Deal Recap Worksheet

	Salesman:							
	Stock#							
Custom	ner Name:							
	Year:							
	Make:							
	Model:							
							_	
		Actual	Selling Price of \	/ehicle		\$ -	+	
		Cash Difference			\$	+		
\$	-		Invoice Cost					
\$	-		H/B					
	-		B					
cos			Dealer ADDS					
\$	-							
\$	<u> </u>							
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\$	_							
\$	_							
\$	-							
\$	-							
\$	-	тс	TAL cost of ADI	os				
\$	-	Dealer (Cash <u>NOT</u> on bill	of sale				
\$	-	NET	cost of Vehicle	Sold		\$ -] -	
			ACV of Trade			\$ -	+	
								Total Commission
			Ouesa Duefit			\$ -	1	\$ -
			Gross Profit			5 -	J	Ф -
				Spiff		Total Commission		
		Commission	Spiff					
Cor	nmission	Commission	Spiff		=		1	
	nmission	\$ -	\$ -			•]	
Rebate A	mount	\$ -			= Code]	
Rebate A	mount -	\$ -	\$ -]	llend car and eniffe
Rebate A	mount	\$ -	\$ -]	Used car aged spiffs \$100 (60-90 days)
Rebate A	mount - -	\$ -	\$ -]	Used car aged spiffs \$100 (60-90 days) \$200 (91- more days)
Rebate A	mount - -	\$ -	\$ -]	\$100 (60-90 days)
Rebate A	mount - - -	\$ -	\$ -]	\$100 (60-90 days)
				Spiff		Total Commission		