhl (ex 2,3,4) | 225  |
|          | add    | CdChnger (ex 1,4)   | 125  |
|          | add    | Leather (ex 1,2,4)  | 375  |
|          | add    | PwrSeat (ex 2,3,4)  | 150  |
|          | add    | RearEnt             | 350  |
|          | deduct | w/o RearAir         | 350  |

FORD TRUCKS36crv

|            |        |                        |      |
|------------|--------|------------------------|------|
| ESCAPE 2WD |        |                        |      |
| 1          | U02    | 4d Wgn XLS             | 5200 |
| 2          | U03    | 4d Wgn XLT             | 6500 |
| 3          | U04    | 4d Wgn Limited         | 7525 |
|            | add    | ABS (ex 2,3)           | 175  |
|            | add    | Leather (ex 1,3)       | 375  |
|            | add    | Moonroof (ex 1,3)      | 375  |
|            | deduct | with 4-CylEng (ex 2,3) | 475  |
|            | deduct | w/o AlloyWhl           | 225  |
|            | deduct | w/o AutoTran           | 550  |
|            | deduct | w/o Cruise             | 150  |
|            | deduct | w/o Moonroof (ex 1,2)  | 375  |

|            |        |                       |      |
|------------|--------|-----------------------|------|
| ESCAPE 4WD |        |                       |      |
| 1          | U92    | 4d Wgn XLS            | 6225 |
| 2          | U93    | 4d Wgn XLT            | 7525 |
| 3          | U94    | 4d Wgn Limited        | 8550 |
|            | add    | ABS (ex 2,3)          | 175  |
|            | add    | Leather (ex 1,3)      | 375  |
|            | add    | Moonroof (ex 1,3)     | 375  |
|            | deduct | w/o AlloyWhl          | 225  |
|            | deduct | w/o Cruise            | 150  |
|            | deduct | w/o Moonroof (ex 1,2) | 375  |

|              |        |                           |      |
|--------------|--------|---------------------------|------|
| EXPLORER 2WD |        |                           |      |
| 1            | U62    | 4d Wgn XLS                | 5300 |
| 2            | U63    | 4d Wgn XLT                | 6325 |
| 3            | U64    | 4d Wgn Eddie Bauer        | 7625 |
| 4            | U65    | 4d Wgn Limited            | 7950 |
| 5            | U67    | 4d Wgn Sport Trac XLS     | 6925 |
| 6            | U67    | 4d Wgn Sport Trac XLT     | 8125 |
|              | add    | 4.6L V8 (ex 1,5,6)        | 325  |
|              | add    | CdChnger (ex 1,3,4,5)     | 125  |
|              | add    | Leather (ex 1,3,4,5)      | 375  |
|              | add    | Moonroof (ex 1,3,4,5)     | 375  |
|              | add    | PremAudio (ex 1,3,4,5)    | 250  |
|              | add    | RearEnt (ex 1,5,6)        | 350  |
|              | deduct | w/o AlloyWhl (ex 5)       | 225  |
|              | deduct | w/o Moonroof (ex 1,2,5,6) | 375  |
|              | deduct | w/o PwrSeat (ex 1,5)      | 150  |
|              | deduct | w/o RearAir (ex 1,5,6)    | 350  |
|              | deduct | w/o 3rdSeat (ex 1,5,6)    | 425  |

|              |        |                               |      |
|--------------|--------|-------------------------------|------|
| EXPLORER 4WD |        |                               |      |
| 1            | U72    | 4d Wgn XLS                    | 6050 |
| 2            | U73    | 4d Wgn XLT                    | 7100 |
| 3            | U74    | 4d Wgn Eddie Bauer            | 8425 |
| 4            | U75    | 4d Wgn Limited                | 8750 |
| 5            | U77    | 4d Wgn Sport Trac XLS         | 8000 |
| 6            | U77    | 4d Wgn Sport Trac XLT         | 9250 |
| 7            | U82    | 4d Wgn XLS AWD                | 6050 |
| 8            | U83    | 4d Wgn XLT AWD                | 7100 |
| 9            | U84    | 4d Wgn Eddie Bauer AWD        | 8400 |
| 10           | U85    | 4d Wgn Limited AWD            | 8750 |
|              | add    | 4.6L V8 (ex 1,5,6,7)          | 325  |
|              | add    | CdChnger (ex 1,3,4,5,7,9,10)  | 125  |
|              | add    | Leather (ex 1,3,4,5,7,9,10)   | 375  |
|              | add    | Moonroof (ex 1,3,4,5,7,9,10)  | 375  |
|              | add    | PremAudio (ex 1,3,4,5,7,9,10) | 250  |
|              | add    | RearEnt (ex 1,5,6,7)          | 350  |
|              | deduct | w/o AlloyWhl (ex 5)           | 225  |
|              | deduct | w/o Moonroof (ex 1,2,5,6,7,8) | 375  |
|              | deduct | w/o PwrSeat (ex 1,5,7)        | 150  |
|              | deduct | w/o RearAir (ex 1,5,6,7)      | 350  |
|              | deduct | w/o 3rdSeat (ex 1,5,6,7)      | 425  |

FORD TRUCKS36crv

|                |        |                       |      |
|----------------|--------|-----------------------|------|
| EXPEDITION 2WD |        |                       |      |
| 1              | U13    | 4d Wgn XLS            | 6275 |
| 2              | U15    | 4d Wgn XLT            | 7225 |
| 3              | U17    | 4d Wgn Eddie Bauer    | 9050 |
|                | add    | Leather (ex 1,3)      | 475  |
|                | add    | Moonroof (ex 1,3)     | 475  |
|                | add    | Navigation (ex 1)     | 450  |
|                | add    | RearEnt (ex 1)        | 375  |
|                | deduct | w/o CdChnger (ex 1)   | 150  |
|                | deduct | w/o Moonroof (ex 1,2) | 475  |

|                |        |                       |       |
|----------------|--------|-----------------------|-------|
| EXPEDITION 4WD |        |                       |       |
| 1              | U14    | 4d Wgn XLS            | 7325  |
| 2              | U16    | 4d Wgn XLT            | 8275  |
| 3              | U18    | 4d Wgn Eddie Bauer    | 10150 |
|                | add    | Leather (ex 1,3)      | 475   |
|                | add    | Moonroof (ex 1,3)     | 475   |
|                | add    | Navigation (ex 1)     | 450   |
|                | add    | RearEnt (ex 1)        | 375   |
|                | deduct | w/o CdChnger (ex 1)   | 150   |
|                | deduct | w/o Moonroof (ex 1,2) | 475   |

|               |        |                       |       |
|---------------|--------|-----------------------|-------|
| EXCURSION 2WD |        |                       |       |
| 1             | U40    | 4d Wgn XLS            | 6800  |
| 2             | U40    | 4d Wgn XLT            | 7400  |
| 3             | U44    | 4d Wgn Eddie Bauer    | 9950  |
| 4             | U42    | 4d Wgn Limited        | 10325 |
|               | add    | 6.0L T-Dsl            | 2575  |
|               | add    | CdChnger (ex 3,4)     | 150   |
|               | add    | Leather (ex 1,3,4)    | 475   |
|               | add    | RearEnt (ex 1)        | 375   |
|               | deduct | with 8-CylEng         | 425   |
|               | deduct | w/o CdChnger (ex 1,2) | 150   |

|               |        |                        |       |
|---------------|--------|------------------------|-------|
| EXCURSION 4WD |        |                        |       |
| 1             | U41    | 4d Wgn XLS             | 8275  |
| 2             | U41    | 4d Wgn XLT             | 8900  |
| 3             | U45    | 4d Wgn Eddie Bauer     | 11325 |
| 4             | U43    | 4d Wgn Limited         | 11725 |
|               | add    | 6.0L T-Dsl             | 2575  |
|               | add    | CdChnger (ex 3,4)      | 150   |
|               | add    | Leather (ex 1,3,4)     | 475   |
|               | add    | RearEnt (ex 1)         | 375   |
|               | deduct | with 8-CylEng (ex 3,4) | 450   |
|               | deduct | w/o CdChnger (ex 1,2)  | 150   |

|               |     |                       |      |
|---------------|-----|-----------------------|------|
| ECONOLINE VAN |     |                       |      |
| 1             | E14 | E150 Van              | 6175 |
| 2             | E24 | E250 Van              | 6325 |
| 3             | S24 | E250 Van Super        | 6750 |
| 4             | E34 | E350 Van              | 6975 |
| 5             | S34 | E350 Van Super        | 7225 |
|               | add | 5.4L V8 (ex 3,4,5)    | 350  |
|               | add | 6.0L T-Dsl (ex 1,2,3) | 2575 |
|               | add | 6.8L V10 (ex 1,2,3)   | 375  |
|               | add | AlloyWhl              | 225  |
|               | add | Cruise                | 150  |
|               | add | PwrLks                | 175  |
|               | add | PwrWind               | 225  |
|               | add | RearAir               | 350  |

|                 |        |                            |      |
|-----------------|--------|----------------------------|------|
| ECONOLINE WAGON |        |                            |      |
| 1               | E11    | E150 Wgn XL                | 6225 |
| 2               | E11    | E150 Wgn XLT               | 6800 |
| 3               | E11    | E150 Wgn Chateau           | 7050 |
| 4               | E31    | E350 Wgn Super XL          | 6875 |
| 5               | E31    | E350 Wgn Super XLT         | 7325 |
| 6               | E31    | E350 Wgn Super Chateau     | 7375 |
| 7               | S31    | E350 Wgn Super Ext XL      | 6950 |
| 8               | S31    | E350 Wgn Super Ext XLT     | 7600 |
|                 | add    | 5.4L V8 (ex 2,3,4,5,6,7,8) | 350  |
|                 | add    | 6.0L T-Dsl (ex 1,2,3)      | 2575 |
|                 | add    | 6.8L V10 (ex 1,2,3)        | 375  |
|                 | add    | AlloyWhl (ex 3)            | 225  |
|                 | add    | CdChnger (ex 1,4,7)        | 125  |
|                 | add    | Cruise (ex 2,3,5,6,8)      | 150  |
|                 | add    | Leather (ex 1,2,4,5,7,8)   | 375  |
|                 | add    | PwrLks (ex 1,2,3,4,5,6,8)  | 175  |
|                 | add    | PwrSeat (ex 1,4,7)         | 150  |
|                 | add    | PwrWind (ex 1,2,3,4,5,6,8) | 225  |
|                 | add    | RearEnt (ex 1,2,4,5,7,8)   | 350  |
|                 | deduct | w/o PwrLks (ex 7)          | 175  |
|                 | deduct | w/o PwrWind (ex 7)         | 225  |
|                 | deduct | w/o RearAir                | 350  |

|                   |        |                        |      |
|-------------------|--------|------------------------|------|
| RANGER PICKUP 2WD |        |                        |      |
| 1                 | R*4    | Supercab XL            | 5050 |
| 2                 | R*4    | Supercab XLT           | 6075 |
| 3                 | R*4    | Supercab Edge          | 6625 |
| 4                 | R*4    | Supercab Tremor        | 6425 |
|                   | add    | 4.0L V6 (ex 1,4)       | 375  |
|                   | add    | CdChnger (ex 1,3,4)    | 125  |
|                   | add    | Cruise (ex 2,3,4)      | 150  |
|                   | add    | Leather (ex 1,4)       | 375  |
|                   | add    | PremAudio (ex 1,3,4)   | 250  |
|                   | add    | Tilt (ex 2,3,4)        | 100  |
|                   | deduct | w/o AirCond            | 800  |
|                   | deduct | w/o AlloyWhl (ex 1)    | 225  |
|                   | deduct | w/o AutoTran           | 550  |
|                   | deduct | w/o CdChnger (ex 1,2)  | 125  |
|                   | deduct | w/o Cruise (ex 1,4)    | 150  |
|                   | deduct | w/o PremAudio (ex 1,2) | 250  |
|                   | deduct | w/o PwrLks (ex 1)      | 175  |
|                   | deduct | w/o PwrWind (ex 1)     | 225  |
|                   | deduct | w/o 4thDoor (ex 1)     | 325  |
|                   | deduct | w/o Tilt (ex 1)        | 100  |

FORD TRUCKS36crv

|                   |        |                        |      |
|-------------------|--------|------------------------|------|
| RANGER PICKUP 4WD |        |                        |      |
| 1                 | R11    | Reg Cab Edge           | 5350 |
| 2                 | R*5    | Supercab XLT           | 8225 |
| 3                 | R45    | Supercab Edge          | 8025 |
| 4                 | R45    | Supercab Tremor        | 8625 |
|                   | add    | AutoTran (ex 2,3,4)    | 550  |
|                   | add    | CdChnger (ex 4)        | 125  |
|                   | add    | Leather (ex 1)         | 375  |
|                   | add    | PremAudio (ex 1,4)     | 250  |
|                   | add    | PwrLks (ex 2,3,4)      | 175  |
|                   | add    | PwrWind (ex 2,3,4)     | 225  |
|                   | deduct | w/o AirCond            | 800  |
|                   | deduct | w/o AutoTran (ex 1)    | 550  |
|                   | deduct | w/o Cruise (ex 4)      | 150  |
|                   | deduct | w/o PwrLks (ex 1)      | 175  |
|                   | deduct | w/o PwrWind (ex 1)     | 225  |
|                   | deduct | w/o 4thDoor (ex 1,3,4) | 325  |
|                   | deduct | w/o Tilt               | 100  |

|                          |        |                       |       |
|--------------------------|--------|-----------------------|-------|
| F150 HERITAGE PICKUP 2WD |        |                       |       |
| 1                        | F17    | Reg Cab XLT           | 5725  |
| 2                        | F07    | Reg Cab XLT Flareside | 5900  |
| 3                        | F07    | Reg Cab Lightning     | 13875 |
| 4                        | X17    | Supercab XL           | 7250  |
| 5                        | X17    | Supercab XLT          | 8075  |
|                          | add    | 5.4L V8 (ex 2,3)      | 300   |
|                          | add    | AlloyWhl (ex 1,2,3,5) | 225   |
|                          | add    | CdChnger (ex 3,4)     | 125   |
|                          | add    | Moonroof (ex 1,2,3,4) | 375   |
|                          | add    | PwrSeat (ex 3,4)      | 150   |
|                          | deduct | with 6-CylEng (ex 3)  | 575   |
|                          | deduct | w/o AutoTran          | 550   |
|                          | deduct | w/o Cruise            | 150   |
|                          | deduct | w/o Tilt              | 100   |

|                        |        |                                             |      |
|------------------------|--------|---------------------------------------------|------|
| F150 SERIES PICKUP 2WD |        |                                             |      |
| 1                      | F12    | Reg Cab XL                                  | 5225 |
| 2                      | F12    | Reg Cab STX                                 | 5525 |
| 3                      | F02    | Reg Cab STX Flareside                       | 5700 |
| 4                      | F12    | Reg Cab XLT                                 | 5975 |
| 5                      | F02    | Reg Cab XLT Flareside                       | 6125 |
| 6                      | X12    | Supercab XL                                 | 7325 |
| 7                      | X12    | Supercab STX                                | 7725 |
| 8                      | X02    | Supercab STX Flareside                      | 7875 |
| 9                      | X12    | Supercab XLT                                | 8000 |
| 10                     | X02    | Supercab XLT Flareside                      | 8250 |
| 11                     | X12    | Supercab Lariat                             | 8750 |
| 12                     | W12    | SuperCrew XLT                               | 9200 |
| 13                     | W12    | SuperCrew Lariat                            | 9800 |
|                        | add    | 5.4L V8 (ex 2,3,7,8,11,12,13)               | 300  |
|                        | add    | CdChnger (ex 1,6,13)                        | 125  |
|                        | add    | Moonroof (ex 1,2,3,4,5,6,7,8)               | 375  |
|                        | add    | PwrSeat (ex 12,3,4,5,6,7,8,11,13)           | 150  |
|                        | add    | RearEnt (ex 12,3,4,5,6,7,8,9,10,11)         | 350  |
|                        | deduct | w/o CdChnger (ex 12,3,4,5,6,7,8,9,10,11,12) | 125  |
|                        | deduct | w/o Cruise                                  | 150  |

|                            |        |                                 |       |
|----------------------------|--------|---------------------------------|-------|
| F250 SUPER DUTY PICKUP 2WD |        |                                 |       |
| 1                          | F20    | Reg Cab XL                      | 6000  |
| 2                          | F20    | Reg Cab XLT                     | 7000  |
| 3                          | X20    | Supercab XL                     | 8325  |
| 4                          | X20    | Supercab XLT                    | 9175  |
| 5                          | X20    | Supercab Lariat                 | 12125 |
| 6                          | W20    | Crew Cab XL                     | 9150  |
| 7                          | W20    | Crew Cab XLT                    | 10025 |
| 8                          | W20    | Crew Cab Lariat                 | 12975 |
| 9                          | W20    | Crew Cab King Ranch             | 12975 |
|                            | add    | 6.0L T-Dsl (ex 5,8,9)           | 2875  |
|                            | add    | 6.8L V10                        | 425   |
|                            | add    | AlloyWhl (ex 2,4,5,7,8,9)       | 225   |
|                            | add    | CdChnger (ex 1,3,6)             | 125   |
|                            | add    | Cruise (ex 2,4,5,7,8,9)         | 150   |
|                            | add    | PwrSeat (ex 1,3,5,6,8,9)        | 150   |
|                            | add    | Tilt (ex 2,4,5,7,8,9)           | 100   |
|                            | deduct | w/o 6.0L T-Dsl (ex 1,2,3,4,6,7) | 2875  |
|                            | deduct | w/o AirCond                     | 800   |
|                            | deduct | w/o AutoTran                    | 550   |

|                            |        |                                                      |       |
|----------------------------|--------|------------------------------------------------------|-------|
| F350 SUPER DUTY PICKUP 2WD |        |                                                      |       |
| 1                          | F30    | Reg Cab XL Srw                                       | 6925  |
| 2                          | F32    | Reg Cab XL Drw                                       | 7200  |
| 3                          | F30    | Reg Cab XLT Srw                                      | 7900  |
| 4                          | F32    | Reg Cab XLT Drw                                      | 8175  |
| 5                          | X30    | Supercab XL Srw                                      | 11175 |
| 6                          | X32    | Supercab XL Drw                                      | 11350 |
| 7                          | X30    | Supercab XLT Srw                                     | 12200 |
| 8                          | X32    | Supercab XLT Drw                                     | 12475 |
| 9                          | X30    | Supercab Lariat Srw                                  | 12825 |
| 10                         | X32    | Supercab Lariat Drw                                  | 13100 |
| 11                         | W30    | Crew Cab XL Srw                                      | 11675 |
| 12                         | W32    | Crew Cab XL Drw                                      | 11975 |
| 13                         | W30    | Crew Cab XLT Srw                                     | 12700 |
| 14                         | W32    | Crew Cab XLT Drw                                     | 13000 |
| 15                         | W30    | Crew Cab Lariat Srw                                  | 13375 |
| 16                         | W32    | Crew Cab Lariat Drw                                  | 13650 |
| 17                         | W30    | Crew Cab King Ranch Srw                              | 13375 |
| 18                         | W32    | Crew Cab King Ranch Drw                              | 13650 |
|                            | add    | 6.0L T-Dsl (ex 5,6,7,8,9,10,11,12,13,14,15,16,17,18) | 2875  |
|                            | add    | 6.8L V10                                             | 425   |
|                            | add    | AlloyWhl (ex 3,4,7,8,9,10,13,14,15,16,17,18)         | 225   |
|                            | add    | CdChnger (ex 1,2,5,6,11,12)                          | 125   |
|                            | add    | Cruise (ex 3,4,7,8,9,10,13,14,15,16,17,18)           | 150   |
|                            | add    | Moonroof (ex 12,3,4,5,6,7,8,9,10,11,12)              | 375   |
|                            | add    | PwrSeat (ex 12,5,6,9,10,11,12,15,16,17,18)           | 150   |
|                            | add    | Tilt (ex 3,4,7,8,9,10,13,14,15,16,17,18)             | 100   |
|                            | deduct | w/o 6.0L T-Dsl (ex 1,2,3,4)                          | 2875  |
|                            | deduct | w/o AirCond                                          | 800   |
|                            | deduct | w/o AutoTran                                         | 550   |

FORD TRUCKS36crv

|                          |        |                              |       |
|--------------------------|--------|------------------------------|-------|
| F150 HERITAGE PICKUP 4WD |        |                              |       |
| 1                        | F18    | Reg Cab XL                   | 6925  |
| 2                        | F08    | Reg Cab XL Flareside         | 7150  |
| 3                        | F18    | Reg Cab XLT                  | 8300  |
| 4                        | F18    | Reg Cab XLT Flareside        | 8500  |
| 5                        | X18    | Supercab XL Work Series      | 7925  |
| 6                        | X18    | Supercab XL                  | 9825  |
| 7                        | X18    | Supercab XLT                 | 10650 |
|                          | add    | 4.6L V8 (ex 3,4,5,6,7)       | 575   |
|                          | add    | 5.4L V8 (ex 2,4)             | 300   |
|                          | add    | AlloyWhl (ex 3,4,5,7)        | 225   |
|                          | add    | CdChnger (ex 1,2,5,6)        | 125   |
|                          | add    | Moonroof (ex 1,2,3,4,5,6)    | 375   |
|                          | add    | PwrSeat (ex 1,2,5,6)         | 150   |
|                          | deduct | with 6-CylEng (ex 1,2,5,6,7) | 575   |
|                          | deduct | w/o AutoTran                 | 550   |
|                          | deduct | w/o Cruise (ex 5)            | 150   |
|                          | deduct | w/o Tilt (ex 5)              | 100   |

|                        |        |                                                           |       |
|------------------------|--------|-----------------------------------------------------------|-------|
| F150 SERIES PICKUP 4WD |        |                                                           |       |
| 1                      | F14    | Reg Cab XL                                                | 7550  |
| 2                      | F14    | Reg Cab STX                                               | 7875  |
| 3                      | F04    | Reg Cab STX Flareside                                     | 8050  |
| 4                      | F14    | Reg Cab XLT                                               | 8350  |
| 5                      | F04    | Reg Cab XLT Flareside                                     | 8525  |
| 6                      | F14    | Reg Cab FX4                                               | 8700  |
| 7                      | F04    | Reg Cab FX4 Flareside                                     | 8825  |
| 8                      | X14    | Supercab XL                                               | 9700  |
| 9                      | X14    | Supercab STX                                              | 10075 |
| 10                     | X04    | Supercab STX Flareside                                    | 10250 |
| 11                     | X14    | Supercab XLT                                              | 10475 |
| 12                     | X04    | Supercab XLT Flareside                                    | 10650 |
| 13                     | X14    | Supercab FX4                                              | 10775 |
| 14                     | X04    | Supercab FX4 Flareside                                    | 10950 |
| 15                     | X14    | Supercab Lariat                                           | 11175 |
| 16                     | W14    | SuperCrew XLT                                             | 11675 |
| 17                     | W14    | SuperCrew FX4                                             | 11775 |
| 18                     | W14    | SuperCrew Lariat                                          | 12275 |
|                        | add    | 5.4L V8(ex 2,3,6,7,9,10,13,14,15,16,17,18)                | 300   |
|                        | add    | CdChnger (ex 1,8,18)                                      | 125   |
|                        | add    | Moonroof(ex 1,2,3,4,5,6,7,8,9,10)                         | 375   |
|                        | add    | PwrSeat(ex 1,2,3,4,5,8,9,10,15,18)                        | 150   |
|                        | add    | RearEnt(ex 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15)           | 350   |
|                        | deduct | w/o CdChnge(ex 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17) | 125   |
|                        | deduct | w/o Cruise                                                | 150   |

|                            |        |                                  |       |
|----------------------------|--------|----------------------------------|-------|
| F250 SUPER DUTY PICKUP 4WD |        |                                  |       |
| 1                          | F21    | Reg Cab XL                       | 8750  |
| 2                          | F21    | Reg Cab XLT                      | 9850  |
| 3                          | X21    | Supercab XL                      | 10875 |
| 4                          | X21    | Supercab XLT                     | 14200 |
| 5                          | X21    | Supercab Lariat                  | 14900 |
| 6                          | X21    | Supercab Harley Davidson         | 14950 |
| 7                          | W21    | Crew Cab XL                      | 11750 |
| 8                          | W21    | Crew Cab XLT                     | 15100 |
| 9                          | W21    | Crew Cab Lariat                  | 15775 |
| 10                         | W21    | Crew Cab King Ranch              | 15775 |
| 11                         | W21    | Crew Cab Harley Davidson         | 15800 |
|                            | add    | 6.0L T-Dsl (ex 4,5,6,8,9,10,11)  | 2875  |
|                            | add    | 6.8L V10                         | 425   |
|                            | add    | AlloyWhl (ex 2,4,5,6,8,9,10,11)  | 225   |
|                            | add    | CdChnger (ex 1,3,7)              | 125   |
|                            | add    | Cruise (ex 2,4,5,6,8,9,10,11)    | 150   |
|                            | add    | Moonroof (ex 1,2,3,4,5,7,8,9,10) | 375   |
|                            | add    | PwrSeat (ex 1,3,5,6,7,9,10,11)   | 150   |
|                            | add    | Tilt (ex 2,4,5,6,8,9,10,11)      | 100   |
|                            | deduct | w/o 6.0L T-Dsl (ex 1,2,3,7)      | 2875  |
|                            | deduct | w/o AirCond                      | 800   |
|                            | deduct | w/o AutoTran                     | 550   |

|                            |        |                                                         |       |
|----------------------------|--------|---------------------------------------------------------|-------|
| F350 SUPER DUTY PICKUP 4WD |        |                                                         |       |
| 1                          | F31    | Reg Cab XL Srw                                          | 9525  |
| 2                          | F33    | Reg Cab XL Drw                                          | 9800  |
| 3                          | F31    | Reg Cab XLT Srw                                         | 10575 |
| 4                          | F33    | Reg Cab XLT Drw                                         | 10850 |
| 5                          | X31    | Supercab XL Srw                                         | 13825 |
| 6                          | X33    | Supercab XL Drw                                         | 14025 |
| 7                          | X31    | Supercab XLT Srw                                        | 14925 |
| 8                          | X33    | Supercab XLT Drw                                        | 15200 |
| 9                          | X31    | Supercab Lariat Srw                                     | 15575 |
| 10                         | X33    | Supercab Lariat Drw                                     | 15875 |
| 11                         | X31    | Supercab H.Davidson Srw                                 | 15875 |
| 12                         | W31    | Crew Cab XL Srw                                         | 14375 |
| 13                         | W33    | Crew Cab XL Drw                                         | 14675 |
| 14                         | W31    | Crew Cab XLT Srw                                        | 15425 |
| 15                         | W33    | Crew Cab XLT Drw                                        | 15800 |
| 16                         | W31    | Crew Cab Lariat Srw                                     | 16175 |
| 17                         | W33    | Crew Cab Lariat Drw                                     | 16450 |
| 18                         | W31    | Crew Cab King Ranch Srw                                 | 16150 |
| 19                         | W33    | Crew Cab King Ranch Drw                                 | 16450 |
| 20                         | W31    | Crew Cab H.Davidson Srw                                 | 16175 |
|                            | add    | 6.0L T-D(ex 5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20) | 2875  |
|                            | add    | 6.8L V10                                                | 425   |
|                            | add    | AloyWhl(ex 3,4,7,8,9,10,11,14,15,16,17,18,19,20)        | 225   |
|                            | add    | CdChnger (ex 1,2,5,6,12,13)                             | 125   |
|                            | add    | Cruise(ex 3,4,7,8,9,10,11,14,15,16,17,18,19,20)         | 150   |
|                            | add    | Moonroof(ex 1,2,3,4,5,6,7,8,9,10,11,12,13)              | 375   |
|                            | add    | PwrSeat(ex 1,2,5,6,9,10,11,12,13,16,17,18,19,20)        | 150   |
|                            | add    | Tilt(ex 3,4,7,8,9,10,11,14,15,16,17,18,19,20)           | 100   |
|                            | deduct | w/o 6.0L T-Dsl (ex 1,2,3,4)                             | 2875  |
|                            | deduct | w/o AirCond                                             | 800   |
|                            | deduct | w/o AutoTran                                            | 550   |

GMC TRUCKS36crv

|           |        |                          |      |
|-----------|--------|--------------------------|------|
| ENVOY 2WD |        |                          |      |
| 1         | TS1550 | 4d Wgn SLE               | 6925 |
| 2         | TS1550 | 4d Wgn SLT               | 7800 |
| 3         | TS1580 | 4d Wgn XL SLE            | 7750 |
| 4         | TS1580 | 4d Wgn XL SLT            | 8600 |
| 5         | TS158* | 4d Wgn XUV SLE           | 7450 |
| 6         | TS158* | 4d Wgn XUV SLT           | 8325 |
|           | add    | 5.3L V8 (ex 1,2)         | 275  |
|           | add    | CdChnger                 | 125  |
|           | add    | Moonroof                 | 375  |
|           | add    | PremAudio (ex 2,3,4,6)   | 250  |
|           | add    | RearEnt (ex 5,6)         | 350  |
|           | deduct | w/o PremAudio (ex 1,3,5) | 250  |
|           | deduct | w/o PwrSeat              | 150  |

|           |        |                          |       |
|-----------|--------|--------------------------|-------|
| ENVOY 4WD |        |                          |       |
| 1         | TT1550 | 4d Wgn SLE               | 8025  |
| 2         | TT1550 | 4d Wgn SLT               | 9225  |
| 3         | TT1580 | 4d Wgn XL SLE            | 8925  |
| 4         | TT1580 | 4d Wgn XL SLT            | 10125 |
| 5         | TT158* | 4d Wgn XUV SLE           | 8600  |
| 6         | TT158* | 4d Wgn XUV SLT           | 9800  |
|           | add    | 5.3L V8 (ex 1,2)         | 275   |
|           | add    | CdChnger                 | 125   |
|           | add    | Moonroof (ex 2,4,6)      | 375   |
|           | add    | PremAudio (ex 1,2,3,4,6) | 250   |
|           | add    | RearEnt (ex 5,6)         | 350   |
|           | deduct | w/o Moonroof (ex 1,3,5)  | 375   |
|           | deduct | w/o PremAudio (ex 1,3,5) | 250   |
|           | deduct | w/o PwrSeat              | 150   |

|           |        |                |      |
|-----------|--------|----------------|------|
| YUKON 2WD |        |                |      |
| 1         | TC1570 | 4d Wgn SLE     | 8825 |
| 2         | TC1570 | 4d Wgn SLT     | 9625 |
|           | add    | Moonroof       | 475  |
|           | add    | RearEnt (ex 1) | 375  |
|           | deduct | w/o 3rdSeat    | 450  |

|           |        |                    |       |
|-----------|--------|--------------------|-------|
| YUKON 4WD |        |                    |       |
| 1         | TK1570 | 4d Wgn SLE         | 10425 |
| 2         | TK1570 | 4d Wgn SLT         | 11375 |
| 3         | TK1570 | 4d Wgn Denali      | 14325 |
|           | add    | Moonroof           | 475   |
|           | add    | RearEnt (ex 1)     | 375   |
|           | deduct | w/o 3rdSeat (ex 3) | 450   |

|                  |        |             |      |
|------------------|--------|-------------|------|
| SAFARI CARGO VAN |        |             |      |
| 1                | TM1100 | 3d Van      | 5775 |
|                  | deduct | w/o Cruise  | 150  |
|                  | deduct | w/o PwrLks  | 175  |
|                  | deduct | w/o PwrWind | 225  |
|                  | deduct | w/o Tilt    | 100  |

|                      |        |             |      |
|----------------------|--------|-------------|------|
| SAFARI CARGO VAN AWD |        |             |      |
| 1                    | TL1100 | 3d Van      | 6625 |
|                      | deduct | w/o Cruise  | 150  |
|                      | deduct | w/o PwrLks  | 175  |
|                      | deduct | w/o PwrWind | 225  |
|                      | deduct | w/o Tilt    | 100  |

|                        |        |                |      |
|------------------------|--------|----------------|------|
| SAFARI PASSENGER WAGON |        |                |      |
| 1                      | TM1100 | 3d Wgn SLE     | 5750 |
| 2                      | TM1100 | 3d Wgn SLT     | 6025 |
|                        | add    | Leather (ex 1) | 375  |
|                        | deduct | w/o AlloyWhl   | 225  |
|                        | deduct | w/o PwrSeat    | 150  |
|                        | deduct | w/o RearAir    | 350  |

|                            |        |                     |      |
|----------------------------|--------|---------------------|------|
| SAFARI PASSENGER WAGON AWD |        |                     |      |
| 1                          | TL1100 | 3d Wgn              | 5625 |
| 2                          | TL1100 | 3d Wgn SLE          | 6525 |
| 3                          | TL1100 | 3d Wgn SLT          | 6825 |
|                            | add    | Leather (ex 1,2)    | 375  |
|                            | add    | RearAir (ex 2,3)    | 350  |
|                            | deduct | w/o AlloyWhl (ex 1) | 225  |
|                            | deduct | w/o PwrSeat (ex 1)  | 150  |
|                            | deduct | w/o RearAir (ex 1)  | 350  |

|                   |        |                          |      |
|-------------------|--------|--------------------------|------|
| SAVANNA CARGO VAN |        |                          |      |
| 1                 | TG1340 | 1500 Van                 | 5950 |
| 2                 | TG2340 | 2500 Van 135wb           | 6900 |
| 3                 | TG2370 | 2500 Van 155wb           | 7200 |
| 4                 | TG3340 | 3500 Van 135wb           | 7625 |
| 5                 | TG3370 | 3500 Van 155wb           | 7850 |
|                   | add    | 5.3L V8 (ex 2,3,4,5)     | 600  |
|                   | add    | 6.0L V8 (ex 1,4,5)       | 375  |
|                   | add    | AlloyWhl                 | 225  |
|                   | add    | Cruise                   | 150  |
|                   | add    | PwrLks                   | 175  |
|                   | add    | PwrSeat                  | 150  |
|                   | add    | PwrWind                  | 225  |
|                   | add    | RearAir                  | 350  |
|                   | add    | Tilt                     | 100  |
|                   | deduct | with 6-CylEng (ex 1,4,5) | 600  |

|                       |        |          |      |
|-----------------------|--------|----------|------|
| SAVANNA CARGO VAN AWD |        |          |      |
| 1                     | TH1340 | 1500 Van | 7150 |
|                       | add    | AlloyWhl | 225  |
|                       | add    | Cruise   | 150  |
|                       | add    | PwrLks   | 175  |
|                       | add    | PwrSeat  | 150  |
|                       | add    | PwrWind  | 225  |
|                       | add    | RearAir  | 350  |
|                       | add    | Tilt     | 100  |

|                         |        |                          |      |
|-------------------------|--------|--------------------------|------|
| SAVANNA PASSENGER WAGON |        |                          |      |
| 1                       | TG1340 | 1500 Wgn                 | 7375 |
| 2                       | TG2340 | 2500 Wgn 135wb           | 7800 |
| 3                       | TG3340 | 3500 Wgn 135wb           | 7975 |
| 4                       | TG3370 | 3500 Wgn 155wb           | 8175 |
|                         | add    | AlloyWhl                 | 225  |
|                         | add    | PwrSeat                  | 150  |
|                         | deduct | with 6-CylEng (ex 2,3,4) | 600  |
|                         | deduct | w/o Cruise               | 150  |
|                         | deduct | w/o PwrLks               | 175  |
|                         | deduct | w/o PwrWind              | 225  |
|                         | deduct | w/o RearAir              | 350  |
|                         | deduct | w/o Tilt                 | 100  |

GMC TRUCKS36crv

|                            |        |             |      |
|----------------------------|--------|-------------|------|
| SAVANA PASSENGER WAGON AWD |        |             |      |
| 1                          | TH1340 | 1500 Wgn    | 8525 |
|                            | add    | AlloyWhl    | 225  |
|                            | add    | PwrSeat     | 150  |
|                            | deduct | w/o Cruise  | 150  |
|                            | deduct | w/o PwrLks  | 175  |
|                            | deduct | w/o PwrWind | 225  |
|                            | deduct | w/o RearAir | 350  |
|                            | deduct | w/o Tilt    | 100  |

|              |        |                  |       |
|--------------|--------|------------------|-------|
| YUKON XL 2WD |        |                  |       |
| 1            | TC1590 | 1500 Wgn SLE     | 9775  |
| 2            | TC1590 | 1500 Wgn SLT     | 10675 |
| 3            | TC2590 | 2500 Wgn SLE     | 10575 |
| 4            | TC2590 | 2500 Wgn SLT     | 11450 |
|              | add    | Moonroof         | 475   |
|              | add    | RearEnt (ex 1,3) | 375   |
|              | deduct | w/o CdChnger     | 150   |

|              |        |                           |       |
|--------------|--------|---------------------------|-------|
| YUKON XL 4WD |        |                           |       |
| 1            | TK1590 | 1500 Wgn SLE              | 11400 |
| 2            | TK1590 | 1500 Wgn SLT              | 12275 |
| 3            | TK2590 | 2500 Wgn SLE              | 12225 |
| 4            | TK2590 | 2500 Wgn SLT              | 13175 |
| 5            | TK1590 | 4d Wgn Denali             | 14250 |
|              | add    | Moonroof (ex 5)           | 475   |
|              | add    | RearEnt (ex 1,3)          | 375   |
|              | deduct | w/o CdChnger              | 150   |
|              | deduct | w/o Moonroof (ex 1,2,3,4) | 475   |

|                   |        |              |      |
|-------------------|--------|--------------|------|
| SONOMA PICKUP 4WD |        |              |      |
| 1                 | T10643 | Crew Cab SLS | 9350 |
|                   | add    | CdChnger     | 125  |

|                   |        |                      |      |
|-------------------|--------|----------------------|------|
| CANYON PICKUP 2WD |        |                      |      |
| 1                 | S15403 | Reg Cab Z71 SLE      | 5325 |
| 2                 | S15653 | Ext Cab Z85 SLE      | 6375 |
| 3                 | S15653 | Ext Cab Z71          | 5975 |
| 4                 | S15653 | Ext Cab Z71 SLE      | 6725 |
| 5                 | S15643 | Crew Cab Z85 SLE     | 6600 |
| 6                 | S15643 | Crew Cab Z71 SLE     | 7475 |
|                   | add    | 3.5L i5 (ex 6)       | 500  |
|                   | add    | CdChnger             | 125  |
|                   | add    | Leather (ex 1,2,3,4) | 375  |
|                   | add    | PwrSeat (ex 1,2,3,4) | 150  |
|                   | deduct | w/o AutoTran         | 550  |
|                   | deduct | w/o Cruise           | 150  |
|                   | deduct | w/o PwrLks (ex 3)    | 175  |
|                   | deduct | w/o PwrWind (ex 3)   | 225  |
|                   | deduct | w/o Tilt             | 100  |

|                   |        |                              |      |
|-------------------|--------|------------------------------|------|
| CANYON PICKUP 4WD |        |                              |      |
| 1                 | T15403 | Reg Cab Z85 SLE              | 6375 |
| 2                 | T15403 | Reg Cab Z85 SLE              | 7400 |
| 3                 | T15403 | Reg Cab Z71 SLE              | 6750 |
| 4                 | T15403 | Reg Cab Z71 SLE              | 7475 |
| 5                 | T15653 | Ext Cab Z85                  | 7975 |
| 6                 | T15653 | Ext Cab Z85 SLE              | 8850 |
| 7                 | T15653 | Ext Cab Z71                  | 8250 |
| 8                 | T15653 | Ext Cab Z71 SLE              | 8925 |
| 9                 | T15643 | Crew Cab Z85 SLE             | 9500 |
| 10                | T15643 | Crew Cab Z71 SLE             | 9550 |
|                   | add    | CdChnger                     | 125  |
|                   | add    | Leather (ex 1,2,3,4,5,6,7,8) | 375  |
|                   | add    | PwrSeat (ex 1,2,3,4,5,6,7,8) | 150  |
|                   | add    | Tilt (ex 2,3,4,5,6,7,8,9,10) | 100  |
|                   | deduct | with 4-CylEng (ex 10)        | 500  |
|                   | deduct | w/o AutoTran                 | 550  |
|                   | deduct | w/o Cruise                   | 150  |
|                   | deduct | w/o PwrLks (ex 1,3,5,7)      | 175  |
|                   | deduct | w/o PwrWind (ex 1,3,5,7)     | 225  |
|                   | deduct | w/o Tilt (ex 1)              | 100  |

|                         |        |                                |       |
|-------------------------|--------|--------------------------------|-------|
| C1500 SIERRA PICKUP 2WD |        |                                |       |
| 1                       | C15*03 | Reg Cab                        | 6025  |
| 2                       | C15*03 | Reg Cab SLE                    | 6525  |
| 3                       | C15*53 | Ext Cab Work Truck             | 6825  |
| 4                       | C15*53 | Ext Cab                        | 8675  |
| 5                       | C15*53 | Ext Cab SLE                    | 9225  |
| 6                       | C15*53 | Ext Cab SLT                    | 9800  |
| 7                       | C15543 | Crew Cab SLE                   | 10450 |
| 8                       | C15543 | Crew Cab SLT                   | 11450 |
|                         | add    | 5.3L V8 (ex 3,4,5,6,7,8)       | 350   |
|                         | add    | CdChnger (ex 1,2,3,4,5,6,8)    | 125   |
|                         | add    | Cruise (ex 1,2,4,5,6,7,8)      | 150   |
|                         | add    | Leather (ex 1,2,3,4,5,6,8)     | 375   |
|                         | add    | PremAudio (ex 1,2,3,4,8)       | 250   |
|                         | add    | PwrLks (ex 1,2,4,5,6,7,8)      | 175   |
|                         | add    | PwrSeat (ex 1,3,4,6,8)         | 150   |
|                         | add    | RearEnt (ex 1,2,3,4,5,6)       | 350   |
|                         | deduct | with 6-CylEng (ex 3,4,5,6,7,8) | 600   |
|                         | deduct | w/o AutoTran                   | 550   |
|                         | deduct | w/o Cruise (ex 3)              | 150   |
|                         | deduct | w/o PwrLks (ex 3)              | 175   |

|                         |        |                        |       |
|-------------------------|--------|------------------------|-------|
| C2500 SIERRA PICKUP 2WD |        |                        |       |
| 1                       | C25903 | Reg Cab Work Truck     | 6200  |
| 2                       | C25903 | Reg Cab                | 7225  |
| 3                       | C25903 | Reg Cab SLE            | 8000  |
| 4                       | C25743 | Crew Cab SLE           | 10125 |
| 5                       | C25743 | Crew Cab SLT           | 11125 |
|                         | add    | CdChnger (ex 1,2,3,5)  | 125   |
|                         | add    | Cruise (ex 2,3,4,5)    | 150   |
|                         | add    | Leather (ex 1,2,3,5)   | 375   |
|                         | add    | PremAudio (ex 1,2,3,5) | 250   |
|                         | add    | PwrSeat (ex 1,2,5)     | 150   |
|                         | add    | RearEnt (ex 1,2,3)     | 350   |
|                         | deduct | w/o AirCond            | 800   |
|                         | deduct | w/o AlloyWhl (ex 1,2)  | 225   |
|                         | deduct | w/o AutoTran           | 550   |
|                         | deduct | w/o Cruise (ex 1)      | 150   |
|                         | deduct | w/o PwrLks (ex 1)      | 175   |

GMC TRUCKS36crv

|                            |        |                                |       |
|----------------------------|--------|--------------------------------|-------|
| C2500 SIERRA HD PICKUP 2WD |        |                                |       |
| 1                          | C25903 | Reg Cab Work Truck             | 6350  |
| 2                          | C25903 | Reg Cab                        | 7625  |
| 3                          | C25903 | Reg Cab SLE                    | 8200  |
| 4                          | C25*53 | Ext Cab Work Truck             | 8450  |
| 5                          | C25*53 | Ext Cab                        | 9625  |
| 6                          | C25*53 | Ext Cab SLE                    | 10350 |
| 7                          | C25*53 | Ext Cab SLT                    | 10900 |
| 8                          | C25*43 | Crew Cab Work Truck            | 8900  |
| 9                          | C25*43 | Crew Cab                       | 10425 |
| 10                         | C25*43 | Crew Cab SLE                   | 11050 |
| 11                         | C25*43 | Crew Cab SLT                   | 11550 |
|                            | add    | 6.6L T-Dsl                     | 2875  |
|                            | add    | 8.1L V8                        | 375   |
|                            | add    | Cruise (ex 2,3,5,6,7,9,10,11)  | 150   |
|                            | add    | PremAudio (ex 1,2,3,4,5,8,9)   | 250   |
|                            | add    | PwrSeat (ex 1,2,4,5,7,8,9,11)  | 150   |
|                            | add    | RearEnt (ex 1,2,3,4,5,6,7,8,9) | 350   |
|                            | deduct | w/o AutoTran                   | 550   |
|                            | deduct | w/o Cruise (ex 1,4,8)          | 150   |
|                            | deduct | w/o PwrLks (ex 1,4,8)          | 175   |

|                         |        |                          |       |
|-------------------------|--------|--------------------------|-------|
| C3500 SIERRA PICKUP 2WD |        |                          |       |
| 1                       | C35953 | Ext Cab Work Truck Drw   | 11325 |
| 2                       | C35953 | Ext Cab Drw              | 12275 |
| 3                       | C35953 | Ext Cab SLE Drw          | 12900 |
| 4                       | C35953 | Ext Cab SLT Drw          | 13475 |
| 5                       | C35943 | Crew Cab Work Truck Drw  | 12150 |
| 6                       | C35943 | Crew Cab Drw             | 13000 |
| 7                       | C35943 | Crew Cab SLE Drw         | 13600 |
| 8                       | C35943 | Crew Cab SLT Drw         | 14200 |
|                         | add    | Cruise (ex 2,3,4,6,7,8)  | 150   |
|                         | add    | PremAudio (ex 1,2,5,6)   | 250   |
|                         | add    | PwrSeat (ex 1,2,4,5,6,8) | 150   |
|                         | add    | RearEnt (ex 1,2,3,4,5,6) | 350   |
|                         | deduct | w/o 6.6L T-Dsl           | 2875  |
|                         | deduct | w/o AutoTran             | 550   |
|                         | deduct | w/o Cruise (ex 1,5)      | 150   |
|                         | deduct | w/o PwrLks (ex 1,5)      | 175   |

|                         |        |                                   |       |
|-------------------------|--------|-----------------------------------|-------|
| K1500 SIERRA PICKUP 4WD |        |                                   |       |
| 1                       | K15*03 | Reg Cab Work Truck                | 7375  |
| 2                       | K15*03 | Reg Cab                           | 8775  |
| 3                       | K15*03 | Reg Cab SLE                       | 9200  |
| 4                       | K15*53 | Ext Cab Work Truck                | 10075 |
| 5                       | K15*53 | Ext Cab                           | 11300 |
| 6                       | K15*53 | Ext Cab SLE                       | 11900 |
| 7                       | K15*53 | Ext Cab SLT                       | 12650 |
| 8                       | K15543 | Crew Cab SLE                      | 13550 |
| 9                       | K15543 | Crew Cab SLT                      | 14600 |
| 10                      | K15753 | Ext Cab Denali                    | 13900 |
|                         | add    | 5.3L V8 (ex 4,5,6,7,8,9,10)       | 350   |
|                         | add    | CdChnger (ex 1,2,3,4,5,6,7,9,10)  | 125   |
|                         | add    | Cruise (ex 2,3,5,6,7,8,9,10)      | 150   |
|                         | add    | Leather (ex 1,2,3,4,5,6,7,9,10)   | 375   |
|                         | add    | PremAudio (ex 1,2,3,4,5,9,10)     | 250   |
|                         | add    | PwrLks (ex 2,3,4,5,6,7,8,9,10)    | 175   |
|                         | add    | PwrSeat (ex 1,2,4,5,7,9,10)       | 150   |
|                         | add    | RearEnt (ex 1,2,3,4,5,6,7,10)     | 350   |
|                         | deduct | with 6-CylEng (ex 4,5,6,7,8,9,10) | 600   |
|                         | deduct | w/o AutoTran                      | 550   |
|                         | deduct | w/o Cruise (ex 1,4)               | 150   |
|                         | deduct | w/o PwrLks (ex 1,4)               | 175   |

|                         |        |                         |       |
|-------------------------|--------|-------------------------|-------|
| K2500 SIERRA PICKUP 4WD |        |                         |       |
| 1                       | K25753 | Ext Cab Work Truck      | 10875 |
| 2                       | K25753 | Ext Cab                 | 12050 |
| 3                       | K25753 | Ext Cab SLE             | 12600 |
| 4                       | K25753 | Ext Cab SLT             | 13450 |
| 5                       | K25743 | Crew Cab SLE            | 13600 |
| 6                       | K25743 | Crew Cab SLT            | 14600 |
|                         | add    | AlloyWhl (ex 1,2,4,5,6) | 225   |
|                         | add    | CdChnger (ex 1,2,3,4,6) | 125   |
|                         | add    | Cruise (ex 2,3,4,5,6)   | 150   |
|                         | add    | Leather (ex 1,2,3,4,6)  | 375   |
|                         | add    | PremAudio (ex 1,2,6)    | 250   |
|                         | add    | PwrSeat (ex 1,2,4,6)    | 150   |
|                         | add    | RearEnt (ex 1,2,3,4)    | 350   |
|                         | deduct | w/o AlloyWhl (ex 1,2,3) | 225   |
|                         | deduct | w/o Cruise (ex 1)       | 150   |
|                         | deduct | w/o PwrLks (ex 1)       | 175   |

|                            |        |                                |       |
|----------------------------|--------|--------------------------------|-------|
| K2500 SIERRA HD PICKUP 4WD |        |                                |       |
| 1                          | K25903 | Reg Cab Work Truck             | 7850  |
| 2                          | K25903 | Reg Cab                        | 10025 |
| 3                          | K25903 | Reg Cab SLE                    | 10625 |
| 4                          | K25*53 | Ext Cab Work Truck             | 10950 |
| 5                          | K25*53 | Ext Cab                        | 12400 |
| 6                          | K25*53 | Ext Cab SLE                    | 13000 |
| 7                          | K25*53 | Ext Cab SLT                    | 13625 |
| 8                          | K25*43 | Crew Cab Work Truck            | 11925 |
| 9                          | K25*43 | Crew Cab                       | 13175 |
| 10                         | K25*43 | Crew Cab SLE                   | 13750 |
| 11                         | K25*43 | Crew Cab SLT                   | 14375 |
|                            | add    | 6.6L T-Dsl                     | 2875  |
|                            | add    | 8.1L V8                        | 375   |
|                            | add    | AirCond(ex234567891011)        | 800   |
|                            | add    | Cruise (ex 2,3,5,6,7,9,10,11)  | 150   |
|                            | add    | PremAudio (ex 1,2,3,4,5,8,9)   | 250   |
|                            | add    | PwrLks(ex234567891011)         | 175   |
|                            | add    | PwrSeat (ex 1,2,4,5,7,8,9,11)  | 150   |
|                            | add    | RearEnt (ex 1,2,3,4,5,6,7,8,9) | 350   |
|                            | deduct | w/o AutoTran                   | 550   |
|                            | deduct | w/o Cruise (ex 1,4,8)          | 150   |
|                            | deduct | w/o PwrLks (ex 1,4,8)          | 175   |

| GMC TRUCKS              |                                                           | 36                      | crv   |       |
|-------------------------|-----------------------------------------------------------|-------------------------|-------|-------|
| K3500 SIERRA PICKUP 4WD |                                                           |                         |       |       |
| 1                       | K35903                                                    | Reg Cab Work Truck Snw  | 8250  | 16475 |
| 2                       | K35903                                                    | Reg Cab Work Truck Drw  | 8900  | 17775 |
| 3                       | K35903                                                    | Reg Cab Snw             | 11675 | 22350 |
| 4                       | K35903                                                    | Reg Cab Drw             | 9600  | 18350 |
| 5                       | K35903                                                    | Reg Cab SLE Snw         | 12450 | 23825 |
| 6                       | K35903                                                    | Reg Cab SLE Drw         | 10250 | 19575 |
| 7                       | K35953                                                    | Ext Cab Work Truck Snw  | 11475 | 22250 |
| 8                       | K35953                                                    | Ext Cab Work Truck Drw  | 13750 | 26625 |
| 9                       | K35953                                                    | Ext Cab Snw             | 14600 | 27075 |
| 10                      | K35953                                                    | Ext Cab Drw             | 15050 | 27925 |
| 11                      | K35953                                                    | Ext Cab SLE Snw         | 15400 | 28550 |
| 12                      | K35953                                                    | Ext Cab SLE Drw         | 15700 | 29125 |
| 13                      | K35953                                                    | Ext Cab SLT Snw         | 15950 | 29625 |
| 14                      | K35953                                                    | Ext Cab SLT Drw         | 16300 | 30250 |
| 15                      | K35943                                                    | Crew Cab Work Truck Snw | 11725 | 22725 |
| 16                      | K35943                                                    | Crew Cab Snw            | 15175 | 28150 |
| 17                      | K35943                                                    | Crew Cab Drw            | 15825 | 29350 |
| 18                      | K35943                                                    | Crew Cab SLE Snw        | 16125 | 29900 |
| 19                      | K35943                                                    | Crew Cab SLE Drw        | 16450 | 30525 |
| 20                      | K35943                                                    | Crew Cab SLT Snw        | 16725 | 31050 |
| 21                      | K35943                                                    | Crew Cab SLT Drw        | 17075 | 31675 |
| 22                      | K35943                                                    | Crew Cab Work Truck Drw | 14275 | 27675 |
| add                     | 6.6L T-Di(ex 3589,10,11,12,13,14,16,17,18,19,20,21,22)    |                         | 2525  | 5225  |
| add                     | 8.1L V8(ex 2358,9,10,11,12,13,14,16,17,18,19,20,21,22)    |                         | 375   | 750   |
| add                     | OdCh(ex 12346,7,8,9,10,12,13,14,15,16,17,18,19,20,21,22)  |                         | 125   | 250   |
| add                     | Cruise(ex 3456,9,10,11,12,13,14,17,18,19,20,21)           |                         | 150   | 275   |
| add                     | Lea(ex 12345,6,7,8,9,10,11,12,13,14,15,16,17,19,20,21,22) |                         | 375   | 775   |
| add                     | PremAudio(ex 12346,7,8,9,10,15,16,17,22)                  |                         | 250   | 500   |
| add                     | PwrLk(ex 1245,6,7,8,10,11,12,13,14,15,17,18,19,20,21,22)  |                         | 175   | 300   |
| add                     | PwrSeat(ex 1234,7,8,9,10,13,14,15,16,17,20,21,22)         |                         | 150   | 300   |
| add                     | RearEn(ex 12345,6,7,8,9,10,11,12,13,14,15,16,17,22)       |                         | 350   | 700   |
| deduct                  | w/o 6.6L T-Dsl (ex 1,2,4,6,7,15)                          |                         | 2875  | 6000  |
| deduct                  | w/o Auto Tran                                             |                         | 550   | 1050  |
| deduct                  | w/o Cruise (ex 1,2,7,8,15,16,22)                          |                         | 150   | 275   |
| deduct                  | w/o Pwr Lks (ex 1,2,3,7,8,9,15,16,22)                     |                         | 175   | 300   |

| HONDA |        | 36                                                  | crv  |       |
|-------|--------|-----------------------------------------------------|------|-------|
| CIVIC |        |                                                     |      |       |
| 1     | EM2*24 | 2d Cpe DX                                           | 5450 | 12050 |
| 2     | EM2*44 | 2d Cpe DX w/ S-SRS                                  | 5450 | 12050 |
| 3     | EM2*14 | 2d Cpe VP                                           | 5900 | 12525 |
| 4     | EM2*34 | 2d Cpe VP w/ S-SRS                                  | 5900 | 12500 |
| 5     | ES1514 | 4d Sdn DX                                           | 5275 | 11175 |
| 6     | ES1524 | 4d Sdn DX w/ S-SRS                                  | 5300 | 11200 |
| 7     | ES1634 | 4d Sdn VP                                           | 6025 | 12775 |
| 8     | ES1644 | 4d Sdn VP w/ S-SRS                                  | 6050 | 12800 |
| 9     | EM2*74 | 2d Cpe HX                                           | 6225 | 13200 |
| 10    | EM2*84 | 2d Cpe HX w/ S-SRS                                  | 6225 | 13200 |
| 11    | EM2*54 | 2d Cpe LX                                           | 6575 | 13925 |
| 12    | EM2*64 | 2d Cpe LX w/ S-SRS                                  | 6575 | 13950 |
| 13    | ES1*54 | 4d Sdn LX                                           | 6900 | 14600 |
| 14    | ES1*64 | 4d Sdn LX w/ S-SRS                                  | 6875 | 14600 |
| 15    | EP3354 | 3d Hb Si                                            | 7650 | 15475 |
| 16    | EP3364 | 3d Hb Si w/ S-SRS                                   | 7650 | 15500 |
| 17    | EM2*94 | 2d Cpe EX                                           | 7325 | 15550 |
| 18    | EM2*04 | 2d Cpe EX w/ S-SRS                                  | 7350 | 15550 |
| 19    | ES2*74 | 4d Sdn EX                                           | 7575 | 16075 |
| 20    | ES2*84 | 4d Sdn EX w/ S-SRS                                  | 7575 | 16075 |
|       | add    | AutoTran(ex 12,34,7,8,9,10,11,12,13,14,17,18,19,20) | 475  | 900   |
|       | deduct | w/o AirCond                                         | 600  | 1150  |
|       | deduct | w/o AutoTran (ex 5,6,15,16)                         | 475  | 900   |

| ACCORD |        |                         |      |       |
|--------|--------|-------------------------|------|-------|
| 1      | CM5*14 | 4d Sdn DX               | 5850 | 13800 |
| 2      | CM7*24 | 2d Cpe LX               | 6800 | 16075 |
| 3      | CM7*34 | 2d Cpe LX w/ S-SRS      | 6800 | 16050 |
| 4      | CM8224 | 2d Cpe LX (V6)          | 7650 | 18075 |
| 5      | CM5*34 | 4d Sdn LX               | 6825 | 16125 |
| 6      | CM5*44 | 4d Sdn LX w/ S-SRS      | 6825 | 16100 |
| 7      | CM6634 | 4d Sdn LX (V6)          | 7625 | 18025 |
| 8      | CM7*54 | 2d Cpe EX               | 7650 | 18075 |
| 9      | CM7*74 | 2d Cpe EX w/S-SRS       | 7650 | 18075 |
| 10     | CM7*64 | 2d Cpe EX-L             | 7975 | 18850 |
| 11     | CM7*74 | 2d Cpe EX-L w/ NAV      | 8350 | 19725 |
| 12     | CM8*64 | 2d Cpe EX-L (V6)        | 8550 | 20200 |
| 13     | CM8*74 | 2d Cpe EX-L w/ NAV (V6) | 8925 | 21075 |
| 14     | CM5*64 | 4d Sdn EX               | 7875 | 18600 |
| 15     | CM5*74 | 4d Sdn EX w/S-SRS       | 7875 | 18600 |
| 16     | CM5*84 | 4d Sdn EX-L             | 8200 | 19400 |
| 17     | CM5*74 | 4d Sdn EX-L w/ NAV      | 8575 | 20275 |
| 18     | CM6654 | 4d Sdn EX-L (V6)        | 8825 | 20875 |
| 19     | CM6684 | 4d Sdn EX-L w/ NAV (V6) | 9200 | 21750 |
|        | deduct | w/o AirCond             | 800  | 1525  |
|        | deduct | w/o AutoTran            | 550  | 1050  |

|              |        |         |       |       |
|--------------|--------|---------|-------|-------|
| <b>S2000</b> |        |         |       |       |
| 1            | AP2144 | 2d Conv | 12850 | 24025 |

| CR-V 2WD |       |                  |      |       |
|----------|-------|------------------|------|-------|
| 1        | RD684 | 5d Wgn LX        | 7125 | 15500 |
| 2        | RD685 | 5d Wgn LX w/ SRS | 7100 | 15475 |

| CR-V 4WD |        |                  |      |       |
|----------|--------|------------------|------|-------|
| 1        | RD7*4  | 5d Wgn LX        | 7975 | 17000 |
| 2        | RD7*5  | 5d Wgn LX w/ SRS | 7975 | 17000 |
| 3        | RD7*8  | 5d Wgn EX        | 8875 | 18925 |
|          | deduct | w/o AutoTran     | 550  | 1050  |

| ELEMENT 2WD |        |                   |      |       |
|-------------|--------|-------------------|------|-------|
| 1           | YH1*24 | 5d Wgn DX         | 6050 | 13775 |
| 2           | YH1*34 | 5d Wgn LX         | 6325 | 14075 |
| 3           | YH1**4 | 5d Wgn EX         | 7200 | 16000 |
|             | add    | AirCond (ex 2,3)  | 800  | 1525  |
|             | add    | AlloyWhl (ex 3)   | 225  | 475   |
|             | add    | CdChnger (ex 1,3) | 125  | 250   |
|             | deduct | w/o AutoTran      | 550  | 1050  |

| ELEMENT 4WD |        |                  |      |       |
|-------------|--------|------------------|------|-------|
| 1           | YH2*24 | 5d Wgn DX        | 6850 | 15275 |
| 2           | YH2*34 | 5d Wgn LX        | 7175 | 15575 |
| 3           | YH2**4 | 5d Wgn EX        | 8050 | 17475 |
|             | add    | AirCond (ex 2,3) | 800  | 1525  |
|             | add    | AlloyWhl (ex 3)  | 225  | 475   |
|             | deduct | w/o AutoTran     | 550  | 1050  |

| HONDA   |        |                    | 36    | crv   |
|---------|--------|--------------------|-------|-------|
| ODYSSEY |        |                    |       |       |
| 1       | RL1854 | 5d Wgn LX          | 8425  | 17875 |
| 2       | RL1864 | 5d Wgn EX          | 9425  | 20025 |
| 3       | RL1884 | 5d Wgn EX w/ RES   | 9725  | 20675 |
| 4       | RL1894 | 5d Wgn EX-L        | 9800  | 20550 |
| 5       | RL1804 | 5d Wgn EX-L w/ RES | 10050 | 21100 |
| 6       | RL1874 | 5d Wgn EX-L w/ NAV | 10150 | 21300 |

| PILOT 4WD |        |                    |       |       |
|-----------|--------|--------------------|-------|-------|
| 1         | YF1814 | 4d Wgn LX          | 9650  | 19850 |
| 2         | YF1844 | 4d Wgn EX          | 10650 | 21900 |
| 3         | YF1854 | 4d Wgn EX-L        | 10975 | 22575 |
| 4         | YF1864 | 4d Wgn EX-L w/ DVD | 11200 | 23025 |
| 5         | YF1874 | 4d Wgn EX-L w/ NAV | 11325 | 23275 |

| HUMMER |        |              | 36    | crv   |
|--------|--------|--------------|-------|-------|
| H2     |        |              |       |       |
| 1      | RN2570 | 4d Wgn       | 16425 | 38650 |
|        | add    | Navigation   | 475   | 925   |
|        | deduct | w/o CdChnger | 175   | 375   |
|        | deduct | w/o Leather  | 775   | 1575  |
|        | deduct | w/o Moonroof | 575   | 1175  |
|        | deduct | w/o 3rdSeat  | 225   | 425   |

| HYUNDAI |        | 36                 | crv  |       |
|---------|--------|--------------------|------|-------|
| TIBURON |        |                    |      |       |
| 1       | 5232*  | 2d Cpe             | 4300 | 12250 |
| 2       | 523**  | 2d Cpe GT          | 5150 | 14425 |
|         | add    | ABS (ex 1)         | 125  | 275   |
|         | deduct | w/o AutoTran       | 475  | 900   |
|         | deduct | w/o Leather (ex 1) | 275  | 600   |
|         | deduct | w/o Moonroof       | 275  | 600   |
|         | deduct | w/o PremAudio      | 200  | 400   |

|         |        |              |      |       |
|---------|--------|--------------|------|-------|
| ELANTRA |        |              |      |       |
| 1       | 4245*  | 4d Sdn GT    | 3375 | 11600 |
| 2       | 4255*  | 5d Sdn GT    | 3400 | 11375 |
|         | add    | ABS          | 125  | 275   |
|         | deduct | w/o AutoTran | 475  | 900   |
|         | deduct | w/o Moonroof | 275  | 600   |

| SONATA |        |              |      |       |
|--------|--------|--------------|------|-------|
| 1      | 24452  | 4d Sdn GLS   | 3975 | 11650 |
| 2      | 24462  | 4d Sdn LX    | 4225 | 12400 |
|        | add    | ABS          | 175  | 375   |
|        | deduct | w/o Moonroof | 375  | 775   |

|              |       |          |             |       |
|--------------|-------|----------|-------------|-------|
| <b>XG350</b> |       |          |             |       |
| 1            | 70442 | 4d Sdn   | <b>4150</b> | 13275 |
| 2            | 70452 | 4d Sdn L | <b>4600</b> | 14525 |
|              | add   | CdChnger | <b>125</b>  | 250   |

| SANTA FE 2WD |        |                     |      |       |
|--------------|--------|---------------------|------|-------|
| 1            | 6042*  | 5d Wgn              | 4500 | 12225 |
| 2            | 604*2  | 5d Wgn GLS          | 5450 | 14250 |
| 3            | 60482  | 5d Wgn LX           | 6100 | 15950 |
|              | add    | ABS (ex 3)          | 175  | 375   |
|              |        | CdChnger (ex 1,3)   | 125  | 250   |
|              | deduct | w/o AutoTran        | 550  | 1050  |
|              | deduct | w/o Cruise          | 150  | 275   |
|              | deduct | w/o Moonroof (ex 1) | 375  | 775   |

| SANTA FE 4WD |        |                 |      |       |
|--------------|--------|-----------------|------|-------|
| 1            | 605*2  | 5d Wgn GLS      | 6275 | 15825 |
| 2            | 60582  | 5d Wgn LX       | 7050 | 17475 |
|              | add    | ABS (ex 2)      | 175  | 375   |
|              | add    | CdChnger (ex 2) | 125  | 250   |
|              | deduct | w/o Moonroof    | 375  | 775   |

| INFINITI |        | 36                     | crv   |       |
|----------|--------|------------------------|-------|-------|
| G35      |        |                        |       |       |
| 1        | 99**4  | 2d Cpe                 | 13250 | 27425 |
| 2        | 90**4  | 4d Sdn                 | 11225 | 23175 |
| 3        | 90614  | 4d Sdn X               | 11975 | 24725 |
|          | add    | Navigation             | 450   | 875   |
|          | add    | PremAudio (ex 1)       | 250   | 525   |
|          | deduct | w/o AutoTran           | 650   | 1200  |
|          | deduct | w/o Moonroof           | 475   | 975   |
|          | deduct | w/o PremAudio (ex 2,3) | 250   | 525   |

|     |       |               |      |       |
|-----|-------|---------------|------|-------|
| I35 |       |               |      |       |
| 1   | 95014 | 4d Sdn Luxury | 9525 | 20575 |
|     | add   | Navigation    | 450  | 875   |

|     |        |              |       |       |
|-----|--------|--------------|-------|-------|
| M45 |        |              |       |       |
| 1   | 98014  | 4d Sdn       | 12325 | 27100 |
|     | add    | Navigation   | 450   | 875   |
|     | deduct | w/o Moonroof | 475   | 975   |

|     |       |                   |       |       |
|-----|-------|-------------------|-------|-------|
| Q45 |       |                   |       |       |
| 1   | 94314 | 4d Sdn Luxury     | 12675 | 32100 |
| 2   | 94714 | 4d Sdn Premium    | 11975 | 33725 |
|     | add   | Navigation (ex 2) | 475   | 925   |

| FX 2WD |        |               |       |       |
|--------|--------|---------------|-------|-------|
| 1      | 87214  | 4d Wgn 35     | 13775 | 30425 |
|        | add    | Navigation    | 450   | 875   |
|        | add    | RearEnt       | 375   | 750   |
|        | deduct | w/o Leather   | 475   | 975   |
|        | deduct | w/o Moonroof  | 475   | 975   |
|        | deduct | w/o PremAudio | 250   | 525   |

| FX AWD |        |               |       |       |
|--------|--------|---------------|-------|-------|
| 1      | 87414  | 4d Wgn 35     | 14625 | 32025 |
| 2      | 87814  | 4d Wgn 45     | 14650 | 36025 |
|        | add    | Navigation    | 450   | 875   |
|        | add    | RearEnt       | 375   | 750   |
|        | deduct | w/o Leather   | 475   | 975   |
|        | deduct | w/o Moonroof  | 475   | 975   |
|        | deduct | w/o PremAudio | 250   | 525   |

| INFINITI        |                     | 36    | crv   |
|-----------------|---------------------|-------|-------|
| <b>QX56 2WD</b> |                     |       |       |
| 1               | 86214 4d Wgn        | 13300 | 33325 |
|                 | add RearEnt         | 400   | 825   |
|                 | deduct w/o Moonroof | 575   | 1175  |
| <b>QX56 AWD</b> |                     |       |       |
| 1               | 86414 4d Wgn        | 14400 | 35250 |
|                 | add RearEnt         | 400   | 825   |
|                 | deduct w/o Moonroof | 575   | 1175  |

| JAGUAR        |                       | 36   | crv   |
|---------------|-----------------------|------|-------|
| <b>X TYPE</b> |                       |      |       |
| 1             | 9001 4d Sdn 2.5L      | 7550 | 18250 |
| 2             | 8100 4d Sdn 3.0L      | 8400 | 20275 |
|               | add CdChnger (ex 1)   | 150  | 300   |
|               | add Navigation (ex 1) | 450  | 875   |
|               | add PremAudio (ex 1)  | 250  | 525   |
|               | add SportPkg (ex 1)   | 425  | 850   |
|               | deduct w/o AutoTran   | 650  | 1200  |
|               | deduct w/o Moonroof   | 475  | 975   |

|               |                         |       |       |
|---------------|-------------------------|-------|-------|
| <b>S TYPE</b> |                         |       |       |
| 1             | 7100 4d Sdn 3.0L        | 10700 | 24550 |
| 2             | 7100 4d Sdn 3.0L Sport  | 10975 | 25175 |
| 3             | 6400 4d Sdn 4.2L        | 11675 | 26825 |
| 4             | 6400 4d Sdn 4.2L Sport  | 11975 | 27500 |
| 5             | 6502 4d Sdn 4.2L Type R | 15325 | 37300 |
|               | add CdChnger (ex 5)     | 175   | 375   |
|               | add Navigation          | 475   | 925   |
|               | add PremAudio (ex 5)    | 300   | 600   |
|               | deduct w/o AutoTran     | 750   | 1400  |
|               | deduct w/o Moonroof     | 575   | 1175  |

|                  |                              |       |       |
|------------------|------------------------------|-------|-------|
| <b>XJ SERIES</b> |                              |       |       |
| 1                | 0210 4d Sdn XJ8              | 12975 | 35525 |
| 2                | 0213 4d Sdn XJ8 Vanden Plas  | 13650 | 41400 |
| 3                | 0315 4d Sdn XJR Supercharged | 15500 | 45775 |
|                  | add CdChnger (ex 2,3)        | 175   | 375   |
|                  | add Navigation               | 500   | 975   |
|                  | add PremAudio (ex 2,3)       | 375   | 750   |
|                  | add RearEnt (ex 1)           | 400   | 825   |

|                  |                         |       |       |
|------------------|-------------------------|-------|-------|
| <b>XK SERIES</b> |                         |       |       |
| 1                | 2240 2d Cpe XK8         | 16425 | 43475 |
| 2                | 2230 2d Conv XK8        | 17175 | 43375 |
| 3                | 2340 2d Cpe XKR         | 19375 | 51525 |
| 4                | 2330 2d Conv XKR        | 19975 | 50825 |
|                  | add Navigation (ex 3,4) | 500   | 975   |

| JEEP                |                                | 36    | crv   |
|---------------------|--------------------------------|-------|-------|
| <b>WRANGLER 4WD</b> |                                |       |       |
| 1                   | TJL77 2d Conv SE               | 6000  | 13275 |
| 2                   | TJUM77 2d Conv X               | 8175  | 15875 |
| 3                   | TJH77 2d Conv Sport            | 8825  | 17150 |
| 4                   | TJUP77 2d Conv Sahara          | 9625  | 18700 |
| 5                   | TJUS77 2d Conv Rubicon         | 10225 | 19900 |
| 6                   | TJH78 2d Conv Unlimited        | 9450  | 18375 |
|                     | add ABS (ex 1,5,6)             | 175   | 375   |
|                     | add AirCond (ex 2,3,4,5,6)     | 800   | 1525  |
|                     | add AlloyWhl (ex 3,4,5,6)      | 225   | 475   |
|                     | add AutoTran (ex 6)            | 550   | 1050  |
|                     | add Cruise (ex 4,6)            | 150   | 275   |
|                     | add Hardtop (ex 4,5)           | 500   | 1000  |
|                     | deduct w/o AirCond (ex 1)      | 800   | 1525  |
|                     | deduct w/o AlloyWhl (ex 1,2)   | 225   | 475   |
|                     | deduct w/o Cruise (ex 1,2,3,5) | 150   | 275   |

|                    |                                  |      |       |
|--------------------|----------------------------------|------|-------|
| <b>LIBERTY 2WD</b> |                                  |      |       |
| 1                  | KJTH74 4d Wgn Sport              | 5625 | 12450 |
| 2                  | KJTH74 4d Wgn Columbia/Rocky Mtn | 6175 | 13775 |
| 3                  | KJTP74 4d Wgn Limited            | 6600 | 14575 |
| 4                  | KJTM74 4d Wgn Renegade           | 6950 | 15375 |
|                    | add ABS                          | 175  | 375   |
|                    | add AlloyWhl (ex 2,3,4)          | 225  | 475   |
|                    | add CdChnger (ex 2)              | 125  | 250   |
|                    | add Moonroof (ex 2)              | 375  | 775   |
|                    | add PremAudio (ex 3)             | 250  | 500   |
|                    | deduct with 4-CylEng (ex 3,4)    | 500  | 1050  |
|                    | deduct w/o AirCond               | 800  | 1525  |
|                    | deduct w/o AlloyWhl (ex 1)       | 225  | 475   |
|                    | deduct w/o AutoTran              | 550  | 1050  |
|                    | deduct w/o Cruise                | 150  | 275   |
|                    | deduct w/o Leather (ex 1,2)      | 375  | 775   |
|                    | deduct w/o Moonroof (ex 1,3,4)   | 375  | 775   |
|                    | deduct w/o PremAudio (ex 1,2,4)  | 250  | 500   |
|                    | deduct w/o PwrLks                | 175  | 300   |
|                    | deduct w/o PwrSeat (ex 1,2)      | 150  | 300   |
|                    | deduct w/o PwrWind               | 225  | 400   |
|                    | deduct w/o Tilt                  | 100  | 175   |

|                    |                                  |      |       |
|--------------------|----------------------------------|------|-------|
| <b>LIBERTY 4WD</b> |                                  |      |       |
| 1                  | KJUH74 4d Wgn Sport              | 6250 | 13550 |
| 2                  | KJUH74 4d Wgn Columbia/Rocky Mtn | 6800 | 14850 |
| 3                  | KJUP74 4d Wgn Limited            | 7225 | 15675 |
| 4                  | KJUM74 4d Wgn Renegade           | 7600 | 16450 |
|                    | add ABS                          | 175  | 375   |
|                    | add AlloyWhl (ex 2,3,4)          | 225  | 475   |
|                    | add CdChnger (ex 2)              | 125  | 250   |
|                    | add Moonroof (ex 2)              | 375  | 775   |
|                    | add PremAudio (ex 3)             | 250  | 500   |
|                    | deduct with 4-CylEng (ex 3,4)    | 500  | 1050  |
|                    | deduct w/o AirCond               | 800  | 1525  |
|                    | deduct w/o AlloyWhl (ex 1)       | 225  | 475   |
|                    | deduct w/o AutoTran              | 550  | 1050  |
|                    | deduct w/o Cruise                | 150  | 275   |
|                    | deduct w/o Leather (ex 1,2)      | 375  | 775   |
|                    | deduct w/o Moonroof (ex 1,3,4)   | 375  | 775   |
|                    | deduct w/o PremAudio (ex 1,2,4)  | 250  | 500   |
|                    | deduct w/o PwrLks                | 175  | 300   |
|                    | deduct w/o PwrSeat (ex 1,2)      | 150  | 300   |
|                    | deduct w/o PwrWind               | 225  | 400   |
|                    | deduct w/o Tilt                  | 100  | 175   |

| JEEP                      |                                  | 36   | crv   |
|---------------------------|----------------------------------|------|-------|
| <b>GRAND CHEROKEE 2WD</b> |                                  |      |       |
| 1                         | WJTH74 4d Wgn Laredo             | 5850 | 14025 |
| 2                         | WJTH74 4d Wgn Freedom            | 5850 | 14000 |
| 3                         | WJTH74 4d Wgn Columbia/Rocky Mtn | 6350 | 15200 |
| 4                         | WJTP74 4d Wgn Limited            | 7050 | 17200 |
| 5                         | WJTS74 4d Wgn Overland           | 8300 | 20250 |
|                           | add 4.7L V8 (ex 5)               | 600  | 1225  |
|                           | add CdChnger (ex 3,4,5)          | 125  | 250   |
|                           | add Leather (ex 4,5)             | 375  | 775   |
|                           | add Moonroof (ex 3,4,5)          | 375  | 775   |
|                           | add Navigation (ex 1,2)          | 425  | 800   |
|                           | add PremAudio (ex 3,4,5)         | 250  | 500   |
|                           | deduct w/o CdChnger (ex 1,2)     | 125  | 250   |
|                           | deduct w/o Moonroof (ex 1,2)     | 375  | 775   |
|                           | deduct w/o PremAudio (ex 1,2)    | 250  | 500   |

|                           |                                   |      |       |
|---------------------------|-----------------------------------|------|-------|
| <b>GRAND CHEROKEE 4WD</b> |                                   |      |       |
| 1                         | WJH74 4d Wgn Laredo               | 6625 | 15225 |
| 2                         | WJH74 4d Wgn Freedom              | 6600 | 15200 |
| 3                         | WJH74 4d Wgn Columbia/Rocky Mtn   | 7100 | 16400 |
| 4                         | WJJP74 4d Wgn Limited             | 8250 | 19550 |
| 5                         | WJJS74 4d Wgn Overland            | 9050 | 21475 |
|                           | add 4.7L V8 (ex 4,5)              | 600  | 1225  |
|                           | add CdChnger (ex 3,4,5)           | 125  | 250   |
|                           | add Leather (ex 4,5)              | 375  | 775   |
|                           | add Moonroof (ex 3,4,5)           | 375  | 775   |
|                           | add Navigation (ex 1,2)           | 425  | 800   |
|                           | add PremAudio (ex 3,4,5)          | 250  | 500   |
|                           | deduct with 6-CylEng (ex 1,2,3,5) | 600  | 1225  |
|                           | deduct w/o CdChnger (ex 1,2)      | 125  | 250   |
|                           | deduct w/o Moonroof (ex 1,2)      | 375  | 775   |
|                           | deduct w/o PremAudio (ex 1,2)     | 250  | 500   |

| KIA           |                      | 36   | crv   |
|---------------|----------------------|------|-------|
| <b>OPTIMA</b> |                      |      |       |
| 1             | 5*242 4d Sdn EX      | 4225 | 11700 |
|               | deduct with 4-CylEng | 400  | 825   |
|               | deduct w/o ABS       | 175  | 375   |
|               | deduct w/o CdChnger  | 125  | 250   |
|               | deduct w/o Leather   | 375  | 775   |

|               |                      |      |       |
|---------------|----------------------|------|-------|
| <b>AMANTI</b> |                      |      |       |
| 1             | 82222 4d Sdn         | 5500 | 13525 |
|               | add Moonroof         | 375  | 775   |
|               | deduct w/o CdChnger  | 125  | 250   |
|               | deduct w/o Leather   | 375  | 775   |
|               | deduct w/o PremAudio | 250  | 500   |

|               |                 |      |       |
|---------------|-----------------|------|-------|
| <b>SEDONA</b> |                 |      |       |
| 1             | 62242 5d Wgn EX | 4600 | 12075 |
|               | add Leather     | 375  | 775   |
|               | add Moonroof    | 375  | 775   |
|               | deduct w/o ABS  | 175  | 375   |

|                    |                      |      |       |
|--------------------|----------------------|------|-------|
| <b>SORENTO 2WD</b> |                      |      |       |
| 1                  | 72222 5d Wgn LX      | 5575 | 13475 |
| 2                  | 72242 5d Wgn EX      | 6075 | 14675 |
|                    | add CdChnger (ex 1)  | 125  | 250   |
|                    | add Leather (ex 1)   | 375  | 775   |
|                    | add PremAudio (ex 1) | 250  | 500   |
|                    | deduct w/o ABS       | 175  | 375   |
|                    | deduct w/o AutoTran  | 550  | 1050  |

|                    |                     |      |       |
|--------------------|---------------------|------|-------|
| <b>SORENTO 4WD</b> |                     |      |       |
| 1                  | 72422 5d Wgn LX     | 6400 | 15100 |
| 2                  | 72442 5d Wgn EX     | 6900 | 16300 |
|                    | add CdChnger (ex 1) | 125  | 250   |
|                    | add Leather (ex 1)  | 375  | 775   |
|                    | deduct w/o ABS      | 175  | 375   |
|                    | deduct w/o AutoTran | 550  | 1050  |

| LAND ROVER        |                             | 36   | crv   |
|-------------------|-----------------------------|------|-------|
| <b>FREELANDER</b> |                             |      |       |
| 1                 | SFTD 3d Wgn SE3             | 7375 | 17450 |
| 2                 | SFSE 4d Wgn SE              | 7175 | 17000 |
| 3                 | SFHS 4d Wgn HSE             | 8525 | 19750 |
|                   | add CdChnger (ex 1,3)       | 125  | 250   |
|                   | add Leather (ex 2,3)        | 375  | 775   |
|                   | add Moonroof (ex 1,3)       | 375  | 775   |
|                   | add PremAudio (ex 1,3)      | 250  | 500   |
|                   | deduct w/o CdChnger (ex 2)  | 125  | 250   |
|                   | deduct w/o PremAudio (ex 2) | 250  | 500   |

|                  |                             |       |       |
|------------------|-----------------------------|-------|-------|
| <b>DISCOVERY</b> |                             |       |       |
| 1                | SDSD 4d Wgn S               | 8625  | 19550 |
| 2                | SDSD 4d Wgn S7              | 9175  | 20825 |
| 3                | SDSE 4d Wgn SE              | 9325  | 23100 |
| 4                | SDSE 4d Wgn SE7             | 9825  | 24325 |
| 5                | SDHS 4d Wgn HSE             | 10825 | 25025 |
| 6                | SDHS 4d Wgn HSE7            | 11375 | 26275 |
|                  | add Moonroof (ex 3,4,5,6)   | 475   | 975   |
|                  | add Navigation (ex 1,2,5,6) | 450   | 875   |
|                  | add PremAudio (ex 1,2,5,6)  | 250   | 525   |
|                  | add RearEnt (ex 1,2)        | 375   | 750   |
|                  | add RearAir                 | 400   | 750   |
|                  | add TrailPkg                | 150   | 300   |

|                    |                         |       |       |
|--------------------|-------------------------|-------|-------|
| <b>RANGE ROVER</b> |                         |       |       |
| 1                  | SRHS 4d Wgn HSE         | 18050 | 50950 |
| 2                  | SRHS 4d Wgn HSE Oxford  | 18325 | 51775 |
| 3                  | SRHS 4d Wgn Westminster | 17475 | 50625 |

| LEXUS        |                         | 36    | crv   |
|--------------|-------------------------|-------|-------|
| <b>IS300</b> |                         |       |       |
| 1            | 950* 4d Sdn             | 11325 | 23975 |
| 2            | 9520 4d Sdn Sport Cross | 11325 | 23725 |
|              | add Navigation          | 450   | 875   |
|              | deduct w/o AutoTran     | 650   | 1200  |
|              | deduct w/o Leather      | 475   | 975   |
|              | deduct w/o Moonroof     | 475   | 975   |
|              | deduct w/o PwrSeat      | 175   | 375   |

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| LEXUS            |        |                     |  | 36    | crv   |
|------------------|--------|---------------------|--|-------|-------|
| <b>ES330</b>     |        |                     |  |       |       |
| 1                | 9000   | 4d Sdn              |  | 11075 | 25075 |
|                  | add    | Navigation          |  | 450   | 875   |
|                  | add    | PremAudio           |  | 250   | 525   |
|                  | deduct | w/o CdChnger        |  | 150   | 300   |
| <b>GS300</b>     |        |                     |  |       |       |
| 1                | 9300   | 4d Sdn              |  | 13000 | 28550 |
|                  | add    | CdChnger            |  | 175   | 375   |
|                  | add    | Navigation          |  | 475   | 925   |
|                  | add    | PremAudio           |  | 300   | 600   |
|                  | deduct | w/o Leather         |  | 775   | 1575  |
| <b>SC430</b>     |        |                     |  |       |       |
| 1                | 9270   | 2d Conv             |  | 20875 | 45675 |
| <b>GS430</b>     |        |                     |  |       |       |
| 1                | 9320   | 4d Sdn              |  | 13675 | 35925 |
|                  | add    | CdChnger            |  | 175   | 375   |
|                  | add    | Navigation          |  | 475   | 925   |
|                  | add    | PremAudio           |  | 300   | 600   |
| <b>LS430</b>     |        |                     |  |       |       |
| 1                | 9100   | 4d Sdn              |  | 17500 | 42175 |
| 2                | 9100   | 4d Sdn Ultra Luxury |  | 18225 | 43950 |
|                  | deduct | w/o Navigation      |  | 500   | 975   |
|                  | deduct | w/o PremAudio       |  | 375   | 750   |
|                  | deduct | w/o RearAir (ex 1)  |  | 425   | 800   |
| <b>RX330 2WD</b> |        |                     |  |       |       |
| 1                | 9420   | 4d Wgn              |  | 12775 | 30800 |
|                  | add    | CdChnger            |  | 150   | 300   |
|                  | add    | Navigation          |  | 450   | 875   |
|                  | add    | PremAudio           |  | 250   | 525   |
|                  | add    | RearEnt             |  | 375   | 750   |
|                  | deduct | w/o Leather         |  | 475   | 975   |
|                  | deduct | w/o Moonroof        |  | 475   | 975   |
| <b>RX330 4WD</b> |        |                     |  |       |       |
| 1                | 9424   | 4d Wgn              |  | 12450 | 32575 |
|                  | add    | CdChnger            |  | 150   | 300   |
|                  | add    | Navigation          |  | 450   | 875   |
|                  | add    | PremAudio           |  | 250   | 525   |
|                  | add    | RearEnt             |  | 375   | 750   |
|                  | deduct | w/o Leather         |  | 475   | 975   |
|                  | deduct | w/o Moonroof        |  | 475   | 975   |
| <b>GX470</b>     |        |                     |  |       |       |
| 1                | 9700   | 5d Wgn              |  | 16250 | 38650 |
|                  | add    | Navigation          |  | 450   | 875   |
|                  | add    | PremAudio           |  | 250   | 525   |
|                  | add    | RearEnt             |  | 375   | 750   |
|                  | deduct | w/o RearAir         |  | 400   | 750   |
|                  | deduct | w/o 3rdSeat         |  | 475   | 975   |
| <b>LX470</b>     |        |                     |  |       |       |
| 1                | 9620   | 5d Wgn              |  | 16250 | 46350 |
|                  | add    | PremAudio           |  | 375   | 750   |

LINCOLN36crv

|                      |        |                       |  |       |       |
|----------------------|--------|-----------------------|--|-------|-------|
| <b>LS</b>            |        |                       |  |       |       |
| 1                    | M86    | 4d Sdn V6             |  | 7275  | 17475 |
| 2                    | M87    | 4d Sdn V8             |  | 8375  | 20125 |
|                      | add    | Navigation            |  | 450   | 875   |
|                      | deduct | w/o Moonroof          |  | 475   | 975   |
|                      | deduct | w/o PremAudio         |  | 250   | 525   |
| <b>TOWN CAR</b>      |        |                       |  |       |       |
| 1                    | M81    | 4d Sdn Executive      |  | 7475  | 19675 |
| 2                    | M84    | 4d Sdn Executive Lwb  |  | 7775  | 20500 |
| 3                    | M81    | 4d Sdn Signature      |  | 7975  | 21000 |
| 4                    | M83    | 4d Sdn Ultimate       |  | 9275  | 23875 |
| 5                    | M85    | 4d Sdn Ultimate Lwb   |  | 10375 | 26675 |
|                      | add    | CdChnger (ex 1,2,3,5) |  | 150   | 300   |
|                      | add    | Moonroof (ex 1,2,3,5) |  | 475   | 975   |
|                      | add    | Navigation (ex 1,2,3) |  | 450   | 875   |
| <b>AVIATOR 2WD</b>   |        |                       |  |       |       |
| 1                    | U88    | 4d Wgn                |  | 10225 | 22700 |
|                      | add    | Navigation            |  | 450   | 875   |
|                      | add    | RearEnt               |  | 375   | 750   |
|                      | deduct | w/o CdChnger          |  | 150   | 300   |
|                      | deduct | w/o Moonroof          |  | 475   | 975   |
|                      | deduct | w/o PremAudio         |  | 250   | 525   |
| <b>AVIATOR AWD</b>   |        |                       |  |       |       |
| 1                    | U88    | 4d Wgn                |  | 11550 | 24950 |
|                      | add    | Navigation            |  | 450   | 875   |
|                      | add    | RearEnt               |  | 375   | 750   |
|                      | deduct | w/o CdChnger          |  | 150   | 300   |
|                      | deduct | w/o Moonroof          |  | 475   | 975   |
|                      | deduct | w/o PremAudio         |  | 250   | 525   |
| <b>NAVIGATOR 2WD</b> |        |                       |  |       |       |
| 1                    | U27    | 5d Wgn                |  | 12075 | 28850 |
|                      | add    | Navigation            |  | 475   | 925   |
|                      | add    | RearEnt               |  | 400   | 825   |
|                      | deduct | w/o Moonroof          |  | 575   | 1175  |
| <b>NAVIGATOR 4WD</b> |        |                       |  |       |       |
| 1                    | U28    | 5d Wgn                |  | 12900 | 30525 |
|                      | add    | Navigation            |  | 475   | 925   |
|                      | add    | RearEnt               |  | 400   | 825   |
|                      | deduct | w/o Moonroof          |  | 575   | 1175  |

| MAZDA                  |        |                         |  | 36   | crv   |
|------------------------|--------|-------------------------|--|------|-------|
| <b>MAZDA3</b>          |        |                         |  |      |       |
| 1                      | M3S1*  | 4d Sdn i                |  | 5900 | 13750 |
| 2                      | M3SS4* | 4d Sdn s                |  | 6400 | 14925 |
| 3                      | M3HS5* | 5d Wgn s                |  | 6825 | 15075 |
|                        | add    | ABS                     |  | 125  | 275   |
|                        | add    | CdChnger (ex 2,3)       |  | 100  | 200   |
|                        | add    | Leather (ex 1)          |  | 275  | 600   |
|                        | add    | Moonroof (ex 2,3)       |  | 275  | 600   |
|                        | add    | Navigation (ex 1)       |  | 400  | 775   |
|                        | deduct | w/o AirCond             |  | 600  | 1150  |
|                        | deduct | w/o AlloyWhl            |  | 150  | 300   |
|                        | deduct | w/o AutoTran            |  | 475  | 900   |
|                        | deduct | w/o CdChnger (ex 1)     |  | 100  | 200   |
|                        | deduct | w/o Cruise              |  | 125  | 200   |
|                        | deduct | w/o Moonroof (ex 1)     |  | 275  | 600   |
|                        | deduct | w/o PwrLks              |  | 125  | 200   |
|                        | deduct | w/o PwrWind             |  | 175  | 300   |
| <b>MIATA</b>           |        |                         |  |      |       |
| 1                      | MIAC*  | 2d Conv                 |  | 6850 | 14850 |
| 2                      | MIAL*  | 2d Conv LS              |  | 7750 | 16825 |
| 3                      | MIAM*  | 2d Conv MAZDASPEED      |  | 7850 | 16975 |
|                        | add    | ABS (ex 1,3)            |  | 175  | 375   |
|                        | add    | AutoTran                |  | 550  | 1050  |
|                        | add    | CdChnger (ex 3)         |  | 125  | 250   |
|                        | add    | Cruise (ex 2,3)         |  | 150  | 275   |
|                        | add    | Hardtop (ex 3)          |  | 425  | 875   |
|                        | add    | Leather (ex 2)          |  | 375  | 775   |
|                        | add    | PwrLks (ex 2,3)         |  | 175  | 300   |
| <b>MAZDA6</b>          |        |                         |  |      |       |
| 1                      | MZ61*  | 4d Sdn i                |  | 6000 | 13475 |
| 2                      | MZ6S*  | 4d Sdn s                |  | 7025 | 15775 |
| 3                      | M6H1*  | 5d Sdn i                |  | 6400 | 14350 |
| 4                      | M6HS*  | 5d Sdn s                |  | 7300 | 16325 |
| 5                      | M6WS*  | 4d Wgn s                |  | 6775 | 15200 |
|                        | add    | ABS (ex 2,4,5)          |  | 175  | 375   |
|                        | add    | CdChnger (ex 2,3,4,5)   |  | 125  | 250   |
|                        | add    | Leather (ex 4,5)        |  | 375  | 775   |
|                        | add    | Moonroof (ex 4,5)       |  | 375  | 775   |
|                        | add    | PremAudio (ex 2,3,4,5)  |  | 250  | 500   |
|                        | add    | PwrSeat (ex 4,5)        |  | 150  | 300   |
|                        | deduct | w/o AlloyWhl            |  | 225  | 475   |
|                        | deduct | w/o AutoTran            |  | 550  | 1050  |
|                        | deduct | w/o CdChnger (ex 1)     |  | 125  | 250   |
|                        | deduct | w/o Leather (ex 1,2,3)  |  | 375  | 775   |
|                        | deduct | w/o Moonroof (ex 1,2,3) |  | 375  | 775   |
|                        | deduct | w/o PremAudio (ex 1)    |  | 250  | 500   |
|                        | deduct | w/o PwrSeat (ex 1,2,3)  |  | 150  | 300   |
| <b>RX-8</b>            |        |                         |  |      |       |
| 1                      | RX8*   | 4d Cpe Automatic        |  | 8725 | 18900 |
| 2                      | RX8*   | 4d Cpe Manual           |  | 9475 | 19650 |
|                        | add    | CdChnger                |  | 125  | 250   |
|                        | add    | Navigation              |  | 425  | 800   |
|                        | deduct | w/o Leather             |  | 375  | 775   |
|                        | deduct | w/o Moonroof            |  | 375  | 775   |
|                        | deduct | w/o PremAudio           |  | 250  | 500   |
|                        | deduct | w/o PwrSeat             |  | 150  | 300   |
| <b>TRIBUTE 2WD</b>     |        |                         |  |      |       |
| 1                      | TR8DX2 | 4d Wgn DX               |  | 4625 | 11200 |
| 2                      | TR8LX2 | 4d Wgn LX               |  | 5900 | 14250 |
| 3                      | TR8ES2 | 4d Wgn ES               |  | 6525 | 15750 |
|                        | add    | ABS (ex 1,3)            |  | 175  | 375   |
|                        | add    | CdChnger                |  | 125  | 250   |
|                        | add    | Moonroof (ex 1)         |  | 375  | 775   |
|                        | add    | PwrSeat (ex 1,3)        |  | 150  | 300   |
|                        | add    | RearEnt                 |  | 350  | 700   |
| <b>TRIBUTE 4WD</b>     |        |                         |  |      |       |
| 1                      | TR8DXX | 4d Wgn DX               |  | 5525 | 12925 |
| 2                      | TR8LXX | 4d Wgn LX               |  | 6825 | 15950 |
| 3                      | TR8ESX | 4d Wgn ES               |  | 7475 | 17450 |
|                        | add    | ABS (ex 1,3)            |  | 175  | 375   |
|                        | add    | CdChnger                |  | 125  | 250   |
|                        | add    | Moonroof (ex 1)         |  | 375  | 775   |
|                        | add    | PwrSeat (ex 1,3)        |  | 150  | 300   |
|                        | add    | RearEnt                 |  | 350  | 700   |
| <b>MAZDA TRUCK 2WD</b> |        |                         |  |      |       |
| 1                      | B30CDS | Cab Plus 3000 DS        |  | 5625 | 12625 |
| 2                      | B3042* | Cab Plus 4 3000 SE      |  | 5550 | 12450 |
| 3                      | B404DS | Cab Plus 4 4000 DS      |  | 6125 | 13725 |
|                        | deduct | w/o AutoTran            |  | 550  | 1050  |
|                        | deduct | w/o Cruise              |  | 150  | 275   |
|                        | deduct | w/o PwrLks              |  | 175  | 300   |
|                        | deduct | w/o PwrWind             |  | 225  | 400   |
|                        | deduct | w/o Tilt                |  | 100  | 175   |
| <b>MAZDA TRUCK 4WD</b> |        |                         |  |      |       |
| 1                      | B40CSX | Cab Plus 4000           |  | 6175 | 12950 |
| 2                      | B40CX* | Cab Plus 4000 SE        |  | 7375 | 15500 |
| 3                      | B404X* | Cab Plus 4 4000 SE      |  | 7500 | 15750 |
|                        | add    | AutoTran (ex 2,3)       |  | 550  | 1050  |
|                        | add    | CdChnger (ex 1,2)       |  | 125  | 250   |
|                        | add    | Cruise (ex 2,3)         |  | 150  | 275   |
|                        | add    | PwrLks (ex 2,3)         |  | 175  | 300   |
|                        | add    | PwrWind (ex 2,3)        |  | 225  | 400   |
|                        | add    | Tilt (ex 2,3)           |  | 100  | 175   |
|                        | deduct | w/o AutoTran (ex 1)     |  | 550  | 1050  |
|                        | deduct | w/o Cruise (ex 1)       |  | 150  | 275   |
|                        | deduct | w/o PwrLks (ex 1)       |  | 175  | 300   |
|                        | deduct | w/o PwrWind (ex 1)      |  | 225  | 400   |
|                        | deduct | w/o Tilt (ex 1)         |  | 100  | 175   |
| <b>MPV</b>             |        |                         |  |      |       |
| 1                      | MP2LX  | 4d Wgn LX               |  | 5950 | 14050 |
| 2                      | MP2ES  | 4d Wgn ES               |  | 6450 | 15275 |
|                        | add    | CdChnger (ex 2)         |  | 125  | 250   |
|                        | add    | Moonroof                |  | 375  | 775   |
|                        | add    | RearEnt                 |  | 350  | 700   |

2004

MERCEDES BENZ36crv

C CLASS

|    |        |                                |       |       |
|----|--------|--------------------------------|-------|-------|
| 1  | C230K  | 2d Cpe C230                    | 9000  | 20025 |
| 2  | C230WZ | 4d Sdn C230 Sport              | 11275 | 24325 |
| 3  | C240W  | 4d Sdn C240                    | 11125 | 23950 |
| 4  | C240W4 | 4d Sdn C240 4matic             | 11850 | 25525 |
| 5  | C240S  | 4d Wgn C240                    | 10600 | 23075 |
| 6  | C240S4 | 4d Wgn C240 4matic             | 11200 | 24375 |
| 7  | C320C  | 2d Cpe C320 Sport              | 9950  | 21325 |
| 8  | C320W  | 4d Sdn C320                    | 12100 | 25425 |
| 9  | C320W4 | 4d Sdn C320 4matic             | 12700 | 26650 |
| 10 | C320WZ | 4d Sdn C320 Sport              | 12250 | 25725 |
| 11 | C320S  | 4d Wgn C320                    | 11350 | 24150 |
| 12 | C320S4 | 4d Wgn C320 4matic             | 11925 | 25375 |
| 13 | C32AMG | 4d Sdn C32                     | 17175 | 36375 |
|    | add    | CdChnger                       | 150   | 300   |
|    | add    | Navigation                     | 450   | 875   |
|    | add    | PremAudio (ex 8,9,10,11,12,13) | 250   | 525   |
|    | deduct | w/o AutoTran                   | 650   | 1200  |
|    | deduct | w/o Leather                    | 475   | 975   |
|    | deduct | w/o Moonroof                   | 475   | 975   |
|    | deduct | w/o PwrSeat                    | 175   | 375   |

SLK CLASS

|   |        |                  |       |       |
|---|--------|------------------|-------|-------|
| 1 | SLK230 | 2d Conv SLK230   | 15125 | 28625 |
| 2 | SLK320 | 2d Conv SLK320   | 17125 | 31850 |
| 3 | SLK32* | 2d Conv SLK32    | 18475 | 36075 |
|   | add    | CdChnger         | 150   | 300   |
|   | add    | PwrSeat (ex 2,3) | 175   | 375   |
|   | add    | SportPkg (ex 3)  | 650   | 1325  |
|   | deduct | w/o AutoTran     | 650   | 1200  |

CLK CLASS

|   |        |                         |       |       |
|---|--------|-------------------------|-------|-------|
| 1 | 320C   | 2d Cpe CLK320           | 15750 | 31550 |
| 2 | 320A   | 2d Conv CLK320          | 19425 | 39425 |
| 3 | 500C   | 2d Cpe CLK500           | 16800 | 35950 |
| 4 | 500A   | 2d Conv CLK500          | 21700 | 45400 |
| 5 | 55AMG  | 2d Cpe CLK55            | 21750 | 42925 |
| 6 | 55AMA  | 2d Conv CLK55           | 26275 | 51125 |
|   | add    | CdChnger                | 175   | 375   |
|   | add    | Navigation              | 475   | 925   |
|   | deduct | w/o Moonroof (ex 2,4,6) | 575   | 1175  |

E CLASS

|   |        |                         |       |       |
|---|--------|-------------------------|-------|-------|
| 1 | E320W  | 4d Sdn E320             | 14575 | 36575 |
| 2 | E320W  | 4d Sdn E320 4matic      | 15250 | 38225 |
| 3 | E320S  | 4d Wgn E320             | 14450 | 36200 |
| 4 | E320S4 | 4d Wgn E320 4matic      | 15100 | 37900 |
| 5 | E500W  | 4d Sdn E500             | 15925 | 40375 |
| 6 | E500W  | 4d Sdn E500 4matic      | 16475 | 41725 |
| 7 | E500S  | 4d Wgn E500 4matic      | 16900 | 42350 |
| 8 | E55AMG | 4d Sdn E55              | 24900 | 63575 |
|   | add    | CdChnger                | 175   | 375   |
|   | add    | Navigation              | 475   | 925   |
|   | add    | SportPkg (ex 2,4,6,7,8) | 650   | 1325  |
|   | deduct | w/o Moonroof            | 575   | 1175  |
|   | deduct | w/o PremAudio           | 300   | 600   |

S CLASS

|   |        |                     |       |       |
|---|--------|---------------------|-------|-------|
| 1 | S430V  | 4d Sdn S430         | 15400 | 45775 |
| 2 | S430V4 | 4d Sdn S430 4matic  | 15825 | 47000 |
| 3 | S500V  | 4d Sdn S500         | 17450 | 49425 |
| 4 | S500V4 | 4d Sdn S500 4matic  | 17725 | 50725 |
| 5 | S600V  | 4d Sdn S600         | 21725 | 65075 |
|   | add    | CdChnger (ex 5)     | 175   | 375   |
|   | add    | 4PlaceSeat (ex 1,2) | 600   | 1225  |

CL CLASS

|   |       |                 |       |       |
|---|-------|-----------------|-------|-------|
| 1 | CL500 | 2d Cpe CL500    | 22075 | 57325 |
| 2 | CL600 | 2d Cpe CL600    | 24325 | 66600 |
|   | add   | CdChnger (ex 2) | 175   | 375   |

M CLASS

|   |        |                   |       |       |
|---|--------|-------------------|-------|-------|
| 1 | ML350  | 4d Wgn ML350      | 11525 | 27375 |
| 2 | ML500  | 4d Wgn ML500      | 12150 | 29900 |
|   | add    | CdChnger          | 175   | 375   |
|   | add    | Navigation (ex 2) | 475   | 925   |
|   | add    | PremAudio         | 300   | 600   |
|   | deduct | w/o Leather       | 775   | 1575  |
|   | deduct | w/o Moonroof      | 575   | 1175  |

G CLASS

|   |        |             |       |       |
|---|--------|-------------|-------|-------|
| 1 | G500   | 4d Wgn G500 | 21100 | 53075 |
| 2 | G55AMG | 4d Wgn G55  | 21850 | 61125 |

MERCURY36crv

SABLE

|   |        |                   |      |       |
|---|--------|-------------------|------|-------|
| 1 | M55    | 4d Sdn LS Premium | 4600 | 11800 |
| 2 | M59    | 4d Wgn LS Premium | 5525 | 13825 |
|   | add    | CdChnger          | 125  | 250   |
|   | add    | Moonroof          | 375  | 775   |
|   | deduct | w/o ABS           | 175  | 375   |
|   | deduct | w/o Leather       | 375  | 775   |

GRAND MARQUIS

|   |        |                    |      |       |
|---|--------|--------------------|------|-------|
| 1 | M74    | 4d Sdn GS          | 5250 | 11725 |
| 2 | M75    | 4d Sdn LS          | 6075 | 13525 |
|   | add    | CdChnger (ex 1)    | 125  | 250   |
|   | add    | Leather (ex 2)     | 375  | 775   |
|   | add    | Moonroof (ex 1)    | 375  | 775   |
|   | deduct | w/o Leather (ex 1) | 375  | 775   |

MARAUDER

|   |        |              |      |       |
|---|--------|--------------|------|-------|
| 1 | M79    | 4d Sdn       | 9650 | 20625 |
|   | deduct | w/o CdChnger | 125  | 250   |

MONTEREY

|   |     |                    |      |       |
|---|-----|--------------------|------|-------|
| 1 | A20 | 4d Wgn Convenience | 5325 | 13125 |
| 2 | A20 | 4d Wgn Luxury      | 6125 | 15375 |
| 3 | A20 | 4d Wgn Premier     | 7000 | 16600 |
|   | add | RearEnt            | 350  | 700   |

MERCURY36crv

MOUNTAINEER 2WD

|   |        |                  |      |       |
|---|--------|------------------|------|-------|
| 1 | U66    | 4d Wgn           | 6575 | 15800 |
| 2 | U66    | 4d Wgn Premier   | 6900 | 16600 |
|   | add    | 4.6L V8          | 325  | 650   |
|   | add    | CdChnger (ex 2)  | 125  | 250   |
|   | add    | PremAudio (ex 2) | 250  | 500   |
|   | add    | RearEnt          | 350  | 700   |
|   | add    | RearAir          | 350  | 675   |
|   | deduct | w/o Leather      | 375  | 775   |
|   | deduct | w/o Moonroof     | 375  | 775   |

MOUNTAINEER AWD

|   |        |                  |      |       |
|---|--------|------------------|------|-------|
| 1 | U86    | 4d Wgn           | 7375 | 17325 |
| 2 | U86    | 4d Wgn Premier   | 7700 | 18125 |
|   | add    | CdChnger (ex 2)  | 125  | 250   |
|   | add    | PremAudio (ex 2) | 250  | 500   |
|   | add    | RearEnt          | 350  | 700   |
|   | add    | RearAir          | 350  | 675   |
|   | deduct | with 6-CylEng    | 325  | 650   |
|   | deduct | w/o Leather      | 375  | 775   |
|   | deduct | w/o Moonroof     | 375  | 775   |

MINI36crv

COOPER

|   |        |                     |       |       |
|---|--------|---------------------|-------|-------|
| 1 | 0410   | 2d Cpe              | 9750  | 18925 |
| 2 | 0411   | 2d Cpe S            | 11325 | 22000 |
|   | add    | Leather (ex 2)      | 375   | 775   |
|   | add    | Navigation          | 425   | 800   |
|   | add    | PremAudio           | 250   | 500   |
|   | deduct | w/o AutoTran (ex 2) | 550   | 1050  |
|   | deduct | w/o Cruise          | 150   | 275   |
|   | deduct | w/o Leather (ex 1)  | 375   | 775   |
|   | deduct | w/o Moonroof        | 375   | 775   |

MITSUBISHI36crv

LANCER

|   |        |                            |       |       |
|---|--------|----------------------------|-------|-------|
| 1 | LN41-R | 4d Sdn OZ Rally            | 4300  | 11500 |
| 2 | LN41-T | 4d Sdn RalliArt            | 4475  | 12400 |
| 3 | LN45-G | 4d Wgn Sportback RalliArt  | 4800  | 12375 |
| 4 | LE41-A | 4d Sdn Evolution RS        | 10600 | 23275 |
| 5 | LE41-B | 4d Sdn Evolution VIII      | 11225 | 24675 |
|   | add    | CdChnger (ex 1,2,3,4)      | 100   | 200   |
|   | add    | Moonroof (ex 2,3)          | 275   | 600   |
|   | deduct | w/o AutoTran (ex 4,5)      | 475   | 900   |
|   | deduct | w/o Moonroof (ex 1,3,4,5)  | 275   | 600   |
|   | deduct | w/o PremAudio (ex 1,3,4,5) | 200   | 400   |

ECLIPSE

|   |        |                         |      |       |
|---|--------|-------------------------|------|-------|
| 1 | EC24-K | 3d Cpe GS               | 5900 | 12950 |
| 2 | EC24-P | 3d Cpe GT               | 6525 | 14300 |
| 3 | EC24-X | 3d Cpe GTS              | 7275 | 15975 |
| 4 | EC28-B | 2d Conv GS              | 7175 | 15225 |
| 5 | EC28-G | 2d Conv GT              | 7800 | 16225 |
| 6 | EC28-X | 2d Conv GTS             | 8225 | 17125 |
|   | add    | Leather (ex 1,3,4,5,6)  | 375  | 775   |
|   | add    | w/o AutoTran            | 550  | 1050  |
|   | deduct | w/o Leather (ex 1,2)    | 375  | 775   |
|   | deduct | w/o Moonroof (ex 4,5,6) | 375  | 775   |
|   | deduct | w/o PremAudio           | 250  | 500   |

GALANT

|   |        |                        |      |       |
|---|--------|------------------------|------|-------|
| 1 | GA41-B | 4d Sdn DE              | 4475 | 11750 |
| 2 | GA41-G | 4d Sdn ES              | 4725 | 12450 |
| 3 | GA41-P | 4d Sdn GTS             | 6775 | 17575 |
| 4 | GA41-K | 4d Sdn LS              | 6075 | 15800 |
|   | add    | ABS (ex 1,3,4)         | 175  | 375   |
|   | add    | AlloyWhl (ex 1,3,4)    | 225  | 475   |
|   | add    | CdChnger (ex 1,3,4)    | 125  | 250   |
|   | add    | Leather (ex 1,3,4)     | 375  | 775   |
|   | add    | Moonroof (ex 1,3,4)    | 375  | 775   |
|   | add    | PremAudio (ex 1,3,4)   | 250  | 500   |
|   | add    | PwrSeat (ex 1,3,4)     | 150  | 300   |
|   | deduct | w/o AlloyWhl (ex 1,2)  | 225  | 475   |
|   | deduct | w/o CdChnger (ex 1,2)  | 125  | 250   |
|   | deduct | w/o Leather (ex 1,2)   | 375  | 775   |
|   | deduct | w/o Moonroof (ex 1,2)  | 375  | 775   |
|   | deduct | w/o PremAudio (ex 1,2) | 250  | 500   |
|   | deduct | w/o PwrSeat (ex 1,2)   | 150  | 300   |

DIAMANTE

|   |        |                  |      |       |
|---|--------|------------------|------|-------|
| 1 | DM42-B | 4d Sdn ES        | 4975 | 12600 |
| 2 | DM42-X | 4d Sdn VR-X      | 5125 | 13275 |
| 3 | DM42-G | 4d Sdn LS        | 5725 | 14475 |
|   | add    | Leather (ex 1,3) | 475  | 975   |

OUTLANDER 2WD

|   |        |                  |      |       |
|---|--------|------------------|------|-------|
| 1 | OT45-B | 4d Wgn LS        | 5075 | 12325 |
| 2 | OT45-K | 4d Wgn XLS       | 5075 | 12325 |
|   | add    | ABS (ex 1)       | 175  | 375   |
|   | add    | AlloyWhl (ex 2)  | 225  | 475   |
|   | add    | Leather (ex 1)   | 375  | 775   |
|   | add    | Moonroof (ex 1)  | 375  | 775   |
|   | add    | PremAudio (ex 1) | 250  | 500   |

OUTLANDER AWD

|   |        |                 |      |       |
|---|--------|-----------------|------|-------|
| 1 | OT45-G | 4d Wgn LS       | 5725 | 13575 |
| 2 | OT45-P | 4d Wgn XLS      | 6175 | 14775 |
|   | add    | ABS (ex 1)      | 175  | 375   |
|   | add    | AlloyWhl (ex 2) | 225  | 475   |
|   | add    | Leather (ex 1)  | 375  | 775   |

MONTERO SPORT 2WD

|   |        |                      |      |       |
|---|--------|----------------------|------|-------|
| 1 | MT45-N | 4d Wgn LS            | 5925 | 12150 |
| 2 | MT45-T | 4d Wgn XLS           | 6950 | 14050 |
|   | add    | Cruise (ex 2)        | 150  |       |
|   | deduct | w/o Leather (ex 1)   | 375  | 775   |
|   | deduct | w/o Moonroof (ex 1)  | 375  | 775   |
|   | deduct | w/o PremAudio (ex 1) | 250  | 500   |

MITSUBISHI

36

crv

| MONTERO SPORT 4WD |        |                      |      |       |
|-------------------|--------|----------------------|------|-------|
| 1                 | MT4S-R | 4d Wgn LS            | 6850 | 13900 |
| 2                 | MT4S-V | 4d Wgn XLS           | 7875 | 15775 |
|                   | add    | Cruise (ex 2)        | 150  | 275   |
|                   | deduct | w/o Leather (ex 1)   | 375  | 775   |
|                   | deduct | w/o Moonroof (ex 1)  | 375  | 775   |
|                   | deduct | w/o PremAudio (ex 1) | 250  | 500   |

| ENDEAVOR 2WD |                       |      |       |
|--------------|-----------------------|------|-------|
| 1            | MU4S-* 4d Wgn LS      | 5875 | 13600 |
| 2            | MU4S-* 4d Wgn XLS     | 6650 | 15375 |
| 3            | MU4S-* 4d Wgn Limited | 7150 | 18050 |
|              | add ABS (ex 2.3)      | 175  | 375   |
|              | add Moonroof (ex 1.3) | 375  | 775   |
|              | add RearEnt (ex 1)    | 350  | 700   |

| ENDEAVOR AWD |                       |      |       |
|--------------|-----------------------|------|-------|
| 1            | MU4S-* 4d Wgn LS      | 6650 | 15075 |
| 2            | MU4S-* 4d Wgn XLS     | 7275 | 16500 |
| 3            | MU4S-* 4d Wgn Limited | 7750 | 19200 |
|              | add Moonroof (ex 1,3) | 375  | 775   |
|              | add RearEnt (ex 1)    | 350  | 700   |

| MONTERO 4WD |       |                  |       |       |
|-------------|-------|------------------|-------|-------|
| 1           | MT4SV | 4d Wgn XLS       | 8200  | 17725 |
| 2           | MP4SD | 4d Wgn Limited   | 10175 | 21975 |
|             | add   | Leather (ex 2)   | 375   | 775   |
|             | add   | Moonroof (ex 2)  | 375   | 775   |
|             | add   | PremAudio (ex 2) | 250   | 500   |
|             | add   | RearEnt          | 350   | 700   |
|             | add   | RearAir (ex 2)   | 350   | 675   |

NISSAN

36

crv

| SENTRA |        |                     |      |       |
|--------|--------|---------------------|------|-------|
| 1      | 42*14  | 4d Sdn 2.5 S        | 5200 | 12525 |
| 2      | 42*14  | 4d Sdn SE-R         | 5275 | 12725 |
| 3      | 42564  | 4d Sdn SE-R Spec V  | 5350 | 12925 |
|        | add    | ABS (ex 1)          | 125  | 275   |
|        |        | Moonroof (ex 1.2)   | 275  | 600   |
|        | add    | PremAudio (ex 1)    | 200  | 400   |
|        | deduct | w/o Moonroof (ex 3) | 275  | 600   |

| ALTIMA |        |                         |      |       |
|--------|--------|-------------------------|------|-------|
| 1      | 05**4  | 4d Sdn 2.5              | 5850 | 13175 |
| 2      | 05**4  | 4d Sdn 2.5 S            | 6800 | 14750 |
| 3      | 05*14  | 4d Sdn 2.5 SL           | 7950 | 17050 |
| 4      | 059*4  | 4d Sdn 3.5 SE           | 8075 | 17300 |
|        | add    | ABS (ex 1)              | 175  | 375   |
|        | add    | AlloyWhl (ex 3.4)       | 225  | 475   |
|        | add    | CdChnger (ex 1.3)       | 125  | 250   |
|        | add    | Leather (ex 1.2,3)      | 375  | 775   |
|        | add    | Moonroof (ex 1.3)       | 375  | 775   |
|        | add    | PremAudio (ex 1.3)      | 250  | 500   |
|        | add    | PwrSeat (ex 1.3,4)      | 150  | 300   |
|        | deduct | w/o AutoTran            | 550  | 1050  |
|        | deduct | w/o Moonroof (ex 1.2,4) | 375  | 775   |

| MAXIMA |        |                |       |       |
|--------|--------|----------------|-------|-------|
| 1      | 082*4  | 4d Sdn SE      | 9550  | 21300 |
| 2      | 08*14  | 4d Sdn SL      | 10100 | 22500 |
|        | add    | Leather (ex 2) | 375   | 775   |
|        | add    | Navigation     | 425   | 800   |
|        | deduct | w/o AutoTran   | 550   | 1050  |
|        | deduct | w/o CdChnger   | 125   | 250   |
|        | deduct | w/o Moonroof   | 375   | 775   |
|        | deduct | w/o PremAudio  | 250   | 500   |

| <b>350Z</b> |        |                           |       |       |
|-------------|--------|---------------------------|-------|-------|
| 1           | 56064  | 2d Cpe                    | 9100  | 19625 |
| 2           | 56114  | 2d Cpe Enthusiast         | 10150 | 21675 |
| 3           | 56264  | 2d Cpe Performance        | 10100 | 21600 |
| 4           | 563*4  | 2d Cpe Touring            | 11500 | 24350 |
| 5           | 56464  | 2d Cpe Track              | 11050 | 23100 |
| 6           | 568*4  | 2d Conv Enthusiast        | 12825 | 26425 |
| 7           | 567*4  | 2d Conv Touring           | 13950 | 28525 |
|             | add    | Navigation (ex 1,2,3,5,6) | 450   | 875   |
|             | deduct | w/o AutoTran (ex 1,3,5)   | 650   | 1200  |

| FRONTIER 2WD |        |                           |      |       |
|--------------|--------|---------------------------|------|-------|
| 1            | 132*4  | King Cab XE               | 6250 | 12800 |
| 2            | 332*4  | King Cab XE Desert Runner | 7250 | 14775 |
| 3            | *3**4  | Crew Cab XE               | 7925 | 16100 |
| 4            | *3414  | Crew Cab LE               | 8550 | 17475 |
| 5            | *3814  | Crew Cab SC               | 8800 | 17925 |
|              | add    | CdChnger (ex 2,4,5)       | 125  | 250   |
|              | add    | Leather (ex 1,2,3,4)      | 375  | 775   |
|              | add    | PremAudio (ex 1,2,3,4)    | 250  | 500   |
|              | deduct | w/o AirCond               | 800  | 1525  |
|              | deduct | w/o AlloyWhl              | 225  | 475   |
|              | deduct | w/o AutoTran              | 550  | 1050  |
|              | deduct | w/o Cruise                | 150  | 275   |
|              | deduct | w/o PwrLks                | 175  | 300   |
|              | deduct | w/o PwrWind               | 225  | 400   |
|              | deduct | w/o Tilt                  | 100  | 175   |

| FRONTIER 4WD |        |                          |       |       |
|--------------|--------|--------------------------|-------|-------|
| 1            | 432*4  | King Cab XE (V6)         | 8600  | 17075 |
| 2            | 439*4  | King Cab SVE             | 9050  | 17950 |
| 3            | 43814  | King Cab SC              | 9425  | 18675 |
| 4            | *3**4  | Crew Cab XE              | 9275  | 18400 |
| 5            | *3914  | Crew Cab SVE             | 9775  | 19400 |
| 6            | *3814  | Crew Cab SC              | 10200 | 20200 |
|              | add    | CdChnger (ex 2,3,5,6)    | 125   | 250   |
|              | add    | Leather (ex 1,2,3,4,5)   | 375   | 775   |
|              | add    | PremAudio (ex 1,2,3,4,5) | 250   | 500   |
|              | deduct | w/o AirCond              | 800   | 1525  |
|              | deduct | w/o AlloyWhl             | 225   | 475   |
|              | deduct | w/o AutoTran             | 550   | 1050  |
|              | deduct | w/o Cruise               | 150   | 275   |
|              | deduct | w/o PwrLks               | 175   | 300   |
|              | deduct | w/o PwrWind              | 225   | 400   |
|              | deduct | w/o Tilt                 | 100   | 175   |

NISSAN

36

crv

| XTRERRA 2WD |        |                      |      |       |
|-------------|--------|----------------------|------|-------|
| 1           | 04054  | 4d Wgn XE            | 5425 | 11275 |
| 2           | 04114  | 4d Wgn XE (V6)       | 7225 | 14250 |
| 3           | 04314  | 4d Wgn SE            | 8000 | 15925 |
| 4           | 14314  | 4d Wgn SE SC         | 8100 | 16000 |
|             | add    | CdChnger (ex 1,3,4)  | 125  | 250   |
|             | add    | Leather (ex 1,2)     | 375  | 775   |
|             | add    | Moonroof (ex 1)      | 375  | 775   |
|             | add    | PremAudio (ex 1,3,4) | 250  | 500   |
|             | deduct | w/o AlloyWhl         | 225  | 475   |
|             | deduct | w/o AutoTran (ex 1)  | 550  | 1050  |
|             | deduct | w/o Cruise           | 150  | 275   |
|             | deduct | w/o PwrLks           | 175  | 300   |
|             | deduct | w/o PwrWind          | 225  | 400   |
|             | deduct | w/o Tilt             | 100  | 175   |

| XTERRA 4WD |        |                    |      |       |
|------------|--------|--------------------|------|-------|
| 1          | 042*4  | 4d Wgn XE          | 7975 | 15400 |
| 2          | 04414  | 4d Wgn SE          | 8825 | 17050 |
| 3          | 14414  | 4d Wgn SE SC       | 9175 | 17725 |
|            | add    | CdChnger (ex 2,3)  | 125  | 250   |
|            | add    | Leather (ex 1)     | 375  | 775   |
|            | add    | PremAudio (ex 2,3) | 250  | 500   |
|            | deduct | w/o AlloyWhl       | 225  | 475   |
|            | deduct | w/o AutoTran       | 550  | 1050  |
|            | deduct | w/o Cruise         | 150  | 275   |
|            | deduct | w/o PwrLks         | 175  | 300   |
|            | deduct | w/o PwrWind        | 225  | 400   |
|            | deduct | w/o Tilt           | 100  | 175   |

| PATHFINDER 2WD |       |                      |      |       |
|----------------|-------|----------------------|------|-------|
| 1              | 09314 | 4d Wgn SE            | 7275 | 15925 |
| 2              | 09414 | 4d Wgn LE            | 8550 | 18325 |
|                |       | add Leather (ex 2)   | 375  | 775   |
|                |       | add Moonroof (ex 2)  | 375  | 775   |
|                |       | add PwrSeat (ex 2)   | 150  | 300   |
|                |       | add RearEnt          | 350  | 700   |
|                |       | deduct w/o CdChnger  | 125  | 250   |
|                |       | deduct w/o PremAudio | 250  | 500   |

| PATHFINDER 4WD |       |                      |      |       |
|----------------|-------|----------------------|------|-------|
| 1              | 09714 | 4d Wgn SE            | 8225 | 17800 |
| 2              | 09814 | 4d Wgn LE            | 9175 | 19550 |
|                |       | add Leather (ex 2)   | 375  | 775   |
|                |       | add PwrSeat (ex 2)   | 150  | 300   |
|                |       | add RearEnt          | 350  | 700   |
|                |       | deduct w/o CdChnger  | 125  | 250   |
|                |       | deduct w/o Moonroof  | 375  | 775   |
|                |       | deduct w/o PremAudio | 250  | 500   |

| MURANO 2WD |        |                    |       |       |
|------------|--------|--------------------|-------|-------|
| 1          | 07414  | 4d Wgn SL          | 10500 | 22950 |
| 2          | 07314  | 4d Wgn SE          | 10475 | 22900 |
|            | add    | Leather (ex 1)     | 375   | 775   |
|            | add    | Navigation         | 425   | 800   |
|            | add    | RearEnt            | 350   | 700   |
|            | deduct | w/o CdChnger       | 125   | 250   |
|            | deduct | w/o Leather (ex 2) | 375   | 775   |
|            | deduct | w/o Moonroof       | 375   | 775   |
|            | deduct | w/o PremAudio      | 250   | 500   |

| MURANO AWD |        |               |       |       |
|------------|--------|---------------|-------|-------|
| 1          | 07814  | 4d Wgn SL     | 11625 | 24875 |
| 2          | 07714  | 4d Wgn SE     | 11900 | 25500 |
|            | add    | Navigation    | 425   | 800   |
|            | add    | RearEnt       | 350   | 700   |
|            | deduct | w/o CdChnger  | 125   | 250   |
|            | deduct | w/o Leather   | 375   | 775   |
|            | deduct | w/o Moonroof  | 375   | 775   |
|            | deduct | w/o PremAudio | 250   | 500   |

| QUEST |       |                   |      |       |
|-------|-------|-------------------|------|-------|
| 1     | 10314 | 4d Wgn 3.5 S      | 6325 | 15425 |
| 2     | 10414 | 4d Wgn 3.5 SL     | 7075 | 17275 |
| 3     | 10614 | 4d Wgn 3.5 SE     | 8475 | 20525 |
|       | add   | AlloyWhl (ex 2,3) | 225  | 475   |
|       | add   | CdChnger (ex 1,3) | 125  | 250   |
|       | add   | Leather (ex 1,3)  | 375  | 775   |
|       | add   | Moonroof (ex 1,3) | 375  | 775   |
|       | add   | Navigation (ex 1) | 425  | 800   |
|       | add   | RearEnt           | 350  | 700   |

| ARMADA 2WD |        |                     |       |       |
|------------|--------|---------------------|-------|-------|
| 1          | 49214  | 4d Wgn SE           | 10450 | 22075 |
| 2          | 49314  | 4d Wgn SE-Off Road  | 11000 | 23275 |
| 3          | 49414  | 4d Wgn LE           | 11875 | 25125 |
|            | add    | Leather (ex 2,3)    | 475   | 975   |
|            | add    | Moonroof            | 475   | 975   |
|            | add    | Navigation (ex 1,2) | 450   | 875   |
|            | add    | RearEnt             | 375   | 750   |
|            | deduct | w/o PremAudio       | 250   | 525   |

| ARMADA 4WD |        |                     |       |       |
|------------|--------|---------------------|-------|-------|
| 1          | 49614  | 4d Wgn SE           | 11825 | 24475 |
| 2          | 49714  | 4d Wgn SE-Off Road  | 12425 | 25725 |
| 3          | 49814  | 4d Wgn LE           | 13250 | 27400 |
|            | add    | Leather (ex 2,3)    | 475   | 975   |
|            | add    | Moonroof            | 475   | 975   |
|            | add    | Navigation (ex 1,2) | 450   | 875   |
|            | add    | RearEnt             | 375   | 750   |
|            | deduct | w/o PremAudio       | 250   | 525   |

| TITAN 2WD |        |                         |      |       |
|-----------|--------|-------------------------|------|-------|
| 1         | 11514  | King Cab XE             | 5550 | 13650 |
| 2         | 11714  | King Cab SE             | 6900 | 16925 |
| 3         | 11914  | King Cab LE             | 7550 | 18525 |
| 4         | 21514  | Crew Cab XE             | 6775 | 16625 |
| 5         | 21714  | Crew Cab SE             | 7775 | 19100 |
| 6         | 21914  | Crew Cab LE             | 8450 | 20800 |
|           | add    | CdChnger (ex 2,3,5,6)   | 125  | 250   |
|           | add    | Moonroof (ex 1,2,3,4,5) | 375  | 775   |
|           | add    | Navigation (ex 1,2,4,5) | 425  | 800   |
|           | add    | PremAudio (ex 1,3,4,6)  | 250  | 500   |
|           | add    | RearEnt (ex 1,2,3,4)    | 350  | 700   |
|           | deduct | w/o CdChnger (ex 1,4)   | 125  | 250   |
|           | deduct | w/o PwrSeat (ex 1,4)    | 150  | 300   |

| NISSAN    |        | 36                      | crv   |       |
|-----------|--------|-------------------------|-------|-------|
| TITAN 4WD |        |                         |       |       |
| 1         | 11414  | King Cab XE             | 7025  | 16750 |
| 2         | 11614  | King Cab SE             | 8375  | 19925 |
| 3         | 11814  | King Cab LE             | 9025  | 21475 |
| 4         | 21414  | Crew Cab XE             | 8275  | 19700 |
| 5         | 21614  | Crew Cab SE             | 9325  | 22200 |
| 6         | 21814  | Crew Cab LE             | 10000 | 23825 |
|           | add    | AlloyWhl (ex 2,3,5,6)   | 225   | 475   |
|           | add    | CdChnger (ex 2,3,5,6)   | 125   | 250   |
|           | add    | Moonroof (ex 1,2,3,4,5) | 375   | 775   |
|           | add    | Navigation (ex 1,2,4,5) | 425   | 800   |
|           | add    | PremAudio (ex 1,3,4,6)  | 250   | 500   |
|           | add    | RearEnt (ex 1,2,3,4)    | 350   | 700   |
|           | deduct | w/o CdChnger (ex 1,4)   | 125   | 250   |
|           | deduct | w/o PwrSeat (ex 1,4)    | 150   | 300   |

| PONTIAC |        | 36                  | crv  |       |
|---------|--------|---------------------|------|-------|
| VIBE    |        |                     |      |       |
| 1       | 2SL26  | 4d Sdn              | 6275 | 12950 |
| 2       | 2SN26  | 4d Sdn GT           | 5925 | 12875 |
|         | add    | ABS (ex 2)          | 125  | 275   |
|         | add    | CdChnger            | 100  | 200   |
|         | add    | Navigation          | 400  | 775   |
|         | deduct | w/o AlloyWhl        | 150  | 300   |
|         | deduct | w/o AutoTran (ex 2) | 475  | 900   |
|         | deduct | w/o Cruise          | 125  | 200   |
|         | deduct | w/o Moonroof        | 275  | 600   |
|         | deduct | w/o PremAudio       | 200  | 400   |
|         | deduct | w/o PwrLks          | 125  | 200   |
|         | deduct | w/o PwrWind         | 175  | 300   |

| VIBE AWD |        |               |      |       |
|----------|--------|---------------|------|-------|
| 1        | 2SM26  | 4d Sdn        | 7475 | 14750 |
|          | add    | CdChnger      | 100  | 200   |
|          | add    | Navigation    | 400  | 775   |
|          | deduct | w/o AlloyWhl  | 150  | 300   |
|          |        | w/o Cruise    | 125  | 200   |
|          | deduct | w/o Moonroof  | 275  | 600   |
|          | deduct | w/o PremAudio | 200  | 400   |
|          | deduct | w/o PwrLks    | 125  | 200   |
|          | deduct | w/o PwrWind   | 175  | 300   |

| GRAND AM |        |                        |      |       |
|----------|--------|------------------------|------|-------|
| 1        | 2NG69  | 4d Sdn SE2             | 4800 | 11100 |
| 2        | 2NW37  | 2d Cpe GT              | 6250 | 13325 |
| 3        | 2NW69  | 4d Sdn GT              | 6125 | 13025 |
| 4        | 2NV37  | 2d Cpe GT1             | 6650 | 14175 |
| 5        | 2NV69  | 4d Sdn GT1             | 6650 | 14175 |
|          | add    | Leather (ex 4,5)       | 375  | 775   |
|          | add    | Moonroof (ex 2,3,4,5)  | 375  | 775   |
|          | deduct | w/o Leather (ex 1,2,3) | 375  | 775   |
|          | deduct | w/o Moonroof (ex 1)    | 375  | 775   |

| BONNEVILLE |        |                     |      |       |
|------------|--------|---------------------|------|-------|
| 1          | 2HX69  | 4d Sdn SE           | 5375 | 13200 |
| 2          | 2HY69  | 4d Sdn SLE          | 7750 | 18025 |
| 3          | 2HZ69  | 4d Sdn GXP          | 9500 | 21800 |
|            | add    | CdChnger            | 125  | 250   |
|            | add    | Leather (ex 2,3)    | 375  | 775   |
|            | add    | Moonroof (ex 2,3)   | 375  | 775   |
|            | deduct | w/o AlloyWhl        | 225  | 475   |
|            | deduct | w/o Leather (ex 1)  | 375  | 775   |
|            | deduct | w/o Moonroof (ex 1) | 375  | 775   |

| GRAND PRIX |        |                        |      |       |
|------------|--------|------------------------|------|-------|
| 1          | 2WP69  | 4d Sdn GT-1            | 5250 | 12075 |
| 2          | 2WS69  | 4d Sdn GT-2            | 6050 | 13925 |
| 3          | 2WR69  | 4d Sdn GTP             | 7150 | 15725 |
|            | add    | ABS (ex 2,3)           | 175  | 375   |
|            | add    | Leather (ex 1,3)       | 375  | 775   |
|            | add    | PremAudio (ex 1,3)     | 250  | 500   |
|            | deduct | w/o AlloyWhl           | 225  | 475   |
|            | deduct | w/o CdChnger (ex 1,2)  | 125  | 250   |
|            | deduct | w/o Leather (ex 1,2)   | 375  | 775   |
|            | deduct | w/o Moonroof (ex 1)    | 375  | 775   |
|            | deduct | w/o PremAudio (ex 1,2) | 250  | 500   |
|            | deduct | w/o PwrSeat            | 150  | 300   |

|     |        |              |      |       |
|-----|--------|--------------|------|-------|
| GTO |        |              |      |       |
| 1   | 2VX37  | 2d Cpe       | 9525 | 21025 |
|     | deduct | w/o AutoTran | 550  | 1050  |

| MONTANA |        |                          |      |       |
|---------|--------|--------------------------|------|-------|
| 1       | 2UM16  | 4d Wgn Lwb               | 5600 | 13800 |
| 2       | 2UM16  | 4d Wgn Lwb MontanaVision | 6200 | 15275 |
|         | add    | ABS (ex 2)               | 175  | 375   |
|         | add    | CdChnger                 | 125  | 250   |
|         | add    | Leather (ex 2)           | 375  | 775   |
|         | deduct | w/o Leather (ex 1)       | 375  | 775   |
|         | deduct | w/o PwrSeat              | 150  | 300   |
|         | deduct | w/o RearAir              | 350  | 675   |

| MONTANA AWD |        |             |      |       |
|-------------|--------|-------------|------|-------|
| 1           | 2UT16  | 4d Wgn Lwb  | 6800 | 16225 |
|             | add    | CdChnger    | 125  | 250   |
|             | add    | RearEnt     | 350  | 700   |
|             | deduct | w/o Leather | 375  | 775   |
|             | deduct | w/o PwrSeat | 150  | 300   |
|             | deduct | w/o RearAir | 350  | 675   |

| PORSCHE |        | 36                     | crv   |       |
|---------|--------|------------------------|-------|-------|
| BOXSTER |        |                        |       |       |
| 1       | 986310 | 2d Conv                | 15275 | 32875 |
| 2       | 986310 | 2d Conv Tiptronic      | 15750 | 33850 |
| 3       | 986320 | 2d Conv S              | 17875 | 38425 |
| 4       | 986320 | 2d Conv S Tiptronic    | 18350 | 39450 |
| 5       | 986330 | 2d Conv S SE           | 17950 | 38600 |
| 6       | 986330 | 2d Conv S SE Tiptronic | 18400 | 39525 |
|         | add    | CdChnger               | 175   | 375   |
|         | add    | Hardtop (ex 5,6)       | 450   | 950   |
|         | add    | Navigation             | 475   | 925   |
|         | deduct | w/o Leather            | 775   | 1575  |
|         | deduct | w/o PremAudio          | 300   | 600   |

| PORSCHE     |        |                         | 36    | crv   |
|-------------|--------|-------------------------|-------|-------|
| 911 CARRERA |        |                         |       |       |
| 1           | 996210 | 2d Cpe Targa            | 26900 | 63450 |
| 2           | 996210 | 2d Cpe Targa Tiptronic  | 27350 | 64500 |
| 3           | 996310 | 2d Conv                 | 25225 | 63475 |
| 4           | 996310 | 2d Conv Tiptronic       | 25650 | 64525 |
| 5           | 996110 | 2d Cpe                  | 25575 | 58175 |
| 6           | 996110 | 2d Cpe Tiptronic        | 23650 | 59200 |
| 7           | 996120 | 2d Cpe 40th Anniversary | 25425 | 57850 |
|             | add    | Navigation              | 500   | 975   |
|             | deduct | w/o CdChnger            | 175   | 375   |
|             | deduct | w/o PremAudio           | 375   | 750   |

|                      |        |                    |              |       |
|----------------------|--------|--------------------|--------------|-------|
| <b>911 CARRERA 4</b> |        |                    |              |       |
| 1                    | 996610 | 2d Conv            | <b>29275</b> | 64050 |
| 2                    | 996610 | 2d Conv Tiptronic  | <b>29750</b> | 65100 |
| 3                    | 996430 | 2d Cpe S           | <b>26450</b> | 60700 |
| 4                    | 996430 | 2d Cpe S Tiptronic | <b>26875</b> | 61675 |
| 5                    | 996630 | 2d Conv S          | <b>30625</b> | 66975 |
|                      | add    | Navigation         | <b>500</b>   | 975   |
|                      | deduct | w/o CdChnger       | <b>175</b>   | 375   |
|                      | deduct | w/o Leather        | <b>850</b>   | 1750  |
|                      | deduct | w/o PremAudio      | <b>375</b>   | 750   |

|         |        |                     |       |       |
|---------|--------|---------------------|-------|-------|
| CAYENNE |        |                     |       |       |
| 1       | 9PAAD1 | 4d Wgn V6           | 16700 | 37950 |
| 2       | 9PAAE1 | 4d Wgn S            | 19475 | 45950 |
| 3       | 9PAAF1 | 4d Wgn Turbo        | 25575 | 66600 |
|         | add    | CdChnger (ex 2,3)   | 175   | 375   |
|         | add    | Navigation (ex 3)   | 500   | 975   |
|         | add    | RearAir             | 425   | 800   |
|         | deduct | w/o CdChnger (ex 1) | 175   | 375   |
|         | deduct | w/o Moonroof        | 650   | 1325  |

| SAAB            |        |              | 36    | crv   |
|-----------------|--------|--------------|-------|-------|
| 9-3 CONVERTIBLE |        |              |       |       |
| 1               | 342    | 2d Conv Arc  | 10775 | 26500 |
| 2               | 352    | 2d Conv Aero | 11600 | 28550 |
|                 | add    | CdChnger     | 150   | 300   |
|                 | deduct | w/o AutoTran | 650   | 1200  |

| 9-3 SERIES |        |               |      |       |
|------------|--------|---------------|------|-------|
| 1          | 304    | 4d Sdn Linear | 6700 | 16250 |
| 2          | 344    | 4d Sdn Arc    | 7750 | 19000 |
| 3          | 354    | 4d Sdn Aero   | 8425 | 21200 |
|            | deduct | w/o AutoTran  | 650  | 1200  |
|            | deduct | w/o CdChnger  | 150  | 300   |
|            | deduct | w/o Moonroof  | 475  | 975   |
|            | deduct | w/o PwrSeat   | 175  | 375   |

| 9-5 SERIES |        |                        |      |       |
|------------|--------|------------------------|------|-------|
| 1          | 554    | 4d Sdn Arc             | 6275 | 17850 |
| 2          | 584    | 4d Sdn Aero            | 8175 | 22250 |
| 3          | 525    | 5d Wgn Linear          | 7275 | 19850 |
| 4          | 555    | 5d Wgn Arc             | 7725 | 20950 |
| 5          | 585    | 5d Wgn Aero            | 8850 | 23050 |
|            | add    | PremAudio (ex 2,3,4,5) | 250  | 525   |
|            | deduct | w/o AutoTran           | 650  | 1200  |
|            | deduct | w/o Moonroof           | 475  | 975   |
|            | deduct | w/o PremAudio (ex 1,3) | 250  | 525   |

| SATURN |        | 36                    | crv  |       |
|--------|--------|-----------------------|------|-------|
| ION    |        |                       |      |       |
| 1      | ZA*69  | 4d Sdn 3              | 4900 | 11800 |
| 2      | ZA*37  | 4d Cpe 2              | 4575 | 11200 |
| 3      | ZA*37  | 4d Cpe 3              | 5050 | 12350 |
| 4      | ZA*37  | 4d Cpe Red Line       | 5575 | 13650 |
|        | add    | ABS (ex 4)            | 125  | 275   |
|        | add    | AlloyWhl (ex 1,3,4)   | 150  | 300   |
|        | add    | CdChnger              | 100  | 200   |
|        | add    | Leather (ex 2,4)      | 275  | 600   |
|        | add    | Moonroof (ex 3,4)     | 275  | 600   |
|        | deduct | w/o AutoTran (ex 4)   | 475  | 900   |
|        | deduct | w/o Cruise            | 125  | 200   |
|        | deduct | w/o Moonroof (ex 1,2) | 275  | 600   |
|        | deduct | w/o PwrWind           | 175  | 300   |

|             |        |                             |             |       |
|-------------|--------|-----------------------------|-------------|-------|
| <b>L300</b> |        |                             |             |       |
| 1           | ZJC19  | 4d Sdn 1                    | <b>4900</b> | 11725 |
| 2           | ZJD19  | 4d Sdn 2                    | <b>5400</b> | 13275 |
| 3           | ZJL19  | 4d Sdn 3                    | <b>5950</b> | 14325 |
| 4           | ZJC35  | 4d Wgn 1                    | <b>5000</b> | 12050 |
| 5           | ZJD35  | 4d Wgn 2                    | <b>5525</b> | 13250 |
| 6           | ZJL35  | 4d Wgn 3                    | <b>5875</b> | 14100 |
|             | add    | CdChnger (ex 1,3,4,6)       | <b>125</b>  | 250   |
|             | add    | Leather (ex 1,3,4,6)        | <b>375</b>  | 775   |
|             | add    | Moonroof (ex 1,3,4,5)       | <b>375</b>  | 775   |
|             | add    | RearEnt (ex 1,4)            | <b>350</b>  | 700   |
|             | deduct | w/o Leather (ex 1,2,4,5)    | <b>375</b>  | 775   |
|             | deduct | w/o Moonroof (ex 1,2,4,5,6) | <b>375</b>  | 775   |
|             | deduct | w/o PwrSeat (ex 1,4)        | <b>150</b>  | 300   |

| VUE 2WD |        |                     |      |       |
|---------|--------|---------------------|------|-------|
| 1       | ZL*26  | 4d Wgn              | 5100 | 12100 |
| 2       | ZLU26  | 4d Wgn (V6)         | 6300 | 15000 |
| 3       | ZLU26  | 4d Wgn Red Line     | 6375 | 15175 |
|         | add    | ABS (ex 2,3)        | 175  | 375   |
|         | add    | AlloyWhl (ex 2,3)   | 225  | 475   |
|         | add    | CdChnger            | 125  | 250   |
|         | add    | Leather             | 375  | 775   |
|         | add    | Moonroof            | 375  | 775   |
|         | add    | PwrSeat (ex 2,3)    | 150  | 300   |
|         | add    | RearEnt             | 350  | 700   |
|         | deduct | w/o AlloyWhl (ex 1) | 225  | 475   |
|         | deduct | w/o AutoTran        | 550  | 1050  |
|         | deduct | w/o Cruise          | 150  | 275   |
|         | deduct | w/o PwrLks          | 175  | 300   |
|         | deduct | w/o PwrSeat (ex 1)  | 150  | 300   |
|         | deduct | w/o PwrWind         | 225  | 400   |

| SATURN  |        |                    | 36   | crv   |
|---------|--------|--------------------|------|-------|
| VUE AWD |        |                    |      |       |
| 1       | ZLL26  | 4d Wgn             | 6100 | 14150 |
| 2       | ZLN26  | 4d Wgn (V6)        | 7125 | 16550 |
| 3       | ZLN26  | 4d Wgn Red Line    | 7175 | 16700 |
|         | add    | ABS (ex 2,3)       | 175  | 375   |
|         | add    | CdChnger           | 125  | 250   |
|         | add    | Leather            | 375  | 775   |
|         | add    | Moonroof           | 375  | 775   |
|         | add    | PwrSeat (ex 2,3)   | 150  | 300   |
|         | add    | RearEnt            | 350  | 700   |
|         | deduct | w/o AlloyWhl       | 225  | 475   |
|         | deduct | w/o Cruise         | 150  | 275   |
|         | deduct | w/o PwrLks         | 175  | 300   |
|         | deduct | w/o PwrSeat (ex 1) | 150  | 300   |
|         | deduct | w/o PwrWind        | 225  | 400   |

| SCION |        |              | 36   | crv   |
|-------|--------|--------------|------|-------|
| XA    |        |              |      |       |
| 1     | 621*   | 5d Hb        | 4900 | 11875 |
|       | deduct | w/o AutoTran | 475  | 900   |
| XB    |        |              |      |       |
| 1     | 620*   | 5d Wgn       | 5825 | 13075 |
|       | deduct | w/o AutoTran | 475  | 900   |

| SUBARU      |        |                       | 36    | crv   |
|-------------|--------|-----------------------|-------|-------|
| IMPREZA AWD |        |                       |       |       |
| 1           | 4J*    | 4d Sdn RS             | 6775  | 14550 |
| 2           | 4L*    | 5d Wgn TS             | 6125  | 13250 |
| 3           | 4J*    | 4d Sdn WRX            | 9900  | 18900 |
| 4           | 4L*    | 5d Wgn WRX            | 9500  | 18125 |
| 5           | 4J*    | 4d Sdn WRX STi        | 12750 | 24950 |
|             | add    | AlloyWhl (ex 1,3,4,5) | 225   | 475   |
|             | add    | CdChnger (ex 3,4)     | 125   | 250   |
|             | add    | Moonroof (ex 1,2,4,5) | 375   | 775   |
|             | deduct | w/o AutoTran (ex 5)   | 550   | 1050  |

|                   |        |              |      |       |
|-------------------|--------|--------------|------|-------|
| OUTBACK SPORT AWD |        |              |      |       |
| 1                 | 4L*    | 5d Wgn       | 7525 | 16175 |
|                   | add    | CdChnger     | 125  | 250   |
|                   | deduct | w/o AutoTran | 550  | 1050  |

|              |        |                           |      |       |
|--------------|--------|---------------------------|------|-------|
| FORESTER AWD |        |                           |      |       |
| 1            | 4C*    | 5d Wgn 2.5 X              | 7350 | 16625 |
| 2            | 4C*    | 5d Wgn 2.5 XS             | 8175 | 17875 |
| 3            | 4C*    | 5d Wgn 2.5 XS Premium     | 8625 | 18875 |
| 4            | 4CG    | 5d Wgn 2.5 XS Prem w/Lthr | 9000 | 19675 |
| 5            | 4C*    | 5d Wgn 2.5 XT             | 8975 | 19625 |
| 6            | 4CK    | 5d Wgn 2.5 XT Prem w/Lthr | 9650 | 21125 |
|              | add    | CdChnger (ex 2,3,4,5,6)   | 125  | 250   |
|              | deduct | w/o AlloyWhl              | 225  | 475   |
|              | deduct | w/o AutoTran              | 550  | 1050  |

|            |        |                        |      |       |
|------------|--------|------------------------|------|-------|
| LEGACY AWD |        |                        |      |       |
| 1          | 4A*    | 4d Sdn L               | 6000 | 14325 |
| 2          | 4A*    | 4d Sdn L 35th Anniv Ed | 6550 | 15650 |
| 3          | 4A*    | 4d Sdn GT              | 7900 | 18025 |
| 4          | 4B*    | 5d Wgn L               | 6725 | 15250 |
| 5          | 4B*    | 5d Wgn L 35th Anniv Ed | 7300 | 16575 |
| 6          | 4B*    | 5d Wgn GT              | 8175 | 18350 |
|            | deduct | w/o AlloyWhl (ex 1,4)  | 225  | 475   |
|            | deduct | w/o AutoTran           | 550  | 1050  |
|            | deduct | w/o Moonroof (ex 1,4)  | 375  | 775   |
|            | deduct | w/o PwrSeat (ex 1,4)   | 150  | 300   |

|             |        |                            |       |       |
|-------------|--------|----------------------------|-------|-------|
| OUTBACK AWD |        |                            |       |       |
| 1           | 4A*    | 4d Sdn Limited             | 9000  | 19900 |
| 2           | 4A*    | 4d Sdn H6                  | 9475  | 20975 |
| 3           | 4A*    | 4d Sdn VDC                 | 10250 | 22675 |
| 4           | 4B*    | 5d Wgn                     | 7950  | 17850 |
| 5           | 4B*    | 5d Wgn H6 35th Anniv Ed    | 8775  | 19725 |
| 6           | 4B*    | 5d Wgn Limited             | 8850  | 19850 |
| 7           | 4B*    | 5d Wgn LL Bean Edition     | 9900  | 21950 |
| 8           | 4B*    | 5d Wgn VDC                 | 10425 | 23425 |
|             | add    | CdChnger (ex 1,3,6,7,8)    | 125   | 250   |
|             | add    | PremAudio (ex 1,2,3,6,7,8) | 250   | 500   |
|             | deduct | w/o AutoTran               | 550   | 1050  |

|          |        |                |      |       |
|----------|--------|----------------|------|-------|
| BAJA AWD |        |                |      |       |
| 1        | 4P*    | 4d Wgn Sport   | 7600 | 17025 |
| 2        | 4P*    | 4d Wgn Turbo   | 8075 | 18300 |
|          | add    | Leather (ex 1) | 375  | 775   |
|          | add    | PwrSeat (ex 1) | 150  | 300   |
|          | deduct | w/o AutoTran   | 550  | 1050  |

| SUZUKI           |        |                 | 36   | crv   |
|------------------|--------|-----------------|------|-------|
| VERONA           |        |                 |      |       |
| 1                | 14CY4* | 4d Sdn EX       | 4775 | 11225 |
| GRAND VITARA 2WD |        |                 |      |       |
| 1                | 14M89F | 4d Wgn EX       | 4450 | 11425 |
|                  | add    | ABS             | 175  | 375   |
| GRAND VITARA 4WD |        |                 |      |       |
| 1                | 14N8*F | 4d Wgn LX       | 4950 | 12025 |
| 2                | 14M89F | 4d Wgn EX       | 5550 | 13475 |
|                  | add    | ABS (ex 2)      | 175  | 375   |
|                  | add    | AlloyWhl (ex 2) | 225  | 475   |
|                  | deduct | w/o AutoTran    | 550  | 1050  |

|         |        |              |      |       |
|---------|--------|--------------|------|-------|
| XL7 2WD |        |              |      |       |
| 1       | 1V*8*  | 4d Wgn LX    | 5375 | 12700 |
| 2       | 1V*8EW | 4d Wgn EX    | 6450 | 15225 |
|         | deduct | w/o AutoTran | 550  | 1050  |
|         | deduct | w/o RearAir  | 350  | 675   |
|         | deduct | w/o 3rdSeat  | 425  | 850   |

| SUZUKI  |        |              | 36   | crv   |
|---------|--------|--------------|------|-------|
| XL7 4WD |        |              |      |       |
| 1       | 1V*8*  | 4d Wgn LX    | 6300 | 14625 |
| 2       | 1V*8EW | 4d Wgn EX    | 7200 | 16700 |
|         | deduct | w/o AutoTran | 550  | 1050  |
|         | deduct | w/o RearAir  | 350  | 675   |
|         | deduct | w/o 3rdSeat  | 425  | 850   |

| TOYOTA  |        |                    | 36   | crv   |
|---------|--------|--------------------|------|-------|
| COROLLA |        |                    |      |       |
| 1       | 180*   | 4d Sdn CE          | 5025 | 11750 |
| 2       | 181*   | 4d Sdn S           | 5325 | 12475 |
| 3       | 182*   | 4d Sdn LE          | 5525 | 12925 |
|         | add    | ABS                | 125  | 275   |
|         | add    | AlloyWhl (ex 1)    | 150  | 300   |
|         | add    | Cruise (ex 2,3)    | 125  | 200   |
|         | add    | Leather (ex 1,2)   | 275  | 600   |
|         | add    | Moonroof (ex 1)    | 275  | 600   |
|         | add    | PwrLks (ex 2,3)    | 125  | 200   |
|         | deduct | w/o AutoTran       | 475  | 900   |
|         | deduct | w/o Cruise (ex 1)  | 125  | 200   |
|         | deduct | w/o PwrWind (ex 1) | 175  | 300   |

|        |        |                       |      |       |
|--------|--------|-----------------------|------|-------|
| MATRIX |        |                       |      |       |
| 1      | 190*   | 4d Sdn                | 6075 | 12925 |
| 2      | 191*   | 4d Sdn XR             | 6600 | 14050 |
| 3      | 192*   | 4d Sdn XRS            | 6875 | 14325 |
|        | add    | ABS (ex 3)            | 125  | 275   |
|        | add    | AlloyWhl (ex 2,3)     | 150  | 300   |
|        | add    | CdChnger (ex 3)       | 100  | 200   |
|        | add    | Cruise (ex 2,3)       | 125  | 200   |
|        | add    | Moonroof (ex 1)       | 275  | 600   |
|        | add    | Navigation (ex 1,2)   | 400  | 775   |
|        | deduct | w/o AlloyWhl (ex 1)   | 150  | 300   |
|        | deduct | w/o AutoTran (ex 3)   | 475  | 900   |
|        | deduct | w/o CdChnger (ex 1,2) | 100  | 200   |
|        | deduct | w/o Cruise (ex 1)     | 125  | 200   |
|        | deduct | w/o PwrLks            | 125  | 200   |
|        | deduct | w/o PwrWind           | 175  | 300   |

|            |        |                     |      |       |
|------------|--------|---------------------|------|-------|
| MATRIX 4WD |        |                     |      |       |
| 1          | 1904   | 4d Sdn              | 6950 | 14625 |
| 2          | 1914   | 4d Sdn XR           | 7500 | 15775 |
|            | add    | AlloyWhl (ex 2)     | 150  | 300   |
|            | add    | CdChnger            | 100  | 200   |
|            | add    | Cruise (ex 2)       | 125  | 200   |
|            | add    | Moonroof (ex 1)     | 275  | 600   |
|            | deduct | w/o AlloyWhl (ex 1) | 150  | 300   |
|            | deduct | w/o Cruise (ex 1)   | 125  | 200   |
|            | deduct | w/o PwrLks          | 125  | 200   |
|            | deduct | w/o PwrWind         | 175  | 300   |

|     |      |          |      |       |
|-----|------|----------|------|-------|
| MR2 |      |          |      |       |
| 1   | 323* | 2d Conv  | 9550 | 18575 |
|     | add  | AutoTran | 550  | 1050  |
|     | add  | Leather  | 375  | 775   |

|        |        |                  |      |       |
|--------|--------|------------------|------|-------|
| CELICA |        |                  |      |       |
| 1      | 212*   | 3d Cpe GT        | 7300 | 16375 |
| 2      | 213*   | 3d Cpe GT-S      | 9025 | 19050 |
|        | add    | ABS              | 175  | 375   |
|        | add    | Leather (ex 1)   | 375  | 775   |
|        | add    | Moonroof         | 375  | 775   |
|        | add    | PremAudio (ex 2) | 250  | 500   |
|        | deduct | w/o AlloyWhl     | 225  | 475   |
|        | deduct | w/o AutoTran     | 550  | 1050  |
|        | deduct | w/o Cruise       | 150  | 275   |
|        | deduct | w/o PwrLks       | 175  | 300   |
|        | deduct | w/o PwrWind      | 225  | 400   |

|              |        |                             |       |       |
|--------------|--------|-----------------------------|-------|-------|
| CAMRY SOLARA |        |                             |       |       |
| 1            | 273*   | 2d Cpe SE                   | 6900  | 14400 |
| 2            | 2738   | 2d Cpe SE (V6)              | 7950  | 16400 |
| 3            | 274*   | 2d Cpe SE Sport             | 6875  | 14175 |
| 4            | 2748   | 2d Cpe SE Sport (V6)        | 7825  | 16175 |
| 5            | 2740   | 2d Cpe SLE                  | 7750  | 15650 |
| 6            | 2742   | 2d Cpe SLE (V6)             | 8750  | 17650 |
| 7            | 2787   | 2d Conv SE                  | 11775 | 22025 |
| 8            | 2788   | 2d Conv SLE                 | 12050 | 22550 |
|              | add    | Moonroof (ex 5,6,7,8)       | 375   | 775   |
|              | add    | Navigation (ex 1,2,3,4,5,7) | 425   | 800   |
|              | deduct | w/o AutoTran                | 550   | 1050  |
|              | deduct | w/o CdChnger                | 125   | 250   |
|              | deduct | w/o Leather (ex 1,2,3,4,7)  | 375   | 775   |
|              | deduct | w/o PremAudio               | 250   | 500   |
|              | deduct | w/o PwrSeat (ex 3,4)        | 150   | 300   |

|       |        |                            |      |       |
|-------|--------|----------------------------|------|-------|
| CAMRY |        |                            |      |       |
| 1     | 251*   | 4d Sdn                     | 5900 | 12900 |
| 2     | 253*   | 4d Sdn LE                  | 6425 | 14025 |
| 3     | 254*   | 4d Sdn SE                  | 7025 | 15325 |
| 4     | 2540   | 4d Sdn XLE                 | 8000 | 17275 |
| 5     | 2552   | 4d Sdn LE (V6)             | 8000 | 17200 |
| 6     | 2550   | 4d Sdn SE (V6)             | 8425 | 18175 |
| 7     | 2554   | 4d Sdn XLE (V6)            | 8700 | 18550 |
|       | add    | ABS (ex 2,3,4,5,6,7)       | 175  | 375   |
|       | add    | AlloyWhl (ex 1,2,4,5,6,7)  | 225  | 475   |
|       | add    | CdChnger (ex 1,3,4,5,6,7)  | 125  | 250   |
|       | add    | Leather (ex 1,2,4,5,6,7)   | 375  | 775   |
|       | add    | Moonroof (ex 1,3,4,5,6,7)  | 375  | 775   |
|       | add    | Navigation (ex 1,2,5)      | 425  | 800   |
|       | add    | PremAudio (ex 1,3,4,5,6,7) | 250  | 500   |
|       | deduct | w/o ABS (ex 1)             | 175  | 375   |
|       | deduct | w/o AlloyWhl (ex 1,2,3,5)  | 225  | 475   |
|       | deduct | w/o AutoTran               | 550  | 1050  |
|       | deduct | w/o CdChnger (ex 1,2)      | 125  | 250   |
|       | deduct | w/o Leather (ex 1,2,3,5)   | 375  | 775   |
|       | deduct | w/o Moonroof (ex 1,2)      | 375  | 775   |
|       | deduct | w/o PremAudio (ex 1,2)     | 250  | 500   |

| TOYOTA | 36 | crv |
|--------|----|-----|
|--------|----|-----|

## AVALON

|   |        |                     |      |       |
|---|--------|---------------------|------|-------|
| 1 | 353*   | 4d Sdn XL           | 8400 | 19750 |
| 2 | 354*   | 4d Sdn XLS          | 9550 | 22275 |
|   | add    | Moonroof (ex 2)     | 375  | 775   |
|   | add    | Navigation (ex 1)   | 425  | 800   |
|   | deduct | w/o AlloyWhl        | 225  | 475   |
|   | deduct | w/o CdChnger (ex 1) | 125  | 250   |
|   | deduct | w/o Leather         | 375  | 775   |
|   | deduct | w/o Moonroof (ex 1) | 375  | 775   |
|   | deduct | w/o PremAudio       | 250  | 500   |
|   | deduct | w/o PwrSeat         | 150  | 300   |

## RAV4 2WD

|   |        |              |      |       |
|---|--------|--------------|------|-------|
| 1 | 441*   | 4d Wgn       | 8075 | 16800 |
|   | add    | CdChnger     | 125  | 250   |
|   | add    | Leather      | 375  | 775   |
|   | add    | Moonroof     | 375  | 775   |
|   | add    | PremAudio    | 250  | 500   |
|   | deduct | w/o AlloyWhl | 225  | 475   |
|   | deduct | w/o AutoTran | 550  | 1050  |

## RAV4 4WD

|   |        |              |      |       |
|---|--------|--------------|------|-------|
| 1 | 442*   | 4d Wgn       | 9050 | 18525 |
|   | add    | CdChnger     | 125  | 250   |
|   | add    | Leather      | 375  | 775   |
|   | add    | Moonroof     | 375  | 775   |
|   | add    | PremAudio    | 250  | 500   |
|   | deduct | w/o AlloyWhl | 225  | 475   |
|   | deduct | w/o AutoTran | 550  | 1050  |

## TACOMA PICKUP 2WD

|   |        |                              |       |       |
|---|--------|------------------------------|-------|-------|
| 1 | 711*   | Xtracab                      | 6400  | 14125 |
| 2 | 7153   | Xtracab S-Runner             | 7300  | 16150 |
| 3 | 7132   | Reg Cab PreRunner            | 5900  | 12750 |
| 4 | 7162   | Xtracab PreRunner            | 7875  | 16775 |
| 5 | 7164   | Xtracab PreRunner (V6)       | 8950  | 19125 |
| 6 | 7186   | D-Cab PreRunner              | 8975  | 19150 |
| 7 | 7188   | D-Cab PreRunner (V6)         | 10050 | 21475 |
| 8 | 7188   | D-Cab PreRunner Lmtld (V6)   | 10775 | 22975 |
|   | add    | AlloyWhl (ex 2,5,7,8)        | 225   | 475   |
|   | add    | Cruise (ex 2,4,5,6,7,8)      | 150   | 275   |
|   | add    | PwrLks (ex 2,8)              | 175   | 300   |
|   | add    | PwrWind (ex 2,8)             | 225   | 400   |
|   | deduct | w/o AirCond                  | 800   | 1525  |
|   | deduct | w/o AlloyWhl (ex 1,3,4,6)    | 225   | 475   |
|   | deduct | w/o AutoTran (ex 2)          | 550   | 1050  |
|   | deduct | w/o Cruise (ex 1,3)          | 150   | 275   |
|   | deduct | w/o PwrLks (ex 1,3,4,5,6,7)  | 175   | 300   |
|   | deduct | w/o PwrWind (ex 1,3,4,5,6,7) | 225   | 400   |
|   | deduct | w/o Tilt                     | 100   | 175   |

## TACOMA PICKUP 4WD

|   |        |                          |       |       |
|---|--------|--------------------------|-------|-------|
| 1 | 750*   | Reg Cab                  | 7200  | 15175 |
| 2 | 751*   | Xtracab                  | 9050  | 19075 |
| 3 | 755*   | Xtracab (V6)             | 10000 | 21075 |
| 4 | 755*   | Xtracab Limited (V6)     | 10825 | 22825 |
| 5 | 7594   | D-Cab (V6)               | 11400 | 23675 |
| 6 | 7594   | D-Cab Limited (V6)       | 12075 | 25125 |
|   | add    | AlloyWhl (ex 4,5,6)      | 225   | 475   |
|   | add    | Cruise (ex 2,3,4,5,6)    | 150   | 275   |
|   | add    | PwrLks (ex 4,6)          | 175   | 300   |
|   | add    | PwrWind (ex 4,6)         | 225   | 400   |
|   | deduct | w/o AirCond              | 800   | 1525  |
|   | deduct | w/o AlloyWhl (ex 1,2,3)  | 225   | 475   |
|   | deduct | w/o AutoTran             | 550   | 1050  |
|   | deduct | w/o Cruise (ex 1)        | 150   | 275   |
|   | deduct | w/o PwrLks (ex 1,2,3,5)  | 175   | 300   |
|   | deduct | w/o PwrWind (ex 1,2,3,5) | 225   | 400   |
|   | deduct | w/o Tilt                 | 100   | 175   |

## TUNDRA 2WD

|   |        |                              |       |       |
|---|--------|------------------------------|-------|-------|
| 1 | 771*   | Reg Cab                      | 5075  | 11250 |
| 2 | 772*   | Access Cab SR5               | 7475  | 16425 |
| 3 | 7728   | Access Cab SR5 (V8)          | 8675  | 18600 |
| 4 | 7726   | Access Cab Step SR5          | 8675  | 18600 |
| 5 | 7738   | Access Cab Limited           | 9325  | 20025 |
| 6 | 7736   | Access Cab Step Limited      | 9325  | 20025 |
| 7 | 7744   | Double Cab SR5               | 9425  | 20200 |
| 8 | 7748   | Double Cab Limited           | 10150 | 21750 |
|   | add    | CdChnger (ex 1,5,6)          | 125   | 250   |
|   | add    | Leather (ex 1,2,3,4,7)       | 375   | 775   |
|   | add    | Moonroof (ex 1,2,3,4,5,6)    | 375   | 775   |
|   | add    | PremAudio (ex 1,2,3,4,5,6,8) | 250   | 500   |
|   | add    | PwrSeat (ex 1,2,3,4,7)       | 150   | 300   |
|   | add    | RearEnt (ex 1,2,3,4,5,6)     | 350   | 700   |
|   | deduct | w/o AirCond                  | 800   | 1525  |
|   | deduct | w/o AlloyWhl (ex 1)          | 225   | 475   |
|   | deduct | w/o AutoTran                 | 550   | 1050  |
|   | deduct | w/o Cruise (ex 1)            | 150   | 275   |
|   | deduct | w/o PwrLks (ex 1)            | 175   | 300   |
|   | deduct | w/o PwrWind (ex 1)           | 225   | 400   |
|   | deduct | w/o Tilt                     | 100   | 175   |

## TUNDRA 4WD

|   |        |                              |       |       |
|---|--------|------------------------------|-------|-------|
| 1 | 7818   | Reg Cab (V8)                 | 8650  | 18175 |
| 2 | 782*   | Access Cab SR5               | 9750  | 20025 |
| 3 | 7828   | Access Cab SR5 (V8)          | 10975 | 22275 |
| 4 | 7826   | Access Cab Step SR5          | 10975 | 22275 |
| 5 | 7838   | Access Cab Limited           | 11700 | 23725 |
| 6 | 7836   | Access Cab Step Limited      | 11675 | 23700 |
| 7 | 7844   | Double Cab SR5               | 11675 | 23700 |
| 8 | 7848   | Double Cab Limited           | 12450 | 25275 |
|   | add    | CdChnger (ex 1,5,6)          | 125   | 250   |
|   | add    | Leather (ex 1,2,3,4,7)       | 375   | 775   |
|   | add    | Moonroof (ex 1,2,3,4,5,6)    | 375   | 775   |
|   | add    | PremAudio (ex 1,2,3,4,5,6,8) | 250   | 500   |
|   | add    | PwrSeat (ex 1,2,3,4,7)       | 150   | 300   |
|   | add    | RearEnt (ex 1,2,3,4,5,6)     | 350   | 700   |
|   | deduct | w/o AlloyWhl                 | 225   | 475   |
|   | deduct | w/o AutoTran                 | 550   | 1050  |
|   | deduct | w/o Cruise                   | 150   | 275   |
|   | deduct | w/o PwrLks                   | 175   | 300   |
|   | deduct | w/o PwrWind                  | 225   | 400   |

| TOYOTA | 36 | crv |
|--------|----|-----|
|--------|----|-----|

## SIENNA

|   |        |                      |       |       |
|---|--------|----------------------|-------|-------|
| 1 | 532*   | 5d Wgn CE            | 8475  | 18775 |
| 2 | 533*   | 5d Wgn LE            | 9450  | 20975 |
| 3 | 5346   | 5d Wgn XLE           | 10725 | 23800 |
| 4 | 5356   | 5d Wgn XLE Limited   | 11250 | 25000 |
|   | add    | AlloyWhl (ex 2,3,4)  | 225   | 475   |
|   | add    | CdChnger (ex 1,2,4)  | 125   | 250   |
|   | add    | Moonroof (ex 1,2,4)  | 375   | 775   |
|   | add    | Navigation (ex 1,2)  | 425   | 800   |
|   | add    | PremAudio (ex 1,3,4) | 250   | 500   |
|   | add    | RearEnt (ex 1)       | 350   | 700   |
|   | deduct | w/o AlloyWhl (ex 1)  | 225   | 475   |
|   | deduct | w/o Cruise           | 150   | 275   |
|   | deduct | w/o Leather (ex 1,2) | 375   | 775   |

## SIENNA AWD

|   |        |                    |       |       |
|---|--------|--------------------|-------|-------|
| 1 | 5366   | 5d Wgn LE          | 10400 | 22700 |
| 2 | 5376   | 5d Wgn XLE         | 11700 | 25550 |
| 3 | 5386   | 5d Wgn XLE Limited | 12250 | 26700 |
|   | add    | CdChnger (ex 1,3)  | 125   | 250   |
|   | add    | Moonroof (ex 1,3)  | 375   | 775   |
|   | add    | Navigation (ex 1)  | 425   | 800   |
|   | add    | PremAudio (ex 2,3) | 250   | 500   |
|   | add    | RearEnt            | 350   | 700   |
|   | deduct | w/o Leather (ex 1) | 375   | 775   |

## HIGHLANDER 2WD

|   |        |                      |      |       |
|---|--------|----------------------|------|-------|
| 1 | 691*   | 4d Wgn               | 8075 | 17325 |
| 2 | 6932   | 4d Wgn Limited       | 9650 | 19650 |
|   | add    | AlloyWhl (ex 2)      | 225  | 475   |
|   | add    | CdChnger (ex 2)      | 125  | 250   |
|   | add    | Leather (ex 2)       | 375  | 775   |
|   | add    | PremAudio (ex 2)     | 250  | 500   |
|   | add    | PwrSeat (ex 2)       | 150  | 300   |
|   | add    | RearEnt              | 350  | 700   |
|   | add    | Sunroof              | 275  | 600   |
|   | deduct | with 4-CylEng (ex 2) | 650  | 1325  |
|   | deduct | w/o AlloyWhl (ex 1)  | 225  | 475   |
|   | deduct | w/o CdChnger (ex 1)  | 125  | 250   |
|   | deduct | w/o Leather (ex 1)   | 375  | 775   |
|   | deduct | w/o PwrSeat (ex 1)   | 150  | 300   |
|   | deduct | w/o 3rdSeat (ex 2)   | 400  | 825   |

## HIGHLANDER 4WD

|   |        |                      |       |       |
|---|--------|----------------------|-------|-------|
| 1 | 692*   | 4d Wgn               | 9500  | 19700 |
| 2 | 6938   | 4d Wgn Limited       | 10975 | 21975 |
|   | add    | AlloyWhl (ex 2)      | 225   | 475   |
|   | add    | CdChnger (ex 2)      | 125   | 250   |
|   | add    | Leather (ex 2)       | 375   | 775   |
|   | add    | PremAudio (ex 2)     | 250   | 500   |
|   | add    | PwrSeat (ex 2)       | 150   | 300   |
|   | add    | RearEnt              | 350   | 700   |
|   | add    | Sunroof              | 275   | 600   |
|   | deduct | with 4-CylEng (ex 2) | 1050  | 2150  |
|   | deduct | w/o AlloyWhl (ex 1)  | 225   | 475   |
|   | deduct | w/o CdChnger (ex 1)  | 125   | 250   |
|   | deduct | w/o Leather (ex 1)   | 375   | 775   |
|   | deduct | w/o PwrSeat (ex 1)   | 150   | 300   |

## 4RUNNER 2WD

|   |        |                           |       |       |
|---|--------|---------------------------|-------|-------|
| 1 | 8642   | 4d Wgn SR5 (V6)           | 10450 | 20025 |
| 2 | 8672   | 4d Wgn SR5 (V8)           | 11075 | 21225 |
| 3 | 8646   | 4d Wgn Sport (V6)         | 10375 | 20400 |
| 4 | 8676   | 4d Wgn Sport (V8)         | 10975 | 21600 |
| 5 | 8648   | 4d Wgn Limited (V6)       | 12425 | 24450 |
| 6 | 8678   | 4d Wgn Limited (V8)       | 13025 | 25650 |
|   | add    | CdChnger                  | 125   | 250   |
|   | add    | Moonroof (ex 5,6)         | 375   | 775   |
|   | add    | Navigation (ex 1,2,3,4)   | 425   | 800   |
|   | add    | PremAudio                 | 250   | 500   |
|   | add    | 3rdSeat (ex 3,4)          | 425   | 850   |
|   | deduct | w/o AlloyWhl              | 225   | 475   |
|   | deduct | w/o Moonroof (ex 1,2,3,4) | 375   | 775   |

## 4RUNNER 4WD

|   |        |                           |       |       |
|---|--------|---------------------------|-------|-------|
| 1 | 8664   | 4d Wgn SR5 (V6)           | 11950 | 22300 |
| 2 | 8682   | 4d Wgn SR5 (V8)           | 12575 | 23500 |
| 3 | 8666   | 4d Wgn Sport (V6)         | 11825 | 22675 |
| 4 | 8686   | 4d Wgn Sport (V8)         | 12450 | 23875 |
| 5 | 8668   | 4d Wgn Limited (V6)       | 13925 | 26700 |
| 6 | 8688   | 4d Wgn Limited (V8)       | 14550 | 27900 |
|   | add    | CdChnger                  | 125   | 250   |
|   | add    | Moonroof (ex 5,6)         | 375   | 775   |
|   | add    | Navigation (ex 1,2,3,4)   | 425   | 800   |
|   | add    | PremAudio                 | 250   | 500   |
|   | add    | 3rdSeat (ex 3,4)          | 425   | 850   |
|   | deduct | w/o AlloyWhl              | 225   | 475   |
|   | deduct | w/o Moonroof (ex 1,2,3,4) | 375   | 775   |

## SEQUOIA 2WD

|   |      |                  |       |       |
|---|------|------------------|-------|-------|
| 1 | 7910 | 4d Wgn SR5       | 11750 | 23950 |
| 2 | 7914 | 4d Wgn Limited   | 13500 | 27550 |
|   | add  | AlloyWhl (ex 2)  | 250   | 525   |
|   | add  | CdChnger         | 150   | 300   |
|   | add  | Leather (ex 2)   | 475   | 975   |
|   | add  | Moonroof (ex 2)  | 475   | 975   |
|   | add  | PremAudio (ex 2) | 250   | 525   |
|   | add  | RearEnt          | 375   | 750   |

## SEQUOIA 4WD

|   |      |                  |       |       |
|---|------|------------------|-------|-------|
| 1 | 7920 | 4d Wgn SR5       | 13050 | 26050 |
| 2 | 7924 | 4d Wgn Limited   | 14850 | 29600 |
|   | add  | AlloyWhl (ex 2)  | 250   | 525   |
|   | add  | CdChnger         | 150   | 300   |
|   | add  | Leather (ex 2)   | 475   | 975   |
|   | add  | Moonroof (ex 2)  | 475   | 975   |
|   | add  | PremAudio (ex 2) | 250   | 525   |
|   | add  | RearEnt          | 375   | 750   |

## LANDCRUISER 4WD

|   |      |            |       |       |
|---|------|------------|-------|-------|
| 1 | 6156 | 5d Wgn     | 14625 | 40450 |
|   | add  | Navigation | 475   | 925   |
|   | add  | RearEnt    | 400   | 825   |

VOLKSWAGEN36crv

|             |                              |           |
|-------------|------------------------------|-----------|
| <b>GOLF</b> |                              |           |
| 1           | 9B14H* 3d Hb GL              | 557512300 |
| 2           | 9B1DIH* 4d Sdn GL            | 587512850 |
| 3           | 9B143* 4d Sdn GL TDI         | 685014975 |
| 4           | 9B15H* 4d Sdn GLS            | 652514250 |
| 5           | 9B153 4d Sdn GLS TDI         | 737516150 |
|             | add PremAudio                | 200400    |
|             | deduct w/o AlloyWhl (ex 1,2) | 150300    |
|             | deduct w/o AutoTran          | 475900    |

|            |                              |            |
|------------|------------------------------|------------|
| <b>GTI</b> |                              |            |
| 1          | 9B17N* 3d Hb 1.8T            | 805015925  |
| 2          | 9B16W 3d Hb VR6              | 860017125  |
| 3          | 1J17Z7 3d Hb R32             | 1427526675 |
|            | add CdChnger                 | 125250     |
|            | add Leather (ex 2,3)         | 375775     |
|            | deduct w/o AlloyWhl          | 225475     |
|            | deduct w/o AutoTran (ex 2,3) | 5501050    |
|            | deduct w/o Leather (ex 1)    | 375775     |
|            | deduct w/o Moonroof          | 375775     |
|            | deduct w/o PremAudio         | 250500     |

|                   |                                |            |
|-------------------|--------------------------------|------------|
| <b>NEW BEETLE</b> |                                |            |
| 1                 | 1C14H* 2d Cpe GL               | 672514075  |
| 2                 | 1C143* 2d Cpe GL TDI           | 745015625  |
| 3                 | 1C11H* 2d Cpe GLS              | 760015725  |
| 4                 | 1C153* 2d Cpe GLS TDI          | 835017275  |
| 5                 | 1C15N* 2d Cpe GLS 1.8T         | 797516875  |
| 6                 | 1C16N6 2d Cpe Turbo S          | 860017425  |
| 7                 | 1Y74G* 2d Conv GL              | 917517750  |
| 8                 | 1Y75G* 2d Conv GLS             | 982518975  |
| 9                 | 1Y75N* 2d Conv GLS 1.8T        | 1020019700 |
|                   | add CdChnger (ex 1,2,3,4,5,6)  | 125250     |
|                   | add Leather (ex 1,2,6,7)       | 375775     |
|                   | add PremAudio (ex 3,4,5,6,8,9) | 250500     |
|                   | deduct w/o AutoTran (ex 6)     | 5501050    |

|              |                                                   |           |
|--------------|---------------------------------------------------|-----------|
| <b>JETTA</b> |                                                   |           |
| 1            | 9M24H* 4d Sdn GL                                  | 597513650 |
| 2            | 9M243* 4d Sdn GL TDI                              | 717515900 |
| 3            | 9M24N* 4d Sdn GL 1.8T                             | 660014500 |
| 4            | 9M25H* 4d Sdn GLS                                 | 712515875 |
| 5            | 9M253* 4d Sdn GLS TDI                             | 812517850 |
| 6            | 9M25N* 4d Sdn GLS 1.8T                            | 737516550 |
| 7            | 9M25N6 4d Sdn GLI 1.8T                            | 792516100 |
| 8            | 9M25W6 4d Sdn GLI VR6                             | 862517500 |
| 9            | 1J64H* 4d Wgn GL                                  | 580013100 |
| 10           | 1J643* 4d Wgn GL TDI                              | 695015450 |
| 11           | 1J65H* 4d Wgn GLS                                 | 675015100 |
| 12           | 1J653* 4d Wgn GLS TDI                             | 775017075 |
| 13           | 1J65P* 4d Wgn GLS 1.8T                            | 697515750 |
|              | add Leather (ex 1,2,3,7,8,9,10)                   | 375775    |
|              | deduct w/o AlloyWhl (ex 1,9)                      | 225475    |
|              | deduct w/o AutoTran (ex 7,8)                      | 5501050   |
|              | deduct w/o Leather(ex 12,3,4,5,6,7,9,10,11,12,13) | 375775    |
|              | deduct w/o Moonroof (ex 1,2,3,9,10)               | 375775    |
|              | deduct w/o PremAudio (ex 1,2,3,9,10)              | 250500    |

|               |                                                  |            |
|---------------|--------------------------------------------------|------------|
| <b>PASSAT</b> |                                                  |            |
| 1             | 3B36K* 4d Sdn GL                                 | 652514425  |
| 2             | 3B36S5 4d Sdn GL TDI                             | 722516000  |
| 3             | 3B66K* 4d Wgn GL                                 | 652514425  |
| 4             | 3B66S5 4d Wgn GL TDI                             | 725016000  |
| 5             | 3B34K* 4d Sdn GLS                                | 780017000  |
| 6             | 3B34S5 4d Sdn GLS TDI                            | 850018550  |
| 7             | 3B34K* 4d Sdn GLS 4Motion                        | 872518600  |
| 8             | 3B64K* 4d Wgn GLS                                | 777516975  |
| 9             | 3B64S5 4d Wgn GLS TDI                            | 850018525  |
| 10            | 3B64K* 4d Wgn GLS 4Motion                        | 870018575  |
| 11            | 3B35S* 4d Sdn GLX                                | 860019625  |
| 12            | 3B35S9 4d Sdn GLX 4Motion                        | 932521275  |
| 13            | 3B65S* 4d Wgn GLX                                | 857519550  |
| 14            | 3B65S9 4d Wgn GLX 4Motion                        | 930021175  |
| 15            | 3B38V* 4d Sdn W8 4Motion                         | 1052524000 |
| 16            | 3B68V* 4d Wgn W8 4Motion                         | 1007523000 |
|               | add Leather(ex 12,3,4,11,12,13,14,15,16)         | 375775     |
|               | add PremAudio(ex 5,6,7,8,9,10,11,12,13,14,15,16) | 250500     |
|               | deduct w/o AutoTran                              | 5501050    |

|                |                            |            |
|----------------|----------------------------|------------|
| <b>PHAETON</b> |                            |            |
| 1              | 3D85FA 4d Sdn V8           | 1552539400 |
| 2              | 3D86FA 4d Sdn V8 4-Seater  | 1622541175 |
| 3              | 3D85H9 4d Sdn W12          | 1775045025 |
| 4              | 3D86H9 4d Sdn W12 4-Seater | 1842546750 |

|                |                       |            |
|----------------|-----------------------|------------|
| <b>TOUAREG</b> |                       |            |
| 1              | 7LABC1 4d Wgn V6      | 1205027000 |
| 2              | 7LACM1 4d Wgn V8      | 1345030175 |
| 3              | 7LADM1 4d Wgn V8x     | 1410031625 |
| 4              | 7LAEH1 4d Wgn V10 TDI | 1665041025 |
|                | add CdChnger          | 150300     |
|                | add Navigation        | 450875     |
|                | add PremAudio         | 250525     |
|                | add RearAir           | 400750     |
|                | deduct w/o Leather    | 475975     |
|                | deduct w/o PwrSeat    | 175375     |

VOLVO36crv

|            |                     |           |
|------------|---------------------|-----------|
| <b>S40</b> |                     |           |
| 1          | S40 4d Sdn          | 630015325 |
|            | deduct w/o Leather  | 375775    |
|            | deduct w/o Moonroof | 375775    |
|            | deduct w/o PwrSeat  | 150300    |

|                     |                     |           |
|---------------------|---------------------|-----------|
| <b>S40 (2004.5)</b> |                     |           |
| 1                   | S40 4d Sdn 2.4i     | 795018425 |
| 2                   | S40 4d Sdn T5       | 885020075 |
|                     | add CdChnger        | 125250    |
|                     | add Navigation      | 425800    |
|                     | add PremAudio       | 250500    |
|                     | deduct w/o Leather  | 375775    |
|                     | deduct w/o Moonroof | 375775    |
|                     | deduct w/o PwrSeat  | 150300    |

VOLVO36crv

|            |                     |           |
|------------|---------------------|-----------|
| <b>V40</b> |                     |           |
| 1          | V40 4d Wgn          | 710016300 |
|            | deduct w/o Leather  | 375775    |
|            | deduct w/o Moonroof | 375775    |
|            | deduct w/o PwrSeat  | 150300    |

|                   |                                   |            |
|-------------------|-----------------------------------|------------|
| <b>S60 SERIES</b> |                                   |            |
| 1                 | S60 4d Sdn 2.4                    | 790018175  |
| 2                 | S60 4d Sdn 2.5T                   | 892519600  |
| 3                 | S60 4d Sdn 2.5T AWD               | 970021000  |
| 4                 | S60 4d Sdn T-5                    | 942521175  |
| 5                 | S60 4d Sdn R                      | 1202525475 |
|                   | add CdChnger (ex 1,5)             | 150300     |
|                   | add Navigation                    | 450875     |
|                   | add PremAudio (ex 1,5)            | 250525     |
|                   | deduct w/o AutoTran               | 6501200    |
|                   | deduct w/o CdChnger (ex 1,2,3,4)  | 150300     |
|                   | deduct w/o Leather                | 475975     |
|                   | deduct w/o Moonroof               | 475975     |
|                   | deduct w/o PremAudio (ex 1,2,3,4) | 250525     |
|                   | deduct w/o PwrSeat                | 175375     |

|                   |                                     |            |
|-------------------|-------------------------------------|------------|
| <b>V70 SERIES</b> |                                     |            |
| 1                 | V70 5d Wgn 2.4                      | 857519600  |
| 2                 | V70 5d Wgn 2.5T                     | 935021375  |
| 3                 | V70 5d Wgn 2.5T AWD                 | 1012522875 |
| 4                 | V70 5d Wgn T-5                      | 992522400  |
| 5                 | XC70 5d Wgn XC                      | 1035025750 |
| 6                 | V70 5d Wgn R                        | 1285027250 |
|                   | add CdChnger (ex 1,6)               | 150300     |
|                   | add Navigation                      | 450875     |
|                   | add PremAudio (ex 1,6)              | 250525     |
|                   | deduct w/o AutoTran                 | 6501200    |
|                   | deduct w/o CdChnger (ex 1,2,3,4,5)  | 150300     |
|                   | deduct w/o Leather                  | 475975     |
|                   | deduct w/o Moonroof                 | 475975     |
|                   | deduct w/o PremAudio (ex 1,2,3,4,5) | 250525     |
|                   | deduct w/o PwrSeat                  | 175375     |

|                   |                      |            |
|-------------------|----------------------|------------|
| <b>C70 SERIES</b> |                      |            |
| 1                 | C70 2d Conv LPT      | 1225024825 |
| 2                 | C70 2d Conv HPT      | 1352526975 |
|                   | deduct w/o AutoTran  | 6501200    |
|                   | deduct w/o CdChnger  | 150300     |
|                   | deduct w/o PremAudio | 250525     |

|                   |                        |            |
|-------------------|------------------------|------------|
| <b>S80 SERIES</b> |                        |            |
| 1                 | S80 4d Sdn 2.5T        | 842521725  |
| 2                 | S80 4d Sdn 2.9         | 817521075  |
| 3                 | S80 4d Sdn 2.5T AWD    | 877522650  |
| 4                 | S80 4d Sdn T-6         | 1005024175 |
|                   | add CdChnger           | 175375     |
|                   | add Navigation         | 475925     |
|                   | add PremAudio          | 300600     |
|                   | add RearEnt (ex 1,2,3) | 400825     |
|                   | deduct w/o Leather     | 7751575    |
|                   | deduct w/o Moonroof    | 5751175    |

|                 |                         |            |
|-----------------|-------------------------|------------|
| <b>XC90 2WD</b> |                         |            |
| 1               | XC90 4d Wgn 2.5T 5 Pass | 1157526850 |
| 2               | XC90 4d Wgn 2.5T 7 Pass | 1225028425 |
|                 | add Navigation          | 450875     |
|                 | add PremAudio           | 250525     |
|                 | deduct w/o CdChnger     | 150300     |
|                 | deduct w/o Leather      | 475975     |
|                 | deduct w/o Moonroof     | 475975     |

|                 |                               |            |
|-----------------|-------------------------------|------------|
| <b>XC90 AWD</b> |                               |            |
| 1               | XC90 4d Wgn 2.5T 5 Pass       | 1275029000 |
| 2               | XC90 4d Wgn 2.5T 7 Pass       | 1345030600 |
| 3               | XC90 4d Wgn T-6 5 Pass        | 1315030400 |
| 4               | XC90 4d Wgn T-6 7 Pass        | 1377531925 |
|                 | add Navigation                | 450875     |
|                 | add PremAudio (ex 3,4)        | 250525     |
|                 | deduct w/o CdChnger           | 150300     |
|                 | deduct w/o Leather            | 475975     |
|                 | deduct w/o Moonroof           | 475975     |
|                 | deduct w/o PremAudio (ex 1,2) | 250525     |